

# ONTARIO INTERNATIONAL AIRPORT AUTHORITY

## COMMISSION AGENDA – REGULAR MEETING



**May 28, 2026, at 2:00 P.M.**

Ontario International Airport Authority Administration Offices  
1923 East Avion Street, Room 100, Ontario, CA 91761

Live Streaming: <https://www.flyontario.com/public-records/live-board-meeting>

**ALAN D. WAPNER**  
President

**CURT HAGMAN**  
Vice President

**RONALD O. LOVERIDGE**  
Treasurer

**JIM W. BOWMAN**  
Secretary

**JULIA GOUW**  
Commissioner

**ATIF ELKADI**  
Chief Executive Officer

**LORI D. BALLANCE**  
General Counsel

**MARILYN BONUS**  
Commission Clerk

### WELCOME TO A MEETING OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

- All documents for public review are on file at the Ontario International Airport Administration Offices located at 1923 E. Avion Street, Ontario, CA 91761.
- Live streaming can be viewed from our website: <https://www.flyontario.com/public-records/live-board-meeting>
- Anyone wishing to speak during public comment or on an agenda item must complete and submit a Request to Address Card (blue slip) before public comment begins or before the agenda item is called; blue slips will not be accepted afterward. Public comments may also be submitted by e-mail to [publiccomment@flyontario.com](mailto:publiccomment@flyontario.com) no later than 4:00 p.m. the day before the meeting, with the applicable agenda item identified, and all e-mail comments will be included in the meeting record. Comments are limited to 3 minutes, after which no further remarks will be permitted. In accordance with State Law, remarks must be limited to subjects within the Authority's jurisdiction or to the specific agenda item being considered. All speakers, including Commissioners and Staff, must be recognized by the Authority President before speaking, and remarks from those seated or standing in the back of the Commission Meeting Room will not be permitted.
- Sign language interpreters, communication access real-time transcription (CART), assistive listening devices, translation or interpretation services, and other auxiliary aids and/or reasonable accommodations may be provided upon request. To help ensure availability, requests should be submitted at least 72 hours prior to the meeting; however, due to the difficulty of securing Sign Language Interpreters, five (5) or more business days' notice is strongly recommended. Members of the public requiring special assistance or accommodations to participate may contact the Commission Clerk at (909) 544-5307 or by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).

1923 E. AVION STREET, ONTARIO, CA 91761 – [www.flyontario.com](http://www.flyontario.com)

## CALL TO ORDER (OPEN SESSION)

### ROLL CALL

### PLEDGE OF ALLEGIANCE

## AGENDA REVIEW

The Chief Executive Officer will go over all updated materials and correspondence received after the agenda was distributed to ensure Commissioners have received them.

### 1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

Agenda item contractors, subcontractors and agents may require Commission Member abstentions due to conflict of interests and financial interests. Commission Member abstentions shall be stated under this item for recordation on the appropriate item.

## PUBLIC COMMENTS

The Public Comment portion of the Commission meeting is limited to a maximum of 3 minutes for each Public Comment. Under provisions of the Brown Act, the Commission is prohibited from taking action on oral requests.

## CLOSED SESSION

### PUBLIC COMMENT ON CLOSED SESSION

### CLOSED SESSION

- GC § 54957, PUBLIC EMPLOYEE PERFORMANCE EVALUATION

Title: Chief Executive Officer

### REPORT ON CLOSED SESSION

General Legal Counsel

## CONSENT CALENDAR

All matters listed under CONSENT CALENDAR will be enacted by one motion in the form listed below. There will be no separate discussion on these items prior to the time Commission votes on them, unless a member of the Commission requests a specific item be removed from the Consent Calendar for a separate vote. Members of the public wishing to address the Commission on items listed on the Consent Calendar will be given a total of 3 minutes each to address the items collectively.

### 2. APPROVAL OF MINUTES

Approve minutes for the OIAA Commission Meeting on April 23, 2026.

### 3. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2026.

### 4. COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

Approve additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Alan Wapner for the Month of April, 2026.

### 5. FISCAL YEAR 2025-2026 FINANCIAL STATEMENTS (UNAUDITED) FOR THE QUARTER ENDED MARCH 31, 2026

Receive and file the financial statements (unaudited) for the quarter ended March 31, 2026.

### 6. INVESTMENT REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2026

Receive and file the Investment Report for the nine months ended March 31, 2026.

### 7. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE AN AMENDMENT TO THE AGREEMENT WITH CHAFFEY COMMUNITY ART ASSOCIATION FOR CREATIVE ART AND CULTURAL PROGRAMMING AT ONTARIO INTERNATIONAL AIRPORT

Authorize the Chief Executive Officer (CEO) to negotiate and execute an amendment to agreement SCONT-000763 with Chaffey Community Art Association for creative art and cultural programming at Ontario International Airport in the amount not to exceed \$646,000 for the entirety of the contract term.

### 8. AUTHORIZE THE CHIEF EXECUTIVE OFFICER TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH JOHN DUFFIELD CONSULTING INCORPORATED

Authorize the Chief Executive Officer (CEO) to negotiate and execute a Professional Services Agreement with John Duffield Consulting, Inc. (Duffield Consulting) to provide coordination and oversight of all film productions occurring at Ontario International Airport, ensuring regulatory compliance and seamless execution, for an initial two-year term with the option to extend the agreement for up to three additional one-year terms in the amount not to exceed 104,988 each year. Costs associated with these services will be recuperated through film production fees collected by the airport and are considered pass-through expenses.

**9. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH FUSE ADVANCEMENT INCORPORATED FOR STRATEGIC PARTNERSHIPS AND REVENUE INNOVATION CONSULTING SERVICES FOR THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY**

Authorize the Chief Executive Officer (CEO) to negotiate and execute a professional services agreement with Fuse Advancement Incorporated for Strategic Partnerships and Revenue Innovation Services for a three-year term with two, two-year extension options in the amount not to exceed \$700,000 each year.

**10. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE THREE CONSTRUCTION SERVICES AGREEMENTS FOR JOB ORDER CONTRACTING (JOC) WITH CLARK CONSTRUCTION GROUP – CALIFORNIA, LIMITED PARTNERSHIP, ANGELES CONTRACTOR, INCORPORATION, AND W.E. O’NEIL CONSTRUCTION COMPANY OF CALIFORNIA**

Authorize the Chief Executive Officer (CEO) or designee to negotiate and execute three construction services agreements with Clark Construction Group – California, LP.; Angeles Contractors, Inc.; W.E. O’Neil Construction Co. of California, for an initial three-year term, with two potential one-year extensions, at the written discretion of the Ontario International Airport Authority (OIAA), for a total amount not to exceed \$6,000,000 per contract, per year, for as-needed Job Order Contracting (JOC) services. Additionally, authorize the CEO to approve JOC projects up to an internal project cap of \$1,000,000 without Commission approval, with a maximum project value of \$2,000,000 for any one project, provided projects exceeding \$1,000,000 receive prior Commission approval. Staff will provide quarterly reports to the Commission identifying all activated JOC projects below the \$1,000,000 threshold.

**11. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICE AGREEMENT WITH MADDEN PREPRINT MEDIA, LIMITED LIABILITY COMPANY, FOR MARKETING AND CREATIVE ADVERTISING SERVICES FOR THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY**

Authorize the Chief Executive Officer (CEO) or designee to negotiate and execute a Professional Services Agreement with Madden Preprint Media, LLC., dba Karsh Hagan, LLC., for marketing and creative advertising services, including digital, radio, and television media buys, for an initial term of three-years with two one-year extension options in the amount not to exceed \$4,250,000 each year.

**12. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH OSSI NA LIMITED LIABILITY COMPANY, FOR DIGITAL INNOVATION STRATEGY SERVICES FOR THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY**

Authorize the Chief Executive Officer (CEO) to negotiate and execute a Professional Services Agreement with OSSI NA LLC., for comprehensive digital innovation, technology, and operational support services for an initial term of three-years in an amount averaging \$3,400,000 each year with two one-year extension options for a total potential agreement in an amount not to exceed \$17 million if all options are exercised. Funding includes the anticipated procurement of capital expenditures, including digital hardware, information display systems, and digital assets within the Terminals, which OSSI will purchase on behalf of the OIAA.

**13. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE THE AGREEMENT BETWEEN LEGENDS GLOBAL MANAGEMENT, LIMITED LIABILITY CORPORATION AND ONTARIO INTERNATIONAL AIRPORT AUTHORITY FOR THE NAMING RIGHTS TO ONT FIELD AND RELATED SPONSORSHIP RIGHTS**

Authorize the Chief Executive Officer (CEO) to negotiate and execute the ONT Field Stadium Naming Rights and Sponsorship Agreement (Agreement). The ten-year Agreement between Legends Global Management, LLC., (Legends Global) and Ontario International Airport Authority (OIAA) provides the OIAA with stadium naming rights and related sponsorship rights for ONT Field, not to exceed an annual rate of \$1,200,000.

**DISCUSSION/ACTION**

**14. 5K AT THE RUNWAY CHECK PRESENTATION TO THE USO**

**CEO REPORT**

**CHIEF EXECUTIVE OFFICER UPDATES**

**COMMISSION MATTERS**

**PRESIDENT WAPNER**  
**VICE PRESIDENT HAGMAN**  
**TREASURER LOVERIDGE**  
**SECRETARY BOWMAN**  
**COMMISSIONER GOUW**

**ADJOURNMENT**

**AFFIDAVIT OF POSTING**

I, Marilyn Bonus, Commission Clerk of the Ontario International Airport Authority (OIAA), do hereby declare under penalty of perjury that the foregoing agenda has been posted at the administrative office and on the OIAA website in compliance to the Brown Act.

Date Posted: May 22, 2026

Posted Prior To: 2:00 P.M.

Signature:

Marilyn Bonus  
Marilyn Bonus, MMC  
Ontario International Airport Authority Commission Clerk

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# ONTARIO INTERNATIONAL AIRPORT AUTHORITY



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Declare Conflict of Interest pertaining to agenda items and contractors and/or subcontractors, which may require Commission member abstentions due to possible conflicts of interest.

**FISCAL IMPACT SUMMARY:** N/A

**BACKGROUND:** In accordance with California Government Code 84308, members of the Ontario International Airport Authority Commission may not participate in any action concerning a contract where they have received a campaign contribution of more than \$500 in the prior twelve (12) months in 2025, and from an entity or individual if the member knows or has reason to know that the participant has a financial interest, except for the initial award of a competitively bid public works contract. This agenda contains recommendations for action related to the following contractors:

Item No	Principals & Agents	Subcontractors
07	Chaffey Community Art Association	• None
08	John Duffield Consulting, Inc.	•
09	Fuse Advancement Inc.	• None
10	<ul style="list-style-type: none"><li>• Clark Construction Group – California, Lp.</li><li>• Angeles Contractor, Inc.</li><li>• W.E. O’neil Construction Co. Of California</li></ul>	<ul style="list-style-type: none"><li>• None</li><li>• None</li><li>• None</li></ul>
11	Madden Preprint Media, LLC.	• None
12	OSSI NA LLC.	• None
13	Legends Global Management, LLC.	• None

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Adrienne Fernandez, Deputy Commission Clerk</u>
Originating Dept.:	<u>Executive Division</u>
Director Review:	<u>Marilyn Bonus, Commission Clerk</u>
Chief Review:	<u><i>Jamaal Avilez</i></u>
CFO Review:	<u>N/A</u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** APPROVAL OF MINUTES

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Approve minutes for the OIAA Regular Commission meeting on April 23, 2026.

**FISCAL IMPACT SUMMARY:** N/A

**BACKGROUND:** The OIAA Commission held a public meeting, and minutes were recorded in text. In accordance with OIAA’s Records Retention Schedule, the OIAA must preserve these historical records in hard copy form for permanent retention.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:**

1. Minutes

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Marilyn Bonus, Commission Clerk</u>
Originating Dept.:	<u>Executive Division</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Jamaal Avilez</i></u>
CFO Review:	<u>N/A</u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY  
REGULAR COMMISSION MEETING  
MINUTES  
APRIL 23, 2026

**CALL TO ORDER**

President Wapner called the Ontario International Airport Authority Regular Commission Meeting to order at 2:00 p.m.

**ROLL CALL**

COMMISSIONERS

PRESENT:

Alan D. Wapner, President  
Curt Hagman, Vice President  
Jim W. Bowman, Secretary  
Ronald D. Loveridge, Treasurer  
Julia Gouw, Commissioner

EXCUSED ABSENCE:

None.

A quorum of the OIAA Commissioners was present.

STAFF:

Chief Executive Officer Atif Elkadi  
General Counsel Lori Balance

Commission Clerk Marilyn Bonus, MMC, CPMC  
Deputy Commission Clerk Adri Fernandez

**PLEDGE OF ALLEGIANCE**

The Pledge of Allegiance was performed.

**AGENDA REVIEW/ANNOUNCEMENTS**

**1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST**

President Wapner recused himself from Agenda Item No. 7 and pulled the item for a separate vote. Vice President Hagman noted his position as a member of San Bernardino County Board of Supervisors related to Agenda Item No. 5 and reported no conflict.

**PUBLIC COMMENT**

President Wapner called for public comment.

There being no requests to speak, President Wapner closed public comment.

## CONSENT CALENDAR

President Wapner requested Agenda Item No. 6 be removed and continued to a later date and pulled Agenda Item No. 7 for a separate vote.

### **2. APPROVAL OF MINUTES**

Approved minutes for the OIAA Commission Meeting on March 26, 2026.

### **3. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)**

Received and filed the Cash Disbursement Report (Bills/Payroll) for the month ended March 31, 2026.

### **4. COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS**

Approved additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Alan Wapner for the Month of March, 2026.

### **5. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE AN AMENDMENT TO FUNDING AGREEMENT 2024-1 WITH THE COUNTY OF SAN BERNARDINO FOR SECURITY ENHANCEMENTS AT ONTARIO INTERNATIONAL AIRPORT**

Authorized the Chief Executive Officer (CEO) to negotiate and execute an amendment to Funding Agreement 2024-1 with the County of San Bernardino, including all necessary documents and instruments, to extend the agreement term through December 31, 2026, in accordance with applicable Ontario International Airport Authority (OIAA) policies and procedures, for security enhancements at the Ontario International Airport.

### **6. AUTHORIZE THE CHIEF EXECUTIVE OFFICER TO NEGOTIATE AND EXECUTE THREE CONSTRUCTION SERVICES AGREEMENTS FOR JOB ORDER CONTRACTING (JOC) WITH CLARK CONSTRUCTION GROUP – CALIFORNIA, LP., ANGELES CONTRACTOR, INC., AND W.E. O'NEIL CONSTRUCTION CO. OF CALIFORNIA**

Authorize the Chief Executive Officer (CEO) or designee to negotiate and execute three construction services agreements with Clark Construction Group – California, LP.; Angeles Contractors, Inc.; and W.E. O'Neil Construction Co. of California, for three years, with two, potential one-year extensions, at the written discretion of the Ontario International Airport Authority (OIAA), for a total amount not to exceed \$6,000,000 per contract, per year, for as-needed Job Order Contracting (JOC).

**MOTION:** The item was continued to a later date for further evaluation.

**7. AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE AN AGREEMENT WITH ZO MOTORS USA LLC., FOR THE PURCHASE OF A ZERO- EMISSIONS FLEET VEHICLE**

Authorized the Chief Executive Officer (CEO) to negotiate and execute an agreement with ZO Motors USA LLC., for the purchase of a zero-emissions fleet vehicle in the not to exceed amount of \$250,000.

**MOTION:** Moved by Vice President Hagman, seconded by Commissioner Gouw, to approve the Agenda Item No. 7, Motion carried by a 4 Yes/0 No/ 1 Absent vote.

**MOTION:** Moved by Vice President Hagman, seconded by Secretary Bowman, to approve the Agenda Item No. 2-5, Motion carried by a 5 Yes/0 No/ 0 Absent vote.

**CEO REPORT**

**CHIEF EXECUTIVE OFFICER UPDATES**

Chief Executive Officer Elkadi provided updates on the Third Quarter Report Key Performance Indicators, passenger traffic figures, flight changes, the impacts of fuel costs from both domestic and international perspectives, and general airport matters.

**COMMISSIONER MATTERS**

Vice President Hagman requested that staff provide a quarterly report on trends related to airports, routes, and passenger activity. He also requested that the report include information on how fuel costs are affecting routes.

Secretary Bowman complimented Atif and staff and stated that ONT has the best team.

President Wapner expressed appreciation for Atif and staff for their work and stated that ONT is well regarded because of the work being done.

ADJOURNMENT

President Wapner adjourned the Ontario International Airport Authority Commissioners Meeting at 2:16 p.m.

RESPECTFULLY SUBMITTED:

APPROVED:

\_\_\_\_\_  
MARILYN BONUS, MMC, CPMC  
COMMISSION CLERK/ASSISTANT SECRETARY

\_\_\_\_\_  
ALAN D. WAPNER, PRESIDENT



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2026.

**FISCAL IMPACT SUMMARY:** The funding is approved in the Fiscal Year 2025-2026 budget.

**BACKGROUND:** In June 2025, the OIAA Commission adopted an operating budget that is driven by strong aviation activity and financial performance realized by OIAA in FY2025. The operating budget was developed from OIAA goals and objectives and includes significant increases in resources to meet current and expected near term growth.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:**

1. Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2026.

**STAFF REVIEW AND APPROVAL:**

This Agenda Report has been reviewed by OIAA General Counsel.

Originator:	<u>David Goldsberry, Director of Airport Revenue &amp; Finance</u>
Originating Dept.:	<u>Finance Division</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>David Goldsberry</i></u>
CFO Review:	<u><i>David Goldsberry</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Approve additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Wapner for the month of April, 2026.

**FISCAL IMPACT SUMMARY:** OIAA operating revenue.

**BACKGROUND:** Article IV, Section 6 of the Authority's Bylaws states as follows:

"No Salary; Reimbursement for Expenses; Stipends. The members of the Commission shall receive no salary but shall be reimbursed for necessary expenses (including mileage in accordance with standard IRS mileage reimbursement rates) incurred in the performance of their duties. Additionally, Commissioners will receive a monthly stipend for each month of a calendar year in the amount of one thousand dollars (\$1,000.00), which amount will be deemed to address Commissioner participation for six (6) Authority-related business functions or events, such as attendance at each monthly Commission meeting, any standing committee meeting, any ad hoc committee meeting, briefings, and any other Authority-related business function or event. If a Commissioner participates in or attends a collective total of more than six (6) Commission meetings, any standing committee meetings, any ad hoc committee meeting, briefings, or any other Authority-related business function or event in a calendar month, then the Commissioner shall receive an additional stipend of one hundred fifty dollars (\$150.00) for each such additional matter, with the majority approval by the Commission."

During the month of April 2026, President Wapner attended four (4) additional Authority-related business functions. Majority Commission approval is needed to approve payment of these additional stipends.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Adrienne Fernandez, Deputy Commission Clerk</u>
Originating Dept.:	<u>Administration Division</u>
Director Review:	<u>Marilyn Bonus, Commission Clerk</u>
Chief Review:	<u><i>Jamaal Avilez</i></u>
CFO Review:	<u><i>David Goldsberry</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** FISCAL YEAR 2025-2026 FINANCIAL STATEMENTS (UNAUDITED) FOR THE QUARTER ENDED MARCH 31, 2026

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Receive and file financial statements (unaudited) for the quarter ended March 31, 2026.

**FISCAL IMPACT SUMMARY:** The Ontario International Airport Authority's (OIAA) total net position for the quarter ended March 31, 2026, was \$359.9M, an increase of \$35.3M (10.9%) over the same period in the prior fiscal year. Total increase in Net Position for the quarter was \$10.4M, up \$7.3M (236.0%) over budget and \$307K (3.0%) above the same period in the prior year.

**BACKGROUND:** In June 2025, the OIAA Commission adopted an operating budget that was driven by strong aviation activity and financial performance. The operating budget was developed from OIAA goals and objectives and includes significant increases in resources to meet current and expected near-term growth. The attached financial statements reflect these industry and economic conditions, as well as the OIAA's efforts to meet these conditions.

**Aviation Activity:** Aviation activity is measured predominately as a function of commercial enplanements and landed weights as these activities act as direct and indirect drivers of most operating revenues for the Airport. Enplanements for the quarter ended March 31, 2026, totaled 776K, which was unfavorable to budget by 20K (2.6%), but 37K (5.0%) higher than the same period in the prior fiscal year. Landed weight (in thousand-pound units) for the quarter ended March 31, 2026, totaled 2.1M, which was favorable to budget by 31K (1.5%) and 7K (0.4%) above the same period in the prior fiscal year.

### Financial Results Compared to Budget for the Quarter Ended March 31, 2026:

**Operating Contribution:** Net operating contribution was \$3.2M, favorable to budget by \$4.5M (333.0%).

**Operating Revenues:** For the quarter ended March 31, 2026, total operating revenues were favorable to budget by \$0.4M (1.1%). Aeronautical revenues were favorable to budget by \$1.0M (6.7%), the increase was primarily due to Aeronautical Facilities and Land Rent (up \$0.6M) and Airline Fees (up \$0.4M). Nonaeronautical revenues were \$0.7M (4.0%) above budget, driven by Advertising revenue (up \$0.3M) with Parking and Ground Transportation underperforming (down \$0.6M).

**Operating Expenses:** Total operating expenses of \$25.6M were favorable to budget by \$4.2M (14.0%), which was primarily the result of a decrease in Marketing and Public Relations (down \$1.7M) and Contractual Services (down \$1.6M).

**Nonoperating Revenues and Expenses:** Net nonoperating revenues were favorable to budget by \$0.4M(8.7%). The increase was driven mostly by higher-than-expected passenger carrier activity resulting in PFC revenues favorable to budget by \$0.2M (7.4%).

### **Financial Results Compared to the Quarter Ended March 31, 2025**

**Operating Contribution:** Net operating contribution was \$3.2M, \$1.1M (56.7%) higher than the same period in the prior fiscal year.

**Operating Revenues:** For the quarter ended March 31, 2026, operating revenues were favorable to the same period in the prior fiscal year by \$5.3M (19.6%). Aeronautical revenues were above prior year by \$2.8M (20.8%), as a result of increased Airline Terminal Rent. Nonaeronautical revenues were \$2.5M (18.4%) above prior year, driven mostly by Parking and Ground Transportation.

**Operating Expenses:** Total operating expenses were \$3.5M (15.6%) above the same period in the prior fiscal year with increases to Public Safety (up \$2.4M) due to the ARPA grant closeout. Funding from this grant was allocated to offset Public Safety Police and Fire costs. Marketing and Public Relations was also unfavorable (up \$0.3M due to increased activity).

**Nonoperating Revenues and Expenses:** Net nonoperating revenues were \$0.7M (17.7%) above the same period in the prior fiscal year. This is primarily attributable to Net Investment Income (up \$0.5M). The net investment income is associated with unrealized gain from the OIAA's investment in the California Treasury Local Agency Investment Fund (LAIF) and higher than expected interest returns.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** The financial results provide additional resources for the OIAA to respond to increased passenger activity.

**SCHEDULE:** N/A

### **ATTACHMENTS:**

1. OIAA Financial Statements (Unaudited) for the Fiscal Quarter Ended March 31, 2026

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Nubia Botello, Senior Manager of Accounting</u>
Originating Dept.:	<u>Financial Accounting &amp; Reporting</u>
Director Review:	<u>David Goldsberry, Director of Airport Revenue &amp; Finance</u>
Chief Review:	<u>N/A</u>
CFO Review:	<u><i>David Goldsberry</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).

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# ***Financial Statements***

FOR THE THREE MONTHS ENDED  
MARCH 31, 2026 AND 2025

FINANCE



ONTARIO INTERNATIONAL AIRPORT AUTHORITY

ONTARIO INTERNATIONAL AIRPORT AUTHORITY  
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**ONTARIO INTERNATIONAL AIRPORT AUTHORITY**  
**STATEMENTS OF NET POSITION (UNAUDITED)**  
**MARCH 31, 2026 AND 2025**

	2026	2025
<b>ASSETS</b>		
Current Assets:		
Unrestricted Assets:		
Cash and Cash Equivalents	\$ 117,770,226	\$ 92,888,059
Accounts Receivable, Net of Allowance for Doubtful Accounts of \$290,553 and \$584,303 as of March 31, 2026 and 2025, Respectively	14,847,764	10,228,478
Grants Receivable	3,341,600	3,557,543
Leases Receivable – Current	736,953	697,748
Interest Receivable	366,935	395,167
Prepaid Expenses	4,135,966	3,512,277
Total Unrestricted Current Assets	141,199,444	111,279,272
Restricted Assets:		
Cash and Cash Equivalents	111,623,245	103,694,091
Accounts Receivable	2,645,088	2,525,072
Total Restricted Current Assets	114,268,333	106,219,163
Total Current Assets	255,467,777	217,498,435
Noncurrent Assets:		
Leases Receivable – Noncurrent	1,208,651	1,945,604
Capital Assets:		
Not Depreciated or Amortized	141,733,548	157,446,856
Depreciated and Amortized, Net of Accumulated Depreciation and Amortization of \$72,355,304 and \$55,277,058 as of March 31, 2026 and 2025, Respectively	168,369,542	124,988,721
Net Capital Assets	310,103,090	282,435,577
Total Noncurrent Assets	311,311,741	284,381,181
<b>TOTAL ASSETS</b>	<b>\$ 566,779,518</b>	<b>\$ 501,879,616</b>

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY**  
**STATEMENTS OF NET POSITION (UNAUDITED) – CONTINUED**  
**MARCH 31, 2026 AND 2025**

	2026	2025
<b>LIABILITIES</b>		
Current Liabilities:		
Payable From Unrestricted Assets:		
Accounts Payable	\$ 2,422,322	\$ 4,558,306
Accrued Expenses	12,457,492	8,555,897
Accrued Payroll and Vacation	1,749,573	1,612,488
Accrued Interest	1,728,002	1,792,778
Customer Deposits	912,177	856,084
Due to Airlines	529,574	804,892
Unearned Revenues	16,523,060	6,302,147
Subscription Liability – Current	347,122	347,122
Current Portion of Long-Term Debt	6,040,000	5,820,000
Total Unrestricted Current Liabilities	42,709,322	30,649,714
Noncurrent Liabilities:		
Payable From Unrestricted Assets:		
Subscription Liability – Noncurrent	-	339,138
Arbitrage Liability – Noncurrent	1,240,597	753,537
Long-Term Debt:		
Bonds Payable – Series 2016	-	6,040,000
Revenue Bonds – Series 2021, Including Bond Premium of \$17,195,950 and \$18,063,936 as of March 31, 2026 and 2025, Respectively	120,535,950	121,403,936
Revolving Credit Facility	40,483,771	15,483,771
Total Long-Term Debt	161,019,721	142,927,707
Total Unrestricted Noncurrent Liabilities	162,260,318	144,020,382
Total Liabilities	204,969,640	174,670,096
<b>DEFERRED INFLOW OF RESOURCES</b>		
Deferred Inflow of Resources – Leases	1,945,604	2,643,352
Total Deferred Inflow of Resources	1,945,604	2,643,352
Total Liabilities and Deferred Inflow of Resources	206,915,244	177,313,448
<b>NET POSITION</b>		
Net Investment in Capital Assets	140,770,024	132,471,393
Restricted	114,268,332	105,995,843
Unrestricted	104,825,918	86,098,932
Total Net Position	359,864,274	324,566,168
<b>TOTAL LIABILITIES AND NET POSITION</b>	<b>\$ 566,779,518</b>	<b>\$ 501,879,616</b>

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY**  
**STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – QUARTER – QUARTER (UNAUDITED)**  
**FOR THE QUARTERS ENDED MARCH 31, 2026 AND 2025**

	FOR THE QUARTER ENDED		VARIANCE FAVORABLE		
	MARCH 31, 2026		(UNFAVORABLE) TO BUDGET		
	BUDGET	ACTUAL	\$	%	
				MARCH 31, 2025	
				ACTUAL	
<b>OPERATING REVENUES</b>					
Aeronautical:					
Landing Fees	\$ 3,363,541	\$ 2,848,462	\$ (515,079)	(15.3) %	\$ 4,075,892
Airline Terminal Rent	6,672,622	7,256,524.00	583,902	8.8	4,506,999
Facilities and Land Rent	3,539,232	4,118,057.00	578,825	16.4	3,370,598
Airline Fees	1,866,606	2,248,044.00	381,438	20.4	1,678,113
Total Aeronautical Revenues	15,442,001	16,471,087	1,029,086	6.7	13,631,602
Nonaeronautical:					
Facilities and Land Rent	888,357	374,839	(513,518)	(57.8)	341,493
Non-Airline Terminal Rent	425,250	523,963	98,713	23.2	419,545
Parking and Ground Transportation	10,619,090	10,057,731	(561,359)	(5.3)	8,298,460
Concessions:					
Rental Cars	2,457,145	2,456,428	(717)	-	2,396,848
Food and Beverage	773,228	780,797	7,569	1.0	678,790
Gifts and News	413,110	453,514	40,404	9.8	411,999
Advertising	327,611	604,068	276,457	84.4	451,650
Operating Grants	-	-	-	-	-
Other Nonaeronautical Revenues	795,106	772,362	(22,744)	(2.9)	537,163
Total Nonaeronautical Revenues	16,698,897	16,023,702	(675,195)	(4.0)	13,535,948
Total Operating Revenues	32,140,898	32,494,789	353,891	1.1	27,167,550
<b>OPERATING EXPENSES</b>					
Personnel	5,549,556	5,025,686	523,870	9.4	4,907,721
Public Safety	6,205,251	6,205,311	(60)	-	3,836,461
Contractual Services	10,960,547	9,383,725	1,576,822	14.4	9,222,644
Marketing and Public Relations	3,412,142	1,667,198	1,744,944	51.1	1,334,302
Materials and Supplies	496,574	432,545	64,029	12.9	341,517
Insurance and Administration	534,026	524,150	9,876	1.8	467,269
Telecommunications and Utilities	1,571,722	1,551,686	20,036	1.3	1,355,120
Other Operating Expenses	1,033,975	805,124	228,851	22.1	668,286
Total Operating Expenses	\$ 29,763,793	\$ 25,595,425	\$ 4,168,368	14.0 %	\$ 22,133,320

*Quarterly Financial Statements*





**ONTARIO INTERNATIONAL AIRPORT AUTHORITY**  
 STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – YEAR TO DATE (UNAUDITED) – CONTINUED  
 FOR THE NINE MONTHS ENDED MARCH 31, 2026 AND 2025

	FOR THE NINE MONTHS ENDED MARCH 31, 2026		VARIANCE FAVORABLE (UNFAVORABLE)		MARCH 31, 2025
	BUDGET	ACTUAL	\$	%	ACTUAL
Net Operating Income Before Depreciation and Amortization	\$ 18,298,287	\$ 25,435,968	\$ 7,137,681	39.0 %	\$ 22,673,547
Depreciation and Amortization	11,137,700	11,137,700	-	-	9,090,584
Net Operating Income (Loss)	7,160,587	14,298,268	7,137,681	(99.7)	13,582,963
<b>NONOPERATING REVENUES (EXPENSES)</b>					
Investment Income, Net	4,702,725	5,646,187	943,462	20.1	3,169,314
Passenger Facility Charges	11,416,887	10,313,537	(1,103,350)	(9.7)	10,160,833
Customer Facility Charges	2,874,246	2,930,418	56,172	2.0	2,936,938
Interest Expense	(4,053,961)	(4,053,961)	-	-	(3,388,228)
Debt Issuance Costs	-	(55,000)	(55,000)	-	(10,000)
Gain on Disposition of Assets	-	762	762	-	12,183
Other Nonoperating Expenses	(3,200)	(22,488)	(19,288)	602.8	(132,660)
Total Nonoperating Revenues, Net	14,936,697	14,759,455	(177,242)	(1.2)	12,748,380
Net Income Before Capital Contributions	22,097,284	29,057,723	6,960,439	31.5	26,331,343
<b>CAPITAL CONTRIBUTIONS</b>					
Federal Grants and Other	-	10,972,574	10,972,574	-	15,355,091
Increase in Net Position	22,097,284	40,030,297	17,933,013	81.2	41,686,434
<b>TOTAL NET POSITION – BEGINNING OF PERIOD</b>	<b>319,833,977</b>	<b>319,833,977</b>	<b>-</b>	<b>-</b>	<b>282,879,734</b>
<b>TOTAL NET POSITION – END OF PERIOD</b>	<b>\$ 341,931,261</b>	<b>\$ 359,864,274</b>	<b>\$ 17,933,013</b>	<b>5.2 %</b>	<b>\$ 324,566,168</b>

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY**  
**SUPPLEMENTAL SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – BY QUARTER (UNAUDITED)**  
**FOR THE YEAR ENDING JUNE 30, 2026**

	FOR THE QUARTERS ENDED				FOR THE YEAR
	SEPTEMBER	DECEMBER	MARCH 31,	JUNE 30,	ENDING
	30, 2025	31, 2025	2026	2026	JUNE 30,
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	2026
					ACTUAL
<b>OPERATING REVENUES</b>					
Aeronautical:					
Landing Fees	\$ 4,552,006	\$ 4,187,914	\$ 2,848,462	\$ -	\$ 11,588,382
Airline Terminal Rent	4,431,748	5,540,420	7,256,524	-	17,228,692
Facilities and Land Rent	4,288,508	5,080,732	4,118,057	-	13,487,297
Airline Fees	2,139,511	2,415,623	2,248,044	-	6,803,178
Total Aeronautical Revenues	15,411,773	17,224,689	16,471,087	-	49,107,549
Nonaeronautical:					
Facilities and Land Rent	323,068	345,984	374,839	-	1,043,891
Non-Airline Terminal Rent	431,377	517,012	523,963	-	1,472,352
Parking and Ground Transportation	13,289,124	12,329,829	10,057,731	-	35,676,684
Concessions:					
Rental Cars	2,700,296	2,509,129	2,456,428	-	7,665,853
Food and Beverage	986,627	998,564	780,797	-	2,765,988
Gifts and News	635,602	532,292	453,514	-	1,621,408
Advertising	447,413	588,582	604,068	-	1,640,063
Operating Grants	-	5,093,964	-	-	5,093,964
Other Nonaeronautical Revenues	257,560	119,118	772,362	-	1,149,040
Total Nonaeronautical Revenues	19,071,067	23,034,474	16,023,702	-	58,129,243
Total Operating Revenues	34,482,840	40,259,163	32,494,789	-	107,236,792
<b>OPERATING EXPENSES</b>					
Personnel	5,621,625	5,667,747	5,025,686	-	16,315,058
Public Safety	6,205,311	6,205,310	6,205,311	-	18,615,932
Contractual Services	10,046,051	11,835,568	9,383,725	-	31,265,344
Marketing and Public Relations	1,515,349	2,314,867	1,667,198	-	5,497,414
Materials and Supplies	527,387	317,636	432,545	-	1,277,568
Insurance and Administration	613,096	505,508	524,150	-	1,642,754
Telecommunications and Utilities	2,078,538	1,693,794	1,551,686	-	5,324,018
Other Operating Expenses	510,341	547,280	805,124	-	1,862,745
Total Operating Expenses	\$ 27,117,698	\$ 29,087,710	\$ 25,595,425	\$ -	\$ 81,800,833

Year to Date Financial Statements  
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**ONTARIO INTERNATIONAL AIRPORT AUTHORITY**

**SUPPLEMENTAL SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – BY QUARTER –  
(UNAUDITED) – CONTINUED  
FOR THE YEAR ENDING JUNE 30, 2026**

	FOR THE QUARTERS ENDED				FOR THE YEAR ENDING JUNE 30, 2026 ACTUAL
	SEPTEMBER 30, 2025 ACTUAL	DECEMBER 31, 2025 ACTUAL	MARCH 31, 2026 ACTUAL	JUNE 30, 2026 ACTUAL	
Net Operating Income Before Depreciation and Amortization	\$ 7,365,142	\$ 11,171,453	\$ 6,899,364	\$ -	\$ 25,435,959
Depreciation and Amortization	3,702,943	3,699,515	3,735,242	-	11,137,700
Net Operating Income	3,662,199	7,471,938	3,164,122	-	14,298,259
<b>NONOPERATING REVENUES (EXPENSES)</b>					
Investment Income, Net	1,545,982	2,374,414	1,725,791	-	5,646,187
Passenger Facility Charges	3,723,493	3,023,105	3,566,939	-	10,313,537
Customer Facility Charges	1,021,842	984,062	924,514	-	2,930,418
Interest Expense	(1,240,178)	(1,437,055)	(1,376,728)	-	(4,053,961)
Debt Issuance Costs	-	(55,000)	-	-	(55,000)
Gain on Disposition of Assets	-	-	762	-	762
Other Nonoperating Expenses	(5,125)	(11,056)	(6,307)	-	(22,488)
Total Nonoperating Revenues, Net	5,046,014	4,878,470	4,834,971	-	14,759,455
Net Income Before Capital Contributions	8,708,213	12,350,408	7,999,093	-	29,057,714
<b>CAPITAL CONTRIBUTIONS</b>					
Federal Grants and Other	3,928,373	4,654,375	2,389,826	-	10,972,574
Increase in Net Position	12,636,595	17,004,783	10,388,919	-	40,030,297
<b>TOTAL NET POSITION – BEGINNING OF QUARTER</b>	<b>319,833,977</b>	<b>332,470,572</b>	<b>349,475,355</b>	<b>359,864,274</b>	<b>319,833,977</b>
<b>TOTAL NET POSITION – END OF QUARTER</b>	<b>\$ 332,470,572</b>	<b>\$ 349,475,355</b>	<b>\$ 359,864,274</b>	<b>\$ 359,864,274</b>	<b>\$ 359,864,274</b>



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** INVESTMENT REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2026

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Receive and file the investment report for the nine months ended March 31, 2026.

**FISCAL IMPACT SUMMARY:** As of and for the nine months ended March 31, 2026, the Ontario International Airport Authority's (OIAA) investment portfolio included a single financial instrument with the California Treasury Local Agency Investment Fund (LAIF). The fair market value (FMV) of the OIAA's investment in LAIF was \$37,443,216, an increase of \$310,230 from the FMV as of December 31, 2025, and an increase of \$1,553,357 from the FMV as of March 31, 2025.

Interest earned on the LAIF investment for the nine months ended March 31, 2026, totaled \$1,159,089. No additional investments in or distributions from LAIF funds were made during the nine months ended March 31, 2026.

**BACKGROUND:** In October of 2016, the OIAA adopted an investment policy for OIAA's revenues in conformance with federal, state, and other legal requirements, including California Government Code Section 53600 et seq. The objectives of the OIAA's investment policy are safety of principal and enhancement of the economic status of the OIAA. The policy sets forth investment objectives, safekeeping of securities, reporting, competitive bidding, authorization for the purchase and sales of investments, allowable types of investments and an annual policy review. In addition, to and in conformity with the adopted Investment Policy, the OIAA adopted a resolution for the investment of inactive funds in the LAIF.

The Investment Policy requires that reporting include statements as to the OIAA's compliance with the investment policy, as well as a statement denoting the ability of the OIAA to meet its expenditure requirements for the next six months, or an explanation as to why sufficient money may not be available.

Significant financial aspects of the portfolios' financial position and performance are included in the following table:

Description	Quarter Ending				Balance Year Ending June 30, 2026
	September 30, 2025	December 31, 2025	March 31, 2026	June 30, 2026	
FMV End of Quarter	\$ 36,722,503	\$ 37,132,986	\$ 37,443,216		\$ 37,443,216
Interest Receivable	\$ 400,378	\$ 391,776	\$ 366,935		\$ 366,935
Interest Earned	\$ 400,378	\$ 391,776	\$ 366,935		\$ 1,159,089
Unrealized Gain (Loss)	\$ 27,278	\$ 10,106	\$ (81,546)		\$ (44,162)

**Required Investment Policy Statements:**

- The investments identified above comply in all material respects with the OIAA's Investment Policy.
- The OIAA has the ability to meet its expenditure requirements for the next six months.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Nubia Botello, Senior Manager of Accounting</u>
Originating Dept.:	<u>Financial Accounting and Reporting</u>
Director Review:	<u>David Goldsberry, Director of Airport Revenue and Finance</u>
Chief Review:	<u>N/A</u>
CFO Review:	<u><i>David Goldsberry</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).

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**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE AN AMENDMENT TO THE AGREEMENT WITH CHAFFEY COMMUNITY ART ASSOCIATION FOR CREATIVE ART AND CULTURAL PROGRAMMING AT ONTARIO INTERNATIONAL AIRPORT

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) to negotiate and execute an amendment to agreement SCONT-000763 with Chaffey Community Art Association for creative art and cultural programming at Ontario International Airport in the amount not to exceed \$646,000 for the entirety of the contract term.

**FISCAL IMPACT SUMMARY:** Annual contract value of \$148,900. Funds for this contract are available and have been requested for the Fiscal Year End (FYE) 2027 Budget. Funding for subsequent years will be requested through the annual budget process.

**BACKGROUND:** Ontario International Airport (ONT) continues to pursue initiatives that celebrate its rich aviation heritage, strengthen community connection and enhance the traveler experience through arts and cultural programming. ONT's longstanding partnership with the Chaffey Community Art Association, doing business as (dba) Chaffey Community Museum of Art (CCMA) has successfully brought rotating curated art displays to the terminals, providing passengers with a distinctive sense of place while showcasing the creative talent of the Inland Empire. Expanding the scope of this partnership to include airport ephemera research and preservation lays the foundation for a future curated airport museum—an amenity that will serve both the traveling public and the broader community by chronicling ONT's legacy and its role in shaping regional aviation history. As part of this expanded collaboration, CCMA will also develop a dedicated Art of Flying aviation-themed exhibit in celebration of ONT's decade of local control, commemorating ten years of independent governance and the milestones achieved since the airport's return to local stewardship. Together, these initiatives reinforce ONT's commitment to cultural enrichment, historical preservation, and community engagement, while positioning the airport as more than a transit hub—a destination that reflects the identity, pride, and creative spirit of the Inland Empire.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** This action item and proposed contract amendment is not a "project" under CEQA.




**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Eren Cello, Senior Vice President, Communications and Marketing</u>
Originating Dept.:	<u>Communications and Marketing</u>
Director Review:	<u>N/A</u>
Chief Review:	<u></u>
CFO Review:	<u></u>
CEO Approval	<u></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at [clerk@flyontario.com](mailto:clerk@flyontario.com).



**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH JOHN DUFFIELD CONSULTING, INCORPORATED

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) to negotiate and execute a Professional Services Agreement with John Duffield Consulting, Inc. (Duffield Consulting) to provide coordination and oversight of all film productions occurring at Ontario International Airport, ensuring regulatory compliance and seamless execution, for an initial two-year term with the option to extend the agreement for up to three additional one-year terms in the amount not to exceed 104,988 each year. Costs associated with these services will be recuperated through film production fees collected by the airport and are considered pass-through expenses.

**FISCAL IMPACT SUMMARY:** Funds for the professional services agreement have been requested in the Fiscal Year End 2027 budget. Funding for subsequent years will be requested through the annual budget process. amount is budgeted in the approved fiscal year budget.

**BACKGROUND:** Duffield Consulting entered into Agreement “SCONT-000837” on July 1, 2025, to provide an array of expertise in the management of filming performed at the Airport to support the Revenue Management Division. Duffield Consulting served as the primary point of contact and oversaw scheduling, securing of appropriate permits and insurance, maintaining safety standards on and off the sets, scouting and organizing locations, scheduling appropriate film representatives for film days and sustaining effective communication with all departments at the Ontario International Airport Authority (OIAA). While the film industry operates under rapidly changing production timelines, Duffield Consulting has demonstrated the ability to provide reliable, on demand staffing support with personnel who can meet these time-sensitive demands without compromising quality or safety at the Airport.

In 2025, the filming activities that were managed by Duffield Consulting generated \$443,861.60 in non-aeronautical revenue for the Airport. Since January 1, 2026, the filming activities have generated roughly \$168,290 in non-aeronautical revenue surpassing the forecasted amount ending June 30, 2026.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** The proposed professional services agreement with the Consultant is not a “Project” within the meaning of Section 15378 of the CEQA guidelines because there is no

potential for the Consultant’s consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Annie Lin-Ahn, Director of Airline Affairs and Properties</u>
Originating Dept.:	<u>Revenue Management Division</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Elm J. Quig</i></u>
CFO Review:	<u><i>David Goldsberry</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

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**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH FUSE ADVANCEMENT INCORPORATED FOR STRATEGIC PARTNERSHIPS AND REVENUE INNOVATION CONSULTING SERVICES FOR THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) to negotiate and execute a professional services agreement with Fuse Advancement Incorporated for Strategic Partnerships and Revenue Innovation Services for a three-year term with two, two-year extension options in the amount not to exceed \$700,000 each year.

**FISCAL IMPACT SUMMARY:** Funding for this agreement is included in the Fiscal Year End 2027 budget request. Funding for subsequent years will be requested through the annual budget process.

**BACKGROUND:** The Ontario International Airport Authority (OIAA) is seeking continued support for services related to Strategic Partnerships and Revenue Innovation Services. The OIAA wants to continue to enhance and strengthen partnerships and increase non-aeronautical revenue. The consulting services will provide expertise in partnership development, advertising support, and the identification of new revenue opportunities. Additional services will include merchandising, Ontario International Airport (ONT) retail strategy as well as “Come Fly With Me” beer brand development. The services will support OIAA in identifying, securing, and managing strategic partnerships that generate incremental non-aeronautical revenue while enhancing the passenger experience and strengthening community engagement for the purpose of increasing awareness and passenger growth at ONT.

**PROCUREMENT:** The Request for Proposal (RFP) 2026-RFP-074 was posted on March 12, 2025, and responses received on April 10, 2026. OIAA received two (2) proposals, which were reviewed and scored by an evaluation panel based on established criteria. Following the evaluation process, the highest rated proposer providing the best value to the OIAA will be determined. The selected proposer’s response and related OIAA evaluation demonstrated the proposer’s strong ability to provide the OIAA with a high level of professional services.

**CEQA COMPLIANCE AND LAND USE APPROVALS:** N/A

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Patricia Delatorre, Senior Manager of Partnership and Advertising</u>
Originating Dept.:	<u>Revenue Management Division</u>
Director Review:	<u>Annie Lin, Director of Airline Affairs and Properties</u>
Chief Review:	<u>N/A</u>
CFO Review:	<u><i>David Goldsberry</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

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**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE THREE CONSTRUCTION SERVICES AGREEMENTS FOR JOB ORDER CONTRACTING (JOC) WITH CLARK CONSTRUCTION GROUP – CALIFORNIA, LIMITED PARTNERSHIP, ANGELES CONTRACTOR, INCORPORATED, AND W.E. O’NEIL CONSTRUCTION COMPANY OF CALIFORNIA

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) or designee to negotiate and execute three construction services agreements with Clark Construction Group – California, LP.; Angeles Contractors, Inc.; W.E. O’Neil Construction Co. of California, for an initial three-year term, with two potential one-year extensions, at the written discretion of the Ontario International Airport Authority (OIAA), for a total amount not to exceed \$6,000,000 per contract, per year, for as-needed Job Order Contracting (JOC) services. Additionally, authorize the CEO to approve JOC projects up to an internal project cap of \$1,000,000 without Commission approval, with a maximum project value of \$2,000,000 for any one project, provided projects exceeding \$1,000,000 receive prior Commission approval. Staff will provide quarterly reports to the Commission identifying all activated JOC projects below the \$1,000,000 threshold.

**FISCAL IMPACT SUMMARY:** The funding for these contracts will primarily come from capital budgets. Additional budget amounts will be requested in future capital project budgets when they are brought to the Commission for approval. Funds for these contracts will be allocated via Task Orders within the capital budgets for upcoming projects. The cost of administering the JOC program will be covered through the Operations & Maintenance budget in the Administrative Division, when such costs cannot be capitalized. Administrative Costs will be budgeted for each Fiscal Year.

**BACKGROUND:** The intent of the JOC program is to provide as-needed construction work, up to a specified per project maximum dollar value, to address a wide variety of defined airside, landside, terminal, and information technology projects to support the operation, functionality, and improvements of Ontario International Airport (ONT) property to provide customer friendly facilities and serve all divisions of OIAA on an “as needed” basis.

The OIAA has not had its own JOC program but has completed several projects utilizing Sourcewell’s cooperative purchasing JOC process. This allowed the OIAA to utilize JOC type services on a case-by-case basis, while gaining a better understanding of how the program would operate. Those project successes led staff to pursue a dedicated ONT JOC program to allow flexibility and to expedite construction for eligible projects.

The OIAA established an internal defined project cap of \$1,000,000 for work to be awarded and performed by a JOC contractor without Commission approval, and up to a \$2,000,000 maximum project cap for any one defined project, provided that defined projects over \$1,000,000 receive Commission approval first before award. Additionally, staff will provide a quarterly report to the Commission detailing all JOC projects activated that are below \$1,000,000 cap. Projects over the \$2,000,000 maximum threshold will be procured separately and outside of the JOC program. The JOC program will allow the OIAA to quickly address defined ONT construction projects as they arise, while also planning for and completing smaller, yet still important, projects with the JOC contractors. Each JOC defined project will be bid on by one or multiples of the JOC contractors and their costs will be based on unit costs established in the Gordian Construction Task Catalog (CTC), plus the contractor's amount. This process allows for a fair and upfront pricing strategy for all parties involved, and should lead to quicker project execution, with less uncertainty and changes during the project duration.

The OIAA entered into a piggyback agreement with The Gordian Group, Inc. (Gordian) (SCONT-000783) in February of 2025, to begin the process of establishing the JOC program. Gordian, under their Agreement, will provide the OIAA with administrative services related to the Gordian Information Management System (IMS), which will house pricing and proposal information related to each JOC Project. Additionally, under their Agreement, Gordian established a CTC tailored to ONT with pricing based on industry costs in the Ontario area, and construction items typically associated with an airport. This means the OIAA will see pricing on projects that is more reflective of the area we serve and should be free of markups seen state or nationwide. Gordian will work with each contractor and the OIAA as defined project proposals are put together, so each party has a transparent view at the process and what is ultimately in the project and its associated costs. This should lead to a more streamlined construction process as the contractor gets to directly ask questions and work with the OIAA to set expectations prior to pricing and starting the work.

The JOC program should provide the OIAA with an efficient and effective option to complete defined construction projects as we move into our next phase. Working internally, defined projects will be identified and then led to the JOC program contractors for completion. JOC participation is quality based, should staff not like the performance of one of the JOCs the OIAA can simply cease utilizing the contractor. This creates motivation for the JOCs to complete work successfully and in accordance with the agreed upon terms. The JOC program should be a significant tool for the OIAA going forward and will pave the way for future ONT campus improvements.

**PROCUREMENT:** The Request for Proposals (RFP) was released on November 20, 2025. A non-mandatory pre-proposal meeting was held on December 4, 2025, at 10 A.M. in the OIAA Commission Conference Room. The OIAA conducted a qualifications-based selection process and received 10 eligible proposals on January 30, 2026. The RFP included the following key areas of focus: General Contractor Experience, Safety Record, Project Management Team Experience, Financial Condition, and Cost. Weights were associated with each area except cost. Cost was utilized as a final measure in the overall value equation.

Three proposals stood out as exceptional in overall quality and content. Clark Construction Group – California, LP., Angeles Contractor, Inc., and W.E. O’Neil Construction Co. of California, each demonstrated exceptional experience, each had superior safety records, and all three dedicated strong project management teams to the project. This quality set the three contractor companies clearly apart from the rest of the group and demonstrated what the OIAA believes is a clear value. The OIAA elected to shortlist these three and move them forward to the cost proposal phase.

Following the cost proposal review the OIAA elected to award contracts to all three (3) shortlisted proposers to allow for a stronger bench of construction services options. Each contractor will bring a different set of skills to

the table and will provide the OIAA with a wide variety of options to complete critical ONT work, efficiently, safely, and at a value that best positions the OIAA for success.

**CEQA COMPLIANCE AND LAND USE APPROVALS:** The proposed job order contracting services program is not a "project" under CEQA. Work performed by the JOCs will complete any CEQA requirements before construction begins as required by law.

**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	Jamaal Avilez, Senior Vice President of Administration
Originating Dept.:	Administration Division
Director Review:	N/A
Chief Review:	<i>Jamaal Avilez</i>
CFO Review:	<i>David Goldsberry</i>
CEO Approval:	<i>Atif Okadi</i>

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**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH MADDEN PREPRINT MEDIA, LIMITED LIABILITY COMPANY, FOR MARKETING AND CREATIVE ADVERTISING SERVICES FOR THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) or designee to negotiate and execute a Professional Services Agreement with Madden Preprint Media, LLC., dba Karsh Hagan, LLC., for marketing and creative advertising services, including digital, radio, and television media buys, for an initial term of three-years with two one-year extension options in the amount not to exceed \$4,250,000 each year.

**FISCAL IMPACT SUMMARY:** Funding for this Agreement is approved in the Fiscal Year End 2026 Budget. Funding for subsequent years will be requested through the annual budget process.

**BACKGROUND:** The Ontario International Airport Authority (OIAA) will always pursue initiatives that elevate the Ontario International Airport (ONT or Airport) brand, grow awareness, and keep the Airport top of mind for travelers across Southern California and beyond. As ONT enters its next phase of growth, a fresh and strategic brand approach is essential to reaching not only those actively planning air travel trips, but also the broader community whose air travel choices shape the future of the Airport. Following a competitive bid process, OIAA has selected a new agency of record to serve as a collaborative partner in shaping the next evolution of the ONT brand and connecting with air travel audiences in meaningful, memorable ways that will promote the growth of passenger travel at ONT. The agency's scope of work includes media planning, media buying, creative direction, general airport advertising, and ongoing brand support; a full suite of services designed to maximize visibility, make the most of every advertising dollar, and ensure a consistent ONT voice across every media channel. This partnership allows OIAA to tap into specialized expertise, reach new audiences across the region, and continue to share the story of why flying through ONT is the smart, easy, So Cal choice - reinforcing the ease, convenience, and traveler-first experience that sets ONT apart.

**PROCUREMENT:** The Request for Proposal (RFP) 2026-RFP-075 was posted on January 26, 2026, and responses were received on March 5, 2026. The OIAA received seventeen (17) responsive proposals, which were reviewed and scored by an evaluation panel using the established technical criteria. Following the technical evaluation, OIAA invited four (4) firms to participate in interviews, and interview scores were assigned. Cost proposal scores for the four (4) firms were then calculated. Based on the combined evaluation results, the panel finalized its scoring and unanimously recommended awarding the contract to Karsh Hagan Madden.

**CEQA COMPLIANCE AND LAND USE APPROVALS:** This action item and proposed contract amendment is not a “project” under CEQA.




**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	Eren Cello, Senior Vice President, Communications and Marketing
Originating Dept.:	Communications and Marketing
Director Review:	N/A
Chief Review:	
CFO Review:	
CEO Approval:	

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**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH OSSI NA LIMITED LIABILITY COMPANY, FOR DIGITAL INNOVATION STRATEGY SERVICES FOR THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) to negotiate and execute a Professional Services Agreement with OSSI NA LLC., for comprehensive digital innovation, technology, and operational support services for an initial term of three-years in an amount averaging \$3,400,000 each year with two one-year extension options for a total potential agreement in an amount not to exceed \$17 Million if all options are exercised. Funding includes the anticipated procurement of capital expenditures, including digital hardware, information display systems, and digital assets within the Terminals, which OSSI will purchase on behalf of the OIAA.

**FISCAL IMPACT SUMMARY:** Funding for this Agreement is requested in the Fiscal Year 2026 – 2027 budget. Funding for subsequent years will be requested through the annual budget process.

**BACKGROUND:** The Ontario International Airport Authority’s (OIAA) Revenue Management Division continues to advance initiatives focused on enhancing non-aeronautical revenue generation, modernize airport digital infrastructure and footprint, and improve the overall passenger experience at Ontario International Airport (ONT or Airport). As passenger expectations and technological capabilities continue to evolve, OIAA has identified the need for a strategic digital innovation partner to support Revenue Management’s initiatives through development and implementation of integrated technology solutions across the Airport environment.

OSSI NA LLC., will support a broad range of initiatives intended to diversify and grow revenue opportunities, including collaborating with Revenue Management to assess emerging technologies, pilot new solutions, and implement digital systems and platforms aligned with the OIAA’s revenue and innovation objectives. OSSI NA LLC., will also support the operation, maintenance, and modernization of Revenue Management’s revenue-generating digital assets, while assisting with the planning and execution of technology-driven initiatives designed to enhance operational efficiency and elevate the overall passenger experience at ONT.

**PROCUREMENT:** The Request for Proposal (RFP) 2026-RFP-073 was posted on March 13, 2026, and responses were received on April 10, 2026. The OIAA received eight (8) responsive proposals, which were reviewed and scored by an evaluation panel using the established technical criteria. Following the technical evaluation, the OIAA invited two (2) firms to participate in interviews, and interview scores were assigned. Cost proposals will then be incorporated into the overall scoring to determine the highest-rated proposer offering the best value

to the OIAA. The selected proposer will demonstrate the capability to serve the OIAA to deliver digital innovation strategy services.

**CEQA COMPLIANCE AND LAND USE APPROVALS:** The proposed professional services agreement with the Consultant is not a “Project” within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant’s consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.



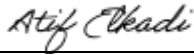
**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** Supplying the OIAA with essential professional resources to further invest in the digital transformation and modernization at the Airport.

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	Patricia Delatorre, Senior Manager, Partnership and Advertising
Originating Dept.:	Revenue Management Division
Director Review:	N/A
Chief Review:	
CFO Review:	
CEO Approval:	

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**MEETING DATE:** MAY 28, 2026

**SUBJECT:** AUTHORIZE THE CHIEF EXECUTIVE OFFICER (CEO) TO NEGOTIATE AND EXECUTE THE AGREEMENT BETWEEN LEGENDS GLOBAL MANAGEMENT, LIMITED LIABILITY CORPORATION AND ONTARIO INTERNATIONAL AIRPORT AUTHORITY FOR THE NAMING RIGHTS TO ONT FIELD AND RELATED SPONSORSHIP RIGHTS

**RELEVANT STRATEGIC OBJECTIVE:**  Invest in ONT  Master the Basics  Plan for the Future

**RECOMMENDED ACTION(S):** Authorize the Chief Executive Officer (CEO) to negotiate and execute the ONT Field Stadium Naming Rights and Sponsorship Agreement (Agreement). The ten-year Agreement between Legends Global Management, LLC., (Legends Global) and Ontario International Airport Authority (OIAA) provides the OIAA with stadium naming rights and related sponsorship rights for ONT Field, not to exceed an annual rate of \$1,200,000.

**FISCAL IMPACT SUMMARY:** The fee for naming rights and related sponsorship rights under the Agreement is not to exceed \$1,200,000 annually. Over the course of the ten-year sponsorship agreement, the total expenditure is not to exceed \$12 million. Funds for this Agreement are available within the Fiscal Year End (FYE) 2026 Budget and have been requested for the FYE 2027 Budget. Funding for subsequent years will be requested through the annual budget process.

**BACKGROUND:** The OIAA continues to advance strategic initiatives that elevate brand awareness, deepen community connection, and reinforce Ontario International Airport's (ONT) position as the premier air passenger gateway for the Inland Empire and greater Southern California region. This Agreement provides the OIAA with a high-profile, year-round platform that embeds the ONT brand into one of the region's most visible and community-centered entertainment venues. ONT Field will host a broad range of events and attract diverse regional audiences, including through the new MiLB Single-A baseball affiliate, the Ontario Tower Buzzers – the Los Angeles Dodgers' development team, along with concerts, festivals, and other community activities throughout the year.

This partnership significantly expands ONT's visibility beyond traditional advertising channels by creating sustained, repeated consumer engagement in a highly experiential environment. The integration of the ONT brand throughout the venue and related programming is designed to strengthen public recognition, improve brand recall, and reinforce positive consumer association with ONT as a trusted, accessible, and growing global gateway. When combined with the OIAA's broader strategic marketing and passenger engagement efforts, the Agreement enhances regional reach, supports long-term passenger growth objectives, and further positions ONT as an economic engine and source of civic pride for the Inland Empire community.

Only the OIAA and Legends Global, which is the operator of ONT Field, are parties to the Agreement. The City, owner of the baseball stadium named ONT Field, is not a party to the Agreement. Payments by the OIAA under

the Agreement will be made only to Legends Global. Legends Global entered into separate agreements, to which the OIAA is not a party, with the City and the baseball team to obtain the authority to offer and implement the stadium naming rights, stadium sponsorship rights, and team sponsorships rights that the OIAA receives under the Agreement. Legends Global represents and warrants in the Agreement that it has the rights and ability to provide to the OIAA the stadium naming rights, stadium sponsorship rights, and team sponsorships rights covered by the Agreement.

**AIRPORT REVENUE USE ANALYSIS:** The Agreement is subject to compliance with the OIAA’s: (1) Commission Resolution No. 2025-10, (2) Policy Implementing Resolution No. 2025-10 (*Compliance with Airport Revenue Use Requirements Established by Federal Law When Pursuing Airport Promotion Activities*; ARUC Policy for Airport Promotion), (3) Supplement to ARUC Policy for Airport Promotion: Additional Procedures and Standards of Practice, and (4) Supplement to ARUC Policy for Airport Promotion: Hospitality Asset Utilization Plan. As such, OIAA staff prepared the “ONT Field Agreement: Airport Revenue Use Analysis” to evaluate the Agreement’s compliance with applicable federal laws and policies governing the use of airport revenue for airport promotion purposes, including the federal grant assurances applicable to ONT’s operations. In its analysis, staff highlights that the OIAA’s commitment to innovative advertising and marketing strategies has improved ONT’s brand identity in the region, thereby building community awareness and supporting passenger conversion in the competitive Southern California airport market. The success of the OIAA’s approach to elevating ONT’s prominence in the region has been validated by sustained annual passenger growth.

The airport revenue use analysis also identifies the benefits of the Agreement, which would provide the OIAA with stadium naming rights, stadium sponsorship rights and team sponsorship rights to a ballpark that has been comprehensively designed around an aviation-centric theme, thereby providing a branding avenue that aligns with ONT in name and spirit. The analysis further provides additional information regarding estimated annual attendance levels at the ballpark itself (in excess of 350,000 people), and the athletics complex it is located within (in excess of 1.5 million people). Information also is shared regarding the number of annual on-site, digital and social impressions, which would be considerable and repeatedly expose viewers to the ONT brand.

In summary, the Agreement is designed to effectively and consistently promote ONT to a wide audience within its passenger catchment area and contribute to continued passenger conversion in the region. Based on a market survey analysis, the Agreement is limited to fees that are lower than the typical fee structure of naming rights and sponsorship deals in this setting; additionally, the Agreement will create opportunities for revenue generation through reasonably anticipated passenger conversion and other potential avenues (such as merchandise sales). The OIAA’s use of airport revenue for naming rights and sponsorship fees required by the Agreement, therefore, would be consistent with Commission Resolution No. 2025-10, the ARUC Policy for Airport Promotion and its related Supplements, and relevant federal laws and policies.

**STAKEHOLDER CONSULTATION:** The OIAA has consulted with the commercial and cargo airlines through multiple channels, including bi-weekly briefings with the Authority’s Airline Liaison and three meetings (held on March 25, April 2 and April 28, 2026) dedicated to discussion of the ONT Field Agreement. The OIAA also has provided the Federal Aviation Administration (FAA) with notice of and a draft copy of the Agreement, as well as information and analysis regarding the Agreement’s compliance with federal laws and policies regulating the use of airport revenue (as discussed immediately above in this Staff Report). Through this consultation process, the OIAA has provided its airline partners and the FAA with relevant information regarding the Agreement and the strategic marketing and promotion rationale behind it.

**PROCUREMENT:** N/A

**CEQA COMPLIANCE AND LAND USE APPROVALS:** This action item and proposed contract are not a “project” under CEQA.




**STAFFING IMPACT (# OF POSITIONS):** N/A

**IMPACT ON OPERATIONS:** N/A

**SCHEDULE:** N/A

**ATTACHMENTS:** N/A

**STAFF REVIEW AND APPROVAL:**

Originator:	<u>Eren Cello, Senior Vice President, Communications and Marketing</u>
Originating Dept.:	<u>Communications and Marketing Division</u>
Director Review:	<u>N/A</u>
Chief Review:	<u></u>
CFO Review:	<u></u>
CEO Approval:	<u></u>

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