

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

COMMISSION AGENDA – REGULAR MEETING



May 22, 2025, at 2:00 P.M.

Ontario International Airport Authority Administration Offices
1923 East Avion Street, Room 100, Ontario, CA 91761

Live YouTube Streaming for Listening Only: <https://www.youtube.com/@flyont/streams>

ALAN D. WAPNER
President

CURT HAGMAN
Vice President

RONALD O. LOVERIDGE
Treasurer

JIM W. BOWMAN
Secretary

JULIA GOUW
Commissioner

ATIF ELKADI
Chief Executive Officer

LORI D. BALLANCE
General Counsel

ADRIANNE FERNANDEZ
Deputy Commission Clerk

WELCOME TO A MEETING OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

- All documents for public review are on file at the Ontario International Airport Administration Offices located at 1923 E. Avion Street, Ontario, CA 91761.
- This meeting is streamed live from our YouTube channel at <https://www.youtube.com/@flyont/streams>. Streaming will be for listening only and not participation. Public Comments will be taken by email or in-person only. This is a pilot stream, so errors and bugs may occur. If you have any issues, feel free to email clerk@flyontario.com for resolution after the meeting.
- Anyone wishing to speak during public comment, or on an agenda item, will be required to fill out a Request to Address Card (blue slip). Blue slips must be turned in prior to public comment beginning or before an agenda item is taken up. The Deputy Commission Clerk will not accept blue slips after that time.
- You may submit public comments by e-mail to publiccomment@flyontario.com no later than 4:00 p.m. the day before the meeting. Please identify the Agenda item you wish to address in your comments. All e-mail comments will be included in the meeting record.
- Comments will be limited to 3 minutes. Speakers will be alerted when their time is up and no further comments will be permitted. Speakers are then to return to their seats.
- In accordance with State Law, remarks during public comment are to be limited to subjects within the Authority's jurisdiction. Remarks on other agenda items will be limited to those items.
- Remarks from those seated or standing in the back of the Commission Meeting Room will not be permitted. All those wishing to speak, including Commissioners and Staff, need to be recognized by the Authority President before speaking.
- Sign language interpreters, communication access real-time transcription, assistive listening devices, or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days' notice is strongly recommended. Any members of the public who require special assistance or a reasonable accommodation to participate may contact the Deputy Commission Clerk at (909) 544- 5307 or clerk@flyontario.com.

CALL TO ORDER (OPEN SESSION)

ROLL CALL

PLEDGE OF ALLEGIANCE

AGENDA REVIEW

The Chief Executive Officer will go over all updated materials and correspondence received after the agenda was distributed to ensure Commissioners have received them.

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

Agenda item contractors, subcontractors and agents may require member abstentions due to conflict of interests and financial interests. Commission Member abstentions shall be stated under this item for recordation on the appropriate item.

PUBLIC COMMENTS

The Public Comment portion of the Commission meeting is limited to a maximum of 3 minutes for each Public Comment. Under provisions of the Brown Act, the Commission is prohibited from taking action on oral requests.

CLOSED SESSION

PUBLIC COMMENT ON CLOSED SESSION

CLOSED SESSION

- GC § 54956.9: CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION (1 matter)

REPORT ON CLOSED SESSION

General Legal Counsel

CONSENT CALENDAR

All matters listed under CONSENT CALENDAR will be enacted by one motion in the form listed below. There will be no separate discussion on these items prior to the time Commission votes on them, unless a member of the Commission requests a specific item be removed from the Consent Calendar for a separate vote. Members of the public wishing to address the Commission on items listed on the Consent Calendar will be given a total of 3 minutes each to address the items collectively.

2. APPROVAL OF MINUTES

Approve minutes for the Regular OIAA Commission Meeting on April 24, 2025.

3. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2025.

4. COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

Approve additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Alan Wapner for the month of April, 2025.

5. FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED MARCH 31, 2025

Receive and file the financial statements for the nine months ended March 31, 2025.

6. INVESTMENT REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2025

Receive and file the Investment Report for the nine months ended March 31, 2025.

7. CONTRACT WITH DELL MARKETING L.P., FOR INFORMATION TECHNOLOGY EQUIPMENT

Authorize the Chief Executive Officer (CEO) to negotiate a contract with Dell Marketing L.P., for information technology equipment.

8. AMENDMENT TO MERIT OIL, INC., CONTRACT FOR FUEL PURCHASE AND DELIVERY

Authorize the Chief Executive Officer (CEO) to execute an amendment to contract with Nuckles Oil Inc. dba Merit Oil Company (SCONT-00489), increasing the annual spending authority from \$200,000 to \$400,000.

9. AMENDMENT TO THE COOPERATIVE AGREEMENT WITH THE UNITED STATES DEPARTMENT OF AGRICULTURE (USDA), ANIMAL AND PLANT HEALTH INSPECTION (APHIS), WILDLIFE SERVICES (WS) FOR WILDLIFE HAZARD MANAGEMENT SERVICES AT ONTARIO INTERNATIONAL AIRPORT

Authorize the Chief Executive Officer (CEO) to execute an amendment to the existing cooperative agreement with USDA-APHIS-WS for continued wildlife hazard management services at Ontario International Airport (ONT) to approve the USDA-APHIS-WS's Work and Financial Plan and related costs for July 1, 2025 through June 30, 2026, and authorize the CEO to review and approve future years' USDA-APHIS-WS's Work and Financial Plans for the remaining years of the cooperative

agreement, including annual funding increases of up to fifteen percent (15%) in costs from the immediately preceding fiscal year's Work and Financial Plan, based on the plans submitted by USDA-APHIS-WS.

10. AIRCRAFT RESCUE AND FIRE FIGHTING FLEET TRANSITION TO FLOURINE FREE FOAM AT ONTARIO INTERNATIONAL AIRPORT

Authorize the Chief Executive Officer (CEO) to procure a supply of Fluorine-Free Foam (FFF) from Allstar Fire Equipment Inc. for the Aircraft Rescue and Firefighting (ARFF) fleet in the amount of \$138,832.39, and authorize the CEO to proactively secure an additional supply of FFF, if needed, to ensure readiness and rapid resupply following an incident, in an amount not to exceed \$150,000.

11. PURCHASE OF MOBILE PASSENGER BOARDING RAMP FROM AVIRAMP INTERNATIONAL FOR UNITED STATES CUSTOMS AND BORDER PROTECTION (USCBP) FEDERAL INSPECTION STATION (FIS)

Authorize the Chief Executive Officer (CEO) to purchase an additional mobile passenger boarding ramp from Aviramp International in the amount of \$286,746.00, and additional equipment to retrofit the existing equipment with an aircraft door canopy in the amount of \$60,000.00, for a total amount of \$346,746.00.

12. AGREEMENT WITH CALIFORNIA PUBLIC POLICY GROUP INC., FOR STATE LOBBYING SREVICES

Authorize the Chief Executive Officer (CEO) to execute an agreement with California Public Policy Group Inc., State Affairs Lobbyist, for one year, with three possible one-year contract extensions, at the discretion of the OIAA Commission, not to exceed \$125,000 annually, with a possible total contract amount (with discretionary contract extensions) of not to exceed \$500,000.00.

13. AMENDED AND RESTATED CONCESSION AGREEMENT WITH PARKING CONCEPTS, INC.

Authorize the Chief Executive Officer (CEO) to execute and approve the amended and restated concession agreement with Parking Concepts, Inc, providing solutions to internal audit findings and improving Ontario International Airport Authority's fiscal responsibility.

CEO REPORT

CHIEF EXECUTIVE OFFICER UPDATES

COMMISSION MATTERS

PRESIDENT WAPNER

VICE PRESIDENT HAGMAN

TREASURER LOVERIDGE

SECRETARY BOWMAN

COMMISSIONER GOUW

ADJOURNMENT

AFFIDAVIT OF POSTING

I, Adrienne Fernandez, Deputy Commission Clerk of the Ontario International Airport Authority (OIAA), do hereby declare under penalty of perjury that the foregoing agenda has been posted at the administrative office and on the OIAA website in compliance to the Brown Act.

Date Posted: May 19, 2025

Posted Prior To: 2:00 P.M.

Signature:

Adrienne Fernandez
Adrienne Fernandez, Deputy Commission Clerk
Ontario International Airport Authority Commission Clerk

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY



MEETING DATE: MAY 22, 2025

SUBJECT: RELATIVE POTENTIAL CONFLICT OF INTEREST

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Declare Conflict of Interest pertaining to agenda items and contractors and/or subcontractors, which may require member abstentions due to possible conflicts of interest.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: In accordance with California Government Code 84308, members of the Ontario International Airport Authority Commission may not participate in any action concerning a contract where they have received a campaign contribution of more than \$250 in the prior twelve (12) months in 2024, or \$500 in 2025, and from an entity or individual if the member knows or has reason to know that the participant has a financial interest, except for the initial award of a competitively bid public works contract. This agenda contains recommendations for action relative to the following contractors:

Item No	Principals & Agents	Subcontractors
07	Dell Marketing L.P.	<ul style="list-style-type: none">None
08	Nuckles Oil, Inc. dba Merit Oil, Inc.	<ul style="list-style-type: none">None
09	United States Department of Agriculture (USDA), APHIS Wildlife Services	<ul style="list-style-type: none">None
10	Allstar Fire Equipment	<ul style="list-style-type: none">None
12	Aviramp Ltd.	<ul style="list-style-type: none">None
13	California Public Policy Group, Inc.	<ul style="list-style-type: none">None
14	Parking Concepts, Inc.	<ul style="list-style-type: none">None

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	Adrienne Fernandez, Deputy Commission Clerk
Originating Dept.:	Executive Division
Director Review:	N/A
Chief Review:	<i>Atif Ekadi</i>
CFO Review:	N/A
CEO Approval:	<i>Atif Ekadi</i>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



MEETING DATE: MAY 22, 2025

SUBJECT: APPROVAL OF MINUTES

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Approve minutes for the OIAA Commission meeting on April 24, 2025.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: The OIAA Commission held a public meeting, and minutes were recorded in text. In accordance with OIAA's Records Retention Schedule, the OIAA must preserve these historical records in hard copy form for permanent retention.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Minutes

STAFF REVIEW AND APPROVAL:

Originator:	Adrienne Fernandez, Deputy Commission Clerk
Originating Dept.:	Executive Division
Director Review:	N/A
Chief Review:	<i>Atif Ekadi</i>
CFO Review:	N/A
CEO Approval:	<i>Atif Ekadi</i>

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**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
REGULAR COMMISSION MEETING
MINUTES
APRIL 24, 2025**

CALL TO ORDER

President Wapner called the Ontario International Airport Authority Commission meeting to order at 2:01 p.m.

ROLL CALL

COMMISSIONERS:

PRESENT:

Alan D. Wapner, President
Ronald D. Loveridge, Treasurer

Curt Hagman, Vice President
Jim W. Bowman, Secretary

ABSENT:

Julia Gouw, Commissioner

A quorum of the OIAA Commissioners was present.

STAFF:

Chief Executive Officer Atif Elkadi
Deputy Commission Clerk Adrienne Fernandez

General Counsel Lori D. Ballance
General Counsel Kevin P. Sullivan

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was performed.

AGENDA REVIEW/ANNOUNCEMENTS

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

No conflicts of interests were declared.

PUBLIC COMMENT

President Wapner called for public comment.

Deputy Commission Clerk noted a written comment was received from Mr. Richard Sherman.

Seeing no one come forward, President Wapner closed public comment.

CLOSED SESSION

PUBLIC COMMENT ON CLOSED SESSION

President Wapner called for public comment. Seeing no one come forward, he closed public comment.

CLOSED SESSION

- GC § 54956.9: CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION (1 matter)
- GC § 54957, PUBLIC EMPLOYEE PERFORMANCE EVALUATION
Title: Chief Executive Officer
- GC § 54957.6, CONFERENCE WITH LABOR NEGOTIATORS
Agency designated representative: General Counsel or Outside Counsel
Unrepresented employee: Chief Executive Officer

President Wapner recessed the Open Session and called the Closed Session to order at 2:06 p.m. The Open Session reconvened at 2:54 p.m.

REPORT ON CLOSED SESSION

General Counsel Kevin P. Sullivan announced no reportable action on any Closed Session item.

ANNOUNCEMENTS

2. 5K AT THE RUNWAY CHECK PRESENTATION TO THE USO

Chief Executive Officer Elkadi introduced USO Inland Empire Operations and Programs Manager, Brandi Elias, and USO Executive Director of California, Ryan Okita, and provided a brief overview of the event.

President Wapner provided brief comments and congratulated everyone. The Commission presented a check to the USO as a donation from the fundraising efforts of the 5k at the Runway Event.

CONSENT CALENDAR

3. APPROVAL OF MINUTES

Approved minutes for the OIAA Commissioner Meeting on March 17, 2025.

4. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Received and filed the Cash Disbursement Report (Bills/Payroll) for the month ended March 31, 2025.

5. COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

Approved additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Alan Wapner for the month of March, 2025.

6. PASSENGER FACILITY CHARGE, CUSTOMER FACILITY CHARGE, ANNUAL COMPLIANCE AUDIT AND SINGLE AUDIT FOR FISCAL YEAR ENDED JUNE 30, 2024

Received and filed the Passenger Facility Charge, Customer Facility Charge, annual compliance audit and single audit for fiscal year ended June 30, 2024.

7. PFM FINANCIAL ADVISORS LLC FOR FINANCIAL CONSULTING SERVICES

Authorized the Chief Executive Officer (CEO) to execute an Agreement with PFM Financial Advisors LLC., for financial consulting services for three years, with two one-year extensions, in the amount not to exceed \$1,250,000 over the next five years.

8. AGREEMENT WITH H2 CONSULTING PARTNERS LLC FOR THE ROUTES WORLD EXHIBIT DESIGN AND BUILD SERVICES

Authorized the Chief Executive Officer (CEO) to execute an agreement with H2 Consulting Partners LLC for the Routes World Exhibit Design and Build services, for one year, with two possible one-year contract extensions, not to exceed \$174,500 annually, and authorized an increase in contract authority in the amount of up to \$35,500 for unforeseen services as needed. The total contract authority, including optional extensions and the additional contingency, shall not exceed \$559,000.

9. AMENDMENT TO THE EXISTING CONCESSIONS AGREEMENT WITH BREWERY X

Authorized the Chief Executive Officer (CEO) to negotiate and execute an Amendment to the existing Concession Agreement with Brewery X for an additional restaurant location to be operated in Terminal 4.

10. AGREEMENT WITH BREWERY X FOR CO-BRANDING AND REVENUE SHARING

Authorized the Chief Executive Officer (CEO) to negotiate and execute a Co-Branding and Revenue Sharing Agreement with Brewery X.

MOTION: Moved by Secretary Bowman, seconded by Vice President Hagman, to approve the Consent Calendar. Motion carried by a 4 Yes/0 No/ 1 Absent (Gouw) vote.

ADMINISTRATIVE REPORTS/DISCUSSION/ACTION

11. AMENDMENT TO CHIEF EXECUTIVE OFFICER'S EMPLOYMENT AGREEMENT

Counsel Kevin Sullivan presented the staff report regarding the authorization for the Commission President to sign an Amendment to the CEO's Employment Agreement. Elements of the proposed Amendment were (1) a

five-year extension to the term, (2) a six percent (6%) merit increase in base salary effective to April 1, 2025, (3) a retention bonus for 2025 (only) of ten percent (10%) of base salary, as adjusted by the merit increase in previous item (2), and payable as of April 1, 2025, and (4) the CEO's eligibility to participate in any Key Performance Indicator bonus program for OIAA Executive Team members that may be approved by the OIAA Commission at a later meeting.

MOTION: Moved by Vice President Hagman, seconded by Secretary Bowman, to approve Amendment to Chief Executive Officer's Employment Agreement. Motion carried by a 4 Yes/0 No/ 1 Absent (Gouw) vote.

CEO REPORT

CHIEF EXECUTIVE OFFICER UPDATES

Chief Executive Officer Elkadi provided updates on passenger traffic numbers, changes to flights, and general airport matters.

COMMISSIONER MATTERS

There were no Commission matters to report.

ADJOURNMENT

President Wapner adjourned the Ontario International Airport Authority Commissioners Meeting at 3:05 p.m.

RESPECTFULLY SUBMITTED:

APPROVED:

ADRIANNE FERNANDEZ,
DEPUTY COMMISSION CLERK

ALAN D. WAPNER, PRESIDENT



MEETING DATE: MAY 22, 2025

SUBJECT: CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☐ Plan for the Future

RECOMMENDED ACTION(S): Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2025.

FISCAL IMPACT SUMMARY: The funding is approved in the Fiscal Year 2024-2025 budget.

BACKGROUND: In June 2024, the OIAA Commission adopted an operating budget that is driven by strong aviation activity and financial performance realized by OIAA in FY2024. The operating budget was developed from OIAA goals and objectives and includes significant increases in resources to meet current and expected near term growth.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Cash Disbursement Report (Bills/Payroll) for the month ended April 30, 2025.

STAFF REVIEW AND APPROVAL:

Originator:	<u>Celeste Heinonen, Senior Vice President, CFO</u>
Originating Dept.:	<u>Financial Accounting and Reporting</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Celeste Heinonen</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

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MEETING DATE: MAY 24, 2025

AGENDA SECTION: CONSENT CALENDAR

SUBJECT: COMMISSIONER'S STIPENDS AS REQUIRED BY AUTHORITY BYLAWS

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Approve additional stipends per Article IV, Section 6 of the Authority's Bylaws for President Wapner for the month of April, 2025.

FISCAL IMPACT SUMMARY: OIAA operating revenue.

BACKGROUND: Article IV, Section 6 of the Authority's Bylaws states as follows:

"No Salary; Reimbursement for Expenses; Stipends. The members of the Commission shall receive no salary but shall be reimbursed for necessary expenses (including mileage in accordance with standard IRS mileage reimbursement rates) incurred in the performance of their duties. Additionally, Commissioners will receive a monthly stipend for each month of a calendar year in the amount of one thousand dollars (\$1,000.00), which amount will be deemed to address Commissioner participation for six (6) Authority-related business functions or events, such as attendance at each monthly Commission meeting, any standing committee meeting, any ad hoc committee meeting, briefings, and any other Authority-related business function or event. If a Commissioner participates in or attends a collective total of more than six (6) Commission meetings, any standing committee meetings, any ad hoc committee meeting, briefings, or any other Authority-related business function or event in a calendar month, then the Commissioner shall receive an additional stipend of one hundred fifty dollars (\$150.00) for each such additional matter, with the majority approval by the Commission."

During the month of April 2025, President Wapner attended twelve (12) additional Authority-related business functions. Majority Commission approval is needed to approve payment of these additional stipends.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Adrianne Fernandez, Deputy Commission Clerk</u>
Originating Dept.:	<u>Executive Division</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Atif Elkadi</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

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MEETING DATE: MAY 22, 2025

SUBJECT: FISCAL YEAR 2024-2025 FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED MARCH 31, 2025

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☐ Plan for the Future

RECOMMENDED ACTION(S): Receive and file financial statements for the nine months ended March 31, 2025.

FISCAL IMPACT SUMMARY: The Ontario International Airport Authority's (OIAA) increase in net position excluding capital contributions was favorable to budget by \$15.9M (153.1%). This was primarily the result of favorable variances compared to budget in operating expenses of \$15.2M (17.4%). Favorable operating revenue variances include an increase in airline terminal rent revenue, advertising revenue, and operating grant revenue.

BACKGROUND: Aviation Activity and Financial Statements: In June 2024, the OIAA Commission adopted an operating budget that was driven by strong aviation activity and financial performance. The operating budget was developed from OIAA goals and objectives and includes significant increases in resources to meet current and expected near-term growth.

The attached financial statements reflect these industry and economic conditions, as well as the OIAA's efforts to meet these conditions.

Aviation Activity: Aviation activity is measured predominately as a function of commercial enplanements and landed weights as these activities act as direct and indirect drivers of most operating revenues for the Airport.

Enplanements are a measurement exclusive to passenger carriers, and directly and indirectly impact all concession revenues, Passenger Facility Charge (PFC) revenues, and Customer Facility Charge (CFC) revenues. Enplanements for the nine months ended March 31, 2025, totaled 2.6M, which exceeded the budgeted amount by 2K (0.1%). Enplanements for the nine months ended March 31, 2025, were 154K (6.3%) higher than the same period in the prior fiscal year.

Landed weight (in thousand-pound units) for the nine months ended March 31, 2025, totaled 6.9M, which was favorable to budget by 401K (6.2%). Landed weight for the nine months ended March 31, 2025, was 725K (11.8%) higher than the same period in the prior fiscal year. The favorable budget variance for the nine months ended March 31, 2025, was due to higher than expected cargo activity. Cargo landed weight for the nine months ended March 31, 2025, exceeded the budget by 1.1M (42.9%) and was 539K (16.4%) higher than the same period in the prior fiscal year. Passenger landed weight for the nine months ended March 31, 2025, was unfavorable to budget by 746K (19.6%) and increased by 186K (6.5%) over than the same period in the prior fiscal year.

Financial Results Compared to Budget for the Nine Months Ended March 31, 2025

Operating Revenues: For the nine months ended March 31, 2025, operating revenues were unfavorable to budget by \$89K (0.1%). This was primarily a result of net unfavorable variances in aeronautical revenues.

Aeronautical revenues were unfavorable to budget by \$1.5M (3.3%). Airline terminal rent fees were favorable to budget by \$354K (2.7%). Unfavorable aeronautical variances include landing fees, unfavorable to budget by \$204K (1.6%), facilities and land rent, unfavorable to budget by \$1M (8.8%), and airline fees, unfavorable to budget by \$578K (9.8%).

Nonaeronautical revenues were favorable to budget by \$1.4M (2.7%). Favorable nonaeronautical revenue variances include non-airline terminal rent, favorable to budget by \$58K (4.9%). Total concession revenues of \$12.6M were favorable to budget by \$111K (0.9%). Concession revenue favorable variances include rental cars revenue, which were favorable to budget by \$67K (0.9%), and advertising revenues, which were favorable to budget by \$406K (51.4%). Concession revenue unfavorable variances include food and beverage revenues of \$334K (12.3%), and gifts and news revenues of \$28K (1.8%). Other nonaeronautical revenues, which primarily consist of badging and filming revenues, were favorable to budget by \$1.1M (563.7%). Facilities and land rent were unfavorable to budget by \$1.1M (51.6%). Parking and ground transportation revenues of \$29.6M were unfavorable to budget by \$489K (1.6%). Operating grants of \$6.5M were favorable to budget by \$1.6M (33.3%), which was primarily the result of the OIAA submissions for grant reimbursements of American Rescue Plan Act of 2021 (ARPA) for the nine months ended March 31, 2025. The total ARPA grant awarded to OIAA was \$24.8M. OIAA has recognized \$6.6M of ARPA grant funds for the nine months ended March 31, 2025, and the OIAA has a \$5.1M balance in grant funds remaining.

Operating Expenses: Total operating expenses of \$71.9M were favorable to budget by \$15.2M (17.4%), which was primarily the result of a lag in ramping up operations and related costs in contractual services, and decreased marketing and public relations expenses. Favorable operating expense variances include personnel of \$452K (3.0%), public safety of \$2.3M (12.3%), contractual services of \$6.6M (19.4%), insurance and administration of \$639K (31.6%), marketing and public relations of \$2.4M (34.3%), materials and supplies of \$1.3M (59.2%), telecommunications and utilities of \$735K (12.7%), and other operating expenses of \$816K (31.9%).

Nonoperating Revenues and Expenses: Net nonoperating revenues were unfavorable to budget by \$448K (3.4%). Lower than expected passenger carrier activity resulted in PFC revenues unfavorable to budget by \$1.3M (11.2%). CFC revenues were favorable to budget by \$66K (2.3%). Net investment income was favorable to budget by \$902K (39.8%). The net investment income is associated with an unanticipated unrealized gain from the OIAA's investment in the California Treasury Local Agency Investment Fund (LAIF) and higher-than-expected interest returns. Unrealized gains and losses are attributable to temporary changes in market conditions.

Financial Results Compared to the Prior Nine Months Ended March 31, 2024

Operating Revenues: For the nine months ended March 31, 2025, total operating revenues exceeded the same period in the prior fiscal year by 4.2M (4.6%). This was the result of favorable variances in aeronautical revenues and nonaeronautical revenues.

Aeronautical revenues exceeded the same period in the prior fiscal year by \$2.0M (5.0%). Landing fees increased by \$1.3M (11.6%). Airline terminal rent increased by \$754K (5.9%). Facilities and land rent increased by \$38K

(0.4%). Aeronautical revenue favorable variances were offset by an unfavorable variance in airline fees of \$126K (2.3%).

Nonaeronautical revenues exceeded the prior fiscal year by \$2.2M (4.4%). Facilities and land rent increased by \$51K (5.4%). Non-airline terminal rent increased by \$111K (9.8%). Parking and ground transportation revenues of \$29.6M increased by \$688K (2.4%). Total concession revenues of \$12.6M increased by \$971K (8.4%). Concession revenue increases include rental car revenues of \$532K (7.6%), food and beverage revenues of \$473K (24.8%), and advertising revenues of \$28K (2.4%). Concession revenue decreases include gifts and news revenues of \$63K (4.1%). Other nonaeronautical revenues, which primarily consist of badging and filming revenues, increased by \$603K (87.2%). Operating grants decreased by \$237K (3.5%) compared to the prior fiscal year. This is primarily due to grant funding and availability that can vary from year to year.

Operating Expenses: For the nine months ended March 31, 2025, total operating expenses of \$71.9M exceeded the same period in the prior fiscal year by \$1.3M (1.8%). The increase in operating expenses is primarily the result of an overall increase in activity at the airport supported by additional staff positions which resulted in an increase in personnel expenses of \$2.8M (22.8%) and an increase in other operating expenses of \$401K (29.8%). Decreases in operating expenses over the same period in the prior fiscal year include public safety of \$955K (5.6%), contractual services of \$261K (0.9%), insurance and administration of \$11K (0.8%), marketing and public relations of \$263K (5.5%), materials and supplies of \$259K (22.1%), and telecommunications and utilities of \$150K (2.9%).

Nonoperating Revenues and Expenses: Net nonoperating revenues exceeded the same period in the prior fiscal year by \$643K (5.3%). Increased passenger carrier activity in the current period compared to the same period in the prior fiscal year resulted in PFC revenues increasing by \$393K (4.0%). CFC revenues increased by \$233K (8.6%). Interest expense decreased by \$280K (9.0%) as a result of the OIAA paying down existing debt service. Net investment income increased by \$78K (2.5%). The net investment income is associated with an unanticipated unrealized gain from the OIAA's investment in the California Treasury Local Agency Investment Fund (LAIF) and lower than expected interest returns. Unrealized gains and losses are attributable to temporary changes in market conditions.

Capital contributions of \$15.4M exceeded the prior fiscal year by \$1.5M (11.1%). Capital contributions can vary from year to year.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: The financial results provide additional resources for the OIAA to respond to increased passenger activity.

SCHEDULE: N/A

ATTACHMENTS:

1. OIAA Financial Statements for the Nine Months Ended March 31, 2025

STAFF REVIEW AND APPROVAL:

Originator:	<u>Stephanie Burnham, Senior Finance Manager</u>
Originating Dept.:	<u>Financial Accounting & Reporting</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Celeste Heinonen</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



Financial Statements

FOR THE NINE MONTHS ENDED
MARCH 31, 2025 AND 2024

FINANCE



ONTARIO INTERNATIONAL AIRPORT AUTHORITY

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
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ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF NET POSITION (UNAUDITED)
MARCH 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
ASSETS		
Current Assets:		
Unrestricted Assets:		
Cash and Cash Equivalents	\$ 92,888,059	\$ 77,771,562
Accounts Receivable, Net of Allowance for Doubtful		
Accounts of \$584,303 and \$756,750 as of		
March 31, 2025 and 2024, Respectively	10,228,478	8,576,545
Grants Receivable	3,557,543	2,450,640
Leases Receivable – Current	697,748	660,171
Interest Receivable	395,167	366,216
Prepaid Expenses	3,512,277	4,080,849
Total Unrestricted Current Assets	<u>111,279,272</u>	<u>93,905,983</u>
Restricted Assets:		
Cash and Cash Equivalents	103,694,091	71,514,066
Accounts Receivable	2,525,072	2,060,522
Total Restricted Current Assets	<u>106,219,163</u>	<u>73,574,588</u>
Total Current Assets	<u>217,498,435</u>	<u>167,480,571</u>
Noncurrent Assets:		
Leases Receivable – Noncurrent	1,945,604	2,643,353
Capital Assets:		
Not Depreciated or Amortized	157,446,856	111,193,862
Depreciated and Amortized, Net of Accumulated		
Depreciation and Amortization of \$55,277,058		
and \$42,772,768 as of March 31, 2025		
and 2024, Respectively	124,988,721	118,785,374
Net Capital Assets	<u>282,435,577</u>	<u>229,979,236</u>
Total Noncurrent Assets	<u>284,381,181</u>	<u>232,622,589</u>
TOTAL ASSETS	<u>\$ 501,879,616</u>	<u>\$ 400,103,160</u>

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF NET POSITION (UNAUDITED) – CONTINUED
MARCH 31, 2025 AND 2024

	2025	2024
LIABILITIES		
Current Liabilities:		
Payable From Unrestricted Assets:		
Accounts Payable	\$ 4,558,306	\$ 7,529,021
Accrued Expenses	8,555,897	10,730,517
Accrued Payroll and Vacation	1,612,488	1,298,035
Accrued Interest	1,792,778	1,782,181
Customer Deposits	856,084	602,153
Due to Airlines	804,892	22,315,320
Unearned Revenues	6,302,147	4,836,133
Subscription Liability – Current	347,122	544,848
Current Portion of Long-Term Debt	5,820,000	5,645,000
Total Unrestricted Current Liabilities	30,649,714	55,283,208
Noncurrent Liabilities:		
Payable From Unrestricted Assets:		
Subscription Liability – Noncurrent	339,138	1,339,642
Arbitrage Liability – Noncurrent	753,537	-
Long-Term Debt:		
Revenue Bonds – Series 2016	6,040,000	11,860,000
Revenue Bonds – Series 2021, Including Bond Premium of \$18,063,936 and \$18,931,923 as of March 31, 2025 and 2024, Respectively	121,403,936	122,271,923
Revolving Credit Facility	15,483,771	483,771
Total Long-Term Debt	142,927,707	134,615,694
Total Unrestricted Noncurrent Liabilities	144,020,382	135,955,336
Total Liabilities	174,670,096	191,238,544
DEFERRED INFLOW OF RESOURCES		
Deferred Inflow of Resources – Leases	2,643,352	3,303,524
Total Deferred Inflow of Resources	2,643,352	3,303,524
Total Liabilities and Deferred Inflow of Resources	177,313,448	194,542,068
NET POSITION		
Net Investment in Capital Assets	132,471,393	116,257,102
Restricted	105,995,843	45,151,538
Unrestricted	86,098,932	44,152,452
Total Net Position	324,566,168	205,561,092
TOTAL LIABILITIES AND NET POSITION	\$ 501,879,616	\$ 400,103,160

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – QUARTER (UNAUDITED)
FOR THE QUARTERS ENDED MARCH 31, 2025 AND 2024

	FOR THE QUARTER ENDED MARCH 31, 2025		VARIANCE FAVORABLE (UNFAVORABLE)		MARCH 31, 2024
	BUDGET	ACTUAL	\$	%	ACTUAL
OPERATING REVENUES					
Aeronautical:					
Landing Fees	\$ 4,051,133	\$ 4,075,892	\$ 24,759	0.6 %	\$ 3,551,265
Airline Terminal Rent	4,356,161	4,506,999	150,838	3.5	4,275,172
Facilities and Land Rent	3,513,805	3,370,598	(143,207)	(4.1)	3,191,516
Airline Fees	2,328,986	1,678,113	(650,873)	(27.9)	1,751,930
Total Aeronautical Revenues	14,250,085	13,631,602	(618,483)	(4.3)	12,769,883
Nonaeronautical:					
Facilities and Land Rent	682,271	341,493	(340,778)	(49.9)	312,934
Non-Airline Terminal Rent	395,222	419,545	24,323	6.2	388,944
Parking and Ground Transportation	9,515,259	8,298,460	(1,216,799)	(12.8)	8,619,376
Concessions:					
Rental Cars	2,462,780	2,396,848	(65,932)	(2.7)	2,316,085
Food and Beverage	925,324	678,790	(246,534)	(26.6)	550,825
Gifts and News	448,908	411,999	(36,909)	(8.2)	433,404
Advertising	264,531	451,650	187,119	70.7	390,359
Operating Grants	1,643,750	-	(1,643,750)	(100.0)	88,066
Other Nonaeronautical Revenues	63,841	537,163	473,322	741.4	413,620
Total Nonaeronautical Revenues	16,401,886	13,535,948	(2,865,938)	(17.5)	13,513,613
Total Operating Revenues	30,651,971	27,167,550	(3,484,421)	(11.4)	26,283,496
OPERATING EXPENSES					
Personnel	5,095,692	4,907,721	187,971	3.7	4,314,697
Public Safety	6,116,022	3,836,461	2,279,561	37.3	5,680,973
Contractual Services	11,299,537	9,222,644	2,076,893	18.4	9,540,760
Marketing and Public Relations	2,298,625	1,334,302	964,323	42.0	1,398,889
Materials and Supplies	745,775	341,517	404,258	54.2	181,841
Insurance and Administration	674,022	467,269	206,753	30.7	459,508
Telecommunications and Utilities	1,929,533	1,355,120	574,413	29.8	1,629,642
Other Operating Expenses	854,113	668,286	185,827	21.8	472,164
Total Operating Expenses	\$ 29,013,319	\$ 22,133,320	\$ 6,879,999	23.7 %	\$ 23,678,474

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – QUARTER (UNAUDITED) – CONTINUED
FOR THE QUARTERS ENDED MARCH 31, 2025 AND 2024

	FOR THE QUARTER ENDED		VARIANCE FAVORABLE		MARCH 31, 2024
	MARCH 31, 2025		(UNFAVORABLE)		
	BUDGET	ACTUAL	\$	%	
Net Operating Income Before Depreciation and Amortization	\$ 1,638,652	\$ 5,034,230	\$ 3,395,578	207.2 %	\$ 2,605,022
Depreciation and Amortization	3,462,552	3,015,430	447,122	12.9	2,972,884
Net Operating Income	(1,823,900)	2,018,800	3,842,700	210.7	(367,862)
NONOPERATING REVENUES (EXPENSES)					
Investment Income, Net	755,760	1,247,991	492,231	65.1	1,097,665
Passenger Facility Charges	3,328,722	3,257,351	(71,371)	(2.1)	3,126,118
Customer Facility Charges	835,057	949,422	114,365	13.7	907,472
Interest Expense	(1,237,290)	(1,237,290)	-	-	(1,037,106)
Debt Issuance Costs	-	-	-	-	1,575
Gain on Disposition of Assets	-	22,325	22,325	-	47,300
Other Nonoperating Expenses	-	(131,499)	(131,499)	-	(420,217)
Total Nonoperating Revenues, Net	3,682,249	4,108,300	426,051	11.6	3,722,807
Net Income Before Capital Contributions	1,858,349	6,127,100	4,268,751	229.7	3,354,945
CAPITAL CONTRIBUTIONS					
Federal Grants and Other	-	3,954,393	3,954,393	-	2,371,791
Increase in Net Position	1,858,349	10,081,493	8,223,144	442.5	5,726,736
TOTAL NET POSITION - BEGINNING OF QUARTER					
	291,424,790	314,484,675	23,059,885	7.9	199,834,356
TOTAL NET POSITION - END OF QUARTER					
	\$ 293,283,139	\$ 324,566,168	\$ 31,283,029	10.7 %	\$ 205,561,092

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – YEAR TO DATE (UNAUDITED)
FOR THE NINE MONTHS ENDED MARCH 31, 2025 AND 2024

	FOR THE NINE MONTHS ENDED		VARIANCE FAVORABLE		MARCH 31, 2024
	MARCH 31, 2025		(UNFAVORABLE)		
	BUDGET	ACTUAL	\$	%	
OPERATING REVENUES					
Aeronautical:					
Landing Fees	\$ 13,028,688	\$ 12,824,145	\$ (204,543)	(1.6) %	\$ 11,492,086
Airline Terminal Rent	13,167,474	13,521,779	354,305	2.7	12,767,424
Facilities and Land Rent	11,606,584	10,579,539	(1,027,045)	(8.8)	10,542,018
Airline Fees	5,894,886	5,317,297	(577,589)	(9.8)	5,443,522
Total Aeronautical Revenues	43,697,632	42,242,760	(1,454,872)	(3.3)	40,245,050
Nonaeronautical:					
Facilities and Land Rent	2,046,812	989,774	(1,057,038)	(51.6)	939,160
Non-Airline Terminal Rent	1,185,666	1,244,088	58,422	4.9	1,132,941
Parking and Ground Transportation	30,110,334	29,621,440	(488,894)	(1.6)	28,933,303
Concessions:					
Rental Cars	7,458,818	7,526,290	67,472	0.9	6,994,042
Food and Beverage	2,713,974	2,379,868	(334,106)	(12.3)	1,906,707
Gifts and News	1,505,551	1,477,884	(27,667)	(1.8)	1,540,866
Advertising	789,601	1,195,130	405,529	51.4	1,166,677
Operating Grants	4,931,250	6,575,000	1,643,750	33.3	6,811,876
Other Nonaeronautical Revenues	194,913	1,293,654	1,098,741	563.7	690,979
Total Nonaeronautical Revenues	50,936,919	52,303,128	1,366,209	2.7	50,116,551
Total Operating Revenues	94,634,551	94,545,888	(88,663)	(0.1)	90,361,601
OPERATING EXPENSES					
Personnel	15,287,077	14,834,656	452,421	3.0	12,077,076
Public Safety	18,348,068	16,087,381	2,260,687	12.3	17,042,697
Contractual Services	33,898,611	27,324,212	6,574,399	19.4	27,585,635
Marketing and Public Relations	6,895,875	4,531,886	2,363,989	34.3	4,794,539
Materials and Supplies	2,237,325	911,718	1,325,607	59.2	1,170,876
Insurance and Administration	2,022,067	1,383,149	638,918	31.6	1,393,806
Telecommunications and Utilities	5,788,598	5,053,347	735,251	12.7	5,203,264
Other Operating Expenses	2,562,318	1,745,992	816,326	31.9	1,344,807
Total Operating Expenses	\$ 87,039,939	\$ 71,872,341	\$ 15,167,598	17.4 %	\$ 70,612,700

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – YEAR TO DATE (UNAUDITED) – CONTINUED
FOR THE NINE MONTHS ENDED MARCH 31, 2025 AND 2024

	FOR THE NINE MONTHS ENDED MARCH 31, 2025		VARIANCE FAVORABLE (UNFAVORABLE)		MARCH 31, 2024
	BUDGET	ACTUAL	\$	%	ACTUAL
Net Operating Income Before Depreciation and Amortization	\$ 7,594,612	\$ 22,673,547	\$ 15,078,935	198.5 %	\$ 19,748,901
Depreciation and Amortization	10,387,658	9,090,584	1,297,074	12.5	7,550,831
Net Operating Income (Loss)	(2,793,046)	13,582,963	16,376,009	586.3	12,198,070
NONOPERATING REVENUES (EXPENSES)					
Investment Income, Net	2,267,280	3,169,314	902,034	39.8	3,091,739
Passenger Facility Charges	11,446,006	10,160,833	(1,285,173)	(11.2)	9,768,039
Customer Facility Charges	2,871,393	2,936,938	65,545	2.3	2,704,034
Interest Expense	(3,388,228)	(3,388,228)	-	-	(3,108,110)
Debt Issuance Costs	-	(10,000)	(10,000)	-	-
Gain on Disposition of Assets	-	12,183	12,183	-	70,305
Other Nonoperating Expenses	-	(132,660)	(132,660)	-	(420,217)
Total Nonoperating Revenues, Net	13,196,451	12,748,380	(448,071)	(3.4)	12,105,790
Net Income Before Capital Contributions	10,403,405	26,331,343	15,927,938	153.1	24,303,860
CAPITAL CONTRIBUTIONS					
Federal Grants and Other	-	15,355,091	15,355,091	-	13,817,814
Increase in Net Position	10,403,405	41,686,434	31,283,029	300.7	38,121,674
TOTAL NET POSITION - BEGINNING OF PERIOD					
	282,879,734	282,879,734	-	-	167,439,418
TOTAL NET POSITION - END OF PERIOD					
	\$ 293,283,139	\$ 324,566,168	\$ 31,283,029	10.7 %	\$ 205,561,092

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

SUPPLEMENTAL SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – BY QUARTER (UNAUDITED) FOR THE YEAR ENDING JUNE 30, 2025

	FOR THE QUARTERS ENDED				FOR THE YEAR ENDING
	SEPTEMBER	DECEMBER	MARCH 31,	JUNE 30,	
	30, 2024	31, 2024	2025	2025	
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
OPERATING REVENUES					
Aeronautical:					
Landing Fees	\$ 4,061,681	\$ 4,686,572	\$ 4,075,892	\$ -	\$ 12,824,145
Airline Terminal Rent	4,696,795	4,317,985	4,506,999	-	13,521,779
Facilities and Land Rent	3,349,330	3,859,611	3,370,598	-	10,579,539
Airline Fees	1,774,800	1,864,384	1,678,113	-	5,317,297
Total Aeronautical Revenues	13,882,606	14,728,552	13,631,602	-	42,242,760
Nonaeronautical:					
Facilities and Land Rent	318,183	330,098	341,493	-	989,774
Non-Airline Terminal Rent	408,725	415,818	419,545	-	1,244,088
Parking and Ground Transportation	11,211,214	10,111,766	8,298,460	-	29,621,440
Concessions:					
Rental Cars	2,576,954	2,552,488	2,396,848	-	7,526,290
Food and Beverage	865,732	835,346	678,790	-	2,379,868
Gifts and News	569,794	496,091	411,999	-	1,477,884
Advertising	321,181	422,299	451,650	-	1,195,130
Operating Grants	6,125,350	449,650	-	-	6,575,000
Other Nonaeronautical Revenues	320,527	435,964	537,163	-	1,293,654
Total Nonaeronautical Revenues	22,717,660	16,049,520	13,535,948	-	52,303,128
Total Operating Revenues	36,600,266	30,778,072	27,167,550	-	94,545,888
OPERATING EXPENSES					
Personnel	4,823,928	5,103,007	4,907,721	-	14,834,656
Public Safety	6,125,459	6,125,461	3,836,461	-	16,087,381
Contractual Services	8,708,833	9,392,735	9,222,644	-	27,324,212
Marketing and Public Relations	757,296	2,440,288	1,334,302	-	4,531,886
Materials and Supplies	330,705	239,496	341,517	-	911,718
Insurance and Administration	553,174	362,706	467,269	-	1,383,149
Telecommunications and Utilities	2,117,727	1,580,500	1,355,120	-	5,053,347
Other Operating Expenses	558,536	519,170	668,286	-	1,745,992
Total Operating Expenses	\$ 23,975,658	\$ 25,763,363	\$ 22,133,320	\$ -	\$ 71,872,341

Year to Date Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
SUPPLEMENTAL SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – BY QUARTER –
(UNAUDITED) – CONTINUED
FOR THE YEAR ENDING JUNE 30, 2025

	FOR THE QUARTERS ENDED			FOR THE YEAR	
	SEPTEMBER 30, 2024 ACTUAL	DECEMBER 31, 2024 ACTUAL	MARCH 31, 2025 ACTUAL	JUNE 30, 2025 ACTUAL	JUNE 30, 2025 ACTUAL
Net Operating Income Before Depreciation and Amortization	\$ 12,624,608	\$ 5,014,709	\$ 5,034,230	\$ -	\$ 22,673,547
Depreciation and Amortization	3,040,624	3,034,530	3,015,430	-	9,090,584
Net Operating Income	9,583,984	1,980,179	2,018,800	-	13,582,963
NONOPERATING REVENUES (EXPENSES)					
Investment Income, Net	1,360,001	561,322	1,247,991	-	3,169,314
Passenger Facility Charges	3,700,667	3,202,815	3,257,351	-	10,160,833
Customer Facility Charges	1,001,376	986,140	949,422	-	2,936,938
Interest Expense	(996,108)	(1,154,830)	(1,237,290)	-	(3,388,228)
Debt Issuance Costs	-	(10,000)	-	-	(10,000)
Gain on Disposition of Assets	-	(10,142)	22,325	-	12,183
Other Nonoperating Expenses	(19)	(1,142)	(131,499)	-	(132,660)
Total Nonoperating Revenues, Net	5,065,917	3,574,163	4,108,300	-	12,748,380
Net Income Before Capital Contributions	14,649,901	5,554,342	6,127,100	-	26,331,343
CAPITAL CONTRIBUTIONS					
Federal Grants and Other	9,057,041	2,343,657	3,954,393	-	15,355,091
Increase in Net Position	23,706,942	7,897,999	10,081,493	-	41,686,434
TOTAL NET POSITION – BEGINNING OF QUARTER	282,879,734	306,586,676	314,484,675	324,566,168	282,879,734
TOTAL NET POSITION – END OF QUARTER	\$ 306,586,676	\$ 314,484,675	\$ 324,566,168	\$ 324,566,168	\$ 324,566,168



MEETING DATE: MAY 22, 2025

SUBJECT: INVESTMENT REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2025

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☐ Plan for the Future

RECOMMENDED ACTION(S): Receive and file the investment report for the nine months ended March 31, 2025.

FISCAL IMPACT SUMMARY: As of and for the nine months ended March 31, 2025, the Ontario International Airport Authority's (OIAA) investment portfolio included a single financial instrument with the California Treasury Local Agency Investment Fund (LAIF). The fair market value (FMV) of the OIAA's investment in LAIF was \$35,889,859, an increase of \$456,111 from the FMV as of December 31, 2024, and an increase of \$1,376,618 from the FMV as of June 30, 2024.

Interest earned on the LAIF investment for the nine months ended March 31, 2025 totaled \$1,222,866. No additional investments in or distributions from LAIF funds were made during the nine months ended March 31, 2025.

BACKGROUND: In October of 2016, the OIAA adopted an investment policy for OIAA's revenues in conformance with federal, state, and other legal requirements, including California Government Code Section 53600 et seq. The objectives of the OIAA's investment policy are safety of principal and enhancement of the economic status of the OIAA. The policy sets forth investment objectives, safekeeping of securities, reporting, competitive bidding, authorization for the purchase and sales of investments, allowable types of investments and an annual policy review. In addition, to and in conformity with the adopted Investment Policy, the OIAA adopted a resolution for the investment of inactive funds in the LAIF.

The Investment Policy requires that reporting include statements as to the OIAA's compliance with the investment policy, as well as a statement denoting the ability of the OIAA to meet its expenditure requirements for the next six months, or an explanation as to why sufficient money may not be available.

Significant financial aspects of the portfolios’ financial position and performance are included in the following table:

Description	Quarter Ending				Balance, Year Ending June 30, 2025
	September 30, 2024	December 31, 2024	March 31, 2025	June 30, 2025	
FMV End of Quarter	\$ 35,103,912	\$ 35,433,748	\$ 35,889,859		\$ 35,889,859
Interest Receivable	\$ 415,439	\$ 412,260	\$ 395,167		\$ 395,167
Interest Earned	\$ 415,439	\$ 412,260	\$ 395,167		\$ 1,222,866
Unrealized Gain (Loss)	\$ 199,819	\$ (85,603)	\$ 43,851		\$ 158,067

Required Investment Policy Statements:

- The investments identified above comply in all material respects with the OIAA’s Investment Policy.
- The OIAA has the ability to meet its expenditure requirements for the next six months.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Stephanie Burnham, Senior Finance Manager</u>
Originating Dept.:	<u>Financial Accounting & Reporting</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Celeste Heinonen</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

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MEETING DATE: MAY 22, 2025

SUBJECT: CONTRACT WITH DELL TECHNOLOGIES FOR INFORMATION TECHNOLOGY EQUIPMENT

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to negotiate a contract with Dell Marketing L.P., for information technology equipment.

FISCAL IMPACT SUMMARY: Funds for this contract are available in the FY2025 & FY2026 Budget. Funding for subsequent years will be requested through the annual budget process.

BACKGROUND: As part of ongoing efforts to maintain and upgrade the OIAA's Information Technology infrastructure, the procurement of new information technology equipment has been identified. Dell Technologies is considered, by staff, a preferred vendor due to its ability to meet key operational requirements. The company offers a robust inventory of equipment, ensuring product availability and faster deployment timelines. Additionally, Dell Technologies provides competitive pricing, which supports our commitment to fiscal responsibility. Their comprehensive support services, including timely maintenance and technical assistance, further ensure minimal disruption to daily operations. These factors collectively support the recommendation to proceed with procurement through Dell Technologies.

PROCUREMENT: Dell has a cooperative agreement with the National Association of State Procurement Officials (NASPO) [Master Agreement #23026]. NASPO provides competitively sourced contracts available for piggybacking by state and local agencies. OIAA will utilize this process to efficiently enter into an agreement with Dell based on the competitive rates established by NASPO.

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Eric Mena, Information Technology Manager</u>
Originating Dept.:	<u>Information Technology Division</u>
Director Review:	<u>N/A</u>
Chief Review:	<u>Charles Miiva</u>
CFO Review:	<u>Celeste Heinonen</u>
CEO Approval:	<u>Atif Ikadi</u>

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MEETING DATE: MAY 22, 2025

SUBJECT: AMENDMENT TO MERIT OIL, INC., CONTRACT FOR FUEL PURCHASE AND DELIVERY

RELEVANT STRATEGIC OBJECTIVE: ☐ Invest in ONT ☐ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to execute an amendment to contract with Nuckles Oil Inc. dba Merit Oil Company (SCONT-00489), increasing the annual spending authority from \$200,000 to \$400,000.

FISCAL IMPACT SUMMARY: Funds for this Contract are available in the FY25 Budget and will be included in each corresponding budget year.

BACKGROUND: The FY2025 Maintenance budget includes \$400,000 for unleaded gasoline and diesel fuel; however, it was recently identified that the existing contract was not updated to reflect this revised amount. When the OIAA Commission originally approved the agreement on July 21, 2022, it authorized an annual spend of \$200,000. This amendment seeks to align the contract with the current budget by increasing the annual spend limit from \$200,000 to \$400,000 for FY2025 and for each of the remaining years in the contract term.

PROCUREMENT: This contract was originally procured through a competitive associated process utilizing a cooperative purchasing agreement, in compliance with OIAA's Procurement Policy. Merit Oil Company was selected as the fuel supplier due to its ability to provide consistent deliveries, competitive pricing, and reliable service for both unleaded gasoline and diesel fuels. This amendment simply updates the authorized spending to match the operational needs and approved budget for the current and future fiscal years.

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: As of the date and time in this report there is an outstanding balance of \$61,000 due to Merit Oil Co. Additional fuel deliveries are expected and necessary to continue with the operations of the airport fleet, ARFF apparatus, public safety and emergency stand-by generators.

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Rick Martorana, Director of Maintenance</u>
Originating Dept.:	<u>Operations and Maintenance</u>
Director Review:	<u><i>Rick Martorana</i></u>
Chief Review:	<u><i>James Kesler</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY



MEETING DATE: MAY 22, 2025

SUBJECT: AMENDMENT TO COOPERATIVE AGREEMENT WITH THE UNITED STATES DEPARTMENT OF AGRICULTURE (USDA), ANIMAL AND PLANT HEALTH INSPECTION SERVICE (APHIS), WILDLIFE SERVICES (WS) FOR WILDLIFE HAZARD MANAGEMENT SERVICES AT ONTARIO INTERNATIONAL AIRPORT

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☐ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to execute an amendment to the existing cooperative agreement with USDA-APHIS-WS for continued wildlife hazard management services at Ontario International Airport (ONT) to approve the USDA-APHIS-WS's Work and Financial Plan and related costs for July 1, 2025 through June 30, 2026, and authorize the CEO to review and approve future years' USDA-APHIS-WS's Work and Financial Plans for the remaining years of the cooperative agreement, including annual funding increases of up to fifteen percent (15%) in costs from the immediately preceding fiscal year's Work and Financial Plan, based on the plans submitted by USDA-APHIS-WS.

FISCAL IMPACT SUMMARY: Funds for this contract are included in the Fiscal Year 2025-2026 budget. Funding for additional years' work and costs under the Agreement will be included in later Fiscal Years budgets.

BACKGROUND: The OIAA Commission approved the original cooperative agreement on June 27, 2024, for a five year term, with only one year of funding. If approved this amendment would (1) approve the USDA-APHIS-WS's Work and Financial Plan for July 1, 2025 through June 30, 2026 with funding of \$162,740 in costs for this Plan, and (2) authorize, subject to the OIAA CEO's discretion and available funding by the OIAA, the OIAA's review and possible approval of USDA-APHIS-WS's Work and Financial Plans for the Project for successive fiscal years from July 1, 2026 through June 30, 2029, with possible allowable increases in Project costs not to exceed a fifteen percent (15%) total increase in Project costs from the immediately preceding fiscal year's Work and Financial Plan. The contract with the USDA-APHIS-WS for wildlife management prevents wildlife hazards and is imperative to help ensure safe aircraft operations and is a top priority for Ontario International Airport Authority (OIAA) Operations. Due to large open land parcels, airports can harbor numerous small mammals, insects, earthworms, and palatable vegetation that attract many species hazardous to aircraft. The best way to reduce populations of hazardous wildlife at airports is to determine which sources of food are being used and then remove or modify those sources to make the land less appealing to small animals. This authorization allows the USDA-APHIS-WS to continue management services providing recommendations to OIAA, to mitigate wildlife hazards to aircraft, including insect management strategies, conduct operational wildlife damage management at ONT, provide training to airport personnel in identifying, and to review landscaping plans and assist in wildlife monitoring during construction projects.

PROCUREMENT: The OIAA will utilize Cooperative Service Agreement No. 24-7306-6781-RA between the United States Department of Agriculture, Animal and Plant Health Inspection Service, Wildlife Services (APHIS- WS), which defines the plan of action, resources, and a budget that aligns with the wildlife services program and objectives of the OIAA. The agreement is effective for five years, starting July 01, 2024, through June 30, 2029. The remaining four years will allow for up to a fifteen percent annual increase that will be authorized by the CEO's discretion and based on the annual Work and Financial Plan that the USDA APHIS-WS will provide, which will outline the increase amounts.

CEQA COMPLIANCE AND LAND USE APPROVALS: Issuance of permits, leases, agreements, and renewals, amendments, or extensions thereof, or other entitlements granting use of an existing airport facility involving, negligible or no expansion of use and/or alteration or modification of the facilities or its operations beyond that previously existing or permitted is exempt from the requirements of the California Environmental Quality Act (CEQA).

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: This action will enhance OIAA Operations by providing mitigating wildlife to allow safe operations of aircraft arriving and departing ONT.

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Dennis Anderson, Director of Operations</u>
Originating Dept.:	<u>Operations and Maintenance</u>
Director Review:	<u><i>Dennis Anderson</i></u>
Chief Review:	<u><i>James Kesler</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY



MEETING DATE: MAY 22, 2025

SUBJECT: AIRCRAFT RESCUE AND FIRE FIGHTING FLEET TRANSITION TO FLUORINE FREE FOAM AT ONTARIO INTERNATIONAL AIRPORT

RELEVANT STRATEGIC OBJECTIVE: ☐ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to procure a supply of Fluorine-Free Foam (FFF) from Allstar Fire Equipment Inc. for the Aircraft Rescue and Firefighting (ARFF) fleet in the amount of \$138,832.39, and authorize the CEO to proactively secure an additional supply of FFF, if needed, to ensure readiness and rapid resupply following an incident, in an additional amount not to exceed \$150,000.

FISCAL IMPACT SUMMARY: Funds for this project are available in the FYE 2025 Budget.

BACKGROUND: As part of the Federal Aviation Administration (FAA) Reauthorization Act of 2024, Congress directed the FAA to accelerate the phaseout of aqueous film-forming foam (AFFF) that contains per- and polyfluoroalkyl substances (PFAS) at commercial service airports, including Ontario International Airport. The Act established a PFAS Replacement Program and mandates that airports transition to FAA-approved fluorine-free alternatives as part of their continued eligibility for federal funding and certification under 14 CFR Part 139. To transition our ARFF fleet from PFAS containing firefighting foam to FFF, we need to have stock on hand of the new foam to fill the equipment and have enough stock to meet FAA requirements.

PROCUREMENT: This procurement is being conducted as a sole source acquisition in accordance with OIAA's Procurement Policy. The City of Ontario determined All Star Fire Equipment Inc. to be a sole source provider in January 2025. Allstar Fire Equipment Inc. is a qualified vendor with the unique capability to provide FAA-approved FFF that meets the performance and certification standards required for ARFF operations. Staff will proceed with a Requisition to secure the product upon Commission approval.

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a "project" within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant's consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>James Kesler, Senior Vice President of Operations and Maintenance</u>
Originating Dept.:	<u>Operations and Maintenance</u>
Director Review:	<u><i>Rick Martorana</i></u>
Chief Review:	<u><i>James Kesler</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Elkadi</i></u>

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MEETING DATE: MAY 22, 2025

SUBJECT: PURCHASE OF MOBILE PASSENGER BOARDING RAMP FROM AVIRAMP INTERNATIONAL FOR UNITED STATES CUSTOMS AND BORDER PROTECTION (USCBP) FEDERAL INSPECTION STATION (FIS)

RELEVANT STRATEGIC OBJECTIVE: ☐ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to purchase an additional mobile passenger boarding ramp from Aviramp International in the amount of \$286,746.00, and additional equipment to retrofit the existing equipment with an aircraft door canopy in the amount of \$60,000.00, for a total amount of \$346,746.00.

FISCAL IMPACT SUMMARY: Funds for this purchase are available in the FYE 2025 Budget.

BACKGROUND: Ontario International Airport Authority (OIAA) continues to grow passenger service to serve the Inland Empire with international flights. Many of these flights are made using wide-body aircraft. As our FIS does not have boarding bridges, we use mobile boarding ramps to deplane passengers. The Aviramp International mobile boarding ramp allows quick and easy deplaning of passengers and allows wheelchairs to be used to deplane passengers requiring extra assistance. We currently have two ramps that have been in use for the single daily international flight by China Airlines. However, with the addition of an additional flight in close time to the current service, we would only have one ramp per plane and no spare. To improve operational readiness and redundancy we would need to purchase an additional ramp for a standby spare to prevent operational delay or disruption. Staff recommends continuing with Aviramp International as the sole supplier in order to maintain consistency with existing equipment, minimize spare parts inventory, and to leverage the training and operational experience established with these large structures.

PROCUREMENT: Aviramp possesses a patent from the United States Patent and Trademark Office for the mobile international boarding bridge referenced in this report (US 8 839 475). Due to the patent, staff will utilize a sole source procurement process to secure the purchase, should approval be granted by the OIAA Commission.

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a "project" within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant's consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>James Kesler, Senior Vice President of Operations & Maintenance</u>
Originating Dept.:	<u>Operations & Maintenance</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>James Kesler</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

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MEETING DATE: MAY 22, 2025

SUBJECT: AGREEMENT WITH CALIFORNIA PUBLIC POLICY GROUP INC. FOR STATE LOBBYING SERVICES

RELEVANT STRATEGIC OBJECTIVE: ☒ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to execute an agreement with California Public Policy Group Inc., State Affairs Lobbyist, for one year, with three possible one-year contract extensions, at the discretion of the OIAA Commission, not to exceed \$125,000 annually, with a possible total contract amount (with discretionary contract extensions) of not to exceed \$500,000.00.

FISCAL IMPACT SUMMARY: Funds for this contract were approved and are available in the FY 2025 Budget. Funding for subsequent years will be requested through the annual budget process.

BACKGROUND: The Government Relations team manages the relationship between the Ontario International Airport Authority (OIAA) and various government entities, working with local, state, and federal delegations to address key finding priorities, position OIAA as a key driver of legislative and regulatory priorities for airports, and ensure the OIAA continues to be an engine for economic growth in the region. The firm will play a crucial role in shaping and advancing the OIAA's policy interests by proactively developing strategic recommendations, representing OIAA in critical meetings, and coordinating a grass tops campaign.

The lobbyist firm will collaborate with the OIAA's Commission, Executive team, and Director of Government Relations to develop an annual legislative strategy and monitor legislation critical to the operations of the Airport. This effort aims to strengthen the Ontario International Airport's position within the aviation industry and ensure alignment with evolving state policies and regulations. Additionally, the lobbyist firm will assist in identifying funding opportunities, writing and reviewing applications, as well as generating support for submissions, thereby enhancing OIAA's competitiveness and success in securing funding.

PROCUREMENT: On August 26, 2024, the OIAA issued a Request for Proposals (RFP) seeking a State Affairs Lobbyist for the Government Relations Department. The deadline for proposal submissions was October 7, 2024, by which time three (3) proposals were received. The RFP evaluation panel thoroughly reviewed and scored all submitted proposals and recommended that all three (3) firms advance to the interview stage. Following the interviews, the panel finalized their evaluations and unanimously recommended awarding the contract to California Public Policy Group Inc.

CEQA COMPLIANCE AND LAND USE APPROVALS: This action item and proposed contract is not a "project" under CEQA.


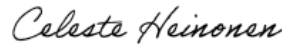

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	Martha Preciado, Director of Government Relations
Originating Dept.:	Executive
Director Review:	
Chief Review:	N/A
CFO Review:	
CEO Approval:	

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MEETING DATE: MAY 22, 2025

SUBJECT: AMENDED AND RESTATED CONCESSION AGREEMENT WITH PARKING CONCEPTS, INC.

RELEVANT STRATEGIC OBJECTIVE: ☐ Invest in ONT ☒ Master the Basics ☒ Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer (CEO) to execute and approve the amended and restated concession agreement with Parking Concepts, Inc, providing solutions to internal audit findings and improving Ontario International Airport Authority's (OIAA) fiscal responsibility.

FISCAL IMPACT SUMMARY: This Amended and Restated Agreement (Agreement) clearly defines the compensation and management fee structure for each additional contract year. For fiscal year 2025 the impact will be an additional \$23,375 in management fees paid. With each additional contract year, Parking Concepts Inc. (PCI) will have the opportunity to get a management fee increase of up to 3% at the discretion of the OIAA.

BACKGROUND: During the first quarter of calendar year 2023, Moss Adams conducted an internal audit on our parking services agreement with PCI. The audit identified several key areas requiring attention, including lack of comprehensive reporting on key performance indicators (KPIs) as outlined in the original agreement, the need for PCI to implement and oversee all aspects of employee parking, and clearer definitions and oversight of allowable expenses eligible for reimbursement by the OIAA.

The purpose of the audit was to clarify the original intent and expectations of the agreement directly, address the audit findings, and provide resolutions to the identified issues. The Amended and Restated Agreement addresses and provides a solution to the audit findings.

By moving forward with the Agreement, the OIAA is demonstrating fiscal responsibility by properly managing expectations and strengthening accountability with one of our trusted business partners.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A


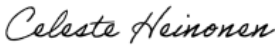

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Amended and Restated Concession Agreement with Parking Concepts, Inc.

STAFF REVIEW AND APPROVAL:

Originator:	David Goldsberry, Director of Ground Transportation
Originating Dept.:	Revenue Management Division
Director Review:	N/A
Chief Review:	
CFO Review:	
CEO Approval:	

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