

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

COMMISSION AGENDA – SPECIAL MEETING



June 16, 2025, at 2:00 P.M.

Ontario International Airport Authority Administration Offices
1923 East Avion Street, Room 100, Ontario, CA 91761

Live YouTube Streaming for Listening Only: <https://www.youtube.com/@flyont/streams>

ALAN D. WAPNER
President

CURT HAGMAN
Vice President

RONALD O. LOVERIDGE
Treasurer

JIM W. BOWMAN
Secretary

JULIA GOUW
Commissioner

ATIF ELKADI
Chief Executive Officer

LORI D. BALLANCE
General Counsel

ADRIANNE FERNANDEZ
Deputy Commission Clerk

WELCOME TO A MEETING OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

- All documents for public review are on file at the Ontario International Airport Administration Offices located at 1923 E. Avion Street, Ontario, CA 91761.
- This meeting is streamed live from our YouTube channel at <https://www.youtube.com/@flyont/streams>. Streaming will be for listening only and not participation. Public Comments will be taken by email or in-person only. This is a pilot stream, so errors and bugs may occur. If you have any issues, feel free to email clerk@flyontario.com for resolution after the meeting.
- Anyone wishing to speak during public comment, or on an agenda item, will be required to fill out a Request to Address Card (blue slip). Blue slips must be turned in prior to public comment beginning or before an agenda item is taken up. The Deputy Commission Clerk will not accept blue slips after that time.
- You may submit public comments by e-mail to publiccomment@flyontario.com no later than 4:00 p.m. the day before the meeting. Please identify the Agenda item you wish to address in your comments. All e-mail comments will be included in the meeting record.
- Comments will be limited to 3 minutes. Speakers will be alerted when their time is up and no further comments will be permitted. Speakers are then to return to their seats.
- In accordance with State Law, remarks during public comment are to be limited to subjects within the Authority's jurisdiction. Remarks on other agenda items will be limited to those items.
- Remarks from those seated or standing in the back of the Commission Meeting Room will not be permitted. All those wishing to speak, including Commissioners and Staff, need to be recognized by the Authority President before speaking.
- Sign language interpreters, communication access real-time transcription, assistive listening devices, or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days' notice is strongly recommended. Any members of the public who require special assistance or a reasonable accommodation to participate may contact the Deputy Commission Clerk at (909) 544- 5307 or clerk@flyontario.com.

CALL TO ORDER (OPEN SESSION)

ROLL CALL

PLEDGE OF ALLEGIANCE

AGENDA REVIEW

The Chief Executive Officer will go over all updated materials and correspondence received after the agenda was distributed to ensure Commissioners have received them.

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

Agenda item contractors, subcontractors and agents may require member abstentions due to conflict of interests and financial interests. Commission Member abstentions shall be stated under this item for recordation on the appropriate item.

PUBLIC COMMENTS

The Public Comment portion of the Commission meeting is limited to a maximum of 3 minutes for each Public Comment. Under provisions of the Brown Act, the Commission is prohibited from taking action on oral requests.

CLOSED SESSION

PUBLIC COMMENT ON CLOSED SESSION

CLOSED SESSION

- GC § 54957: CONFERENCE ON AIRPORT SECURITY– INFORMATION TECHNOLOGY SYSTEMS AND CYBERSECURITY
- GC § 54956.8: CONFERENCE WITH REAL PROPERTY NEGOTIATORS – (1 matter)
- GC § 54956.9: CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION (1 matter)

REPORT ON CLOSED SESSION

General Legal Counsel

CONSENT CALENDAR

All matters listed under CONSENT CALENDAR will be enacted by one motion in the form listed below. There will be no separate discussion on these items prior to the time Commission votes on them, unless a member of the Commission requests a specific item be removed from the Consent Calendar for a separate vote.

2. APPROVAL OF MINUTES

Approve minutes for the Regular OIAA Commission Meeting on May 22, 2025.

3. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended May 31, 2025.

4. COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

Approve additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Alan Wapner for the month of May, 2025.

5. CONTRACT WITH ZONES, LLC. FOR THE PROCUREMENT OF MICROSOFT 365 LICENSURE

Authorize the Chief Executive Officer (CEO) to execute a contract with Zones, LLC., for the scope of services contained in the Microsoft Enterprise Agreement Renewal County of Riverside Contract ITARC 00932, for the procurement of Microsoft 365 licensure, for a 3-year term, not to exceed \$510,000.00.

6. AMENDMENT TO THE PROFESSIONAL SERVICES AGREEMENT RENEWAL WITH DURANT CONSULTING SERVICES, INC.

Authorize the Chief Executive Officer (CEO) to execute the Amendment (Amendment) to the Professional Services Agreement "SCONT-000553" (Agreement) with Durant Consulting Services, Inc. (Durant Consulting), to expand the Scope of Services to include comprehensive customer experience (CX) consulting. The enhanced Scope will support Ontario International Airport by improving passenger satisfaction, optimizing the end-to-end journey, enhancing employee and stakeholder engagement, advising on CX leadership and strategy, and implementing continuous, data-driven improvements.

7. SECOND AMENDMENT TO LEASE AND LICENSE AGREEMENT WITH ONTARIO INTERNATIONAL AIRPORT TERMINAL AND EQUIPMENT COMPANY, LLC.

Authorize the Chief Executive Officer (CEO) to execute a Second Amendment (Amendment) to the Lease and License Agreement "ONT-20-10030" (Agreement) with the Ontario International Airport Terminal and Equipment Company, LLC. (ONT-TEC), allowing for the relocation of their office space within Terminal 4.

8. AGREEMENT WITH THE BEAVERS GROUP, INC. FOR MARKETING AND PROMOTIONAL MATERIALS

Authorize the Chief Executive Officer (CEO) to execute an agreement with The Beavers Group, Inc. for marketing and promotional materials, for one year, not to exceed \$243,000, and authorize an increase in contract authority in the amount of up to \$25,000 for unforeseen services as needed.

ADMINISTRATIVE REPORTS/DISCUSSION/ACTION

9. A RESOLUTION TO ADOPT THE FISCAL YEAR END 2026 CAPITAL IMPROVEMENT BUDGET

Approve Resolution 2025-02 adopting the Fiscal Year End (FYE) 2026 Capital Improvement Budget.

RESOLUTION NO. 2025-02

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMISSION ADOPTING
THE CAPITAL IMPROVEMENT BUDGET FOR FISCAL YEAR 2025-2026

10. A RESOLUTION TO ADOPT THE FISCAL YEAR END 2026 OPERATING BUDGET

Approve Resolution 2025-03 adopting the Fiscal Year End (FYE) 2026 Operating Budget.

RESOLUTION NO. 2025-03

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMISSION ADOPTING
THE ANNUAL BUDGET FOR FISCAL YEAR 2025-2026

11. A RESOLUTION APPROVING THE ONTARIO INTERNATIONAL AIRPORT SYSTEM RATES AND CHARGES FOR FISCAL YEAR 2025-2026

Approve Resolution 2025-04 approving the Airport System Rates and Charges for Fiscal Year 2025-2026 at Ontario International Airport.

RESOLUTION NO. 2025-04

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMISSION APPROVING
THE AIRPORT SYSTEM RATES AND CHARGES FOR FISCAL YEAR 2025-2026

CEO REPORT

CHIEF EXECUTIVE OFFICER UPDATES

COMMISSION MATTERS

PRESIDENT WAPNER

VICE PRESIDENT HAGMAN

TREASURER LOVERIDGE

SECRETARY BOWMAN

COMMISSIONER GOUW

ADJOURNMENT

AFFIDAVIT OF POSTING

I, Adrienne Fernandez, Deputy Commission Clerk of the Ontario International Airport Authority (OIAA), do hereby declare under penalty of perjury that the foregoing agenda has been posted at the administrative office and on the OIAA website in compliance to the Brown Act.

Date Posted: June 13, 2025

Posted Prior To: 2:00 P.M.

Signature: _____

Adrienne Fernandez, Deputy Commission Clerk
Ontario International Airport Authority Commission Clerk

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY



MEETING DATE: JUNE 16, 2025

SUBJECT: RELATIVE POTENTIAL CONFLICT OF INTEREST

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Declare Conflict of Interest pertaining to agenda items and contractors and/or subcontractors, which may require member abstentions due to possible conflicts of interest.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: In accordance with California Government Code 84308, members of the Ontario International Airport Authority Commission may not participate in any action concerning a contract where they have received a campaign contribution of more than \$250 in the prior twelve (12) months in 2024, or \$500 in 2025, and from an entity or individual if the member knows or has reason to know that the participant has a financial interest, except for the initial award of a competitively bid public works contract. This agenda contains recommendations for action relative to the following contractors:

| Item No | Principals & Agents | Subcontractors |
|---------|--|--|
| 05 | Zones, LLC. | <ul style="list-style-type: none">• None |
| 06 | Durant Consulting Services, Inc. | <ul style="list-style-type: none">• None |
| 07 | Ontario International Airport Terminal and Equipment, LLC. | <ul style="list-style-type: none">• Oshkosh AeroTech, LLC-BHS PBB• Oshkosh AeroTech, LLC• Flagship Airport Services, Inc.• Master Landscape & Maintenance, Inc. |
| 08 | The Beavers Group, Inc. | <ul style="list-style-type: none">• None |

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Adrienne Fernandez, Deputy Commission Clerk |
| Originating Dept.: | Executive Division |
| Director Review: | N/A |
| Chief Review: | <i>Atif Ikadi</i> |
| CFO Review: | N/A |
| CEO Approval: | <i>Atif Ikadi</i> |

This Agenda Report has been reviewed by OIAA General Counsel.

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MEETING DATE: JUNE 16, 2025

SUBJECT: APPROVAL OF MINUTES

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Approve minutes for the OIAA Commission meeting on May 22, 2025.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: The OIAA Commission held a public meeting, and minutes were recorded in text. In accordance with OIAA's Records Retention Schedule, the OIAA must preserve these historical records in hard copy form for permanent retention.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Minutes

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Adrienne Fernandez, Deputy Commission Clerk |
| Originating Dept.: | Executive Division |
| Director Review: | N/A |
| Chief Review: | <i>Atif Ikadi</i> |
| CFO Review: | N/A |
| CEO Approval: | <i>Atif Ikadi</i> |

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**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
REGULAR COMMISSION MEETING
MINUTES
MAY 22, 2025**

CALL TO ORDER

President Wapner called the Ontario International Airport Authority Commission meeting to order at 2:00 p.m.

ROLL CALL

COMMISSIONERS:

PRESENT:

Alan D. Wapner, President
Ronald D. Loveridge, Treasurer

Curt Hagman, Vice President
Jim W. Bowman, Secretary

ABSENT:

Julia Gouw, Commissioner

A quorum of the OIAA Commissioners was present.

STAFF:

Chief Executive Officer Atif Elkadi
Deputy Commission Clerk Adrienne Fernandez

General Counsel Lori D. Ballance

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was performed.

AGENDA REVIEW/ANNOUNCEMENTS

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

No conflicts of interests were declared.

PUBLIC COMMENT

President Wapner called for public comment.

Seeing no one come forward, President Wapner closed public comment.

CLOSED SESSION

PUBLIC COMMENT ON CLOSED SESSION

President Wapner called for public comment. Seeing no one come forward, he closed public comment.

CLOSED SESSION

- GC § 54956.9: CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION (1 matter)

President Wapner recessed the Open Session and called the Closed Session to order at 2:01 p.m. The Open Session reconvened at 2:08 p.m.

REPORT ON CLOSED SESSION

General Counsel Lori D. Ballance announced no reportable action on any Closed Session item.

CONSENT CALENDAR

1. APPROVAL OF MINUTES

Approved minutes for the Regular OIAA Commission Meeting on April 24, 2025.

2. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Received and filed the Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2025.

3. COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

Approved additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Alan Wapner for the month of April, 2025.

4. FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED MARCH 31, 2025

Received and filed the financial statements for the nine months ended March 31, 2025.

5. INVESTMENT REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2025

Received and filed the Investment Report for the nine months ended March 31, 2025.

6. CONTRACT WITH DELL MARKETING L.P., FOR INFORMATION TECHNOLOGY EQUIPMENT

Authorized the Chief Executive Officer (CEO) to negotiate a contract with Dell Marketing L.P., for information technology equipment.

7. AMENDMENT TO MERIT OIL, INC., CONTRACT FOR FUEL PURCHASE AND DELIVERY

Authorized the Chief Executive Officer (CEO) to execute an amendment to contract with Nuckles Oil Inc. dba Merit Oil Company (SCONT-00489), increasing the annual spending authority from \$200,000 to \$400,000.

8. AMENDMENT TO THE COOPERATIVE AGREEMENT WITH THE UNITED STATES DEPARTMENT OF AGRICULTURE (USDA), ANIMAL AND PLANT HEALTH INSPECTION (APHIS), WILDLIFE SERVICES (WS) FOR WILDLIFE HAZARD MANAGEMENT SERVICES AT ONTARIO INTERNATIONAL AIRPORT

Authorized the Chief Executive Officer (CEO) to execute an amendment to the existing cooperative agreement with USDA-APHIS-WS for continued wildlife hazard management services at Ontario International Airport (ONT) to approve the USDA-APHIS-WS's Work and Financial Plan and related costs for July 1, 2025 through June 30, 2026, and authorized the CEO to review and approve future years' USDA-APHIS-WS's Work and Financial Plans for the remaining years of the cooperative agreement, including annual funding increases of up to fifteen percent (15%) in costs from the immediately preceding fiscal year's Work and Financial Plan, based on the plans submitted by USDA-APHIS-WS.

9. AIRCRAFT RESCUE AND FIRE FIGHTING FLEET TRANSITION TO FLUORINE FREE FOAM AT ONTARIO INTERNATIONAL AIRPORT

Authorized the Chief Executive Officer (CEO) to procure a supply of Fluorine-Free Foam (FFF) from Allstar Fire Equipment Inc. for the Aircraft Rescue and Firefighting (ARFF) fleet in the amount of \$138,832.39, and authorized the CEO to proactively secure an additional supply of FFF, if needed, to ensure readiness and rapid resupply following an incident, in an amount not to exceed \$150,000.

10. PURCHASE OF MOBILE PASSENGER BOARDING RAMP FROM AVIRAMP INTERNATIONAL FOR UNITED STATES CUSTOMS AND BORDER PROTECTION (USCBP) FEDERAL INSPECTION STATION (FIS)

Authorized the Chief Executive Officer (CEO) to purchase an additional mobile passenger boarding ramp from Aviramp International in the amount of \$286,746.00, and additional equipment to retrofit the existing equipment with an aircraft door canopy in the amount of \$60,000.00, for a total amount of \$346,746.00.

11. AGREEMENT WITH CALIFORNIA PUBLIC POLICY GROUP INC., FOR STATE LOBBYING SERVICES

Authorized the Chief Executive Officer (CEO) to execute an agreement with California Public Policy Group Inc., State Affairs Lobbyist, for one year, with three possible one-year contract extensions, at the discretion of the OIAA Commission, not to exceed \$125,000 annually, with a possible total contract amount (with discretionary contract extensions) of not to exceed \$500,000.00.

12. AMENDED AND RESTATED CONCESSION AGREEMENT WITH PARKING CONCEPTS, INC.

Authorized the Chief Executive Officer (CEO) to execute and approve the amended and restated concession agreement with Parking Concepts, Inc, providing solutions to internal audit findings and improving Ontario International Airport Authority's fiscal responsibility.

MOTION: Moved by Vice President Hagman, seconded by Secretary Bowman, to approve the Consent Calendar. Motion carried by a 4 Yes/0 No/ 1 Absent (Gouw) vote.

DISCUSSION ITEM

PULLED FROM THE CONSENT CALENDAR

11. AGREEMENT WITH CALIFORNIA PUBLIC POLICY GROUP INC., FOR STATE LOBBYING SERVICES

Director of Government Relations, Martha Preciado and CEO/Founder of California Public Policy Group, Dane Hutchings, provided service information and fielded inquiries from the Commission.

MOTION: Moved by Vice President Hagman, seconded by Secretary Bowman, to approve the Consent Calendar. Motion carried by a 4 Yes/0 No/ 1 Absent (Gouw) vote.

CEO REPORT

CHIEF EXECUTIVE OFFICER UPDATES

Chief Executive Officer Elkadi provided updates on passenger traffic numbers, changes to flights, and general airport matters.

COMMISSIONER MATTERS

There were no Commission matters to report.

ADJOURNMENT

President Wapner adjourned the Ontario International Airport Authority Commissioners Meeting at 2:19 p.m.

RESPECTFULLY SUBMITTED:

APPROVED:

ADRIANNE FERNANDEZ,
DEPUTY COMMISSION CLERK

ALAN D. WAPNER, PRESIDENT



MEETING DATE: JUNE 16, 2025

SUBJECT: CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☐ Plan for the Future

RECOMMENDED ACTION(S): Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended May 31, 2025.

FISCAL IMPACT SUMMARY: The funding is approved in the Fiscal Year 2024-2025 budget.

BACKGROUND: In June 2024, the OIAA Commission adopted an operating budget for Fiscal Year 2024-2025 that was driven by strong aviation activity and financial performance realized by OIAA in FY2024. The operating budget was developed from OIAA goals and objectives and includes significant increases in resources to meet current and expected near term growth.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Cash Disbursement Report (Bills/Payroll) for the month ended May 31, 2025.

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|--|
| Originator: | Celeste Heinonen, Senior Vice President, Chief Financial Officer |
| Originating Dept.: | Finance Division |
| Director Review: | N/A |
| Chief Review: | <i>Celeste Heinonen</i> |
| CFO Review: | <i>Celeste Heinonen</i> |
| CEO Approval: | <i>Atif Elkadi</i> |

This Agenda Report has been reviewed by OIAA General Counsel.

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MEETING DATE: JUNE 16, 2025

AGENDA SECTION: CONSENT CALENDAR

SUBJECT: COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Approve additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Wapner for the month of May, 2025.

FISCAL IMPACT SUMMARY: OIAA operating revenue.

BACKGROUND: Article IV, Section 6 of the Authority's Bylaws states as follows:

"No Salary; Reimbursement for Expenses; Stipends. The members of the Commission shall receive no salary but shall be reimbursed for necessary expenses (including mileage in accordance with standard IRS mileage reimbursement rates) incurred in the performance of their duties. Additionally, Commissioners will receive a monthly stipend for each month of a calendar year in the amount of one thousand dollars (\$1,000.00), which amount will be deemed to address Commissioner participation for six (6) Authority-related business functions or events, such as attendance at each monthly Commission meeting, any standing committee meeting, any ad hoc committee meeting, briefings, and any other Authority-related business function or event. If a Commissioner participates in or attends a collective total of more than six (6) Commission meetings, any standing committee meetings, any ad hoc committee meeting, briefings, or any other Authority-related business function or event in a calendar month, then the Commissioner shall receive an additional stipend of one hundred fifty dollars (\$150.00) for each such additional matter, with the majority approval by the Commission."

During the month of May 2025, President Wapner attended six (6) additional Authority-related business functions. Majority Commission approval is needed to approve payment of these additional stipends.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Adrianne Fernandez, Deputy Commission Clerk |
| Originating Dept.: | Executive Division |
| Director Review: | N/A |
| Chief Review: | <i>Atif Ekadi</i> |
| CFO Review: | <i>Celeste Heinonen</i> |
| CEO Approval: | <i>Atif Ekadi</i> |

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MEETING DATE: JUNE 16, 2025

SUBJECT: CONTRACT WITH ZONES, LLC. FOR THE PROCUREMENT OF MICROSOFT 365 LICENSURE

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer to execute a contract with Zones, LLC., for the scope of services contained in the Microsoft Enterprise Agreement Renewal County of Riverside Contract ITARC 00932, for the procurement of Microsoft 365 licensure, for a 3-year term, not to exceed \$510,000.00.

FISCAL IMPACT SUMMARY: Funds for this contract are available in the FYE2026 Information Technology Operating Budget. Funding for subsequent years will be requested through the annual budget process.

BACKGROUND: The Information Technology (IT) Division is responsible for managing all enterprise communication and productivity applications. Our current purchasing contract for Microsoft 365 (MS365) is due to expire as of June 30, 2025. As a result, the IT Division took the opportunity to reevaluate our current needs and have decided to enter into a new agreement with Zones, LLC., for the renewal of the MS365 subscription. This decision was made due to several key factors. First, Zones, LLC., has offered a more competitive pricing structure, which aligns better with the organization's budgetary goals. Additionally, they provide enhanced customer support and more comprehensive service options, ensuring faster response times and tailored solutions to meet the specific needs of our organization. Furthermore, Zones, LLC.'s commitment to delivering the latest updates and features is critical for maintaining security and improving productivity. This strategic shift aims to optimize resources and foster a more effective partnership that supports the Ontario International Airport Authority's (OIAA) long-term objectives and growth.

PROCUREMENT: The agreement with Zones, LLC. is being established as a multi-year contract utilizing the scope of services contained in the County of Riverside's competitively awarded Microsoft Enterprise Agreement Renewal, Contract ITARC 00932, in accordance with the OIAA's procurement policies. This cooperative purchasing approach allows OIAA to benefit from pre-negotiated pricing and terms while streamlining the procurement process. The OIAA's form professional services agreement is being used as the contract with Zones, LLC. Funding for the first year of the agreement has been allocated in the FYE 2026 Information Technology Operating Budget, with funding for future years to be requested through the annual budget process.

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|--|
| Originator: | Eric Mena, Information Technology Manager |
| Originating Dept.: | Information Technology & Security Division |
| Director Review: | N/A |
| Chief Review: | <i>Charles Miwa</i> |
| CFO Review: | <i>Celeste Heinonen</i> |
| CEO Approval: | <i>Atif Elkadi</i> |

This Agenda Report has been reviewed by OIAA General Counsel.

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MEETING DATE: JUNE 16, 2025

SUBJECT: AMENDMENT TO THE PROFESSIONAL SERVICES AGREEMENT WITH DURANT CONSULTING SERVICES, INC.

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to execute the Amendment (Amendment) to the Professional Services Agreement "SCONT-000553" (Agreement) with Durant Consulting Services, Inc. (Durant Consulting), to expand the Scope of Services to include comprehensive customer experience (CX) consulting. The enhanced Scope will support Ontario International Airport by improving passenger satisfaction, optimizing the end-to-end journey, enhancing employee and stakeholder engagement, advising on CX leadership and strategy, and implementing continuous, data-driven improvements.

FISCAL IMPACT SUMMARY: The total Agreement cost will be \$225,000 for the remainder of the Agreement Term (Term). The cost breakdown includes \$100,000 for Strategic Advisor and Mentor services, \$40,000 for Staff Training and Development services and Airport-wide Training Initiative services (collectively "Services").

BACKGROUND: Durant Consulting entered into this Agreement with the Ontario International Airport Authority "OIAA" on May 26th, 2023 to provide an array of Services to the OIAA's Customer Experience Team (CX Team) to assist in crucial areas that will enhance the efficiency of the CX Team. The Agreement had a Term of one-year with four one-year extension, and on June 12th, 2024, the first extension option was exercised. The Term was extended through May 25th, 2025. The second extension option will be exercised to extend the Term through May 24th, 2026.

In in executing this Amendment, Durant Consulting Services, Inc. will provide comprehensive customer experience (CX) consulting services to enhance passenger satisfaction, operational efficiency, and overall service quality at Ontario International Airport. Our services include developing CX strategy, optimizing the passenger journey, engaging employees and stakeholders, integrating innovative technologies, improving operational efficiency, and implementing data-driven continuous improvement. We will also serve as a strategic advisor and mentor to the CX Director, providing guidance on best practices, leadership development, and long-term CX initiatives to drive sustained success. Additionally, we will focus on employee development by training customer experience staff on professional growth opportunities, skill enhancement, and career progression within the airport. Through these efforts, we will help Ontario International Airport create a seamless, customer-focused travel experience that fosters passenger loyalty and strengthens its competitive position.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a “Project” within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant’s consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.


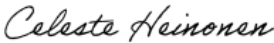

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Tiffany Sanders, Director of Customer Experience |
| Originating Dept.: | Revenue Management Division |
| Director Review: | N/A |
| Chief Review: |  |
| CFO Review: |  |
| CEO Approval: |  |

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



MEETING DATE: JUNE 16, 2025

SUBJECT: SECOND AMENDMENT TO LEASE AND LICENSE AGREEMENT WITH ONTARIO INTERNATIONAL AIRPORT TERMINAL AND EQUIPMENT COMPANY, LLC.

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to execute a Second Amendment (Amendment) to the Lease and License Agreement "ONT-20-10030" (Agreement) with the Ontario International Airport Terminal and Equipment Company, LLC. (ONT-TEC), allowing for the relocation of their office space within Terminal 4.

FISCAL IMPACT SUMMARY: The Amendment will increase ONT-TEC's leased premises from 914 square feet to 1,084 square feet. As a result, monthly rent will increase to \$10,471.44 and the performance guarantee will be increased by \$10,000.

BACKGROUND: ONT-TEC currently provides custodial and maintenance services at Ontario International Airport (ONT), including the upkeep of aeronautical equipment. This Amendment supports operational efficiency by relocating ONT-TEC's office within Terminal 4.

The relocation is being proposed to make way for the development of an expanded passenger lounge. This new lounge will be used to accommodate not only STARLUX Airlines and its premium passengers, but also provide elevated offerings for our traveling public, enhancing the overall customer experience and supporting ONT's efforts to meet growing international travel demands.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a "project" within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant's consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.




STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Annie Lin, Sr. Manager, Airline Affairs & Properties |
| Originating Dept.: | Revenue Management Division |
| Director Review: | N/A |
| Chief Review: |  |
| CFO Review: |  |
| CEO Approval: |  |

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



MEETING DATE: JUNE 16, 2025

SUBJECT: AGREEMENT WITH THE BEAVERS GROUP, INC. FOR MARKETING AND PROMOTIONAL MATERIALS

RELEVANT STRATEGIC OBJECTIVE: ☐ Invest in ONT ☐ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer to execute an agreement with The Beavers Group, Inc. for marketing and promotional materials, for one year, not to exceed \$243, 000, and authorize an increase in contract authority in the amount of up to \$25,000 for unforeseen services as needed.

FISCAL IMPACT SUMMARY: Funds for this contract are available in the FY 2026 Budget. Funding for subsequent years will be requested through the annual budget process.

BACKGROUND: Ontario International Airport (ONT) operates in a highly competitive market, serving as a vital gateway for travelers in Southern California and beyond. In order to ensure ONT remains top of mind for the traveling public, marketing and promotional materials can serve as valuable tools to spread awareness and foster positive engagement. Beyond meeting informational and operational needs, these services and materials are used to advertise routes, services and amenities offered at the airport and further promote ONT's brand across the region. The production of high-quality branded materials, signage, and merchandise can enhance public visibility and support both internal and external initiatives. These services are essential to maintaining a consistent, professional image and strengthening engagement with stakeholders, employees, and the public.

PROCUREMENT: The agreement with The Beavers Group, Inc. is being issued as a professional services agreement in accordance with the Ontario International Airport Authority's (OIAA) procurement policies. Funding for these services was allocated in the FYE 2026 Budget. Given the specialized nature of the work and The Beavers Group, Inc.'s proven experience in airport branding and promotional materials, the vendor was identified as well-qualified to support the current scope and timeline.

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a "project" within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant's consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.




STAFFING IMPACT (# OF POSITIONS): The proposed action will not create any permanent positions in the OIAA.

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|--|
| Originator: | <u>Stephanie King, Director of Community Engagement</u> |
| Originating Dept.: | <u>Marketing and Community Engagement Division</u> |
| Director Review: | <u>N/A</u> |
| Chief Review: | <u></u> |
| CFO Review: | <u></u> |
| CEO Approval: | <u></u> |

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



MEETING DATE: JUNE 16, 2025

SUBJECT: A RESOLUTION TO ADOPT THE FISCAL YEAR END 2026 CAPITAL IMPROVEMENT BUDGET

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☐ Master the Basics ☐ Plan for the Future

RECOMMENDED ACTION(S): Approve Resolution 2025-02 adopting the Fiscal Year End (FYE) 2026 Capital Improvement Budget.

FISCAL IMPACT SUMMARY: Total cost of the FYE 2026 Capital Improvement Budget is \$70,786,035.

BACKGROUND: The Ontario International Airport is a commercial service airport, and its capital requirements are substantial with a continuous need to maintain, acquire and construct infrastructure, facilities, equipment, and technology to serve the traveling public. Capital requirements are driven by several factors including safety and security, operational needs, customer demands and expectations, air service and commercial development. These factors are impacted by the Ontario International Airport Authority (OIAA) Commission goals and objectives, FAA and other governmental laws, regulations and policies, and the Airline Operating Use and Lease Agreement (ULA).

The Capital Budget is comprised of projects that are developed individually and within the scope of a comprehensive near and long-term Capital Improvement Program (CIP). They require significant financial resources that must be balanced through airline and tenant rates and charges, business development and Financing as well as federal and state grants as available.

The OIAA utilizes a Project Development process. Annually OIAA staff submit Project Requests. These projects undergo a high-level review and approval process and are prioritized based on urgency, long-term operational needs and availability of resources. Projects that successfully complete this process are incorporated into the OIAA Capital Improvement Program. The CIP does not authorize the expenditure of funds on Projects. Authorization to incur expenditures is completed through the development and Commission approval of a Capital Budget. The FYE26 CIP includes the expenditure allocated to the upcoming fiscal year, although individual project expenditures may span several fiscal years. Expenditures on these projects are subject to OIAA purchasing policies, which may include competitive bidding for products and services necessary to complete the project as well as Commission approval of contracts awarded. In addition to Commission authorization and OIAA policies airport projects are subject to certain limitations as part of the Airline Operating Use and Lease (ULA) agreement between the OIAA and signatory airlines. FYE2026 Capital Improvement Projects identifies these projects, and budget cost estimates.

Projects that exceed the dollar limit thresholds in the ULA, net of grants and passenger facility charges and as adjusted by CPI annually, require approval by a majority of signatory airlines that are party to the ULA, which

are referred to as Majority-In-Interest (MII) Projects. For FY 2026 those MII limits are \$1,000,000 per Project.

In accordance with the ULA, certain Projects are exempt from these requirements, including assets destroyed through fire, natural disaster or accidental destruction, assets that require repair or replacement to maintain continuity of operations and are of an emergency nature and those Projects or improvements that ensure compliance with a rule, regulation, or order of any federal, state, or other governmental body.

The FYE 2026 Capital Improvement Program includes 36 Projects. The budget authorization request for these projects is \$70,786,035. The FYE 2026 Capital Budget is anticipated to be financed through the revolving credit facility, OIAA reserves, grant funding and pass facility charges (PFCs). OIAA continues to explore grant opportunities. Project costs are allocated to either the Airside, Terminal, Transportation, and Administration cost centers and will be recovered according to the ULA in the form of depreciation and debt service through landing fees and terminal rents.

| PROPOSED CAPITAL IMPROVEMENT PLAN - FOR THE YEAR ENDING JUNE 30, 2026 | |
|--|---------------|
| | Amount |
| Airport Drive Rehabilitation | \$ 5,551,848 |
| Ground Power Unit (GPU) Lifecycle Replacement | \$ 1,830,000 |
| Monument Signage Construction | \$ 320,000 |
| Pre-Conditioned Air Units (22 Gates) | \$ 2,250,000 |
| Rehabilitate Runway 8L-26R, Taxiway N, and Connector Taxiways East of Taxiway U (Design) | \$ 2,916,000 |
| Runway 26R ILS Upgrade | \$ 2,500,000 |
| Security Screening Checkpoint Expansion Project | \$ 5,529,870 |
| Signage and Wayfinding Project | \$ 1,500,000 |
| Terminal Infrastructure Renewal | \$ 2,904,000 |
| Upper and Lower Baggage Handling System (BHS) Controls | \$ 3,797,000 |
| Zero Emissions Initiatives Phase 1 (Design) | \$ 907,000 |
| John Bangs Reconstruction (Design) | \$ 350,000 |
| Reconstruct Taxiway F South of Taxiway S Within Movement Area (Design) | \$ 189,000 |
| Reconstruct Taxiway S East of Cucamonga Channel (Construction) | \$ 21,836,200 |
| Replace End of Life Axis Security Cameras | \$ 400,000 |
| Core Firewall Replacement | \$ 180,000 |
| Terminal 2 Emergency Generator Fuel Tank | \$ 540,000 |
| ARFF Vehicle Replacement | \$ 2,680,000 |
| 4 Vehicle Purchase (2025 Ford F-150 Crew Cab) | \$ 256,124 |
| 3 Vehicle Purchase (2024 Ford F-250 Super Cab) | \$ 204,818 |
| 3 Vehicle Purchase (replace 3 Ford Fusions - pool vehicles) | \$ 97,975 |
| Maintenance Yard Roof Replacement | \$ 1,008,200 |
| Airport Crash Phone Replacement (Alerting and Notification Equipment) | \$ 700,000 |
| CUTE CUPPS for Gate and Check-in Areas (Terminal 2) | \$ 576,000 |
| Advertising Displays Replacement (Concourse Digital) | \$ 500,000 |
| Lease Management System | \$ 160,000 |
| CUTE Equipment/Kiosks | \$ 1,000,000 |
| Terminal 2 LIDS | \$ 600,000 |

| | |
|---|----------------------|
| Aviramp Purchase | \$ 150,000 |
| T2 ATO expansion | \$ 600,000 |
| Terminal 2 Ticket Counter Reallocation | \$ 283,000 |
| FIS Parking | \$ 540,000 |
| PARCS Equipment | \$ 3,400,000 |
| Ground Transportation Management System | \$ 1,010,000 |
| Paging System Replacement | \$ 3,000,000 |
| Equipment purchases and repair | \$ 500,000 |
| Total | \$ 70,786,035 |

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A




IMPACT ON OPERATIONS: Varies by project.

SCHEDULE: N/A

ATTACHMENTS:

1. Resolution No. 2025-02
2. Exhibit A – Asset Replacement and Improvement Budget

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Maria Garcia, Budget Manager |
| Originating Dept.: | Finance Division |
| Director Review: | N/A |
| EVP Review: |  |
| CFO Review: |  |
| CEO Approval: |  |

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.

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RESOLUTION NO. 2025-02

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY ADOPTING THE CAPITAL IMPROVEMENT BUDGET FOR FISCAL YEAR 2025-2026

WHEREAS, the Ontario International Airport Authority (“the Authority” or “OIAA”) was established under a Joint Exercise of Powers Agreement between the City of Ontario and the County of San Bernardino (the “Joint Powers Agreement”) pursuant to the purpose of operating, maintaining, developing, and marketing the Ontario International Airport (the “Airport”); and

WHEREAS, under the Joint Powers Agreement, Section 10, Funds, the Treasurer of the Authority shall assume the duties described in California Government Code Section 6505.5; and

WHEREAS, the Authority staff, including the Chief Executive Officer (“CEO”) and the Senior Vice President and Chief Financial Officer (“CFO”) of the Authority, have determined the Authority’s Asset Replacement and Improvement Budget for Fiscal Year 2025-2026 in accordance with the provisions of the Joint Powers Agreement; and

WHEREAS, the Authority staff have consulted with the Airport and Airline Affairs Committee (“AAAC”) in regards to this capital improvement budget for Fiscal Year 2025-2026 and the AAAC has not expressed any objections to its adoption or implementation.

NOW, THEREFORE, BE IT RESOLVED by the Ontario International Airport Authority Commission as follows:

SECTION 1. The Ontario International Airport Authority Commission hereby adopts the proposed Fiscal Year 2025-2026 Capital Improvement Budget, which is attached as Exhibit “A”, and by this reference incorporated.

SECTION 2. Effective Date. This Resolution will take effect immediately upon its adoption.

SECTION 3. Certification. The Secretary or Assistant Secretary shall certify as to the adoption of this Resolution.

PASSED, APPROVED, AND ADOPTED at a Special Meeting this 16th day of June, 2025.

ALAN D. WAPNER, OIAA PRESIDENT

ATTEST:

APPROVED AS TO LEGAL FORM:

COMMISSION CLERK/
ASSISTANT SECRETARY

LORI D. BALLANCE, GENERAL COUNSEL

STATE OF CALIFORNIA)
COUNTY OF SAN BERNARDINO)
CITY OF ONTARIO)

I, Commission Clerk/Assistant Secretary of the Ontario International Airport Authority, DO HEREBY CERTIFY the foregoing Resolution No. 2025-02 is the original and was duly passed and adopted by the Commission of the Ontario International Airport Authority at their Special Meeting held June 16, 2025, by the following roll call vote, to wit:

AYES: COMMISSIONERS:

NOES: COMMISSIONERS:

ABSENT: COMMISSIONERS:

(SEAL)

COMMISSION CLERK/ASSISTANT SECRETARY

EXHIBIT A
Fiscal Year 2025-2026 Asset Replacement and Improvement Budget

| <u>FY2026 Capital Improvement Program</u> | <u>FY26 Project Cost Estimates</u> |
|--|---|
| FUNDED PROJECTS | |
| Airport Drive Rehabilitation | \$5,551,848 |
| Ground Power Unit (GPU) Lifecycle Replacement | \$1,830,000 |
| Monument Signage Construction | \$320,000 |
| Pre-Conditioned Air Units (22 Gates) | \$2,250,000 |
| Rehab Runway 8L-26R, Txwy N, & Connector Txwys East of Txwy U (Design) | \$2,916,000 |
| Runway 26R ILS Upgrade | \$2,500,000 |
| Security Screening Checkpoint Expansion Project | \$5,529,870 |
| Signage and Wayfinding Project | \$1,500,000 |
| Terminal Infrastructure Renewal | \$2,904,000 |
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| CUTE Equipment/Kiosks | \$1,000,000 |
| Terminal 2 LIDS | \$600,000 |
| Aviramp Purchase | \$150,000 |
| T2 ATO expansion | \$619,000 |
| Terminal 2 Ticket Counter Reallocation | \$283,000 |
| FIS Parking | \$540,000 |
| PARCS Equipment | \$3,400,000 |
| Ground Transportation Management System | \$1,010,000 |
| Paging System Replacement | \$3,000,000 |
| Equipment purchases and repairs | \$500,000 |
| | \$70,786,035 |

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MEETING DATE: JUNE 16, 2025

SUBJECT: APPROVE RESOLUTION TO ADOPT THE FISCAL YEAR END 2026 OPERATING BUDGET

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☐ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Approve the Resolution 2025-03 adopting the Fiscal Year End (FYE) 2026 Operating Budget.

FISCAL IMPACT SUMMARY: The proposed FYE 2026 operating budget results in Net Income of \$30.5M, an increase of 483.1% over FYE 2025.

BACKGROUND: Fiscal Year End Financial Performance: The proposed budget for the fiscal year ending June 30, 2026, reflects the Ontario International Airport Authority's (Authority) new Airlines Use and Lease Agreement (ULA) and cost recovery structure, and also considers the FYE 2025 financial performance and other economic indicators. Estimated Net income in FYE 2025 is \$2.6M, with \$121.1 M in expected operating revenues (down \$6.2M from Budget) and \$109.6M in operating expenses (down \$6.5M from Budget). The proposed operating budget for FYE 2026 reflects an increase in aeronautical revenues to reflect the new landing fee and terminal rental rate methodology, as well as revenues from the commercial development cost center. Operating expenses will increase to support the overall program as well as new international passenger and cargo services and increased development and planning activity.

OPERATING REVENUES: Total FYE 2026 budgeted operating revenues of \$155.6M exceed the budget FYE 2025 by \$28.3M (22.2%), with aeronautical revenue increasing by \$4.6M (7.8%) and nonaeronautical revenues increasing by \$23.7M (34.5%).

Aeronautical revenue increase of \$4.6M are a result of the new rates and charges methodology, offset by decreased activity in other areas such as land rentals, airline handling and plane parking. Landing fees decreased by \$3.M (17.7%); this decrease was expected and is a result of the reallocation of recovered costs to new cost centers in the rate methodology. Terminal rents increased by \$9.5M (54.4%), and are caused by the reduction in revenue sharing to the terminal cost center as defined in the new ULA. Land rentals, airline handling and plan parking are forecasted at conservative levels based on economic conditions and information from airline partners.

Nonaeronautical revenues are estimated at \$92.5M, \$23.7M (34.5%) greater than FY 2025. This increase includes \$12.5M in new revenue from The Hub Properties, and a \$6.5M increase in parking revenue, driven by a parking rate increase effective July 1, 2025. Advertising revenues, rental car and ground transportation

revenue forecasts have been increased to reflect current performance, while food and beverage, news, and gifts have been reduced slightly.

The Authority has budgeted the remaining \$5.1M of American Rescue Plan Act funds.

OPERATING EXPENSES: Total budgeted operating expenses FYE 2026 of \$121.7M, exceed the budget FYE 2025 of \$116.1M, by \$5.6M (4.9%). Major changes are for personnel, public safety, contractual services, and other operating expenses. No uniform budget increases have been provided for inflation, as contracted service and material expenses are largely controlled by established agreements.

Personnel expenses FYE 2026 of \$23.0M, are greater than FYE 2025 by \$2.6M (13.0%). This includes 10 new OIAA staff positions. Also, the FYE 2025 personnel budget assumes a 3% COLA increase, as well as a 5% merit pool for performance-based increases, which totals \$1.05M of the FYE 2025 budget.

Non-personnel expenses FYE 2026 of \$98.6M increase by \$3.0M (3.1%), compared to FYE 2025 budgeted expenses of \$95.6M. Public safety, police, fire, and dispatch services are provided under a municipal services agreement with the City of Ontario. FYE 2026 rates will increase 4% over the current year's forecasted spend. The contractual services budget FYE 2026 of \$48.4M is greater than the FYE 2025 budget by \$3.2M (7.3%). This increase supports capital project management needs as well as activity-driven increases in parking and airfield management. Other areas reflect a reallocation of resources to better align with the Authority's FYE 2026 operating needs.

Nonoperating Revenues are budgeted to increase by \$3.3M (14.6%). Nonoperating revenues consist mostly of activity-based facility charges and interest income. These facility charges include Passenger Facility Charges and Customer Facility Charges and are directly related to passenger activity. There are no changes in the rate structure for these facility charges, PFCs remain at \$4.50 per enplaned passenger and CFCs stay the same at \$10 per rental car contract. Reflective of the airport activity forecast, both are expected to remain relatively flat in FYE 2026. Interest income is expected to have increased earnings, increasing \$3.3M (100.7%) as the Authority has transitioned to a new banking relationship with PNC which increases earnings on cash.

Other Sources and (Uses), net, are from debt service, required reserves and depreciation. Total other sources and (Uses) budgeted at \$29.5M for FYE 2026 are higher than the FYE 2025 budget by \$731K (2.6%). Debt service is associated with required principal and interest payments for the series 2016 and 2021 revenue bonds. Debt service is expected to increase by \$1.9M to make payment towards the revolving credit facility which was used to support the FYE 2025 capital expenditures.

Reserve balances and adjustments are established under the Operating Use and Lease Agreement, Revenue Bond Covenants, and regulatory authority. The Maintenance and Operations (M&O) reserve requires that 25% of operating expenses be included in the M&O reserve on a rolling funding basis, whereby adjustments in a fiscal year are provided to adjust the reserve balance by an amount necessary to meet the 25% requirement. The Debt Service reserve is also on a rolling fund basis, to provide a reserve balance equal to 25% of the revenue bond debt service for the budgeted fiscal year.

The budget establishes a cost recovery net requirement, that is covered by landing fees and terminal rental rates. Landing fees are established by dividing the net requirement in the Airfield Cost Center by the estimated landed weight for cargo and passenger air carriers. The terminal rental rate is established by dividing the net requirement in the Terminal Cost Center by the total of terminal space leased by the airlines, including joint use space in public areas.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: The financial results provide additional resources for the OIAA to respond to increased passenger carrier activity and to meet OIAA goals and objectives.

SCHEDULE: N/A

ATTACHMENTS:

1. Resolution- 2025-03
2. Exhibit A - FYE 2026 Proposed Operating Budget Book

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Celeste Heinonen, Senior Vice President/Chief Financial Officer |
| Originating Dept.: | Finance Division |
| Director Review: | N/A |
| Chief Review: | <i>Celeste Heinonen</i> |
| CFO Review: | <i>Celeste Heinonen</i> |
| CEO Approval: | <i>Atif Elkadi</i> |

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.

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**A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT
AUTHORITY ADOPTING THE ANNUAL OPERATING BUDGET FOR
FISCAL YEAR 2025-26**

WHEREAS, the Ontario International Airport Authority (“the Authority” or “OIAA”) was established under a Joint Exercise of Powers Agreement between the City of Ontario and the County of San Bernardino (the “Joint Powers Agreement”) pursuant to the purpose of operating, maintaining, developing, and marketing the Ontario International Airport (the “Airport”); and

WHEREAS, under the Joint Powers Agreement, Section 10, Funds, the Treasurer of the Authority shall assume the duties described in California Government Code Section 6505.5; and

WHEREAS, the Authority staff, including the Chief Executive Officer (“CEO”) and the Senior Vice President and Chief Financial Officer (“CFO”) of the Authority, have determined the Authority’s Operating Budget for Fiscal Year 2025-26 in accordance with the provisions of the Joint Powers Agreement; and

WHEREAS, the Authority staff have consulted with the Airport and Airline Affairs Committee (“AAAC”) in regards to this proposed operating budget for Fiscal Year 2025-26 and the AAAC has not expressed any objections to its adoption or implementation.

NOW, THEREFORE, BE IT RESOLVED by the Ontario International Airport Authority Commission as follows:

SECTION 1. The Ontario International Airport Authority Commission hereby adopts the proposed Fiscal Year 2025-26 Operating Budget, which is attached as Exhibit “A”, and by this reference incorporated.

SECTION 2. Effective Date. This Resolution will take effect immediately upon its adoption.

SECTION 3. Certification. The Secretary or Assistant Secretary shall certify as to the adoption of this Resolution.

PASSED, APPROVED, AND ADOPTED at a Special Meeting this 16th day of June, 2025.

ALAN D. WAPNER, OIAA PRESIDENT

ATTEST:

APPROVED AS TO LEGAL FORM:

COMMISSION CLERK/
ASSISTANT SECRETARY

LORI D. BALANCE, GENERAL COUNSEL

STATE OF CALIFORNIA)
COUNTY OF SAN BERNARDINO)
CITY OF ONTARIO)

I, Commission Clerk/Assistant Secretary of the Ontario International Airport Authority, DO HEREBY CERTIFY the foregoing Resolution No. 2025-03 is the original and was duly passed and adopted by the Commission of the Ontario International Airport Authority at their Special Meeting held June 16, 2025, by the following roll call vote, to wit:

AYES: COMMISSIONERS:

NOES: COMMISSIONERS:

ABSENT: COMMISSIONERS:

(SEAL)

COMMISSION CLERK/ASSISTANT SECRETARY



FY 2026 PROPOSED OPERATING BUDGET

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
OPERATING BUDGET
FOR THE YEAR ENDING JUNE 30, 2026**

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - FYE 2026 Proposed vs FYE 2025 Adopted
DRAFT

| | Actuals | Adopted Budget | Estimates | Proposed Budget | Increase (Decrease) FY 2026 Proposed vs FY 2025 Adopted | |
|---|--------------------|--------------------|--------------------|--------------------|---|----------------|
| | FY 2024 | FY 2025 | FY 2025 | FY 2026 | \$ | % |
| Aeronautical | | | | | | |
| Landing fees | \$ 15,224,641 | \$ 17,611,025 | \$ 15,611,025 | \$ 14,604,578 | \$ (3,006,447) | -17.07% |
| Facility rentals | 14,548,851 | 17,474,960 | 16,474,960 | 26,988,926 | 9,513,966 | 54.44% |
| Land rentals | 13,804,466 | 15,198,250 | 14,106,052 | 14,010,446 | (1,187,805) | -7.82% |
| Gate use and jet bridge fees | 1,014,761 | 1,175,077 | 1,117,077 | 1,954,252 | 779,175 | 66.31% |
| Plane parking | 770,158 | 891,831 | 914,195 | 911,000 | 19,169 | 2.15% |
| Airline handling service fees | 4,598,435 | 5,324,915 | 4,707,880 | 4,393,900 | (931,015) | -17.48% |
| Operating grants | 277,206 | 321,000 | 321,000 | - | (321,000) | -100.00% |
| Other aeronautical revenues | 455,119 | 527,020 | 368,914 | 210,000 | (317,020) | -60.15% |
| Total aeronautical | 50,693,636 | 58,524,078 | 53,621,103 | 63,073,102 | 4,549,024 | 7.77% |
| Nonaeronautical | | | | | | |
| Auto parking | 39,481,867 | 37,940,756 | 36,066,372 | 44,460,134 | 6,519,379 | 17.18% |
| Rental car | 9,757,148 | 10,144,507 | 10,651,732 | 10,634,277 | 489,770 | 4.83% |
| Food and beverage | 2,740,848 | 3,729,858 | 3,173,157 | 3,014,499 | (715,359) | -19.18% |
| News and gifts | 2,073,581 | 2,035,990 | 1,970,512 | 1,959,523 | (76,467) | -3.76% |
| Ground transportation | | 2,818,958 | 3,428,000 | 4,043,658 | 1,224,700 | 43.45% |
| Advertising and Other Concessions | 1,517,178 | 1,016,576 | 1,517,178 | 2,260,797 | 1,244,221 | 122.39% |
| Facility & Land rentals - nonaeronautical | 2,767,156 | 4,309,970 | 2,578,484 | 17,785,143 | 13,475,173 | 312.65% |
| Other | 819,581 | 179,293 | 1,481,249 | 3,236,322 | 3,057,029 | 1705.05% |
| Operating grants - ARPA | 6,841,906 | 6,575,000 | 6,575,000 | 5,093,964 | (1,481,036) | -22.53% |
| Total nonaeronautical | 65,999,265 | 68,750,907 | 67,441,683 | 92,488,316 | 23,737,409 | 34.53% |
| Total operating revenues | 116,692,901 | 127,274,985 | 121,062,787 | 155,561,418 | 28,286,433 | 22.22% |
| Personnel | | | | | | |
| Salaries, wages and overtime | 16,643,305 | 16,082,209 | 15,760,565 | 17,967,000 | 1,884,791 | 11.72% |
| Employee benefits and taxes | | 4,300,559 | 4,214,548 | 5,066,340 | 765,781 | 17.81% |
| Total personnel | 16,643,305 | 20,382,768 | 19,975,113 | 23,033,340 | 2,650,572 | 13.00% |
| Nonpersonnel | | | | | | |
| Public safety | 22,723,669 | 24,464,091 | 23,828,160 | 24,821,000 | 356,909 | 1.46% |
| Contractual services | \$36,345,356 | 45,213,147 | 42,952,490 | 48,438,173 | 3,225,026 | 7.13% |
| Insurance and administration | \$1,877,942 | 2,681,090 | 2,278,927 | 2,486,105 | (194,985) | -7.27% |
| Materials and Supplies | \$1,655,662 | 2,983,100 | 2,237,325 | 2,618,000 | (365,100) | -12.24% |
| Telecommunications and utilities | 6,845,994 | 7,718,130 | 7,563,767 | 8,016,643 | 298,513 | 3.87% |
| Other Operating Expenses | 8,828,871 | 12,610,924 | 10,719,285 | 12,265,713 | (345,211) | -2.74% |
| Total nonpersonnel | 78,277,494 | 95,670,482 | 89,579,954 | 98,645,634 | 2,975,152 | 3.11% |
| Total operating expenses | 94,920,799 | 116,053,250 | 109,555,067 | 121,678,974 | 5,625,724 | 4.85% |
| Net Income from operations | 21,772,102 | 11,221,735 | 11,507,720 | 33,882,444 | 22,660,709 | 201.94% |

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - FYE 2026 Proposed vs FYE 2025 Adopted
DRAFT

| | Actuals | Adopted Budget | Estimates | Proposed Budget | Increase (Decrease) FY 2026 Proposed vs FY 2025 Adopted | |
|-------------------------------------|----------------------|---------------------|---------------------|----------------------|---|----------------|
| | FY 2024 | FY 2025 | FY 2025 | FY 2026 | \$ | % |
| Nonoperating Revenues | | | | | | |
| Interest income | 4,275,321 | 3,023,040 | 3,843,040 | 6,270,305 | 3,247,265 | 107.42% |
| Passenger facility charges | 13,814,078 | 15,767,972 | 15,767,972 | 15,812,633 | 44,661 | 0.28% |
| Customer facility charges | 3,710,860 | 3,955,620 | 3,955,620 | 3,982,902 | 27,282 | 0.69% |
| Other | - | - | - | - | - | 0.00% |
| Total nonoperating revenues | 21,800,259 | 22,746,632 | 23,566,632 | 26,065,840 | 3,319,208 | 14.59% |
| Net income | 43,572,361 | 33,968,367 | 35,074,352 | 59,948,284 | 25,979,917 | 76.48% |
| Other Sources and Uses | | | | | | |
| Debt Service | 9,854,244 | 9,854,244 | 14,854,244 | 11,830,072 | 1,975,827 | 20.05% |
| Reserve Balance (Increase) Decrease | 2,968,565 | 5,037,179 | 3,800,000 | 1,406,431 | (3,630,748) | -72.08% |
| Depreciation | 11,273,505 | 13,850,211 | 13,850,211 | 16,237,079 | 2,386,868 | 17.23% |
| Total other sources and uses | 24,096,314 | 28,741,634 | 32,504,456 | 29,473,581 | 731,947 | 2.55% |
| Net increase (decrease) | \$ 19,476,047 | \$ 5,226,733 | \$ 2,569,897 | \$ 30,474,702 | \$ 25,247,970 | 483.05% |

Preliminary

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - TOTAL OPERATING EXPENSES BY DIVISION AND DEPARTMENT

| | Actuals | | Adopted | Estimate | | Proposed | | Increase (Decrease) FY 2025 Proposed vs FY 2024 Adopted | |
|--|----------------------|--|-----------------------|-----------------------|--|-----------------------|--|--|----------------|
| | FY 2024 | | FY 2025 | FY 2025 | | FY 2026 | | \$ | % |
| Administrative: | | | | | | | | | |
| Procurement | \$ 824,875 | | \$ 1,148,537 | \$ 1,095,551 | | \$ 1,463,042 | | \$ 314,505 | 27.38% |
| Administration | - | | 637,987 | 637,775 | | 815,581 | | 177,594 | 27.84% |
| Total Administrative | 824,875 | | 1,786,524 | 1,733,326 | | 2,278,623 | | 492,099 | 27.55% |
| Capital Development: | | | | | | | | | |
| Planning | 4,593,666 | | 5,915,437 | 4,587,308 | | 5,381,880 | | \$ (533,557) | -9.02% |
| Project Management | 3,749,833 | | 4,092,991 | 3,334,427 | | 1,523,832 | | (2,569,159) | -62.77% |
| Capital Development: | | | 527,956 | 547,775 | | 4,706,244 | | 4,178,288 | 791.41% |
| Total Capital Development | 8,343,499 | | 10,536,384 | 8,469,511 | | 11,611,956 | | 1,075,572 | 10.21% |
| Communications & Marketing: | | | | | | | | | |
| Marketing and Communication | 8,586,343 | | 11,365,600 | 10,736,397 | | 9,186,486 | | (2,179,114) | -19.17% |
| Community Engagement | 1,791,963 | | 2,455,879 | 2,578,673 | | 2,188,696 | | (267,183) | -10.88% |
| Total Communications & Marketing | 10,378,305 | | 13,821,479 | 13,315,069 | | 11,375,182 | | (2,446,297) | -17.70% |
| Executive: | | | | | | | | | |
| Executive Office | 6,086,102 | | 5,557,613 | 5,358,643 | | 6,704,608 | | 1,146,995 | 20.64% |
| Office Administrator | 142,914 | | 871,851 | 876,441 | | 753,260 | | (118,591) | -13.60% |
| Government Relations | 312,858 | | 669,533 | 657,330 | | 845,043 | | 175,510 | 26.21% |
| Clerk's Office | 3,150 | | 1,383,798 | 514,661 | | 588,224 | | (795,574) | -57.49% |
| Total Executive | 6,545,023 | | 8,482,795 | 7,407,075 | | 8,891,135 | | 408,340 | 4.81% |
| Finance: | | | | | | | | | |
| Financial Accounting and Reporting | 1,641,565 | | 1,863,066 | 2,052,881 | | 4,214,003 | | 2,350,937 | 126.19% |
| Budget and Finance | 480,815 | | 588,290 | 747,775 | | 733,304 | | 145,014 | 24.65% |
| Total Finance | 2,122,379 | | 2,451,356 | 2,800,656 | | 4,947,307 | | 2,495,951 | 101.82% |
| Human Resources: | | | | | | | | | |
| Human Resources | 897,459 | | 1,302,704 | 1,205,106 | | 1,574,910 | | 272,206 | 20.90% |
| Risk Management | 1,532,051 | | 2,080,133 | 2,071,991 | | 2,377,038 | | 296,905 | 14.27% |
| Total Human Resources | 2,429,510 | | 3,382,837 | 3,277,097 | | 3,951,948 | | 569,111 | 16.82% |
| Information Technology & Security: | | | | | | | | | |
| Information Technology | 5,161,538 | | 6,092,664 | 6,096,863 | | 6,526,072 | | 433,408 | 7.11% |
| Security | 7,273,764 | | 8,322,173 | 6,887,965 | | 6,796,994 | | (1,525,179) | -18.33% |
| Total Information Technology & Security | 12,435,302 | | 14,414,837 | 12,984,828 | | 13,323,066 | | (1,091,771) | -7.57% |
| Operations & Maintenance: | | | | | | | | | |
| Operations | 1,213,884 | | 1,078,034 | 1,285,996 | | 1,438,044 | | 360,010 | 33.40% |
| Public Safety | 22,980,538 | | 24,719,733 | 23,335,229 | | 25,092,560 | | 372,827 | 1.51% |
| Airfield Operations | 5,938,036 | | 7,053,195 | 6,682,859 | | 7,008,219 | | (44,976) | -0.64% |
| Emergency Management | 736,277 | | 519,983 | 513,220 | | 541,343 | | 21,360 | 4.11% |
| Vehicle and Equipment Maintenance | 1,443,676 | | 2,509,768 | 3,110,211 | | 1,939,491 | | (570,277) | -22.72% |
| Landside Operations | 7,663,827 | | 8,643,041 | 8,127,075 | | 9,425,635 | | 782,594 | 9.05% |
| Environmental Compliance | - | | 904,578 | 1,376,441 | | 1,583,500 | | 678,922 | 75.05% |
| Building Repairs and Maintenance | - | | - | - | | 715,000 | | 715,000 | 100.00% |
| Total Operations & Maintenance | 39,976,238 | | 45,428,334 | 44,431,031 | | 47,743,792 | | 2,315,458 | 5.10% |
| Revenue Management: | | | | | | | | | |
| Revenue Management Department | 2,982,464 | | 1,211,127 | 1,095,551 | | 1,491,452 | | 280,325 | 23.15% |
| Airline Affairs and Properties | - | | 1,970,557 | 1,554,478 | | 3,753,711 | | 1,783,154 | 90.49% |
| Ground Transportation | 6,683,518 | | 7,367,373 | 7,367,373 | | 7,806,661 | | 439,288 | 5.96% |
| Film Services | 750 | | 217,298 | 219,110 | | 112,500 | | (104,798) | -48.23% |
| Advertising and Partnerships | - | | 1,831,578 | 1,752,881 | | 1,536,641 | | (294,937) | -16.10% |
| Air Service Development | 508,796 | | 880,132 | 876,441 | | 682,128 | | (198,004) | -22.50% |
| Customer Experience | 1,363,161 | | 2,270,640 | 2,270,640 | | 2,172,872 | | (97,768) | -4.31% |
| Total Revenue Management | 11,538,689 | | 15,748,705 | 15,136,473 | | 17,555,965 | | 1,807,260 | 11.48% |
| Total Operating Expenses | \$ 94,593,821 | | \$ 116,053,250 | \$ 109,555,067 | | \$ 121,678,974 | | \$ 5,625,724 | 4.85% |

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - TOTAL OPERATING EXPENSES BY DIVISION AND DEPARTMENT
FOR THE YEARS ENDING JUNE 30, 2026 AND 2025

| | Actual | % of Total Operating Budget | Adopted | % of Total Operating Budget | Proposed | % of Total Operating Budget |
|--|-----------------------|-----------------------------------|-----------------------|-----------------------------------|-----------------------|-----------------------------------|
| | FY 2024 | | FY 2025 | | FY 2026 | |
| Administrative: | | | | | | |
| Procurement | \$ 1,148,537 | 1.0% | \$ 1,148,537 | 1.0% | \$ 1,463,042 | 1.2% |
| Administration | 637,987 | 0.5% | 637,987 | 0.5% | 815,581 | 0.7% |
| Total Administrative | 1,786,524 | 1.5% | 1,786,524 | 1.5% | 2,278,623 | 1.9% |
| Capital Development: | | | | | | |
| Planning | 5,915,437 | 5.1% | 5,915,437 | 5.1% | 5,381,880 | 4.4% |
| Project Management | 4,092,991 | 3.5% | 4,092,991 | 3.5% | 1,523,832 | 1.3% |
| Capital Development: | 527,956 | 0.5% | 527,956 | 0.5% | 4,706,244 | 3.9% |
| Total Capital Development | 10,536,384 | 9.1% | 10,536,384 | 9.1% | 11,611,956 | 9.6% |
| Communications & Marketing: | | | | | | |
| Marketing and Communication | 11,365,600 | 9.8% | 11,365,600 | 9.8% | 9,186,486 | 7.5% |
| Community Engagement | 2,455,879 | 2.1% | 2,455,879 | 2.1% | 2,188,696 | 1.8% |
| Total Communications & Marketing | 13,821,479 | 11.9% | 13,821,479 | 11.9% | 11,375,182 | 9.3% |
| Executive: | | | | | | |
| Executive Office | 5,557,613 | 4.8% | 5,557,613 | 4.8% | 6,704,608 | 5.5% |
| Office Administrator | 871,851 | 0.8% | 871,851 | 0.8% | 753,260 | 0.6% |
| Government Relations | 669,533 | 0.6% | 669,533 | 0.6% | 845,043 | 0.7% |
| Clerk's Office | 1,383,798 | 1.2% | 1,383,798 | 1.2% | 588,224 | 0.5% |
| Total Executive | 9,362,927 | 7.4% | 9,362,927 | 7.4% | 8,891,135 | 7.3% |
| Finance: | | | | | | |
| Financial Accounting and Reporting | 1,863,066 | 1.6% | 1,863,066 | 1.6% | 4,214,003 | 3.5% |
| Budget and Finance | 588,290 | 0.5% | 588,290 | 0.5% | 733,304 | 0.6% |
| Total Finance | 2,451,356 | 2.1% | 2,451,356 | 2.1% | 4,947,307 | 4.1% |
| Human Resources: | | | | | | |
| Human Resources | 1,302,704 | 1.1% | 1,302,704 | 1.1% | 1,574,910 | 1.3% |
| Risk Management | 2,080,133 | 1.8% | 2,080,133 | 1.8% | 2,377,038 | 2.0% |
| Total Human Resources | 3,382,837 | 2.9% | 3,382,837 | 2.9% | 3,951,948 | 3.3% |
| Information Technology & Security: | | | | | | |
| Information Technology | 6,092,664 | 5.2% | 6,092,664 | 5.2% | 6,526,072 | 5.4% |
| Security | 8,322,173 | 7.2% | 8,322,173 | 7.2% | 6,796,994 | 5.6% |
| Total Information Technology & Security | 6,092,664 | 12.4% | 6,092,664 | 12.4% | 13,323,066 | 11.0% |
| Operations & Maintenance: | | | | | | |
| Operations | 1,078,034 | 0.9% | 1,078,034 | 0.9% | 1,438,044 | 1.2% |
| Public Safety | 24,719,733 | 21.3% | 24,719,733 | 21.3% | 25,092,560 | 20.6% |
| Airfield Operations | 7,053,195 | 6.1% | 7,053,195 | 6.1% | 7,008,219 | 5.8% |
| Emergency Management | 519,983 | 0.4% | 519,983 | 0.4% | 541,343 | 0.4% |
| Vehicle and Equipment Maintenance | 2,509,768 | 2.2% | 2,509,768 | 2.2% | 1,939,491 | 1.6% |
| Landside Operations | 8,643,041 | 7.4% | 8,643,041 | 7.4% | 9,425,635 | 7.7% |
| Environmental Compliance | 904,578 | 0.8% | 904,578 | 0.8% | 1,583,500 | 1.3% |
| Building Repairs and Maintenance | - | 0.0% | - | 0.0% | 715,000 | 0.6% |
| Total Operations & Maintenance | 55,116,568 | 39.1% | 55,116,568 | 39.1% | 47,743,792 | 39.2% |
| Revenue Management: | | | | | | |
| Revenue Management Department | 1,211,127 | 1.0% | 1,211,127 | 1.0% | 1,491,452 | 1.2% |
| Airline Affairs and Properties | 1,970,557 | 1.7% | 1,970,557 | 1.7% | 3,753,711 | 3.1% |
| Ground Transportation | 7,367,373 | 6.3% | 7,367,373 | 6.3% | 7,806,661 | 6.4% |
| Film Services | 217,298 | 0.2% | 217,298 | 0.2% | 112,500 | 0.1% |
| Advertising and Partnerships | 1,831,578 | 1.6% | 1,831,578 | 1.6% | 1,536,641 | 1.3% |
| Air Service Development | 880,132 | 0.8% | 880,132 | 0.8% | 682,128 | 0.6% |
| Customer Experience | 2,270,640 | 2.0% | 2,270,640 | 2.0% | 2,172,872 | 1.8% |
| Total Revenue Management | 12,597,933 | 13.6% | 12,597,933 | 13.6% | 17,555,965 | 14.5% |
| Total Operating Expenses | \$ 116,053,250 | 100.0% | \$ 116,053,250 | 100.0% | \$ 121,678,974 | 100.0% |

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - TOTAL DIVISION BY EXPENSE CATEGORY
FOR THE YEARS ENDING JUNE 30, 2026 AND 2025

| Proposed Budget FYE 2026 | | | | | | | | | | |
|----------------------------------|----------------|---------------------|----------------------------|--------------|--------------|-----------------|-----------------------------------|--------------------------|--------------------|----------------|
| | Administrative | Capital Development | Communications & Marketing | Executive | Finance | Human Resources | Information Technology & Security | Operations & Maintenance | Revenue Management | Total |
| Personnel | | | | | | | | | | |
| Salaries, wages and overtime | \$ 1,383,504 | \$ 1,545,004 | \$ 1,820,184 | \$ 1,934,496 | \$ 1,643,308 | \$ 1,340,592 | \$ 2,975,544 | \$ 2,462,520 | \$ 2,861,848 | \$ 17,967,000 |
| Employee benefits and taxes | 359,052 | 446,352 | 598,056 | 439,416 | 432,864 | 416,760 | 918,192 | 637,872 | 817,776 | 5,066,340 |
| Total personnel | 1,742,556 | 1,991,356 | 2,418,240 | 2,373,912 | 2,076,172 | 1,757,352 | 3,893,736 | 3,100,392 | 3,679,624 | 23,033,340 |
| Nonpersonnel | | | | | | | | | | |
| Public safety | - | - | - | - | - | - | - | 24,821,000 | - | 24,821,000 |
| Contractual services | 348,893 | 9,430,400 | 2,901,988 | 3,926,518 | 2,688,880 | 457,567 | 8,151,940 | 10,485,972 | 10,046,015 | 48,438,173 |
| Insurance and administration | 25,790 | - | 68,500 | 242,500 | 110,840 | 1,551,700 | 27,000 | 15,000 | 444,775 | 2,486,105 |
| Materials and supplies | 50,000 | 106,000 | 12,000 | 51,000 | - | - | 867,200 | 1,411,400 | 120,400 | 2,618,000 |
| Telecommunications and utilities | - | - | - | - | - | - | 237,240 | 7,779,403 | - | 8,016,643 |
| Other operating expenses | 111,384 | 84,200 | 5,974,454 | 2,297,205 | 71,415 | 185,329 | 145,950 | 130,625 | 3,265,151 | 12,265,713 |
| Total nonpersonnel | 536,067 | 9,620,600 | 8,956,942 | 6,517,223 | 2,871,135 | 2,194,596 | 9,429,330 | 44,643,400 | 13,876,341 | 98,645,634 |
| Total operating expenses | \$ 2,278,623 | \$ 11,611,956 | \$ 11,375,182 | \$ 8,891,135 | \$ 4,947,307 | \$ 3,951,948 | \$ 13,323,066 | \$ 47,743,792 | \$ 17,555,965 | \$ 121,678,974 |
| Headcount Proposed | 10.00 | 12.00 | 18.00 | 11.00 | 15.00 | 10.00 | 30.00 | 21.00 | 32.00 | 159.00 |

| Adopted Budget FYE 2025 | | | | | | | | | | |
|----------------------------------|----------------|---------------------|----------------------------|--------------|--------------|-----------------|-----------------------------------|--------------------------|--------------------|----------------|
| | Administrative | Capital Development | Communications & Marketing | Executive | Finance | Human Resources | Information Technology & Security | Operations & Maintenance | Revenue Management | Total |
| Personnel | | | | | | | | | | |
| Salaries, wages and overtime | \$ 1,057,780 | \$ 1,591,500 | \$ 1,891,722 | \$ 1,977,349 | \$ 1,394,419 | \$ 1,036,388 | \$ 1,629,644 | \$ 4,216,856 | \$ 1,286,551 | \$ 16,082,209 |
| Employee benefits and taxes | 290,730 | 360,889 | 500,157 | 474,475 | 377,846 | 270,449 | 419,870 | 1,268,028 | 338,115 | 4,300,559 |
| Total personnel | 1,348,509 | 1,952,389 | 2,391,879 | 2,451,824 | 1,772,266 | 1,306,837 | 2,049,514 | 5,484,884 | 1,624,666 | 20,382,768 |
| Nonpersonnel | | | | | | | | | | |
| Public safety | - | - | - | - | - | - | - | 24,464,091 | - | 24,464,091 |
| Contractual services | 253,470 | 9,368,873 | 3,626,600 | 4,590,978 | 395,400 | 328,945 | 2,337,650 | 15,252,495 | 9,058,736 | 45,213,147 |
| Insurance and administration | 14,800 | 5,000 | 109,000 | 395,550 | 109,840 | 1,551,000 | 10,000 | 27,500 | 458,400 | 2,681,090 |
| Materials and supplies | 5,000 | 6,000 | - | 100,600 | 9,000 | - | 1,200,000 | 1,203,100 | 459,400 | 2,983,100 |
| Telecommunications and utilities | - | - | - | - | - | - | 406,000 | 7,312,130 | - | 7,718,130 |
| Other operating expenses | 164,745 | 108,700 | 7,694,000 | 1,823,975 | 164,850 | 196,055 | 89,500 | 1,372,368 | 996,731 | 12,610,924 |
| Total nonpersonnel | 438,015 | 9,488,573 | 11,429,600 | 6,911,103 | 679,090 | 2,076,000 | 4,043,150 | 49,631,684 | 10,973,267 | 95,670,482 |
| Total operating expenses | \$ 1,786,524 | \$ 11,440,962 | \$ 13,821,479 | \$ 9,362,927 | \$ 2,451,356 | \$ 3,382,837 | \$ 6,092,664 | \$ 55,116,568 | \$ 12,597,933 | \$ 116,053,250 |
| Headcount Approved | 10.00 | 12.00 | 17.00 | 12.00 | 13.00 | 9.00 | 27.00 | 22.00 | 28.00 | 149.00 |

| Proposed FY2026 Budget | | | | |
|---|---------------------|-------------------|---------------------|--|
| | Procurement | Administrative | Total | |
| Headcount | 8.0 | 2.0 | 10.0 | |
| Personnel | | | | |
| Salaries, wages and overtime | \$ 1,012,764 | \$ 370,740 | \$ 1,383,504 | |
| Employee benefits and taxes | 263,736 | 95,316 | 359,052 | |
| Total personnel | 1,276,500 | 466,056 | 1,742,556 | |
| Nonpersonnel | | | | |
| Public safety | - | - | - | |
| Contractual services | 124,893 | 224,000 | 348,893 | |
| Insurance and administration | 24,440 | 1,350 | 25,790 | |
| Materials and supplies | - | 50,000 | 50,000 | |
| Telecommunications and utilities | - | - | - | |
| Other operating expenses | 37,209 | 74,175 | 111,384 | |
| Total nonpersonnel | 186,542 | 349,525 | 536,067 | |
| Total operating expenses | \$ 1,463,042 | \$ 815,581 | \$ 2,278,623 | |
| \$ Increase (Decrease) vs FY 2025 Adopted | \$ 314,505 | \$ 177,594 | \$ 492,099 | |
| % Increase (Decrease) vs FY 2025 Adopted | 27.38% | 27.84% | 27.55% | |

| Adopted FY2025 Budget | | | | |
|----------------------------------|---------------------|-------------------|---------------------|--|
| | Procurement | Administrative | Total | |
| Headcount Approved | 8.0 | 2.00 | 10.0 | |
| Personnel | | | | |
| Salaries, wages and overtime | \$ 700,212 | \$ 357,568 | \$ 1,057,780 | |
| Employee benefits and taxes | 214,245 | 76,484 | 290,730 | |
| Total personnel | 914,457 | 434,052 | 1,348,509 | |
| Nonpersonnel | | | | |
| Public safety | - | - | - | |
| Contractual services | 123,470 | 130,000 | 253,470 | |
| Insurance and administration | 5,300 | 9,500 | 14,800 | |
| Materials and supplies | 5,000 | - | 5,000 | |
| Telecommunications and utilities | - | - | - | |
| Other operating expenses | 100,310 | 64,435 | 164,745 | |
| Total nonpersonnel | 234,080 | 203,935 | 438,015 | |
| Total operating expenses | \$ 1,148,537 | \$ 637,987 | \$ 1,786,524 | |

Headcount

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Proposed FY 2026 Budget | | | | |
|-------------------------|---------------------|---------------------|----------------------|--|
| Program Management | Planning | Capital Development | Total | |
| 6.0 | 4.0 | 2.0 | 12.0 | |
| \$ 702,180 | \$ 388,980 | \$ 453,844 | \$ 1,545,004 | |
| 213,552 | 117,900 | 114,900 | 446,352 | |
| 915,732 | 506,880 | 568,744 | 1,991,356 | |
| - | - | - | - | |
| 577,400 | 4,852,000 | 4,001,000 | 9,430,400 | |
| - | - | - | - | |
| 6,000 | - | 100,000 | 106,000 | |
| - | - | - | - | |
| 24,700 | 23,000 | 36,500 | 84,200 | |
| 608,100 | 4,875,000 | 4,137,500 | 9,620,600 | |
| \$ 1,523,832 | \$ 5,381,880 | \$ 4,706,244 | \$ 11,611,956 | |
| \$ (2,569,159) | \$ (533,557) | \$ 4,178,288 | \$ 1,075,572 | |
| -62.77% | -9.02% | 791.41% | 10.21% | |

Headcount Approved

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

| Adopted FY 2025 Budget | | | |
|------------------------|---------------------|---------------------|----------------------|
| Program Management | Planning | Capital Development | Total |
| 6.0 | 4.0 | 1.0 | 11.0 |
| \$ 682,511 | \$ 491,447 | \$ 251,750 | \$ 1,425,708 |
| 157,780 | 120,990 | 47,706 | 326,476 |
| 840,291 | 612,437 | 299,456 | 1,752,184 |
| - | - | - | - |
| 3,216,000 | 5,280,000 | 180,500 | 8,676,500 |
| - | - | 5,000 | 5,000 |
| 6,000 | - | - | 6,000 |
| - | - | - | - |
| 30,700 | 23,000 | 43,000 | 96,700 |
| 3,252,700 | 5,303,000 | 228,500 | 8,784,200 |
| \$ 4,092,991 | \$ 5,915,437 | \$ 527,956 | \$ 10,536,384 |

Headcount

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Other operating expenses
Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Proposed FY 2026 Budget | | | | |
|------------------------------|----------------------|-----------------------|--|--|
| Marketing and Communications | Community Engagement | Total | | |
| 11.0 | 7.0 | 18.0 | | |
| \$ 1,248,036 | \$ 572,148 | \$ 1,820,184 | | |
| 374,508 | 223,548 | 598,056 | | |
| 1,622,544 | 795,696 | 2,418,240 | | |
| | | | | |
| | | | | |
| 2,866,988 | - | - | | |
| 10,000 | 35,000 | 2,901,988 | | |
| 12,000 | 58,500 | 68,500 | | |
| 4,674,954 | - | 12,000 | | |
| | 1,299,500 | 5,974,454 | | |
| 7,563,942 | 1,393,000 | 8,956,942 | | |
| | | | | |
| \$ 9,186,486 | \$ 2,188,696 | \$ 11,375,182 | | |
| \$ (2,179,114) | \$ (267,183) | \$ (2,446,297) | | |
| -19.17% | -10.88% | -17.70% | | |

Headcount Approved

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Other operating expenses
Total nonpersonnel

Total operating expenses

| Adopted FY 2025 Budget | | | |
|-----------------------------|----------------------|----------------------|--|
| Marketing and Communication | Community Engagement | Total | |
| 10.0 | 7.0 | 17.00 | |
| \$ 1,196,575 | \$ 695,147 | \$ 1,891,722 | |
| 304,425 | 195,732 | 500,157 | |
| 1,501,000 | 890,879 | 2,391,879 | |
| | | | |
| | | | |
| 3,591,600 | - | - | |
| 52,000 | 35,000 | 3,626,600 | |
| - | 57,000 | 109,000 | |
| 6,221,000 | - | - | |
| | 1,473,000 | 7,694,000 | |
| 9,864,600 | 1,565,000 | 11,429,600 | |
| | | | |
| \$ 11,365,600 | \$ 2,455,879 | \$ 13,821,479 | |

Headcount

Personnel

Salaries, wages and overtime
Employee benefits and taxes

Total personnel

Nonpersonnel

Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses

Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Proposed FY 2026 Budget | | | | | |
|-------------------------|----------------------|---|---------------------|---------------------|--|
| Executive | Government Relations | Office Management and Employee Activities | Clerk's Office | Total | |
| 5.0 | 1.0 | 2.0 | 3.0 | 11.0 | |
| \$ 1,271,604 | \$ 177,540 | \$ 241,308 | \$ 244,044 | \$ 1,934,496 | |
| 275,004 | 31,128 | 51,108 | 82,176 | 439,416 | |
| 1,546,608 | 208,668 | 292,416 | 326,220 | 2,373,912 | |
| - | - | - | - | - | |
| 3,170,820 | 546,000 | 4,198 | 205,500 | 3,926,518 | |
| 112,000 | 500 | 117,000 | 13,000 | 242,500 | |
| 12,000 | 2,500 | 27,500 | 9,000 | 51,000 | |
| - | - | - | - | - | |
| 1,863,180 | 87,375 | 312,146 | 34,504 | 2,297,205 | |
| 5,158,000 | 636,375 | 460,844 | 262,004 | 6,517,223 | |
| \$ 6,704,608 | \$ 845,043 | \$ 753,260 | \$ 588,224 | \$ 8,891,135 | |
| \$ 1,146,995 | \$ 175,510 | \$ (118,591) | \$ (795,574) | \$ 408,340 | |
| 20.64% | 26.21% | -13.60% | -57.49% | 4.81% | |

Headcount Approved

Personnel

Salaries, wages and overtime
Employee benefits and taxes

Total personnel

Nonpersonnel

Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses

Total nonpersonnel

Total operating expenses

| Adopted FY 2025 Budget | | | | |
|------------------------|----------------------|---|---------------------|---------------------|
| Executive | Government Relations | Office Management and Employee Activities | Clerk's Office | Total |
| 4.0 | 1.0 | 2.0 | 5.0 | 12.0 |
| 689,280 | 151,050 | 217,489 | 485,192 | 1,543,011 |
| 148,134 | 32,983 | 57,679 | 138,556 | 377,352 |
| 837,413 | 184,033 | 275,169 | 623,748 | 1,920,363 |
| - | - | - | - | - |
| 3,432,700 | 414,500 | 24,632 | 624,500 | 4,496,332 |
| 147,500 | - | 222,050 | 26,000 | 395,550 |
| - | - | 75,000 | 23,600 | 98,600 |
| - | - | - | - | - |
| 1,140,000 | 71,000 | 275,000 | 85,950 | 1,571,950 |
| 4,720,200 | 485,500 | 596,682 | 760,050 | 6,562,432 |
| \$ 5,557,613 | \$ 669,533 | \$ 871,851 | \$ 1,383,798 | \$ 8,482,795 |

Headcount

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Proposed FY 2026 Budget | | | | |
|------------------------------------|--------------------|---------------------|--|--|
| Financial Accounting and Reporting | Budget and Finance | Total | | |
| 12.0 | 3.0 | 15.00 | | |
| \$ 1,288,336 | \$ 354,972 | \$ 1,643,308 | | |
| 339,732 | 93,132 | 432,864 | | |
| 1,628,068 | 448,104 | 2,076,172 | | |
| - | - | - | | |
| 2,531,080 | 157,800 | 2,688,880 | | |
| 6,240 | 104,600 | 110,840 | | |
| - | - | - | | |
| - | - | - | | |
| 48,615 | 22,800 | 71,415 | | |
| 2,585,935 | 285,200 | 2,871,135 | | |
| \$ 4,214,003 | \$ 733,304 | \$ 4,947,307 | | |
| \$ 2,350,937 | \$ 145,014 | \$ 2,495,951 | | |
| 126.19% | 24.65% | 101.82% | | |

Headcount Approved

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

| Adopted FY 2025 Budget | | | |
|------------------------------------|-------------------|---------------------|--|
| Financial Accounting and Reporting | Budget & Finance | Total | |
| 10.0 | 3.0 | 13.00 | |
| \$ 1,059,072 | \$ 335,348 | \$ 1,394,419 | |
| 290,329 | 87,517 | 377,846 | |
| 1,349,401 | 422,865 | 1,772,266 | |
| - | - | - | |
| 368,400 | 27,000 | 395,400 | |
| 6,240 | 103,600 | 109,840 | |
| 6,000 | 3,000 | 9,000 | |
| - | - | - | |
| 133,025 | 31,825 | 164,850 | |
| 513,665 | 165,425 | 679,090 | |
| \$ 1,863,066 | \$ 588,290 | \$ 2,451,356 | |

Headcount

Personnel
Salaries, wages and overtime
Employee benefits and taxes

Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Proposed FY2026 Budget | | | | |
|------------------------|------------------|---------------------|---------------------|--|
| | Human Resources | Risk Management | Total | |
| | 7.0 | 3.0 | 10.0 | |
| \$ | 949,092 | \$ 391,500 | \$ 1,340,592 | |
| | 297,072 | 119,688 | 416,760 | |
| | 1,246,164 | 511,188 | 1,757,352 | |
| | - | - | - | |
| | 168,767 | 288,800 | 457,567 | |
| | - | 1,551,700 | 1,551,700 | |
| | - | - | - | |
| | - | - | - | |
| | 159,979 | 25,350 | 185,329 | |
| | 328,746 | 1,865,850 | 2,194,596 | |
| | | | | |
| \$ | 1,574,910 | \$ 2,377,038 | \$ 3,951,948 | |
| \$ | 272,206 | \$ 296,905 | \$ 569,111 | |
| % | 20.90% | 14.27% | 16.82% | |

Headcount Approved

Personnel
Salaries, wages and overtime
Employee benefits and taxes

Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

| Adopted FY2025 Budget | | | |
|-----------------------|------------------|---------------------|---------------------|
| | Human Resources | Risk Management | Total |
| | 6.0 | 3.0 | 9.0 |
| \$ | 784,479 | \$ 251,909 | \$ 1,036,388 |
| | 191,180 | 79,269 | 270,449 |
| | 975,659 | 331,178 | 1,306,837 |
| | - | - | - |
| | 169,045 | 159,900 | 328,945 |
| | - | 1,551,000 | 1,551,000 |
| | - | - | - |
| | - | - | - |
| | 158,000 | 38,055 | 196,055 |
| | 327,045 | 1,748,955 | 2,076,000 |
| | | | |
| \$ | 1,302,704 | \$ 2,080,133 | \$ 3,382,837 |

Headcount

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Proposed FY2026 Budget | | | | |
|------------------------|---------------------|----------------------|--|--|
| Information Technology | Security | Total | | |
| 17.0 | 13.0 | 30.0 | | |
| \$ 1,842,960 | \$ 1,132,584 | \$ 2,975,544 | | |
| 534,972 | 383,220 | 918,192 | | |
| 2,377,932 | 1,515,804 | 3,893,736 | | |
| | | | | |
| | | | | |
| 3,046,200 | 5,105,740 | 8,151,940 | | |
| 12,000 | 15,000 | 27,000 | | |
| 739,900 | 127,300 | 867,200 | | |
| 237,240 | - | 237,240 | | |
| 112,800 | 33,150 | 145,950 | | |
| 4,148,140 | 5,281,190 | 9,429,330 | | |
| \$ 6,526,072 | \$ 6,796,994 | \$ 13,323,066 | | |
| \$ 433,408 | \$ (1,525,179) | \$ (1,091,771) | | |
| 7.11% | -18.33% | -7.57% | | |

Headcount Approved

Personnel
Salaries, wages and overtime
Employee benefits and taxes
Total personnel

Nonpersonnel
Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses
Total nonpersonnel

Total operating expenses

| Adopted FY 2025 Budget | | | |
|------------------------|---------------------|----------------------|--|
| Information Technology | Security | Total | |
| 14.00 | 13.0 | 27.00 | |
| \$ 1,629,644 | 993,952 | \$ 2,623,596 | |
| 419,870 | 333,920 | 753,790 | |
| 2,049,514 | 1,327,873 | 3,377,387 | |
| | | | |
| | | | |
| 2,337,650 | 6,714,250 | 9,051,900 | |
| 10,000 | 12,000 | 22,000 | |
| 1,200,000 | 240,600 | 1,440,600 | |
| 406,000 | - | 406,000 | |
| 89,500 | 27,450 | 116,950 | |
| 4,043,150 | 6,994,300 | 11,037,450 | |
| \$ 6,092,664 | \$ 8,322,173 | \$ 14,414,837 | |

| Proposed FY 2026 Budget | | | | | | | |
|-------------------------|----------------------|---------------------|----------------------|-----------------------------------|---------------------|--------------------------|----------------------------------|
| Operations | Public Safety | Airfield Operations | Emergency Management | Vehicle and Equipment Maintenance | Landside Operations | Environmental Compliance | Building Repairs and Maintenance |
| 7.5 | 1.0 | 1.0 | 1.0 | 5.5 | 5.0 | - | 21.0 |
| \$ 1,042,056 | \$ 242,496 | \$ 12 | \$ 161,988 | \$ 461,100 | \$ 554,868 | \$ - | \$ 2,462,520 |
| 244,488 | 29,064 | 20,052 | 46,800 | 134,616 | 162,852 | - | 637,872 |
| 1,286,544 | 271,560 | 20,064 | 208,788 | 595,716 | 717,720 | - | 3,100,392 |
| - | 24,821,000 | - | - | - | - | - | 24,821,000 |
| 99,000 | - | 6,938,580 | 141,700 | 802,200 | 920,992 | 1,583,500 | 10,485,972 |
| - | - | - | - | 10,000 | - | - | 5,000 |
| 35,000 | - | 25,000 | 153,400 | 468,000 | 20,000 | - | 710,000 |
| - | - | - | 12,480 | - | 7,766,923 | - | 1,411,400 |
| 17,500 | - | 24,575 | 24,975 | 63,575 | - | - | 7,779,403 |
| 151,500 | 24,821,000 | 6,988,155 | 332,555 | 1,343,775 | 8,707,915 | 1,583,500 | 130,625 |
| \$ 1,438,044 | \$ 25,092,560 | \$ 7,008,219 | \$ 541,343 | \$ 1,939,491 | \$ 9,425,635 | \$ 1,583,500 | \$ 47,743,792 |
| \$ 360,010 | \$ 372,827 | \$ (44,976) | \$ 21,360 | \$ (570,277) | \$ 782,594 | \$ 678,922 | \$ 2,315,458 |
| 33.40% | 1.51% | -0.64% | 4.11% | -22.72% | 9.05% | 75.05% | 100.00% |
| 5.10% | | | | | | | |

Headcount

Personnel

Salaries, wages and overtime
Employee benefits and taxes

Total personnel

Nonpersonnel

Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses

Total nonpersonnel

Total operating expenses

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Adopted FY 2025 Budget | | | | | | | |
|------------------------|----------------------|---------------------|----------------------|---------------------------------|---------------------|--------------------------|----------------------|
| Operations | Public Safety | Airfield Operations | Emergency Management | Vehicle & Equipment Maintenance | Landside Operations | Environmental Compliance | Total |
| 6.0 | 1.0 | - | 1.0 | 9.0 | 4.0 | 1.0 | 22.0 |
| \$ 807,272 | \$ 216,325 | \$ - | \$ 143,922 | \$ 677,234 | \$ 407,312 | \$ 165,792 | \$ 2,417,858 |
| 188,262 | 39,317 | - | 32,291 | 229,961 | 112,674 | 34,413 | 636,919 |
| 995,534 | 255,642 | - | 176,213 | 907,195 | 519,986 | 200,205 | 3,054,776 |
| - | 24,464,091 | - | - | - | - | - | 24,464,091 |
| - | - | 6,958,620 | 152,000 | 65,000 | 702,925 | 692,373 | 8,570,918 |
| 4,000 | - | - | - | 5,000 | - | - | 9,000 |
| - | - | 80,000 | 139,000 | 525,000 | 120,000 | - | 864,000 |
| - | - | - | 12,000 | - | 7,300,130 | - | 7,312,130 |
| 78,500 | - | 14,575 | 40,770 | 1,007,573 | - | 12,000 | 1,153,418 |
| 82,500 | 24,464,091 | 7,053,195 | 343,770 | 1,602,573 | 8,123,055 | 704,373 | 42,373,557 |
| \$ 1,078,034 | \$ 24,719,733 | \$ 7,053,195 | \$ 519,983 | \$ 2,509,768 | \$ 8,643,041 | \$ 904,578 | \$ 45,428,334 |

Headcount

Personnel

Salaries, wages and overtime
Employee benefits and taxes

Total personnel

Nonpersonnel

Public safety
Contractual services
Insurance and administration
Materials and supplies
Telecommunications and utilities
Other operating expenses

Total nonpersonnel

Total operating expenses

| Proposed FY 2026 Budget | | | | | | | |
|------------------------------|---------------|-----------------------|--------------------------------|------------------------------|---------------------|-------------------------|---------------|
| Revenue Management | Film Services | Ground Transportation | Airline Affairs and Properties | Advertising and Partnerships | Customer Experience | Air Service Development | Total |
| Headcount | - | 3.0 | 4.0 | 1.0 | 16.0 | 2.0 | 32.0 |
| Personnel | | | | | | | |
| Salaries, wages and overtime | | | | | | | |
| Employee benefits and taxes | | | | | | | |
| Total personnel | | | | | | | |
| Nonpersonnel | | | | | | | |
| Public safety | | | | | | | |
| Contractual services | | | | | | | |
| Insurance and administration | | | | | | | |
| Materials and supplies | | | | | | | |
| Other operating expenses | | | | | | | |
| Total nonpersonnel | | | | | | | |
| Total operating expenses | | | | | | | |
| \$ 1,491,452 | \$ 112,500 | \$ 7,806,661 | \$ 3,753,711 | \$ 1,536,641 | \$ 2,172,872 | \$ 682,128 | \$ 17,555,965 |
| \$ 280,325 | \$ (104,798) | \$ 439,288 | \$ 1,783,154 | \$ (294,937) | \$ (97,768) | \$ (198,004) | \$ 1,807,260 |
| 23.15% | -48.23% | 5.96% | 90.49% | -16.10% | -4.31% | -22.50% | 11.48% |

\$ Increase (Decrease) vs FY 2025 Adopted
% Increase (Decrease) vs FY 2025 Adopted

| Adopted FY 2025 Budget | | | | | | | |
|------------------------------|---------------|-----------------------|-------------------------|------------------------------|---------------------|-------------------------|---------------|
| Revenue Management | Film Services | Ground Transportation | Commercials Real Estate | Advertising and Partnerships | Customer Experience | Air Service Development | Total |
| Headcount | 1.0 | 5.0 | 3.0 | 1.0 | 13.0 | 3.0 | 28.0 |
| Personnel | | | | | | | |
| Salaries, wages and overtime | | | | | | | |
| Employee benefits and taxes | | | | | | | |
| Total personnel | | | | | | | |
| Nonpersonnel | | | | | | | |
| Public safety | | | | | | | |
| Contractual services | | | | | | | |
| Insurance and administration | | | | | | | |
| Materials and supplies | | | | | | | |
| Other operating expenses | | | | | | | |
| Total nonpersonnel | | | | | | | |
| Total operating expenses | | | | | | | |
| \$ 1,211,127 | \$ 217,298 | \$ 7,367,373 | \$ 1,970,557 | \$ 1,831,578 | \$ 2,270,640 | \$ 880,132 | \$ 15,748,705 |

FY2026 New Positions

| <u>Division</u> | <u>Position</u> | <u>Salary</u> |
|-----------------------------------|---------------------------------|----------------------|
| Human Resources | ER & HR Compliance Specialist I | \$ 85,000 |
| Information Technology & Security | Director IT | \$ 150,000 |
| Information Technology & Security | Cyber Security Specialist I | \$ 85,000 |
| Information Technology & Security | Applications Analyst-Video I | \$ 85,000 |
| Communications & Marketing | Communications Specialist I | \$ 85,000 |
| Operations & Maintenance | Building Maint Representative I | \$ 85,000 |
| Revenue Management | CX Supervisor | \$ 110,000 |
| Revenue Management | CX Coordinator | \$ 100,000 |
| Revenue Management | Revenue Manager | \$ 125,000 |
| Revenue Management | Revenue Specialist | \$ 85,000 |
| | | \$ 995,000 |

Preliminary

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MEETING DATE: JUNE 16, 2025

SUBJECT: A RESOLUTION APPROVING THE ONTARIO INTERNATIONAL AIRPORT SYSTEM RATES AND CHARGES FOR FISCAL YEAR 2025-2026

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Approve Resolution 2025-04 approving the Airport System Rates and Charges for Fiscal Year 2025-2026 at the Ontario International Airport.

FISCAL IMPACT SUMMARY: Certain aeronautical rates will remain at the same rate as Fiscal Year 2024-2025 until negotiations are completed for the new Operating Use and Terminal Lease Agreement (ULA) and the agreement is approved by the OIAA Commission. Other rates including Film-Related Fees, Parking Fees, and General Ground and Facility Rental Rates will be increased to increase airport operating revenues. The increase in these fees, based on historical data and future projections of increased activity, is anticipated to result in more than \$10M per year in additional revenues. The increase in parking rates alone will generate an additional \$8M per year in parking revenues. The TNC rate increase is also anticipated to provide another \$850K in revenues. Increase in filming rates will generate more than \$500K per year. Additionally, the minimum General Ground and Facility Rental Rates are increased by the Consumer Price Index (CPI) which will increase our Facility & Land rent revenue by an average of 3.02% which is more than \$500K per year.

BACKGROUND: Based on the revised terminal requirements, activities, estimated non-aeronautical revenues and estimated expenses, the fees listed in the Airport System Rates and Charges have been adjusted to meet the FY2025-2026 Airport System Requirements from the FY2025-2026 Operating Budget. Other rates have been updated based on the forecasted revenue as shown in the Operating Budget and/or added to ensure costs are recovered by the Airport. Ground and Facility Rental Rates are simultaneously updated regularly based on the respective CPI Index and/or Fair Market Value.

Additionally, staff is completing negotiations for the Operating Use and Terminal Lease Agreement (ULA) with the Signatory Airlines, and anticipates this agreement being presented to the OIAA Commission for approval at an upcoming Commission Meeting. Once approved, certain aeronautical rates will also be adjusted based on the methods of calculations as written in the ULA and the Airport System Rates & Charges exhibit shall be amended and presented to the Commission.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: Exclusion from the definition of "Project": The creation of government funding mechanisms or other government fiscal activities which do not involve any commitment

to any specific project which may result in a potentially significant physical impact on the environment [CEQA Guidelines §15378(b)(4)].

STAFFING IMPACT (# OF POSITIONS): N/A


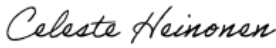

IMPACT ON OPERATIONS: The financial results provide additional resources for the OIAA to respond to increased passenger carrier activity and to meet OIAA goals and objectives.

SCHEDULE: N/A

ATTACHMENTS:

1. Resolution No. 2025- 04

STAFF REVIEW AND APPROVAL:

| | |
|--------------------|---|
| Originator: | Annie Lin, Sr. Manager, Airline Affairs & Properties |
| Originating Dept.: | Revenue Management Division |
| Director Review: | N/A |
| Chief Review: |  |
| CFO Review: |  |
| CEO Approval: |  |

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.

RESOLUTION NO. 2025-04

**A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT
AUTHORITY APPROVING THE AIRPORT SYSTEM RATES AND
CHARGES FOR FISCAL YEAR 2025-2026**

WHEREAS, the Ontario International Airport Authority ("the Authority" or "OIAA") was established under a Joint Exercise of Powers Agreement between the City of Ontario and the County of San Bernardino (the "Joint Powers Agreement") pursuant to the purpose of operating, maintaining, developing, and marketing the Ontario International Airport (the "Airport"); and

WHEREAS, the Authority staff, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") of the Authority, have determined the Authority's Operating Budget for Fiscal Year 2025-26 in accordance with the provisions of the Joint Powers Agreement; and

WHEREAS, the Authority staff have consulted with the Airport and Airline Affairs Committee ("AAAC") in regard to the proposed operating budget and rates and charges schedule for Fiscal Year 2025-26, and the AAAC has not expressed any objections to its adoption or implementation; and

WHEREAS, the Authority Commission has reviewed the proposed updated Airport System Rates and Charges for Fiscal Year 2025-26 and has held a public meeting relative to its adoption.

NOW, THEREFORE, BE IT RESOLVED by the Ontario International Airport Authority Commission as follows:

SECTION 1. The Ontario International Airport Authority Commission hereby approves the Airport System Rates and Charges, effective July 1, 2025, attached as Exhibit "A", and by this reference incorporated.

SECTION 2. Effective Date. This Resolution will take effect immediately upon its adoption.

SECTION 3. Certification. The Secretary or Assistant Secretary shall certify as to the adoption of this Resolution.

PASSED, APPROVED, AND ADOPTED at a Special Meeting this 16th day of June, 2025.

ALAN D. WAPNER, OIAA PRESIDENT

ATTEST:

APPROVED AS TO LEGAL FORM:

COMMISSION CLERK/
ASSISTANT SECRETARY

LORI D. BALANCE, GENERAL COUNSEL

STATE OF CALIFORNIA)
COUNTY OF SAN BERNARDINO)
CITY OF ONTARIO)

I, Commission Clerk/Assistant Secretary of the Ontario International Airport Authority, DO HEREBY CERTIFY the foregoing Resolution No. 2025-04 is the original and was duly passed and adopted by the Commission of the Ontario International Airport Authority at their Special Meeting held June 16, 2025, by the following roll call vote, to wit:

AYES: COMMISSIONERS:

NOES: COMMISSIONERS:

ABSENT: COMMISSIONERS:

(SEAL)

COMMISSION CLERK/ASSISTANT SECRETARY

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2025-2026
EXHIBIT A



| Type | Unit | Signatory | Non-Signatory |
|--|------------------------|----------------------------|---------------|
| *Landing Fees: | | | |
| Aircraft over 25,000 pounds | Per 1,000 lbs. MGLW | \$ 1.99 | \$ 2.49 |
| Aircraft over 12,500 pounds up to 25,000 pounds | Per Landing | \$ 59.00 | \$ 74.00 |
| Aircraft less than 12,500 pounds | Per Landing | \$ 31.00 | \$ 38.00 |
| *Terminal Rental Rates: | | | |
| Terminal Space | PSFPM | \$ 7.73 | \$ 9.66 |
| Ground Transportation Center | PSFPM | \$ 7.26 | \$ 9.08 |
| Terminal Use Fees: | | | |
| Gate Use Fee | Per Turn | \$ 246.00 | \$ 307.50 |
| Ticket Counter Use | Counter per Hour | \$ 19.00 | \$ 23.75 |
| *Joint Use Fees: | | | |
| Joint Use Fee | Per Deplaned | Based on Joint Use Formula | |
| FIS Use Fees: | | | |
| FIS Use Fee | Per Deplaned | \$ 11.00 | \$ 11.00 |
| Ramp and Apron Charges | | | |
| Each 15-minute period or fraction thereof after airline has been given notice by the airport that the aircraft leave the area | Per 15 Minute Period | \$ 100.00 | \$ 100.00 |
| Each 10-minute period or fraction thereof when aircraft is double-parked or in a position other than a regular gate position and the airline has been given notice to leave the area | Per 10 Minute Period | \$ 100.00 | \$ 100.00 |
| Each 15-minute period or fraction thereof in excess of 30 minutes for the cleanup of fuel spills | Per 15 Minute Period | \$ 100.00 | \$ 100.00 |
| Aircraft Parking Charges | | | |
| Parking Rate Per Airplane (Diversions) - For each 24-hr period after the first three hours the plane is on the ground. Any fraction thereof shall be a full 24-hr period. | Per 1,000 lbs. MGLW | \$ 1.10 | \$ 1.10 |
| Parking Rate Per Airplane (Non-Diversions) - For each 24-hr period the plane is on the ground. Any fraction thereof shall be a full 24-hr period. | Per 1,000 lbs. MGLW | \$ 0.65 | \$ 0.65 |
| Ground Support Equipment Fee | | | |
| For every wide-body passenger aircraft operation diverted to ONT. This will go to a special fund to recover the cost of the AVIRAMPs. | Per Use Per Equipment | \$ 450.00 | \$ 450.00 |
| Passenger Facility Charge - (PFC) | | | |
| Passenger Facility Charge - (before \$0.11 administrative fee) | Per Enplaned Passenger | \$ 4.50 | \$ 4.50 |

*Note: These aeronautical fees will remain the same as Fiscal Year 2024 - 2025, and be revised and amended upon Board approval of the new Operating Use and Terminal Lease Agreement.

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2025-2026
EXHIBIT A**

| Type | Unit | Rates / Fees / Charges |
|--|-----------------------|------------------------|
| Clerk's Office Fees | | |
| Subpoena for Appearance | Per Day | \$ 280.00 |
| Subpoena for Records | Per Subpoena | \$ 15.00 |
| Public Records Request | Per Page | \$ 0.15 |
| Public Records Request | Per USB Drive | \$ 10.00 |
| Badging Fees | | |
| New Badging/Fingerprinting | Each | \$ 100.00 |
| Badge Renewal | Each | \$ 80.00 |
| Badge Re-Issuance | Each | \$ 50.00 |
| First Lost or Stolen Badge Replacement | Each | \$ 100.00 |
| Second Lost or Stolen Badge Replacement | Each | \$ 150.00 |
| Unrecovered Badge Fee | Each | \$ 500.00 |
| Missed Appointment Fee | Each | \$ 25.00 |
| Parking Rates | | |
| <i>Lot 2</i> | | |
| Premium Parking Daily / Immediately in front | Per Day | \$ 35.00 |
| General Parking | Per Day | \$ 30.00 |
| <i>Lot 3</i> | | |
| Daily Parking | Per Day | \$ 25.00 |
| <i>Lot 4</i> | | |
| Premium Parking Daily / Immediately in front | Per Day | \$ 35.00 |
| General Parking | Per Day | \$ 30.00 |
| <i>Lot 5</i> | | |
| Daily Parking | Per Day | \$ 20.00 |
| <i>Lot 6</i> | | |
| Daily Parking | Per Day | \$ 20.00 |
| Parking Rates shown above are listed as is during the time of approval of this Rates & Charges Exhibit. Rates may be subject to change from time to time without amendment of this exhibit. Current rates are always listed at https://www.flyontario.com/parking/lots . | | |
| Employee Parking | | |
| Employee with SIDA Badge | Per Month | \$ 50.00 |
| Employee without SIDA Badge | Per Month | \$ 175.00 |
| Ground Transportation Permits/Agreements | | |
| TNCs | Per Drop-Off / Pickup | \$ 5.00 |
| Charter Limousines/Sedan | Per Seat Capacity | \$ 1.00 |
| Charter Buses | Per Seat Capacity | \$ 1.00 |
| Charter Vans | Per Seat Capacity | \$ 1.00 |
| Hotel/Motel Courtesy Van Annual Permit* | Per Company Per Month | \$ 704.00 |
| Taxi Cabs | Per Pick-Up | \$ 4.00 |

*Note: When a Ground Transportation Management System is implemented, this fee shall be adjusted to \$3 Per Trip.

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2025-2026
EXHIBIT A**

| Type | Unit | Rates / Fees / Charges |
|---|---------------------------------|------------------------|
| Customer Facility Charge - (CFC) | | |
| Customer Facility Charge | Per Transaction | \$ 10.00 |
| Annual Permits and Licenses | | |
| Motor Vehicle Operating Permit | Every Two Years, Per Vehicle | \$ 200.00 |
| Non-Exclusive License Agreement | Annually Per Company | \$ 500.00 |
| Fuel Delivery Permit | Annually Per Company | \$ 1,000.00 |
| Ground and Facility Rental Rates - Minimum | | |
| Unpaved Areas | PSFPM | \$ 0.18 |
| Paved for Autos/Vehicles | PSFPM | \$ 0.22 |
| Paved for Aircraft | PSFPM | \$ 0.27 |
| General Building/Hangar Rate | PSFPM | \$ 0.35 |
| Seasonal/Short-Term Use | PSFPM | \$ 0.25 |
| Fuel Delivery Fees | | |
| Aviation Gasoline | Per Gallon | \$ 0.05 |
| Turbine Fuel | Per Gallon | \$ 0.05 |
| Lubricants | Per Gallon | \$ 0.15 |
| Property/Facilities Fees | | |
| Cypher Lock Installation | Per Lock | \$ 500.00 |
| Additional Tenant Keys | Per Key | \$ 20.00 |
| Conference Room Rental | Per Hour | \$ 125.00 |
| Additional Fee for Space Rental | Per Rental | \$ 100.00 |
| Terminal Utility Rates | | |
| Electricity | PSFPM | \$ 1.32 |
| Gas | PSFPM | \$ 0.09 |
| Water/Sewer | PSFPM | \$ 0.30 |

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2025-2026
EXHIBIT A**

| Type | Unit | Rates / Fees / Charges |
|--|------------------------|------------------------|
| Film-Related Fees | | |
| <i>General Fees</i> | | |
| Holding Fee (Amount goes towards deposit) | Up to 7 Days | \$ 250.00 |
| Cancellation Fee (If cancelled 72 hrs prior to start) | Per Cancellation | \$ 500.00 |
| Tech/Director Scouting Fee (after the first hour) | Per Hour | \$ 100.00 |
| <i>Production Vehicles - Parking</i> | | |
| ≥5 Ton Trucks/Trailers | Per Day | \$ 32.00 |
| <5 Ton Trucks/Trailers | Per Day | \$ 19.00 |
| Cast/Crew Personal Auto | Per Day | \$ 24.00 |
| <i>Airport Personnel</i> | | |
| Airport Film Staff | Per Hour | \$ 100.00 |
| Mechanics / Electricians | Minimum Per Hour | \$ 80.00 |
| Mechanics / Electricians | Maximum Per Hour | \$ 100.00 |
| Operations Staff / Custodial | Minimum Per Hour | \$ 40.00 |
| Operations Staff / Custodial | Maximum Per Hour | \$ 100.00 |
| Security Staff (with TSA Credentials) | Per Hour | \$ 50.00 |
| <i>Location Use Fees ¹</i> | | |
| Location | Prep/Strike Day | Film Day |
| Lockheed Hangars (Each) | \$ 4,000.00 | \$ 6,000.00 |
| National Guard Hangar (NGN) - INTERIOR | \$ 4,000.00 | \$ 6,000.00 |
| National Guard Hangar (NGN) - EXTERIOR | \$ 4,000.00 | \$ 6,000.00 |
| Terminal 1 (Old Closed Terminal) | \$ 4,000.00 | \$ 6,000.00 |
| Terminal 2 (Active) - Curb Scene* | \$ | 5,000.00 |
| Terminal 2 (Active) - Baggage Claim* | \$ | 5,000.00 |
| Terminal 2 (Active) - Ticket Window* | \$ | 5,000.00 |
| *50% Discount applies on the second or third location booked in Terminal 2 | | |
| Hangar 34 | \$ 4,000.00 | \$ 5,000.00 |
| Hangar 11 | \$ 4,000.00 | \$ 5,000.00 |
| Boeing 727 (Plane Exterior Only) | \$ | 2,000.00 |
| Boeing 727 (Plane Exterior & Interior) | \$ | 4,000.00 |
| Parking Lots Used for Set Design | \$ 4,000.00 | \$ 5,000.00 |
| <i>Location Use Fees - Overtime</i> | | |
| Beyond 12 hours | Per Hour | \$ 500.00 |
| Beyond 16 hours | Per Hour | \$ 1,000.00 |
| <i>Filming Fees Billed Separately</i> | | |
| Ontario Police (OPD); Police Services i.e. Airfield or Traffic/Curbside | | |
| Guardian Jet Center; Optional Hangar/Plane Use | | |
| Plane Tug Operations | | |

Additional Clarifications:

- (a) "Aircraft Parking Charges" – Any airline parked on a gate that is not the airline's preferential gate shall be subject to this charge.
- (b) "Badge Re-Issuance" – Adding badge icons, replacing a badge, and reprinting of a badge is considered a Badge Re-Issuance.
- (c) "FIS" – Federal Inspection Services facility, also known as the International Arrivals Terminal where Customs and Border Protection inspect arriving passengers from a foreign country.
- (d) "Ground and Facility Rental Rates" – These are subject to CPI or Fair Market Value adjustments based on the language written in each Facility Use Agreement or Lease.
- (e) "Joint Use Fee" – The fee charged to an air carrier for Joint Use Space, based on the Joint Use Formula as defined in the Operating Use and Terminal Lease Agreement and Air Carrier Operating Permit.
- (f) "Joint Use Formula" – The formula used to prorate eighty percent (80%) of the specified charge for Joint Use Space according to the ratio of the number of each airline's (both Signatory Airlines and Non-Signatory Airlines) deplaning passengers at the Airport during the most recent completed quarter for which such information is available to the total number of deplaning passengers of all airline users of the service or space during that same quarter. The remaining twenty percent (20%) is to be prorated equally among all airline users (both Signatory Airlines and Non-Signatory Airlines) of the space.
- (g) "Location Use Fees¹" – Rates are based on a maximum of 12 hours. Any overtime will incur additional charges as listed under *Location Use Fees – Overtime*.
- (h) "MGLW" – Maximum Gross Landing Weight; the FAA Certificated Maximum Gross Landing Weight or actual gross landing weight of an Aircraft if no such specification exists. In computing fees prescribed herein, except for Aircraft weighing less than 25,000 pounds, 500 pounds or any larger part of 1,000 pounds shall be counted as if a whole 1,000 pounds, and any smaller part shall be disregarded.
- (i) "Non-Preferential Gate" – A gate that is not preferentially leased by a Signatory Air Carrier.
- (j) "Non-Signatory Air Carrier" – A cargo or passenger carrier that has not entered into the Operating Use and Terminal Lease Agreement with the OIAA.
- (k) "Operation" – Shall be the equivalent of one aircraft turn (one arrival and one departure).
- (l) "Per Seat Capacity" – The maximum number of passengers that the vehicle can accommodate.
- (m) "Preferential Gate" – A gate that is preferentially leased by a Signatory Air Carrier.
- (n) "PSFPM" – Per Square Foot Per Month.
- (o) "Signatory Air Carrier" – A cargo or passenger carrier that has entered into the Terminal Operating Use and Terminal Lease Agreement with the OIAA.
- (p) "Terminal" – Includes Terminal 1, Terminal 2, and Terminal 4, and the Federal Inspection Services Facility (International Arrivals Terminal).

- (q) "Ticket Counter Use" – Use of a ticket counter with common use equipment. If there is an air carrier leasing such counter, the air carrier leasing the counter shall be provided a credit based on the time used by the secondary air carrier, and the secondary air carrier shall be charged the fee based on the time used. Usage shall be rounded up to the nearest hour for calculation of Counter per Hour fees.