

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

COMMISSION AGENDA – SPECIAL MEETING



December 17, 2024, at 2:00 P.M.

Ontario International Airport Authority Administration Offices
1923 East Avion Street, Room 100, Ontario, CA 91761

Live YouTube Streaming for Listening Only: <https://www.youtube.com/@flyont/streams>

ALAN D. WAPNER
President

CURT HAGMAN
Vice President

RONALD O. LOVERIDGE
Treasurer

JIM W. BOWMAN
Secretary

JULIA GOUW
Commissioner

ATIF ELKADI
Chief Executive Officer

LORI D. BALLANCE
General Counsel

NORMA I. ALLEY, MMC
Board Clerk/Assistant Secretary

WELCOME TO A MEETING OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

- All documents for public review are on file at the Ontario International Airport Administration Offices located at 1923 E. Avion Street, Ontario, CA 91761.
- This meeting is streamed live from our YouTube channel at <https://www.youtube.com/@flyont/streams>. Streaming will be for listening only and not participation. Public Comments will be taken by email or in-person only. This is a pilot stream, so errors and bugs may occur. If you have any issues, feel free to email clerk@flyontario.com for resolution after the meeting.
- Anyone wishing to speak during public comment, or on an agenda item, will be required to fill out a Request to Address Card (blue slip). Blue slips must be turned in prior to public comment beginning or before an agenda item is taken up. The Secretary/Assistant Secretary will not accept blue slips after that time.
- You may submit public comments by e-mail to publiccomment@flyontario.com no later than 4:00 p.m. the day before the meeting. Please identify the Agenda item you wish to address in your comments. All e-mail comments will be included in the meeting record.
- Comments will be limited to 3 minutes. Speakers will be alerted when their time is up and no further comments will be permitted. Speakers are then to return to their seats.
- In accordance with State Law, remarks during public comment are to be limited to subjects within the Authority's jurisdiction. Remarks on other agenda items will be limited to those items.
- Remarks from those seated or standing in the back of the Board Room will not be permitted. All those wishing to speak, including Commissioners and Staff, need to be recognized by the Authority President before speaking.
- Sign language interpreters, communication access real-time transcription, assistive listening devices, or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days' notice is strongly recommended. Any members of the public who require special assistance or a reasonable accommodation to participate may contact the Board Clerk at (909) 544-5307 or clerk@flyontario.com.

CALL TO ORDER (OPEN SESSION)

ROLL CALL

PLEDGE OF ALLEGIANCE

AGENDA REVIEW/ANNOUNCEMENTS

The Chief Executive Officer will go over all updated materials and correspondence received after the Agenda was distributed to ensure Commissioners have received them.

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

Agenda item contractors, subcontractors and agents may require member abstentions due to conflict of interests and financial interests. Commission Member abstentions shall be stated under this item for recordation on the appropriate item.

PUBLIC COMMENTS

The Public Comment portion of the Commission meeting is limited to a maximum of 3 minutes for each Public Comment. Under provisions of the Brown Act, the Commission is prohibited from taking action on oral requests.

CONSENT CALENDAR

All matters listed under CONSENT CALENDAR will be enacted by one motion in the form listed below. There will be no separate discussion on these items prior to the time Commission votes on them, unless a member of the Commission requests a specific item be removed from the Consent Calendar for a separate vote. Members of the public wishing to address the Commission on items listed on the Consent Calendar will be given a total of 3 minutes each to address the items collectively.

2. APPROVAL OF MINUTES

Approve minutes for the OIAA Commissioner Meeting on November 19, 2024.

3. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended November 30, 2024.

4. AGREEMENT WITH BENVIEW STRATEGIES, LLC, FOR ON-CALL FINANCIAL ADVISORY AND PROFESSIONAL CONSULTING SERVICES

Authorize the Chief Executive Officer to execute an agreement with BenView Strategies, LLC, for financial advisory, professional, and consulting services, for three years, with two one-year options, not to exceed \$529,000.

5. AGREEMENT WITH RAMBOLL AMERICAS ENGINEERING SOLUTIONS, INC FOR ON-CALL ENVIRONMENTAL COMPLIANCE CONSULTING SERVICES

Authorize the Chief Executive Officer to execute an agreement with Ramboll Americas Engineering Solutions, Inc for on-call environmental compliance oversight consulting services, for three years with two 1-year options, not to exceed \$4,500,000.00.

6. AGREEMENT WITH SIGN INDUSTRIES, INC., FOR THE ONTARIO INTERNATIONAL AIRPORT MONUMENT SIGN PROJECT

Authorize the Chief Executive Officer to execute an agreement with Sign Industries, Inc., for the Ontario Monument Sign Design and Build Project in the amount of \$399,810.00, and approve a construction contingency, up to 15% of the overall contract value.

7. AGREEMENT AMENDMENT WITH AIRPORT AND AVIATION PROFESSIONALS, INC., FOR FINANCIAL AND TECHNICAL ADVISORY SERVICES

Authorize the Chief Executive Officer to execute an agreement amendment to Agreement No. SCONT-000321 with Airport and Aviation Professions, Inc. (AvAirPros) for financial and technical advisory services, not to exceed \$150,000 for a total contract amount of \$650,000.

8. RESOLUTION IMPLEMENTING A NEW AIR CARRIER INCENTIVE PROGRAM (ACIP C) COVERING MEXICO AND CANADA

Adopt a resolution to approve a new Air Carrier Incentive Program C (ACIP C), offering qualifying Air Carriers various incentives to promote the entry of new entrant carriers, as well as new nonstop service to unserved destinations in Mexico and Canada.

RESOLUTION 2024-12

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY APPROVING A NEW AIR CARRIER INCENTIVE PROGRAM C (ACIP C) COVERING NEW ENTRANT CARRIERS AND DESTINATIONS IN MEXICO AND CANADA

ADMINISTRATIVE REPORTS/DISCUSSION/ACTION

9. AUDITED FINANCIAL STATEMENTS FOR FISCAL YEAR ENDED JUNE 30, 2024

Receive and file the audited financial statements for the fiscal year ended June 30, 2024.

CEO REPORT

CHIEF EXECUTIVE OFFICER UPDATES

COMMISSION MATTERS

PRESIDENT WAPNER
VICE PRESIDENT HAGMAN
TREASURER LOVERIDGE
SECRETARY BOWMAN
COMMISSIONER GOUW

ADJOURNMENT

AFFIDAVIT OF POSTING

I, Norma I. Alley, MMC, Board Clerk of the Ontario International Airport Authority (OIAA), do hereby declare under penalty of perjury that the foregoing agenda has been posted at the administrative office and on the OIAA website in compliance to the Brown Act.

Date Posted: December 16, 2024 Posted Prior To: 2:00 P.M.

Signature: *Norma Alley*
Norma I. Alley, MMC
Ontario International Airport Authority Board Clerk

ONTARIO INTERNATIONAL AIRPORT AUTHORITY



MEETING DATE: DECEMBER 17, 2024

SUBJECT: RELATIVE POTENTIAL CONFLICT OF INTEREST

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Declare Conflict of Interest pertaining to agenda items and contractors and/or subcontractors, which may require member abstentions due to possible conflicts of interest.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: In accordance with California Government Code 84308, members of the Ontario International Airport Authority may not participate in any action concerning a contract where they have received a campaign contribution of more than \$250 in the prior twelve (12) months and from an entity or individual if the member knows or has reason to know that the participant has a financial interest, except for the initial award of a competitively bid public works contract. This agenda contains recommendations for action relative to the following contractors:

Item No	Principals & Agents	Subcontractors
04	BenView Strategies, LLC.	<ul style="list-style-type: none">None
05	Ramboll Americas Engineering Solutions, Inc.	<ul style="list-style-type: none">Tait Environmental Services, Inc.
06	Sign Industries, Inc.	<ul style="list-style-type: none">None
07	Airport & Aviation Professionals, Inc.	<ul style="list-style-type: none">None

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Norma I. Alley, MMC, Board Clerk</u>
Originating Dept.:	<u>Clerk's Office</u>
Director Review:	<u><i>Norma I. Alley</i></u>
Chief Review:	<u><i>Atif Okadi</i></u>
CFO Review:	<u>N/A</u>
CEO Approval:	<u><i>Atif Okadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Board. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



MEETING DATE: DECEMBER 17, 2024

SUBJECT: APPROVAL OF MINUTES

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Approve minutes for the OIAA Commissioners meeting on November 19, 2024.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: The OIAA Commission held a public meeting and minutes were recorded in text. In accordance with OIAA's Records Retention Schedule, the OIAA must preserve these historical records in hard copy form for permanent retention.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Minutes

STAFF REVIEW AND APPROVAL:

Originator:	<u>Norma I. Alley, MMC, Board Clerk</u>
Originating Dept.:	<u>Clerk's Office</u>
Director Review:	<u><i>Norma I. Alley</i></u>
Chief Review:	<u><i>Atif Ekadi</i></u>
CFO Review:	<u>N/A</u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

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ONTARIO INTERNATIONAL AIRPORT AUTHORITY
COMMISSION MEETING
MINUTES
NOVEMBER 19, 2024

CALL TO ORDER

President Wapner called the Ontario International Airport Authority Commission meeting to order at 2:00 p.m.

ROLL CALL

COMMISSIONERS:

PRESENT:

Alan D. Wapner, President
Ronald D. Loveridge, Treasurer
Julia Gouw, Commissioner

Curt Hagman, Vice President
Jim W. Bowman, Secretary

A quorum of the OIAA Commissioners was present.

STAFF:

Chief Executive Officer Atif Elkadi
Board Clerk/Assistant Secretary Norma I. Alley, MMC

Assistant Legal Counsel Kevin P. Sullivan

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was performed.

AGENDA REVIEW/ANNOUNCEMENTS

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

No conflicts of interests were declared.

PUBLIC COMMENT

President Wapner called for public comment. Seeing no one come forward, President Wapner closed public comment.

CONSENT CALENDAR

2. APPROVAL OF MINUTES

Approved minutes for the OIAA Commissioners meeting on October 24, 2024.

3. CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

Received and filed the Cash Disbursement Report (Bills/Payroll) for the month ended October 31, 2024.

4. FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2024

Received and filed the financial statements for the three months ended September 30, 2024.

5. INVESTMENT REPORT FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2024

Received and filed the Investment Report for the three months ended September 30, 2024.

6. RESOLUTION ADOPTING THE FISCAL YEAR 2025 ASSET REPLACEMENT AND IMPROVEMENT BUDGET

Approved a resolution adopting the Fiscal Year 2025 Capital Outlay Budget.

RESOLUTION NO. 2024-11: A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY ADOPTING THE ASSET REPLACEMENT AND IMPROVEMENT BUDGET FOR FISCAL YEAR 2024-25

7. FEDERAL AVIATION ADMINISTRATION FISCAL YEAR 2024-2025 AIRPORT INFRASTRUCTURE GRANT

Authorized the Chief Executive Officer (CEO) to accept grant funding from the Federal Aviation Administration (FAA) for the federal share of an eligible airport planning project at Ontario International Airport in the total amount of \$241,320.00 awarded as a grant through the Bipartisan Infrastructure Law (BIL) FY 2024 Airport Infrastructure Grant (AIG) for the preparation of the Airport Layout Plan Update with Narrative Report and execute the grant agreement and all terms, conditions, and documents required by the grant agreement.

8. FEDERAL AVIATION ADMINISTRATION FISCAL YEAR 2024 AIRPORT IMPROVEMENT PROGRAM GRANT

Authorized the Chief Executive Officer (CEO) to accept grant funding from the Federal Aviation Administration (FAA) in the amount of \$4,094,060.00, provided through the Airport Improvement Program (AIP), for the federal share of an eligible project at Ontario International Airport. This grant supports the design phase for the rehabilitation of Runway 8L-26R and Connecting Taxiways east of Taxiway U (Phase I Design Project). The CEO is also authorized to execute the grant agreements, along with all terms, conditions, and required documents as stipulated by the grant agreement.

9. CONTRACT WITH DELOITTE DEVELOPMENT, LLC FOR CYBER SECURITY CONSULTING SERVICES

Approved a contract amount of \$300,000.00, authorized the Chief Executive Officer to negotiate, and execute a contract with Deloitte Development, LLC to perform a comprehensive Cyber Security Assessment.

10. AGREEMENT AMENDMENT WITH CDW GOVERNMENT LLC, FOR PROCUREMENT OF INFORMATION TECHNOLOGY EQUIPMENT AND SERVICES

Authorize the Chief Executive Officer to execute an agreement amendment with CDW Government, LLC, (CDW-G), based on Sourcewell Contract #121923-CDW, for the procurement of information technology equipment and services in an amount of \$400,000.00, not to exceed \$500,000.00 in Fiscal Year 2024-2025.

MOTION: Moved by Vice President Hagman, seconded by Commissioner Gouw, to approve the Consent Calendar, including Resolution No. 2024-11. Motion carried by a 5 Yes/0 No vote.

CEO REPORT

CHIEF EXECUTIVE OFFICER UPDATES

Chief Executive Officer Elkadi provided updates on passenger traffic numbers, changes to flights, and general airport matters, accompanied by a PowerPoint. Mr. Elkadi fielded inquiries from the Commissioners.

COMMISSIONER MATTERS

President Wapner inquired about ONT putting media out on cable stations. Chief Executive Officer Elkadi fielded the inquiry.

Vice President Hagman inquired about staffing at the FIS and new flights launching at ONT. Chief Executive Officer Elkadi fielded the inquiry.

ADJOURNMENT

President Wapner adjourned the Ontario International Airport Authority Commissioners Meeting at 2:12 p.m.

RESPECTFULLY SUBMITTED:

APPROVED:

NORMA I. ALLEY, MMC, BOARD CLERK

ALAN D. WAPNER, PRESIDENT

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MEETING DATE: DECEMBER 17, 2024

SUBJECT: CASH DISBURSEMENT REPORT (BILLS/PAYROLL)

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Receive and file the Cash Disbursement Report (Bills/Payroll) for the month ended November 30, 2024.

FISCAL IMPACT SUMMARY: The funding is approved in the Fiscal Year 2024-2025 budget.

BACKGROUND: In June 2024, the OIAA Commissioners adopted an operating budget that is driven by strong aviation activity and financial performance realized by OIAA in FY2024. The operating budget was developed from OIAA goals and objectives and includes significant increases in resources to meet current and expected near term growth.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Cash Disbursement Report (Bills/Payroll) for the month ended November 30, 2024.

STAFF REVIEW AND APPROVAL:

Originator:	<u>Celeste Heinonen, Chief Financial Officer</u>
Originating Dept.:	<u>Financial Accounting and Reporting</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Celeste Heinonen</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

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MEETING DATE: DECEMBER 17, 2024

SUBJECT: AGREEMENT WITH BENVIEW STRATEGIES, LLC, FOR ON-CALL FINANCIAL ADVISORY AND PROFESSIONAL SERVICES

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer to execute an agreement with BenView Strategies, LLC, for financial advisory, professional, and consulting services, for three years, with two one-year options, not to exceed \$529,000.

FISCAL IMPACT SUMMARY: Funds for this contract are available in the FY 2025 Budget. Funding for subsequent years will be requested through the annual budget process.

BACKGROUND: The Ontario International Airport Authority (OIAA) requires financial advisory services to assist in providing input, guidance and technical support to the OIAA Finance, Revenue Management, and Executive staff. The proposed agreement is to provide the OIAA with strategic financial support services for three years, with two one-year options, as outlined in the professional services agreement.

PROCUREMENT: OIAA's procurement policies allow for non-competitive purchasing if specialized services are unique and competitive proposals would be impractical or undesirable. As determined by OIAA management, BenView Strategies, LLC, is currently working for OIAA and has demonstrated unique qualifications and has proven expertise in the airport financial strategic planning needs of ONT. The internal/external knowledge of BenView Strategies, LLC, related to OIAA structure and on-going tasks is unique to this consultant and the nature of the contract is such that competitive proposals would not produce an advantage and the advertisement for competitive bids would be undesirable because of time-sensitive need of the specialized services, additional services needed to complete ongoing tasks and it would be costly in time and money to seek a new service provider, among other factors. In this case, staff recommends an award of a professional services agreement with BenView Strategies, LLC, based on sole source, provided in Attachment B.

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a "project" within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant's consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Sole Source Procurement Justification Form.

STAFF REVIEW AND APPROVAL:

Originator:	Celeste Heinonen, Chief Financial Officer
Originating Dept.:	Finance
Director Review:	N/A
Chief Review:	<i>Celeste Heinonen</i>
CFO Review:	<i>Celeste Heinonen</i>
CEO Approval:	<i>Atif Elkadi</i>

This Agenda Report has been reviewed by OIAA General Counsel.

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Sole Source Procurement Justification Form

Full and open competition should be the objective in public procurement, but it is not always possible or practicable. In procuring goods and services, staff may determine that the most valuable purchase to the Airport may only be available from one vendor due to technological, specialized, or other unique characteristics. Otherwise, as long as there is more than one potential vendor available to satisfy a given need, there exists insufficient justification for a sole source procurement.

Request for approval of a Sole Source Procurement must be justified in writing by the initiator and approved by the appropriate approval authority. The Chief Executive Officer may authorize Sole Source Procurements up to \$100,000. Requests for Sole Source procurements in excess of \$100,000 must be approved by Ontario International Airport Authority. Requests for Sole Source approval are routed from the Board of Commissioners for the Requesting Department through the Procurement Department and the Chief Administrative Officer.

The following factors are among those that constitute justifications for sole source purchases:

- The vendor is determined to be the only known source after solicitation of several sources or after competitive bids; competition is determined to be inadequate.
- The item can only be procured directly from the original manufacturer or sole representative of the item in the Airport's geographical region.
- There is a reasonable basis for concluding the Airport's minimum needs can only be satisfied by unique supplies or services, and the vendor demonstrated a distinctive qualification due to
 - an innovative concept or a unique capability to provide the particular services proposed;
 - proven expertise or specialized knowledge in a field of few known experts,
 - previous experience providing similar services to the airport resulting in an understanding of the airport's immediate needs and practices increasing the likelihood of greater efficiency and success.
- Using an equivalent piece of equipment or commodity would require modifications to existing equipment, necessitate engineering re-design, or require voiding of a warranty.
- Supplies may be deemed available only from the original source in the case of a follow-on contract for the continued development or production of a major system or highly specialized equipment, including significant components thereof, when it is likely that award to any other source would result in:
 - Substantial duplication of cost to the Airport that is not expected to be recovered through competition, or
 - Unacceptable delays in fulfilling the Airport's requirements
- Airport property is released to a proven vendor who must dismantle equipment in order to assess repair needs and it is not practical or feasible to obtain competitive pricing for repair.
- Limited rights in data, patent rights, copyrights, or secret processes exist.
- When in accordance with the Airport's standardization program, only specified makes and models of technical equipment and parts will satisfy the Airport's needs for additional units or replacement items, and only one source is available.

- The item is one with which staff members who will use the item have specialized training and/or expertise, and retraining would incur substantial costs in time and/or money.
- Purchase of property for which it is determined there is no functional equivalent.
- The existence of an unusual and compelling urgency with potentially severe repercussions for the Airport resulted in the impracticality of a competitive purchase process.
- When the Airport determines, with the advice of legal counsel, that seeking competition would not produce an advantage, the Airport may waive competitive bidding requirements.

Please provide detailed justification below and furnish the necessary documentation. Attach additional sheets as necessary.

Vendor: BenView Strategies LLC

Goods/Services: Strategic Aviation Management and Advisory Consulting Services

Justification:

As determined by OIAA management, Jeff Benvegnu, dba BenView Strategies LLC, has demonstrated his unique qualifications and proven expertise in providing Strategic Advisory and Planning Support services to OIAA staff. With more than 30 years in the field of Aviation Real Estate and Finance, his experience includes Airline, Airport and professional consulting services positions with a focus on combining strategic planning with tactical execution in Finance, Airline Affairs, and Airport Management.

For the past three years, BenView Strategies LLC, has directly provided strategic input, guidance and technical support to OIAA’s Chief Executive Officer (CEO), the Chief Financial Officer (CFO), and the Chief Revenue Management Officer (CRMO). Jeff’s unique qualifications, including, but not limited to, having worked in senior roles for a major Airline and a major Airport, provide significant strategic value to OIAA executives on numerous initiatives, including the ongoing Use and Lease Agreement negotiations, development of a strategic plan and implementation for Revenue Management, interim management of the Finance budget process prior to the hiring of the new CFO, and assistance on the organization’s overall strategic plan.

The OIAA requires on-going strategic assistance to support OIAA’s Executive Office, Finance and

Submitted by:

Reviewed by:

Authorized by:

Celeste Heinonen

Luis Medina

Jamaal Avilez

Title:
Chief Financial Officer

Title: Director of Procurement & Contracts

Title: Chief Administrative Officer

Signature:

Signature:

Signature:


Celeste Heinonen (Dec 2, 2024 09:28 PST)


Luis Medina (Dec 2, 2024 09:52 PST)


Jamaal Avilez (Dec 2, 2024 10:10 PST)

Date:
12/02/24

Date:
12/02/24

Date:
12/02/24

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MEETING DATE: DECEMBER 17, 2024

SUBJECT: AGREEMENT WITH RAMBOLL AMERICAS ENGINEERING SOLUTIONS, INC FOR ON-CALL ENVIRONMENTAL COMPLIANCE CONSULTING SERVICES

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer to execute an agreement with Ramboll Americas Engineering Solutions, Inc. for on-call environmental compliance oversight consulting services, for three years with two one-year options, not to exceed \$4,500,000.00.

FISCAL IMPACT SUMMARY: Funds for this contract are available in the FYE 2025 Budget. Funding for subsequent years will be requested through the annual budget process.

BACKGROUND: The Ontario International Airport Authority (OIAA) requires environmental compliance services to provide input, guidance and technical support to the OIAA. The proposed agreement is to provide the OIAA with environmental compliance support services for three years, with two one-year options, as outlined in the professional services agreement.

PROCUREMENT: OIAA’s procurement policies allow for non-competitive purchasing if specialized services are unique and competitive proposals would be impractical or undesirable. As determined by OIAA management, Ramboll Americas Engineering Solutions, Inc. is currently working for OIAA and has demonstrated unique qualifications and has proven expertise in the airport environmental compliance needs of ONT. The internal/external knowledge of Ramboll Americas Engineering Solutions, Inc. related to OIAA structure and on-going tasks is unique to this consultant and the nature of the contract is such that competitive proposals would not produce an advantage and the advertisement for competitive bids would be undesirable because of time-sensitive need of the specialized services, additional services needed to complete ongoing tasks and it would be costly in time and money to seek a new service provider, among other factors. In this case, staff recommends an award of a professional services agreement with Ramboll Americas Engineering Solutions, Inc. based on sole source, provided in Attachment B.

CEQA COMPLIANCE AND LAND USE APPROVALS: The proposed professional services agreement with the Consultant is not a “project” within the meaning of Section 15378 of the CEQA guidelines because there is no potential for the Consultant’s consulting work to result in a direct or indirect physical change in the environment. As a result, the activity is not subject to CEQA.

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Sole Source Procurement Justification Form.

STAFF REVIEW AND APPROVAL:

Originator:	<u>James Kesler, Chief of Operations</u>
Originating Dept.:	<u>Operations</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>James Kesler</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ikadi</i></u>

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The following factors are among those that constitute justifications for sole source purchases:

- The vendor is determined to be the only known source after solicitation of several sources or after competitive bids; competition is determined to be inadequate.
- The item can only be procured directly from the original manufacturer or sole representative of the item in the Airport's geographical region.
- There is a reasonable basis for concluding the Airport's minimum needs can only be satisfied by unique supplies or services, and the vendor demonstrated a distinctive qualification due to
 - an innovative concept or a unique capability to provide the particular services proposed;
 - proven expertise or specialized knowledge in a field of few known experts,
 - previous experience providing similar services to the airport resulting in an understanding of the airport's immediate needs and practices increasing the likelihood of greater efficiency and success.
- Using an equivalent piece of equipment or commodity would require modifications to existing equipment, necessitate engineering re-design, or require voiding of a warranty.
- Supplies may be deemed available only from the original source in the case of a follow-on contract for the continued development or production of a major system or highly specialized equipment, including significant components thereof, when it is likely that award to any other source would result in:
 - Substantial duplication of cost to the Airport that is not expected to be recovered through competition,
 - or
 - Unacceptable delays in fulfilling the Airport's requirements
- Airport property is released to a proven vendor who must dismantle equipment in order to assess repair needs and it is not practical or feasible to obtain competitive pricing for repair.
- Limited rights in data, patent rights, copyrights, or secret processes exist.
- When in accordance with the Airport's standardization program, only specified makes and models of technical equipment and parts will satisfy the Airport's needs for additional units or replacement items, and only one source is available.

- The item is one with which staff members who will use the item have specialized training and/or expertise, and retraining would incur substantial costs in time and/or money.
- Purchase of property for which it is determined there is no functional equivalent.
- The existence of an unusual and compelling urgency with potentially severe repercussions for the Airport resulted in the impracticality of a competitive purchase process.
- When the Airport determines, with the advice of legal counsel, that seeking competition would not produce an advantage, the Airport may waive competitive bidding requirements.

Please provide detailed justification below and furnish the necessary documentation. Attach additional sheets as necessary.

Vendor: Ramboll Americas Engineering Solutions Inc.

Goods/Services: Professional Consulting Services - Environmental Compliance Oversight for OIAA

Justification:

Ramboll has worked with Ontario International Airport Authority (OIAA) since 2021, focused on providing expertise and strategic advice as it pertained to air quality issues to assist OIAA in the short and long-term planning development. Ramboll more recently conducted a comprehensive environmental compliance survey to assist the evaluation on the current compliance status and gap identification for OIAA. Through these project tasks, Ramboll has developed an understanding of OIAA’s compliance needs going forward. The Ramboll team also has other past experience with working with airports and airport operators in Southern California, providing a strong knowledge base of airport and tenant operations to support a partnership with OIAA.

Ramboll has the expertise and relationships to help OIAA reach their compliance goals and standards. Notably, Ramboll has extensive experience working with South Coast Air Quality Management District, California State Water Resources Control Board (SWRCB), California Department of Toxic Substances Control (DTSC), and San Bernardino County Fire Department (the local Certified Unified Program Agency [CUPA]). This experience provides the foundation to immediately assist OIAA with their environmental compliance efforts. The Ramboll team will include more than 100 combined years of compliance experience and supported by a firm with staff and resources to ensure OIAA has a partner to provide leadership for environmental compliance

Submitted by:

Karen Kavanagh

Reviewed by:

Luis Medina

Authorized by:

Jamaal Avilez

Title:

Chief of Strategy and Transformation

Title: Director of Procurement & Contracts

Title: Chief Administrative Officer

Signature:



Signature:


Luis Medina (Dec 2, 2024 10:31 PST)

Signature:


Jamaal Avilez (Dec 2, 2024 10:41 PST)

Date:

11/30/24

Date:

12/02/24

Date:

12/02/24

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MEETING DATE: DECEMBER 17, 2024

SUBJECT: AGREEMENT WITH SIGN INDUSTRIES, INC., FOR THE ONTARIO INTERNATIONAL AIRPORT MONUMENT SIGN PROJECT

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer to execute an agreement with Sign Industries, Inc., for the Ontario Monument Sign Design and Build Project in the amount of \$399,810.00, and approve a construction contingency, up to 15% of the overall contract value.

FISCAL IMPACT SUMMARY: The project and budget amount of \$1,500,000.00 was approved via the Majority in Interest (MII) process on April 29, 2022, and is not expected to exceed \$1,500,000.00 and will be paid with Ontario International Airport Authority (OIAA) appropriations or local funds. There will be no Federal Aviation Administration (FAA) grant funding for this project. The approved MII amount was determined in Q1 2022 and included significant additional lighting scope, design evolution, and contingencies.

BACKGROUND: The existing ONT monument sign was originally installed in 1998 and has not been upgraded since the original installation. To enhance wayfinding and ONT brand awareness, OIAA commenced a design study in 2020 to explore sense of place and how to integrate signage and wayfinding into the airport terminal environment. From this study, it was recommended to replace the existing monument sign to elevate the airport's identity at the main entrance and align it with the branding expectations of the OIAA.

The new ONT monument sign will include 10-foot-high letters mounted on foundation pipes, three rows of mountain facades mounted on a spread footing, and ground mounted color changing LED linear lighting. Award of this contract will involve design work including scope confirmation, engineering, design drawings, shop drawings, and permitting for the new ONT monument sign. Construction work under this contract shall include fabrication, removal of the existing monument sign, landscaping, and modification of existing irrigation components.

PROCUREMENT: The Request for Qualifications (RFQ) # 2201108 for Wayfinding, Signage, and Advertising in November 2022, established a qualified list of vendors in March 2023. Staff reached out to all firms on the qualified list. Sign Industries responded with their initial proposal on October 30, 2024. After OIAA review and comments, Sign Industries, Inc. submitted a revised proposal on November 1, 2024, that was satisfactory. No other Vendor on the qualified list elected to participate on this project.

CEQA COMPLIANCE AND LAND USE APPROVALS: Not applicable. The limited scope work in the same footprint as the existing monument sign does not foreseeably result in a potentially significant environmental impact that requires CEQA review.

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: There will be minor impacts to the airport parking lot roadway system involving closing the thru lane south of the monument sign location. Also, closing one of the existing east and/or west curved traffic lanes for removal, construction, and installation work. Program Management will work with Operations regarding a traffic control and safety plan.

SCHEDULE: The ONT Monument sign project is anticipated to take approximately nine months to complete. The schedule is broken down in the following components: 1. Design, review, and permitting to take approximately five months. 2. Fabrication lead time to take approximately three months. 3. Demolition, construction, and installation to take approximately two months, having a duration occurring simultaneously with the fabrication lead time duration.

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	Keith Owens, Director of Program Management Capital Development
Originating Dept.:	
Director Review:	<i>Keith A Owens</i>
Chief Review:	<i>Marissa Sanchez</i>
CFO Review:	<i>Celeste Heinonen</i>
CEO Approval:	<i>Atif Okadi</i>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Board. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.



MEETING DATE: DECEMBER 17, 2024

SUBJECT: AGREEMENT AMENDMENT WITH AIRPORT AND AVIATION PROFESSIONALS, INC., FOR FINANCIAL AND TECHNICAL ADVISORY SERVICES

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Authorize the Chief Executive Officer to execute an agreement amendment to Agreement No. SCONT-000321 with Airport and Aviation Professions, Inc. (AvAirPros) for financial and technical advisory services, not to exceed \$150,000 for a total contract amount of \$650,000.

FISCAL IMPACT SUMMARY: This action will result in a fiscal impact of an additional \$50,000 for the fourth contract year (January 1, 2024 – December 31, 2024), and an additional \$100,000 for the fifth contract year (January 1, 2025 – December 31, 2025).

BACKGROUND: AvAirPros has been providing professional services to the Authority since October 31, 2017. Their knowledge and expertise with regards to airport and airline relationships has been pivotal in moving the Authority forward. Recently, under Agreement No. SCONT-000321 entered on January 1, 2021, AvAirPros has been an essential resource in the Authority’s continued Use and Lease Agreement (ULA) negotiations. The ULA has immense significance in how the Authority conducts business, and its ongoing relationship with the airline consortium. As these negotiations continue, there has been an increased need for AvAirPros’ services as the Authority strives to secure the best deal for the Airport and its partners. To maintain the continuity of service provided by AvAirPros it has become apparent that additional funding is needed to close out this current contract year, and to support the next contract year which should see the successful conclusion of the ULA negotiation. To this end, the Authority requests an additional \$50,000 for the 4th contract year, bringing the annual total to \$150,000, and an additional \$100,000 for the 5th contract year for annual total of \$200,000. In total, the contract expenditure for all contract years will not exceed \$650,000.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: SCONT-000321 is set to expire on December 31, 2025

ATTACHMENTS: N/A

STAFF REVIEW AND APPROVAL:

Originator:	<u>Jamaal Avilez, Chief Administrative Officer</u>
Originating Dept.:	<u>Administrative</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Jamaal Avilez</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

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MEETING DATE: DECEMBER 17, 2024

SUBJECT: RESOLUTION IMPLEMENTING A NEW AIR CARRIER INCENTIVE PROGRAM C (ACIP C) COVERING MEXICO AND CANADA

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Adopt a resolution to approve a new Air Carrier Incentive Program C (ACIP C), offering qualifying Air Carriers various incentives to promote the entry of new entrant carriers at ONT, as well as new nonstop service to unserved destinations in Mexico and Canada.

FISCAL IMPACT SUMMARY: If approved, the new ACIP C will provide up to twelve (12) months of full (100%) landing fee waivers, up to twelve (12) months of partial (50%) terminal rent rebates, plus designated marketing support for new qualifying nonstop service to destinations in Mexico and Canada. In addition, this ACIP C provides certain incentives for up to twelve (12) months for new entrant carriers based in Mexico and Canada, including a credit towards terminal rents and terminal use fees of USD 4.00 per deplaned passenger (in an amount not to exceed USD 500,000), plus designated marketing support. There shall be a maximum of ten (10) incentive packages offered under this ACIP. Each new entrant carrier incentive shall count as one (1) package, and each new qualifying nonstop destination offered from ONT shall count as one (1) package.

New qualifying nonstop service and new qualifying entrant carriers are both expected to increase international passenger traffic at ONT, with related increases in both aeronautical and non-aeronautical revenues (parking, food and beverage, retail, etc.). Generally, the amount of service (e.g. weekly departures) a new entrant carrier or a carrier offering new qualifying nonstop service offers will directly correlate to the value of the waivers, rebates and marketing incentives provided by ONT, with the result that air carriers offering lower service levels will receive a lower value of incentives compared to air carriers offering higher service levels.

BACKGROUND: On July 25, 2024, the Ontario International Airport Authority (OIAA) Commission took two actions related to the current Air Carrier Incentive Programs offered at the airport – one extending the existing ACIP A (United States/Canada/Mexico) for new qualifying service starting on or before March 31, 2025, the other approving a new ACIP B for all other international locations. Under the terms of the existing ACIP A, service to new qualifying destinations in the United States, Canada and Mexico is eligible for a full waiver of landing fees, as well as designated marketing support provided by the airport, while the recently adopted ACIP B for all other international locations also provides a partial waiver of terminal rents and increased marketing support.

To better align incentives offered for destinations in Mexico and Canada with those offered to other unserved international destinations, OIAA staff proposes this new ACIP C for destinations and airlines in Mexico and Canada, which, upon approval by the Commission, would be valid for qualifying service which launches from

ONT between April 1, 2025, and June 30, 2026. While this new ACIP C follows similar parameters as the recently adopted ACIP B for all other international locations, a few key differences include:

- Providing a 100% waiver of landing fees for twelve (12) months for new qualifying nonstop destinations, compared to twenty-four (24) months for all other international locations.
- Providing a 50% waiver of terminal rents for twelve (12) months for new qualifying nonstop destinations, compared to twenty-four (24) months for all other international locations.
- Different levels of marketing support.

This new ACIP C is recommended by the staff as a reflection of the continued competitive nature of securing international passenger air service, and includes the goals outlined below:

- Connect ONT to additional international destinations.
- Attract new international entrant carriers at ONT.
- Increase passenger traffic and related non-aeronautical revenues at the airport.
- Promote competition at the airport.
- Provide economic growth throughout the airport's catchment area by stimulating additional international visitor traffic and corresponding spend in the region.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. Resolution No. 2024-12

STAFF REVIEW AND APPROVAL:

Originator:	<u>Quinn Annelin, Director of Air Service Development</u>
Originating Dept.:	<u>Air Service Development</u>
Director Review:	<u><i>Quinn P. Annelin</i></u>
Chief Review:	<u><i>Atif Ekadi</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Ekadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Board. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.

RESOLUTION NO. 2024-12

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY APPROVING A NEW AIR CARRIER INCENTIVE PROGRAM C (ACIP C) COVERING NEW ENTRANT CARRIERS AND DESTINATIONS IN MEXICO AND CANADA

WHEREAS, the Ontario International Airport Authority (“OIAA”) was established for the purpose of operating, maintaining, managing, and developing the Ontario International Airport (“ONT” or “Airport”), including developing air commerce and transportation; and

WHEREAS, on July 25, 2024, the Commission approved Resolution No. 2024-05, extending the existing Air Carrier Incentive Program A (“ACIP A”) through March 31, 2025, for new qualifying service and new entrant carriers in the United States, Canada and Mexico; and

WHEREAS, on July 25, 2024, the Commission approved Resolution No. 2024-06, establishing a new Air Carrier Incentive Program B (“ACIP B”) for new qualifying service and new entrant carriers outside the United States, Canada and Mexico; and

WHEREAS, the OIAA desires to better align incentives offered for new qualifying service to Mexico and Canada with those offered to other international destinations.

NOW, THEREFORE, BE IT RESOLVED by the Ontario International Airport Authority Commission as follows:

SECTION 1. The Ontario International Airport Authority Commission hereby approves the continuation of incentives for any carriers which are currently receiving incentives under the existing ACIP A, as of March 31, 2025.

SECTION 2. The Ontario International Airport Authority Commission hereby approves the continuation of incentives for any carriers which are currently receiving incentives under the existing ACIP B, as of March 31, 2025.

SECTION 3. The Ontario International Airport Authority Commission hereby approves a new Air Carrier Incentive Program C (“ACIP C”), attached as Exhibit “A” and by this reference incorporated. This incentive program offers certain incentives for new qualifying service that begins from the Airport between April 1, 2025, and June 30, 2026, (inclusive) to destinations in Mexico and Canada, as well as for new entrant carriers from Mexico and Canada.

SECTION 4. The Ontario International Airport Authority Commission hereby authorizes the Chief Executive Officer to enter into program agreements and execute the terms of the agreements/commitment letters.

SECTION 5. This Resolution will take effect immediately upon its adoption.

SECTION 6. Certification. The Secretary/Assistant Secretary shall certify as to the adoption of this Resolution.

PASSED, APPROVED, AND ADOPTED at a Special Meeting this 17th day of December 2024.

ALAN D. WAPNER, OIAA PRESIDENT

ATTEST:

NORMA I. ALLEY, MMC, ASSISTANT SECRETARY

APPROVED AS TO LEGAL FORM:

LORI D. BALLANCE, GENERAL COUNSEL

STATE OF CALIFORNIA)
COUNTY OF SAN BERNARDINO)
CITY OF ONTARIO)

I, Norma I. Alley, MMC, Board Clerk/Assistant Secretary of the Ontario International Airport Authority, DO HEREBY CERTIFY the foregoing Resolution No. 2024-12 is the original and was duly passed and adopted by the Commission of the Ontario International Airport Authority at a Special Meeting held December 17, 2024, by the following roll call vote, to wit:

AYES: COMMISSIONERS:

NOES: COMMISSIONERS:

ABSENT: COMMISSIONERS:

(SEAL)

NORMA I. ALLEY, MMC
BOARD CLERK/ASSISTANT SECRETARY



Exhibit “A”

Ontario International Airport
Air Carrier Incentive Program C (ACIP C)
Covering airlines and destinations in Mexico and Canada

INTRODUCTION

This Air Carrier Incentive Program C (“ACIP C” or “Program”) for the Ontario International Airport (“ONT” or “Airport”) is designed to encourage and promote additional nonstop commercial passenger service by both new entrant and current incumbent commercial air carriers to destinations in Mexico and Canada.

GOALS

The goals of the Program include:

- Connect ONT to Canada and additional destinations in Mexico;
- Attract new entrant carriers from Mexico and Canada at ONT;
- Increase passenger traffic and related non-aeronautical revenues at the Airport;
- Promote competition at the Airport; and
- Provide economic growth throughout the Airport’s catchment area by stimulating additional international visitor traffic and corresponding spend in the region.

TERM

This ACIP C shall be effective upon approval by the Ontario International Airport Authority’s (“OIAA”) Commissioners and will terminate on June 30, 2027. For service(s) eligible under the ACIP C, the Air Carrier providing the service will receive the incentive for up to twelve (12) months from the initiation of the eligible service(s) but such period shall conclude by June 30, 2027. Any privileges granted to any person in connection with or as a result of the implementation of this ACIP, shall be subject to the Air Carrier’s operating or lease agreement and may be revoked, suspended, or terminated at any time at the sole discretion of the Commissioners.

After the approval of this ACIP C by the OIAA Commission, the Chief Executive Officer (“CEO”) shall have the authority to modify the eligibility requirements of the program, so long as such modification has a fiscal impact at or below the current signing authority of the CEO at the time that such modification is made. This will allow the OIAA to regularly re-calibrate the effectiveness of this ACIP C, by adjusting the incentives to match constantly changing market conditions and opportunities.

DESCRIPTION OF INCENTIVES

This ACIP C is subject to all federal, state, local laws, and all other rules, regulations, and written agreements between the OIAA and the Air Carrier(s).

There shall be a maximum of ten (10) incentive packages offered under this ACIP.

Incentives for “new qualifying nonstop service” shall be provided from the start of the eligible service as described in the following section, and only for the new eligible service, and include the following:

- A full (100%) waiver of Landing Fees
- A partial (50%) waiver of:
 - Terminal Rental Rates for Terminal Space, such as offices, ticket counter/queuing spaces, and preferential gate leases (allocated to the new qualifying service only as a portion of total frequencies offered by the Air Carrier at the Airport)
 - Terminal Use Fees (Gate Use Charges) including Non-Preferential Gate Use Fee and Jet Bridge Utility Fee on Non-Preferential Gate(s) (related to the new qualifying service only)
 - Aircraft Parking Charges (related to the new qualifying service only)
- Marketing incentives, provided in a reasonable and non-discriminatory manner to any Air Carrier beginning new qualifying service at the Airport, in an amount not to exceed USD 350,000 per new qualifying market, and prorated based on the number of weekly frequencies offered (see Application For and Award of Incentives)

“New qualifying nonstop service” shall consist of no less than two (2) roundtrip operations each seven (7)-day weekly period as provided in the eligibility section below, and must be flown from the Airport to a currently unserved destination. A “currently unserved destination” shall be defined as a destination in Canada or Mexico which has not been served with scheduled nonstop passenger service from the Airport by any carrier for any duration of time within the previous twenty-four (24) months. New service introduced to markets with existing service shall not be eligible for the incentives listed above.

If the “new qualifying nonstop service” is considered seasonal (e.g. more than three (3) months but less than twelve (12) months in duration), the Airport shall provide Marketing incentives only (as defined above), at an amount less than what would be provided for twelve (12) months of service, prorated based on the actual duration of the service offered. No waivers of Landing Fees or Terminal Rents shall apply for service less than twelve (12) months in duration.

Separate incentives for “new entrant carriers” shall be provided from the start of the eligible service, and include the following:

- A credit towards certain terminal rental rates and use fees of USD 4.00 per deplaned passenger at ONT, in an amount not to exceed either that Air Carrier’s total terminal-related payments due to ONT during the incentive period, or USD 500,000 per carrier, whichever is lower (see Application For and Award of Incentives), in accordance with the OIAA’s then current fiscal year Airport System Rates and Charges as listed below:
 - Terminal Rental Rates for Terminal Space, such as offices, ticket counter/queuing spaces, and preferential gate leases
 - Terminal Use Fees (Gate Use Charges) including Non-Preferential Gate Use Fee
 - Aircraft Parking Charges
- Marketing incentives, provided in a reasonable and non-discriminatory manner to any new entrant Air Carrier beginning new qualifying service at the Airport, in an amount not to exceed USD 175,000 per carrier, and prorated based on the number of weekly frequencies offered (see Application For and Award of Incentives)

A “new entrant carrier” shall be defined as any carrier utilizing an air operator certificate (“AOC”) from either Mexico or Canada, which has not provided any scheduled passenger service to or from the Airport within the previous thirty-six (36) months, and which is not flying under the marketing name of another carrier which currently provides passenger service at the Airport, either as a capacity purchase agreement or other similar arrangement.

For new entrant carriers, the duration of the incentive period shall be up to twelve (12) months immediately following the first day that the new entrant carrier begins qualifying passenger service from the Airport. “Qualifying passenger service” shall consist of no less than two (2) roundtrip operations each seven (7)-day weekly period as provided in the eligibility section below.

New entrant carriers providing nonstop service to a new qualifying destination shall be eligible for both types of incentives: those offered for new qualifying nonstop service and those offered for new entrant carriers. The new entrant carrier incentive shall count as one (1) package, and each new qualifying nonstop destination offered from the Airport shall count as one (1) package. For example, if a new entrant carrier commences services from the Airport with two (2) new qualifying nonstop services and two (2) existing nonstop services, this shall count as three (3) incentive packages. New entrant carriers providing nonstop service only to destination(s) which are currently served or have been served with nonstop service from the Airport during the previous twenty-four (24) months shall not receive any waiver of landing fees or Marketing incentives related to new qualifying nonstop service. Only the new entrant carrier incentives shall apply. The total incentive program value for a new entrant carrier providing nonstop service to a new qualifying destination shall not exceed the amount of the fees and/or charges that the carrier would otherwise have incurred for its operations at ONT.

No part of the FIS Use Fees will be waived under the terms of this program. If the Carrier is an incumbent Air Carrier adding new qualifying nonstop service, the rates and charges waivers shall apply only to the new eligible service and, as applicable, shall be calculated based on the percentage of total weekly service frequencies.

The incentive package may be applied at the start of service, or a credit may be applied at the conclusion of the service period. Carriers choosing to begin applying the incentive package at the start of service will be required to provide an instrument of credit or a performance bond for \$10,000.

The incentive package(s) offered by the OIAA under this ACIP C shall be in accordance with the FAA’s Policy and Procedures Concerning the Use of Airport Revenue (64 Fed. Reg. 7696, February 16, 1999) (Revenue Use Policy), including Sections V.A.2 and V.A.3 of the Revenue Use Policy. The OIAA expenditure on advertising for the new qualifying service may be used to cover: (1) a share of promotional expenses such as marketing, advertising, and related activities designed to increase travel using the Airport; and (2) public and industry awareness of Airport facilities and the new qualifying service.

ELIGIBILITY

The incentives covered under this ACIP C are available to both incumbent and new entrant Air Carrier(s). The Air Carrier must have executed an agreement with the OIAA permitting scheduled air service operations at ONT (such as an Operating Use and Terminal Lease Agreement, or Air Carrier Operating Permit) by the start of any air service in order to be eligible for this incentive package(s). In addition, the proposing Air Carrier(s) must have obtained or be able to obtain before the proposed start date of the service, necessary route authority from the United States and the proposed destination and must comply with all statutory and regulatory requirements imposed by the Governments of the United States and/or the proposed destination for the

operation of the proposed service.

For incentives related to new qualifying nonstop service, the incentivized service(s) must:

1. Be a new scheduled and operated nonstop service from ONT to an unserved destination in either Mexico or Canada;
2. Not be currently served by any Air Carrier at ONT (subsequent market entrants will not receive incentives). If multiple Air Carriers announce new non-stop service to the same destination, only the Air Carrier initiating service the earliest shall be eligible for the incentive(s) for such destination;
3. Be operated continuously for at least three (3) months from the date of initiation of service (for seasonal service, or twelve (12) months for year-round service);
4. Be operated on a roundtrip basis at least an average of two (2) days per week during the period for which incentives are provided; and
5. Be initiated during the period from April 1, 2025 to June 30, 2026.

Upgrade of equipment type or increased number of seats on existing flights are not considered new service.

For incentives related to new entrant carriers, the carrier(s) must:

1. Provide continuous scheduled passenger service from ONT for at least twelve (12) months from the date of initiation of service;
2. Operate an average of at least two (2) weekly roundtrip services during the twelve (12) month period;
3. Initiate passenger service from ONT during the period from April 1, 2025 to June 30, 2026; and
4. Not have provided passenger service at ONT during the previous thirty-six (36) months.

GEOGRAPHIC SCOPE

This geographic scope of this ACIP C covers Mexico and Canada only. Incentives related to new qualifying service are available to any airline starting such service, while incentives related to new entrant carriers are available to air carriers using an AOC from either Mexico or Canada only. The Airport offers separate incentive programs for air carriers and unserved destinations in the United States, as well as other international destinations.

Application for and Award of Incentives

The initial incentive package allocation process will begin on January 1, 2025. Any Air Carrier(s) that are eligible and interested in receiving one (1) or more incentive packages during the initial allocation process must complete, sign, and submit to the Chief Executive Officer the written application (“Commitment Letter”) attached to the end of this ACIP C not more than one hundred eighty (180) days prior the first departing flight from ONT of new service qualifying for the incentives. In order to receive the incentive package(s), the Air Carrier must sign the written application (“Commitment Letter”) attached to the end of this ACIP, agreeing to the provisions and eligibility requirements outlined in this ACIP, and provide the following documents: (1) the ONT Air Service Development Incentive Program Application (“Program Application”); and (2) the Commitment Letter Regarding Participation in the ONT Air Service Development Incentive Program (“Commitment Letter”) agreeing to the provisions and eligibility requirements outlined in this ACIP C. The Program Application and Commitment Letter are attached to the end of this ACIP C and must be signed by an Officer and countersigned by the OIAA, and sent to:

Ontario International Airport Authority
Attn: Chief Executive Officer
1923 East Avion Street
Ontario, CA 91761

or any other address as designated by the OIAA from time to time.

For incentive packages awarded for new qualifying nonstop service, if more than one (1) Air Carrier proposes to initiate service to the same destination, the Airport will award the incentive package to the Air Carrier proposing the earliest date on which service will begin.

If more than one (1) Air Carrier proposes to initiate service to the same destination, the Air Carriers propose the same start date for initiation of service, and one (1) of the Air Carriers is a new entrant Air Carrier at ONT, the Airport will award the incentive package to the new entrant Air Carrier at ONT consistent with the Incentive Program goal of providing new non-stop air service between ONT and the destination by promoting competition at the Airport.

If more than one (1) Air Carrier proposes to initiate service to the same destination, the Air Carriers propose the same start date for initiation of service and none of the Air Carriers are new entrant Air Carriers (or more than one (1) of the Air Carriers is a new entrant Air Carrier), the Airport will conduct a lottery to select the Air Carrier that will receive the incentive package for that destination.

Assuming that all eligibility criteria referenced above are met, the following conditions will apply to the award of the incentive package(s):

- An Air Carrier may receive more than one (1) incentive package provided that the Air Carrier separately meets all of the eligibility criteria referenced above for each package.
- Waiver of any fees or charges will be awarded in the form of credits to the Air Carrier, resulting in a payable balance of \$0.00 for such occurred charges.

If an Air Carrier that has been awarded one or more incentive package(s) chooses to apply the applicable credits at the outset of the required service period (rather than at the conclusion of the service period), the Air Carrier shall provide the Airport with an instrument of credit or a performance bond in the amount of US\$10,000 to be received under this Incentive Program. The form of credit or bond must be approved by the Chief Financial Officer. The allocation of the incentive package(s) shall not be transferable, and no property rights are created by virtue of the allocation of incentive package(s).

The OIAA shall have no liability of any nature, or in any form, to an Air Carrier for any costs, expenses, harm, damages, or other claims which an Air Carrier might otherwise have against the OIAA, or which an Air Carrier might incur, in respect of, or arising from, incentive package allocation(s) and any capacity withdrawn due to failure to comply with the Airport rules or regulations or for any other reasons determined by ONT to be necessary and reasonable.

General Provisions

Authority

This ACIP C is adopted by OIAA, acting in its capacity as the proprietor and certificated operator of ONT, and under the authority of federal law, and the laws of the State of California, which designate OIAA as the proper local entity to balance the needs of the community for adequate commercial air transportation facilities

and services, including service to international destinations, and the desire of the local community for responsible air transportation operations at ONT. This ACIP C reflects consideration of and by OIAA of all of its state and federal obligations and responsibilities as the proprietor of ONT, including, but not limited to, FAA Policy and Procedures Concerning the Use of Airport Revenue (64 Fed. Reg. 7696, February 16, 1999) (Revenue Use Policy), including Sections V.A.2 and V.A.3 of the Revenue Use Policy.

This ACIP is adopted by OIAA in recognition of its proprietary and governmental obligations under the STATE AERONAUTICS ACT (CALIFORNIA PUBLIC UTILITIES CODE 21001, et seq.) and is particularly made in recognition of the importance of the business, tourist and recreation industry to the economic health and well-being of the regional and local community. The region is a major business, tourist and resort destination center, and a substantial portion of the economy of the region depends upon tourism and resort activities. The ability of OIAA to encourage and promote passenger air service between ONT and currently unserved markets is indispensable to the continued economic vitality of the Airport and to the business, tourism and resort segments of the local and regional economy.

General Limitations and Qualifications

All operating privileges of any type made under this ACIP are made subject to all provisions, limitations and qualifications of the Airport and are privileges revocable by OIAA at will, do not constitute “property interests” of Air Carriers affected by this Program in any form, and are not transferable directly or indirectly, or by operation of law.

Relationship to Agreements

No Commercial Air Carrier may conduct operations at ONT until it has first received approval of an Operating Use and Terminal Lease Agreement, or Air Carrier Operating Permit further defining its obligations to OIAA in respect of its operations at ONT. The obligations of any Air Carrier servicing ONT under this Program are in addition to any and all obligations said Carrier has to the Airport under its agreement(s) with the OIAA.

Amendments, Termination or Suspension

After the approval of this ACIP by the OIAA Commission, the OIAA CEO shall have the authority to modify the eligibility requirements of the Program, so long as such modification has a fiscal impact at or below the current signing authority of the CEO at the time that such modification is made. Unless specifically provided, this ACIP may also be amended, terminated, or suspended by approval of the OIAA Commission. In the event this ACIP is amended by either the OIAA Commission or the CEO, the Air Carrier receiving incentives under this Program shall be deemed to have accepted all terms and provisions of such amendment immediately.

Interpretation of Program

The OIAA shall solely and reasonably interpret and implement the ACIP C.

Compliance with Federal Obligations

The terms and implementation of this ACIP C shall be, at all times, subordinated to applicable federal, state, and local laws and regulations, and the provisions of any existing or future agreement between the OIAA and the U.S. Government or governmental authority, relating to the operation or maintenance of the Airport. This Program may be terminated, in whole or in part, if it is determined to violate applicable laws, regulations or any assurance made by OIAA to the U.S. Government in connection with the receipt of federal grants-in-aid

or the approval of Passenger Facility Charges.

Non-Exclusivity of Sanctions, Penalties, and Remedies

The penalties of this ACIP are non-exclusive, and are in addition (and without prejudice) to any and all other remedies, at law or at equity, civil or criminal, by contract or otherwise, which may be available to OIAA with respect to the conduct or actions of any Air Carrier using ONT.

Funding

The incentives offered by the Airport in this ACIP C shall not have any effects on the rentals, fees, or charges imposed on other users of the Airport.

Penalties and Prohibitions

In addition to any and all regulations, ordinances, policies, leases, and agreements of the Authority adopted or entered into in its capacity as the proprietor and certificated operator of ONT, the following prohibitions and penalties shall be applicable to all actual or potential operations at ONT under this ACIP.

In the event any Air Carrier that has been allocated, in whole or in part, an incentive package under this ACIP: (1) ceases or abandons flight operations to the proposed destination prior to the end of the required service period; (2) conducts its operations in a manner which causes the Air Carrier to operate less than an average of two (2) days per week continuously during the required service period, beginning on the date of service; (3) fails to initiate the proposed service as required by the Program Application and Commitment Letter; or (4) fails to comply with any regulations, ordinances, policies, leases, and agreements or the Airport, the Air Carrier shall be subject to the following penalties:

- (a) The Air Carrier shall be disqualified from further participation under the Incentive Program, with the exception of any incentive package(s) already allocated to the Air Carrier that remain(s) in compliance with the terms of the Incentive Program, until the person requesting requalification establishes, in writing, to the satisfaction of the Chief Executive Officer (“CEO”), that it has identified the reason(s) for the failure to comply with the terms of the Incentive Program.
- (b) The Air Carrier shall be required to reimburse ONT for all credits received under the Incentive Program for the incentive package(s) for which the violation(s) occurred including, but not limited to, all monetary credit(s); and the repayment of any monetary credits must be paid not later than sixty (60) days after the date of the Airport Director’s written notice of violation. Any person who fails to make repayment as required by this Section within the sixty (60) day period shall be subject to an additional administrative penalty of \$1,000 per day for each day the penalty payment is late.
- (c) Any Air Carrier may submit a written request to the OIAA’s CEO for modifications to the requirements of the ACIP including, but not limited to, the service period and frequency of operations, of the Incentive Program. If the request is granted in whole or in part, the CEO shall specify the modified use requirement authorized by him, and the modifications will then be binding on the applicant operator for the period for which the request has been granted as if contained in the Incentive Program.

The CEO may deny, grant, or grant with conditions the requested modification(s). In considering any request made, the CEO shall consider the following: (i) the reasonableness of the request under the relevant circumstances; (ii) the interests of the air traveling public and the impact of the request, if any, on the ability of OIAA to realize its goals for the Program; and (iii) the effect of the request, if any, on the goals, policies, and regulations of OIAA in its management and operation of ONT.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

SUBJECT: Commitment Letter Regarding Participation in the Ontario International Airport's Air Carrier Incentive Program C (ACIP C) – New Qualifying Destination

Dear Enter Name Here:

By this letter, Enter Airline Here (the "Airline") would like to formally acknowledge our request to participate in the Ontario International Airport ("ONT" or "Airport") Air Carrier Incentive Program C (ACIP C) ("Incentive Program"). We intend to initiate non-stop service to Enter Destination Here beginning on Enter Date Here.

Consistent with the ACIP, the Airline understands that prior to commencing commercial service at the Airport, the Airline must execute an agreement with OIAA permitting scheduled air services operations at ONT. In addition, we understand that the Airline must comply with all applicable Airport rules and regulations.

This letter is intended to memorialize the Agreement between OIAA, the owner and operator of ONT, and the Airline under the terms of the Incentive Program. The OIAA and the Airline, by their respective signatures to this letter, acknowledge their understanding and agreement that:

- i.) The terms of incentives for Airline's air service to the Airport (the "Incentives") are governed by the Incentive Program.
- ii.) The service that the Airline is offering at ONT falls within all eligibility criteria described in the Incentive Program.
- iii.) The Airline commits to maintain such service for a period of twelve (12) consecutive months from the date of initiation of service and be operated at an average frequency of _____ days per week over the first twelve (12) consecutive months from the date of initiation of service (for Landing Fee waivers, Terminal Rent waivers and Marketing incentives); OR
- iv.) The Airline commits to maintain such service for a period of _____ consecutive months from the data of initiation of service and be operated at an average frequency of two (2) days per week over the first _____ consecutive months from the data of initiation of service (for Marketing incentives related to seasonal service).
- v.) The incentive package will provide an OIAA expenditure on a share of advertising for the new qualifying service, in an amount of _____ [OIAA to enter amount here]. The Airline and OIAA will work together to develop an advertising campaign to raise awareness of the new qualifying service in accordance with all applicable statutes and the FAA's Policy and Procedures Concerning the Use of Airport Revenue (64 Fed.Reg. 7696). The ONT brand shall be prominently, and at least equally, represented in the creative, regardless of which entity develops the creative. All advertising shall be approved by the OIAA in writing, in its sole discretion, before any public dissemination or use. The OIAA will pay its agreed amount and share for the advertising campaign either directly to the vendor, or as a reimbursement to the airline upon receipt of appropriate supporting documentation, and only after the services have been rendered.
- vi.) The Airline shall share with OIAA all data and key performance indicators (KPIs) associated with the Incentive Program advertising campaign on a quarterly basis throughout the term of the incentive(s), as well as at the termination of the incentive(s).

In the event the Airline ceases or abandons flight operations to the proposed destination prior to the end of the required service period or fails to comply with any rule or regulation of ONT during the term of the Incentive Program, by this letter we acknowledge that the Airline will be subject to the penalties as specified in the Incentive Program including, but not limited to, disqualification from further participation under the Incentive Program, and reimbursement to OIAA for all credits, including monetary credits, and expenditures offered pursuant to the Incentive Program.

The Airline understands that this Agreement is subordinate to the provisions of any and all existing and future agreements between OIAA and the United States of America relative to the operation, maintenance, or development of the Airport, the execution of which may be required as a condition precedent to the expenditure of funds for the development of the Airport, or any part thereof. The Airline further understands that, in the event the Federal Aviation Administration of the United States of America or its successor requires modifications or changes in the Incentive Program or to this Agreement, the Airline consents to any and all such modifications and changes as may be required; and the Airline agrees to execute an amendment to this Agreement with OIAA reflecting such modifications or changes.

If the Airline is awarded an incentive package(s) under the terms of the Incentive Program, the Airport will sign a duplicate original of this correspondence and return it to the Airline indicating that it concurs in the above.

**ONTARIO INTERNATIONAL
AIRPORT AUTHORITY**

By: _____
Atif J. Elkadi
Chief Executive Officer

Date: _____

ENTER AIRLINE NAME HERE

By: _____

Printed Name: _____

Title: _____

SUBJECT: Commitment Letter Regarding Participation in the Ontario International Airport's Air Carrier Incentive Program C (ACIP C) – New Entrant Carrier

Dear Enter Name Here:

By this letter, Enter Airline Here (the "Airline") would like to formally acknowledge our request to participate in the Ontario International Airport ("ONT" or "Airport") Air Carrier Incentive Program C (ACIP C) ("Incentive Program"). We intend to initiate non-stop service from ONT beginning on Enter Date Here.

Consistent with the ACIP C, the Airline understands that prior to commencing commercial service at the Airport, the Airline must execute an Operating Use and Terminal Lease Agreement, or Air Carrier Operating Permit with OIAA permitting scheduled air services operations at ONT. In addition, we understand that the Airline must comply with all applicable Airport rules and regulations.

This letter is intended to memorialize the Agreement between OIAA, the owner and operator of ONT, and the Airline under the terms of the ACIP C. The OIAA and the Airline, by their respective signatures to this letter, acknowledge their understanding and agreement that:

- i.) The terms of incentives for Airline's air service to the Airport (the "Incentives") are governed by the Incentive Program.
- ii.) The service that the Airline is offering at ONT falls within all eligibility criteria described in the Incentive Program.
- iii.) The Airline commits to maintain scheduled service from the Airport for a period of twelve (12) consecutive months from the date of initiation of service and operate at an average frequency of two (2) flights per week over the first twelve (12) consecutive months from the date of initiation of service.
- iv.) The incentive package will provide the Airline with a credit towards certain terminal rental payments and use fees of USD 4.00 per deplaned passenger at the Airport, in an amount not to exceed either the Airline's total terminal-related payments due to ONT during the incentive period, or USD 500,000, whichever is lower. The credit shall be applied on a monthly basis as a credit towards the Airline's total outstanding balance owed to the Airport.
- v.) The incentive package will provide an OIAA expenditure on a share of advertising for the new entrant carrier, in an amount of _____ [OIAA to enter amount here]. The Airline and OIAA will work together to develop an advertising campaign to raise awareness of the new entrant carrier in accordance with all applicable statutes and the FAA's Policy and Procedures Concerning the Use of Airport Revenue (64 Fed.Reg. 7696). The ONT brand shall be prominently, and at least equally, represented in the creative, regardless of which entity develops the creative. All advertising shall be approved by the OIAA in writing, in its sole discretion, before any public dissemination or use. The OIAA will pay its agreed amount and share for the advertising campaign either directly to the vendor, or as a reimbursement to the airline upon receipt of appropriate supporting documentation, and only after the services have been rendered.

In the event the Airline ceases or abandons flight operations from the Airport prior to twelve (12) months after the date of initiation of service or fails to comply with any rule or regulation of ONT during the term of the Incentive Program, by this letter we acknowledge that the Airline will be subject to the penalties as specified

in the Incentive Program including, but not limited to, disqualification from further participation under the Incentive Program, and reimbursement to OIAA for all credits, including monetary credits, and expenditures offered pursuant to the Incentive Program.

The Airline understands that this Agreement is subordinate to the provisions of any and all existing and future agreements between OIAA and the United States of America relative to the operation, maintenance, or development of the Airport, the execution of which may be required as a condition precedent to the expenditure of funds for the development of the Airport, or any part thereof. The Airline further understands that, in the event the Federal Aviation Administration of the United States of America or its successor requires modifications or changes in the Incentive Program or to this Agreement, the Airline consents to any and all such modifications and changes as may be required; and the Airline agrees to execute an amendment to this Agreement with OIAA reflecting such modifications or changes.

If the Airline is awarded an incentive package(s) under the terms of the Incentive Program, the Airport will sign a duplicate original of this correspondence and return it to the Airline indicating that it concurs in the above.

**ONTARIO INTERNATIONAL
AIRPORT AUTHORITY**

By: _____
Atif J. Elkadi
Chief Executive Officer

Date: _____

ENTER AIRLINE NAME HERE

By: _____

Printed Name: _____

Title: _____



MEETING DATE: DECEMBER 17, 2024

SUBJECT: AUDITED FINANCIAL STATEMENTS FOR FISCAL YEAR ENDED JUNE 30, 2024

RELEVANT STRATEGIC OBJECTIVE: Invest in ONT Master the Basics Plan for the Future

RECOMMENDED ACTION(S): Receive and file the audited financial statements for fiscal year ended June 30, 2024.

FISCAL IMPACT SUMMARY: N/A

BACKGROUND: The Joint Exercise of Powers Agreement of August 21, 2012, created the Ontario International Airport Authority (OIAA) and established the Bylaws under which the OIAA would operate and be governed. Section 9. Accounts and Reports states that management “shall contract with an independent certified public accountant or firm of certified public accountants to make an annual audit of the accounts and records of the Authority, and a complete written report of such audit shall be filed as public records annually, within six (6) months after the conclusion of the Fiscal Year under examination, with each member of the Commission, the City Clerk of Ontario and the San Bernardino Board of Supervisors.”

The OIAA is also obligated to provide annual audited financial statements to satisfy certain compliance requirements as stated in OIAA’s bond indenture, operating certificate and other laws and regulation. Annual reports containing the audited financial statements or elements thereof are filed with the FAA, Municipal Securities Rulemaking Board (MSRB), State Controller’s Office, and other interested parties.

PROCUREMENT: N/A

CEQA COMPLIANCE AND LAND USE APPROVALS: N/A

STAFFING IMPACT (# OF POSITIONS): N/A

IMPACT ON OPERATIONS: N/A

SCHEDULE: N/A

ATTACHMENTS:

1. OIAA Audited Financial Statements for the Fiscal Year Ended June 30, 2024

STAFF REVIEW AND APPROVAL:

Originator:	<u>Celeste Heinonen, Chief Financial Officer</u>
Originating Dept.:	<u>Financial Accounting and Reporting</u>
Director Review:	<u>N/A</u>
Chief Review:	<u><i>Celeste Heinonen</i></u>
CFO Review:	<u><i>Celeste Heinonen</i></u>
CEO Approval:	<u><i>Atif Okadi</i></u>

This Agenda Report has been reviewed by OIAA General Counsel.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein, which are not attached or posted online, may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Board. Hours to review are between 8:30 a.m. and 4:30 p.m., Monday through Friday, although these hours and review procedures may be modified. In that case, the documents may be requested by email at clerk@flyontario.com.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

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Independent Auditor's Report

To the Ontario International Airport Authority Commissioners
Ontario International Airport Authority

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of the Ontario International Airport Authority (the "Authority") as of and for the year ended June 30, 2024 and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Ontario International Airport Authority as of June 30, 2024 and the changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Authority and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Report on Prior Year Financial Statements

The basic financial statements of the Ontario International Airport Authority as of and for the year ended June 30, 2023 were audited by other auditors, who expressed an unmodified opinion on the financial statements on February 21, 2024.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

To the Ontario International Airport Authority Commissioners
Ontario International Airport Authority

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

To the Ontario International Airport Authority Commissioners
Ontario International Airport Authority

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated December 17, 2024 on our consideration of Ontario International Airport Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Ontario International Airport Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Ontario International Airport Authority's internal control over financial reporting and compliance.

December 17, 2024

Draft

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

The following discussion and analysis of the financial performance and activity of the Ontario International Airport Authority (Authority) provides an overview of the Authority's financial statements for the years ended June 30, 2024 and 2023. Information for the previous year ended June 30, 2022 has been included to provide a better insight into the overall financial position of the Authority. This Management's Discussion and Analysis (MD&A) has been prepared by management and should be read and considered in conjunction with the Authority's Basic Financial Statements.

The Authority is a business-type entity and, as such, the Basic Financial Statements consists of the Statements of Net Position, the Statements of Revenues, Expenses, and Changes in Net Position, the Statements of Cash Flows, and the Notes to Financial Statements.

The financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) as promulgated by the Governmental Accounting Standards Board (GASB).

Authority History

The Authority was organized on August 27, 2012, under a joint powers agreement between the City of Ontario, CA and the County of San Bernardino, CA (together Municipalities) pursuant to California Government Code Section 6500. The purpose of the Authority is to exercise such powers for the operation, maintenance, management, administration, development, and marketing of the Ontario International Airport (ONT).

The Authority acquired substantially all assets and liabilities of ONT from the City of Los Angeles department known as Los Angeles World Airports (LAWA) on November 1, 2016.

Airport Funding Methodology

Funding for operations at ONT is determined by the Authority's Signatory Airline Operating Use and Terminal Lease Agreements (ULAs) between the Authority and all signatory passenger and cargo airlines operating at ONT. When an airline signs a ULA, it is designated as a Signatory Airline. The ULAs also determine the budget and financing methodology which the Authority and airlines agree to follow. Airport budget methodologies throughout the United States are usually characterized as either compensatory or residual, although some airports have a hybrid methodology, which combines both features.

The Authority operates under a residual methodology. The ULAs establish two cost centers for purpose of determining rates and charges payable by the Signatory Airlines and other users of the airport facilities: airfield and terminal. ULAs have an airline rate-setting methodology where all landing fees and terminal rental rates are calculated on a residual basis. Signatory Airlines are required to provide for break-even financial operations of ONT under the ULAs.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Airport Funding Methodology – continued

Additional detailed information regarding ULAs may be found in Note 2 and Note 10 in the accompanying Notes to Financial Statements.

Airline Rates and Charges

The Authority has ULAs with seven signatory domestic passenger airlines, two signatory international passenger airlines, and four signatory cargo airlines that expired on September 30, 2024 and are currently under holdover on month-to-month tenancy. The ULAs provide a method for securing the financial stability of the Authority through a schedule of rates and charges. The following table details some of the key rates and charges included in the agreement.

Fee Type:	2024 ¹	2023 ²	2023 ³	2022 ⁴	2022 ⁵
Signatory Landing Fees per Thousand Pounds of Gross Landed Weight	\$ 1.83	\$ 1.64	\$ 1.64	\$ 1.60	\$ 1.71
Signatory Monthly Terminal Rental Rate per Square Foot	\$ 7.26	\$ 7.63	N/A	N/A	N/A
Signatory Annual Terminal Rental Rate per Square Foot	N/A	N/A	\$ 91.65	\$ 80.00	\$ 99.38
Non-Preferential Gate Use per Turn	\$ 344.87	\$ 378.30	\$ 280.00	\$ 280.00	\$ 280.00
Jet Bridge Utility Fee Per Use	N/A	N/A	\$ 189.00	\$ 189.00	\$ 189.00

¹ Airline Rates and Charges in effect from July 1, 2023 – June 30, 2024

² Amended Airline Rates and Charges in effect from January 1, 2023 – June 30, 2023

³ Airline Rates and Charges in effect from July 1, 2022 – December 31, 2022

⁴ Amended Airline Rates and Charges in effect from January 1, 2022 – June 30, 2022

⁵ Airline Rates and Charges in effect from July 1, 2021 – December 31, 2021

Airport Activities and Highlights

ONT passenger carrier activity, which is measured by enplaned and total passengers, increased by 11.0% in 2024 over 2023. ONT passenger carrier activity increased by 10.5% 2023 over 2022. Aircraft operations increased by 3.2% in 2024 over 2023. Aircraft operations decreased by 2.9% in 2023 over 2022. Landed weight decreased by 3.1% in 2024 to 8,214,346 one-thousand-pound units compared to 2023. Landed weight increased by 0.6% in 2023 to 8,481,036 one-thousand-pound units compared to 2022.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Airport Activities and Highlights – continued

Nine major domestic and three international passenger carriers served ONT in 2024, 2023, and 2022. Southwest Airlines and American Airlines have dominated both passenger activity and air carrier landed weight. These two carriers accounted for 52.7%, 54.3% and 55.1% of passenger traffic in 2024, 2023 and 2022, respectively. Seven of the nine major domestic passenger carriers and two of the three international passenger carriers serving ONT in 2024 had signatory ULAs.

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Enplaned Passengers	3,377,563	3,042,917	2,754,566
% Increase (Decrease)	11.0 %	10.5 %	94.0 %
Total Passengers	6,761,237	6,070,104	5,497,353
% Increase (Decrease)	11.4 %	10.4 %	92.9 %
Aircraft Operations	87,362	84,684	87,212
% Increase (Decrease)	3.2 %	(2.9) %	15.4 %
Landed Weight (One-Thousand Pound Units)	8,214,346	8,481,036	8,429,752
% Increase (Decrease)	(3.1) %	0.6 %	12.2 %

Financial Highlights

Summary of Operations and Changes in Net Position

Total operating revenues increased by \$30.0 million (34.5%) in 2024 over 2023. The increase in operating revenues is comprised of an increase in aeronautical revenues of \$21.6 million (74.3%) and an increase in nonaeronautical revenues of \$8.4 million (14.5%). Aeronautical revenues are driven by aeronautical activity and the annual rates and charges established by the Authority pursuant to ULAs. Nonaeronautical revenues are primarily driven by variable revenue associated with passenger activity, such as parking and concessions.

Total operating expenses increased by \$15.4 million (19.4%) in 2024 over 2023. Operating expenses are primarily driven by services necessary to support airport and passenger activity levels.

Nonoperating revenues increased by \$5.4 million (32.6%) in 2024 over 2023. Increases in nonoperating revenues in 2024 were primarily associated with Interest Income, which increased \$3.2 million (452.1%) over 2023. Passenger Facility Charge (PFC) and Customer Facility Charge (CFC) revenues also increased \$1.4 million (10.9%) and \$0.3 million (10.1%), respectively.

Nonoperating expenses increased by \$0.8 million (18.1%) in 2024 over 2023 as a result of the Authority's repayment of normal debt service.

Capital contributions of \$88.4 million increased by \$73.4 million (490.6%) in 2024 over 2023 as a result of an increase in capital projects supported by grant activity during 2024 as well as the receipt of \$54.5

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million in Noise Land Funds from the City of Ontario. Additional information related to the Noise Land funds can be found in Note 16 of the accompanying Notes to Financial Statements.

Summary of Operations and Changes in Net Position - continued

The Authority's assets exceeded liabilities as of June 30, 2024 by \$282.9 million compared to \$167.4 million as of June 30, 2023. The Authority experienced an increase in net position of \$115.4 million (68.9%) in 2024 compared to an increase of \$25.7 million (18.1%) in 2023.

	2024	2023	Increase (Decrease)	
			\$	%
OPERATING REVENUES				
Aeronautical	\$ 50,693,637	\$ 29,086,791	\$ 21,606,846	74.3 %
Nonaeronautical	65,999,265	57,646,699	8,352,566	14.5
Total Operating Revenues	116,692,902	86,733,490	29,959,412	34.5
OPERATING EXPENSES	94,920,799	79,499,436	15,421,363	19.4
Net Operating Income Before Depreciation and Amortization	21,772,103	7,234,054	14,538,049	201.0
Depreciation and Amortization	11,273,505	8,485,077	2,788,428	32.9
Net Operating Income (Loss)	10,498,598	(1,251,023)	11,749,621	939.2
NONOPERATING REVENUES (EXPENSES)				
Nonoperating Revenues	21,928,044	16,533,000	5,395,044	32.6
Nonoperating Expenses	5,360,638	4,539,792	820,846	18.1
Total Nonoperating Revenues, Net	16,567,406	11,993,208	4,574,198	38.1
Net Income Before Capital Contributions	27,066,004	10,742,185	16,323,819	152.0
CAPITAL CONTRIBUTIONS				
Federal Grants and Other	88,374,309	14,964,592	73,409,717	490.6
Increase in Net Position	115,440,313	25,706,777	89,733,536	349.1
NET POSITION - BEGINNING OF YEAR	167,439,421	141,732,644	25,706,777	18.1
NET POSITION - END OF YEAR	\$ 282,879,734	\$ 167,439,421	\$ 115,440,313	68.9 %

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Summary of Operations and Changes in Net Position – continued

Total operating revenues decreased by \$0.7 million (0.7%) in 2023 over 2022. The decrease in operating revenues is comprised of a decrease in aeronautical revenues of \$4.5 million (13.5%) and an increase in nonaeronautical revenues of \$3.9 million (7.2%). Aeronautical revenues are driven by aeronautical activity and the annual rates and charges established by the Authority pursuant to ULAs. Nonaeronautical revenues are primarily driven by passenger activity.

Total operating expenses increased by \$7.5 million (10.4%) in 2023 over 2022. Operating expenses are primarily driven by airport and passenger activity levels.

Nonoperating revenues increased by \$2.3 million (16.3%) in 2023 over 2022. Increases in nonoperating revenues in 2023 were primarily associated with increased Passenger Facility Charge (PFC) and Customer Facility Charge (CFC) revenues of \$1.2 million (10.9%) and \$0.2 million (5.6%), respectively. Nonoperating revenues also consist of investment income, which can vary from year to year depending on market performance.

Nonoperating expenses decreased by \$0.2 million (5.0%) in 2023 over 2022 as a result of the Authority's early repayment of certain debt obligations at the end of 2022 in addition to normal debt service.

Capital contributions increased by \$4.0 million (36.7%) in 2023 over 2022 as a result of an increase in capital project activity during 2023.

The Authority's assets exceeded liabilities as of June 30, 2023 by \$167.4 million compared to \$141.7 million as of June 30, 2022. The Authority experienced an increase in net position of \$25.7 million (18.1%) in 2023 compared to an increase of \$34.2 million (31.8%) in 2022.

Additional detailed information may be found in the sections that follow in this MD&A.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
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Summary of Operations and Changes in Net Position - continued

	2023	2022	Increase (Decrease)	
			\$	%
OPERATING REVENUES				
Aeronautical	\$ 29,086,791	\$ 33,614,264	\$ (4,527,473)	(13.5) %
Nonaeronautical	57,646,699	53,773,085	3,873,614	7.2
Total Operating Revenues	86,733,490	87,387,349	(653,859)	(0.7)
OPERATING EXPENSES	79,499,436	71,990,933	7,508,503	10.4
Net Operating Income Before Depreciation and Amortization	7,234,054	15,396,416	(8,162,362)	(53.0)
Depreciation and Amortization	8,485,077	6,608,063	1,877,014	28.4
Net Operating Income	(1,251,023)	8,788,353	(10,039,376)	(114.2)
NONOPERATING REVENUES (EXPENSES)				
Nonoperating Revenues	16,533,000	14,210,117	2,322,883	16.3
Nonoperating Expenses	4,539,792	4,779,670	(239,878)	(5.0)
Total Nonoperating Revenues, Net	11,993,208	9,430,447	2,562,761	27.2
Net Income Before Special Item and Capital Contributions	10,742,185	18,218,800	(7,476,615)	(41.0)
SPECIAL ITEM				
Development and Entitlement Income, Net	-	5,000,000	(5,000,000)	(100.0)
CAPITAL CONTRIBUTIONS				
Federal Grants and Other	14,964,592	10,950,213	4,014,379	36.7
Increase in Net Position	25,706,777	34,169,013	(8,462,236)	(24.8)
NET POSITION – BEGINNING OF YEAR	141,732,644	107,563,631	34,169,013	31.8
NET POSITION – END OF YEAR	\$ 167,439,421	\$ 141,732,644	\$ 25,706,777	18.1 %

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
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Statements of Net Position

Current unrestricted assets increased by \$2.0 million (1.9%) in 2024 over 2023. The increase primarily resulted from increases in accounts receivable of \$1.0 million (13.4%) and grants receivable of \$3.5 million (24.5%) offset by a decrease unrestricted cash and cash equivalents of \$3.3 million (4.4%).

Current restricted assets remained flat in 2024 over 2023. Additional detailed information regarding the Authority's restricted cash balances may be found in Note 3 in the accompanying Notes to Financial Statements.

Noncurrent restricted assets increased by \$96.5 million (36.3%) in 2024 over 2023. The increase primarily resulted from an increase in net capital assets of \$57.7 million (29.1%). The increase in capital assets was primarily attributable to an increase in capital project activity under the Authority's Capital Improvement Program. Additional detailed information may be found in the Capital Assets section in this MD&A. Noncurrent restricted cash and cash equivalents increased by \$39.2 million (62.8%). The increase was partially due to the receipt of \$54.5 million in Noise Land Funds from the City of Ontario, \$43.9 million of which is considered restricted. The increase in noncurrent restricted cash and cash equivalents was partially offset by a reduction to the 2021 Series Revenue Bond, as approximately \$20.7 million of eligible capital project expenditures were drawn in 2024. The increases in noncurrent restricted assets were partially offset by a decrease in noncurrent leases receivable of \$0.7 million (26.4%) as the Authority received lease payments during 2024 from its concession leases and other terminal leases.

Current unrestricted liabilities decreased by \$9.4 million (15.6%) in 2024 over 2023. The decrease primarily resulted from a decrease in due to airlines and partners of \$25.1 million (89.3%) from the ULAs annual true-up provision for 2024. Additional detailed information regarding this true-up may be found in the Revenues section of this MD&A. This decrease is offset by an increase in accounts payable of \$12.0 million (110.2%). This increase is primarily due to the increase in construction activity, funded both by grants and bonds, and the related invoices payable at the end of the fiscal year. Additional details related to the construction projects at the airport can be found in Note 18 in the accompanying Notes to the Financial Statements.

Current restricted liabilities increased by \$14.9 thousand (2.3%) in 2024 over 2023. The increase is due to the Authority's repayment of normal debt service.

Noncurrent liabilities decreased by \$6.9 million (5.1%), as long-term debt decreased by \$6.7 million (5.0%), due to the Authority's normal debt service. Additional detailed information may be found in the Debt section in this MD&A.

Deferred Inflow of Resources decreased by \$0.7 million (20.0%) in 2024 over 2023 as the Authority received lease payments during 2024 from its concession leases and other terminal leases.

The Authority's net position increased by \$115.4 million (68.9%) in 2024 over 2023.

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Net investment in capital assets increased by \$46.6 million (50.8%) in 2024 over 2023 and represented 48.9% of total net position in 2024 compared to 54.8% in 2023. Net investment in capital assets represents the Authority's capital asset purchases, cash restricted for capital projects, cash restricted for debt service, less accumulated depreciation and amortization and outstanding debt incurred to

Statements of Net Position - continued

acquire those assets. The Authority uses capital assets to provide services to its passengers, visitors, and tenants that generate future revenue streams. Although the Authority's investment in its capital assets are reported net of related debt, the resources needed to repay this debt must be provided from operations since the capital assets themselves cannot be used to retire these liabilities.

The Authority's restricted net position increased by \$57.6 million (197.2%) in 2024 over 2023 and represented 30.7% of total net position in 2024 compared to 17.4% in 2023. Restricted net position represents resources that are subject to restrictions from government grantors, bond resolutions, and government regulatory authorities on how they may be used. The increase in restricted net position in 2024 over 2023 is attributable to the receipt of Noise Land Funds from the City of Ontario and normal increases in restricted cash and receivables for PFCs and CFCs.

The remaining unrestricted net position balance of \$57.8 million for 2024 may be used for any lawful purpose of the Authority. Unrestricted net position increased by \$11.3 million (24.2%) in 2024 over 2023 and represented 20.4% of total net position in 2024 compared to 27.8% in 2023.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

	2024	2023	Increase (Decrease)	
			\$	%
ASSETS				
Current Unrestricted Assets	\$ 102,770,234	\$ 100,807,068	\$ 1,963,166	1.9 %
Current Restricted Assets	654,782	639,914	14,868	2.3
Noncurrent Restricted Assets	<u>362,209,002</u>	<u>265,707,664</u>	<u>96,501,338</u>	36.3
Total Assets	465,634,018	367,154,646	98,479,372	26.8
LIABILITIES				
Current Liabilities Payable from Unrestricted Assets	50,652,763	60,033,447	(9,380,684)	(15.6)
Current Liabilities Payable from Restricted Assets	654,782	639,914	14,868	2.3
Noncurrent Liabilities Payable from Unrestricted Assets	<u>128,803,387</u>	<u>135,738,340</u>	<u>(6,934,953)</u>	(5.1)
Total Liabilities	180,110,932	196,411,701	(16,300,769)	(8.3)
DEFERRED INFLOW OF RESOURCES				
Deferred Inflow of Resources - Leases	<u>2,643,352</u>	<u>3,303,524</u>	<u>(660,172)</u>	(20)
Total Deferred Inflow of Resources	<u>2,643,352</u>	<u>3,303,524</u>	<u>(660,172)</u>	(20)
Total Liabilities and Deferred Inflow of Resources	182,754,284	199,715,225	(16,960,941)	(8.5)
NET POSITION				
Net Investment in Capital Assets	138,280,433	91,703,690	46,576,743	50.8
Restricted	86,799,252	29,204,360	57,594,892	197.2
Unrestricted	<u>57,800,049</u>	<u>46,531,371</u>	<u>11,268,678</u>	24.2
Total Net Position	<u>\$ 282,879,734</u>	<u>\$ 167,439,421</u>	<u>\$ 115,440,313</u>	68.9 %

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Statements of Net Position - continued

Current unrestricted assets increased by \$1.7 million (1.7%) in 2023 over 2022. The increase primarily resulted from increases in accounts receivable of \$1.0 million (14.4%) and grants receivable of \$4.5 million (46.7%) offset by a decrease unrestricted cash and cash equivalents of \$4.3 million (5.4%).

Current restricted assets remained flat in 2023 over 2022.

Noncurrent restricted assets increased by \$26.3 million (11.0%) in 2023 over 2022. The increase primarily resulted from an increase in net capital assets of \$39.6 million (24.9%). The increase in capital assets was primarily attributable to an increase in capital project activity under the Authority's Capital Improvement Program. Additional detailed information can be found in the Capital Asset section in the MD&A. Other increases in noncurrent restricted assets were the result of an increase in receivables in PFCs and CFCs of \$0.8 million (59.8%). These increases were partially offset by a decrease in restricted cash and cash equivalents of \$13.5 million (17.8%). The decrease in restricted cash primarily represents 2021 Revenue Bond draw downs on eligible capital projects. Additional detailed information regarding the Authority's restricted cash balances may be found in Note 3 in the accompanying Notes to Financial Statements.

Current unrestricted liabilities increased by \$9.3 million (18.2%) in 2023 over 2022. The increase primarily resulted from an increase in due to airlines and partners of \$9.3 million (49.4%) from the ULAs annual true-up provision for 2023. Additional detailed information regarding this true-up may be found in the Revenues section of this MD&A.

Current restricted liabilities increased by \$16.6 thousand (2.7%) in 2023 over 2022. The increase was primarily the result of the Authority's repayment of normal debt service.

Noncurrent unrestricted liabilities decreased by \$6.4 million (4.5%) in 2023 over 2022. The decrease is primarily the result of the Authority's normal debt service. Additional detailed information may be found in the Debt section in this MD&A.

Deferred Inflow of Resources decreased by \$0.6 million (15.2%) in 2023 over 2022 as the Authority received lease payments during 2023 from its concession leases and other terminal leases.

The Authority's net position increased by \$25.7 million (18.1%) in 2023 over 2022.

Net investment in capital assets increased by \$24.9 million (37.3%) in 2023 over 2022 and represented 54.8% of total net position in 2023 compared to 47.1% in 2022. Net investment in capital assets represents the Authority's capital asset purchases, cash restricted for capital projects, cash restricted for debt service, less accumulated depreciation and amortization and outstanding debt incurred to acquire those assets. The Authority uses capital assets to provide services to its passengers, visitors, and tenants that generate future revenue streams. Although the Authority's investment in its capital assets is reported net of related debt, the resources needed to repay this debt must be provided from operations since the capital assets themselves cannot be used to retire these liabilities.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Statements of Net Position – continued

The Authority's restricted net position increased by \$8.1 million (38.2%) in 2023 over 2022 and represented 17.4% of total net position in 2023 compared to 14.9% in 2022. Restricted net position represents resources that are subject to restrictions from government grantors, bond resolutions, and government regulatory authorities on how they may be used. The increase in restricted net position in 2023 over 2022 is attributable to increases in restricted cash and receivables for PFCs and CFCs.

The remaining unrestricted net position balance of \$46.5 million for 2023 may be used for any lawful purpose of the Authority. Unrestricted net position decreased by \$7.3 million (13.6%) in 2023 over 2022 and represented 27.8% of total net position in 2023 compared to 38.0% in 2022.

	2023	2022	Increase (Decrease)	
			\$	%
ASSETS				
Current Unrestricted Assets	\$ 100,807,068	\$ 99,106,035	\$ 1,701,033	1.7 %
Current Restricted Assets	639,914	623,310	16,604	2.7
Noncurrent Restricted Assets	265,707,664	239,402,259	26,305,405	11.0
Total Assets	367,154,646	339,131,604	28,023,042	8.3
LIABILITIES				
Current Liabilities Payable from Unrestricted Assets	60,033,447	50,781,425	9,252,022	18.2
Current Liabilities Payable from Restricted Assets	639,914	623,310	16,604	2.7
Noncurrent Liabilities Payable from Unrestricted Assets	135,738,340	142,097,253	(6,358,913)	(4.5)
Total Liabilities	196,411,701	193,501,988	2,909,713	1.5
DEFERRED INFLOW OF RESOURCES				
Deferred Inflow of Resources - Leases	3,303,524	3,896,972	(593,448)	(15.2)
Total Deferred Inflow of Resources	3,303,524	3,896,972	(593,448)	(15.2)
Total Liabilities and Deferred Inflow of Resources	199,715,225	197,398,960	2,316,265	1.2
NET POSITION				
Net Investment in Capital Assets	91,703,690	66,776,418	24,927,272	37.3
Restricted	29,204,360	21,129,217	8,075,143	38.2
Unrestricted	46,531,371	53,827,009	(7,295,638)	(13.6)
Total Net Position	\$ 167,439,421	\$ 141,732,644	\$ 25,706,777	18.1 %

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Revenues

Total 2024 revenues of \$227.0 million increased by \$108.8 million (92.0%) in 2024 over 2023. The increase was primarily attributable to in aeronautical operating revenues of \$21.6 million (74.3%), non-aeronautical operating revenues of \$8.4 million (14.5%), nonoperating revenues of \$5.4 million (32.6%), and capital contributions of \$73.4 million (490.6%). Capital contributions include \$54.5 million in Noise Land Funds from the City of Ontario.

Aeronautical revenues are driven by aeronautical activity and the annual rates and charges established by the Authority pursuant to ULAs. The increase in aeronautical revenues was primarily the result of the cost recovery of operating expenses and capital expenditures in 2024 over 2023. The reconciled 2024 annual rates and charges exceeded 2023, as 2023 included previous period adjustments to capital expenditures charged to the airlines per the terms of the ULAs. Aeronautical revenue from landing fees increased by \$10.0 million (193.1%) in 2024 over 2023. Facilities rent increased by \$11.2 million (329.9%) in 2024 over 2023. The 2024 amount Airline fees increased \$0.6 million (9.1%) in 2024 over 2023. These increases in aeronautical revenue were partially offset by decreases in aeronautical land rent of \$0.2 million (1.3%).

The increase in nonaeronautical revenues in 2024 over 2023 was primarily the result of an increase in parking and ground transportation of \$6.6 million (20.1%). The increase in parking and ground transportation was driven by increased passenger activity. Total concessions revenue of \$16.1 million increased by \$1.9 million (13.4%) in 2024 over total concessions revenue of \$14.2 million in 2023. Concession revenue increases were the result of an increase in passenger activity in 2024 over 2023 and new food and beverage concessionaire outlets opening in terminals 2 and 4. Concession revenue increases in 2024 over 2023 include an increase in rental cars of \$0.3 million (3.5%), food and beverage of \$1.2 million (82.0%), gifts and news of \$0.1 million (6.4%), and other concessions, which primarily consists of revenues from advertising, of \$0.2 million (15.4%). Non-airline terminal rent increased by \$0.1 million (5.9%) in 2024 over 2023. Other nonaeronautical operating revenues increased by \$0.1 million (13.6%) in 2024 over 2023. Other nonaeronautical operating revenues primarily consist of badging and filming revenues. Increases in nonaeronautical revenues in 2024 over 2023 were partially offset by a decrease in nonaeronautical facilities and land rent revenues of \$0.1 million (9.0%).

Increases in nonaeronautical revenues in 2024 over 2023 were offset by a decrease in operating grants of \$0.2 million (3.0%). The Authority recognized \$6.6 million in grant funding from the American Rescue Plan Act of 2021 (ARPA) in both 2024 and 2023. As of June 30, 2024, the Authority has \$11.7 million in ARPA funds available for future drawdowns.

Nonoperating revenues increased by \$5.4 million (32.6%) in 2024 over 2023. The increase was primarily the result of an increase in PFC revenues of \$1.4 million (10.9%) in 2024 over 2023. Increases in PFC revenues were the result of an increase in passenger activity levels in 2024 over 2023. Other increases in nonoperating revenues include an increase in net investment income of \$3.6 million (505.8%) as a result of market performance, which varies from year to year, and CFC revenues of \$0.3 million (10.1%).

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
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JUNE 30, 2024 AND 2023

Capital contributions of \$88.4 million in 2024 were \$73.4 million (490.6%) higher than 2023 capital contributions of \$15.0 million. This increase was attributable to \$54.5M received by the Authority from the City of Ontario. These funds represent the proceeds from the disposition of properties originally acquired under the FAA Noise Land Program (NLP) during LAWA's ownership of the Airport. Under an arrangement between LAWA, the FAA, and the City of Ontario, the City was responsible for

Revenues – continued

implementing the Noise Land Program which included the purchase of certain properties. The original funding for the purchase of the NLP properties was provided by LAWA and the FAA.

The \$54.5 million received by the OIAA reflects residual amounts from the disposition of NLP properties managed by the City and its Industrial Development Authority in accordance with FAA's Airport Improvement Program (AIP) Handbook. The remaining increase in Capital Contributions were a result of increases in Federal Airport Improvement Program (AIP) grant revenues received from the Federal Aviation Administration (FAA) as work on eligible AIP projects progressed.

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JUNE 30, 2024 AND 2023

	2024	2023	Increase (Decrease)	
			\$	%
OPERATING REVENUES				
Aeronautical:				
Landing Fees	\$ 15,224,641	\$ 5,194,113	\$ 10,030,528	193.1 %
Facilities Rent	14,548,851	3,384,381	11,164,470	329.9
Land Rent	13,804,467	13,985,845	(181,378)	(1.3)
Airline Fees	7,115,678	6,522,452	593,226	9.1
Total Aeronautical Revenues	50,693,637	29,086,791	21,606,846	74.3
Nonaeronautical:				
Facilities and Land Rent	1,252,094	1,375,783	(123,689)	(9.0)
Non-Airline Terminal Rent	1,515,062	1,431,104	83,958	5.9
Parking and Ground Transportation	39,481,867	32,870,076	6,611,791	20.1
Concessions:				
Rental Cars	9,757,148	9,423,111	334,037	3.5
Food and Beverage	2,740,848	1,505,946	1,234,902	82.0
Gifts and News	2,073,581	1,949,187	124,394	6.4
Other Concessions	1,517,178	1,314,569	202,609	15.4
Operating Grants	6,841,906	7,055,702	(213,796)	(3.0)
Other Nonaeronautical Operating Revenues	819,581	721,221	98,360	13.6
Total Nonaeronautical Revenues	65,999,265	57,646,699	8,352,566	14.5
Total Operating Revenues	116,692,902	86,733,490	29,959,412	34.5
NONOPERATING REVENUES				
Investment Income, Net	4,275,321	705,745	3,569,576	505.8
Passenger Facility Charges	13,814,078	12,450,838	1,363,240	10.9
Customer Facility Charges	3,710,860	3,370,712	340,148	10.1
Gain on Disposition of Assets	127,785	5,705	122,080	2,139.9
Total Nonoperating Revenues	21,928,044	16,533,000	5,395,044	32.6
CAPITAL CONTRIBUTIONS				
Federal Grants and Other	88,374,309	14,964,592	73,409,717	490.6
Total Revenues	\$ 226,995,255	\$ 118,231,082	\$ 108,764,173	92.0 %

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Revenues – continued

Total 2023 revenues of \$118.2 million increased by \$0.7 million (0.6%) in 2023 over 2022 total revenues of \$117.5 million. The increase was primarily attributable to increases in nonaeronautical operating revenues of \$3.9 million (7.2%), nonoperating revenues of \$2.3 million (16.3%), and capital contributions of \$4.0 million (36.7%). The increases in revenues were offset by a decrease in aeronautical operating revenues of \$4.5 million (13.5%). The Authority also received net development and entitlement income of \$5.0 million (100.0%) in 2022 that was not received in 2023.

Aeronautical revenues are driven by aeronautical activity and the annual rates and charges established by the Authority pursuant to ULAs. The decrease in aeronautical revenues in 2023 over 2022 was primarily the result of the ULAs annual true-up provision for 2023, which resulted in decreases to the budgeted landing fee and terminal rental rates that were larger than their respective decreases in 2022. The ULAs annual true-up provision for 2023 of \$22.0 million resulted in decreases in landing fees and facilities rent of \$8.9 million and \$13.1 million, respectively. The ULAs annual true-up provision for 2023 was \$8.1 million (58.8%) higher than 2022. Although the annual true-up of aeronautical revenue is determined by the ULAs, the amount of the annual true-up can vary from year to year as changes in nonaeronautical revenues, operating expenses, and other operating revenues are experienced. Under the current ULA, a higher true-up provision speaks to the successes the Authority experienced in these revenue and expense categories.

Aeronautical revenue from landing fees decreased by \$41 thousand (0.8%) in 2023 over 2022. Facilities rent decreased by \$6.4 million (65.4%) in 2023 over 2022. These decreases in aeronautical revenue were partially offset by increases in aeronautical land rent of \$65 thousand (0.5%) and airline fees of \$1.8 million (39.3%). The increase in airline fees in 2023 over 2022 was the result of an increase in aeronautical activities and new aeronautical contracts.

The increase in nonaeronautical revenues in 2023 over 2022 was primarily the result of an increase in parking and ground transportation of \$5.0 million (18.0%). The increase in parking and ground transportation was driven by increased passenger activity. Total concessions revenue of \$14.2 million increased by \$0.5 million (4.0%) in 2023 over total concessions revenue of \$13.7 million in 2022. Concession revenue increases were the result of an increase in passenger activity in 2023 over 2022. Concession revenue increases in 2023 over 2022 include food and beverage of \$0.2 million (13.5%), gifts and news of \$0.2 million (11.8%), and other concessions, which primarily consists of revenues from advertising, of \$0.4 million (45.9%). Increases in concessions revenue in 2023 over 2022 were partially offset by a decrease in rental car revenues of \$0.3 million (2.7%). Other nonaeronautical operating revenues decreased by \$0.3 million (28.5%) in 2023 over 2022 due to a decrease in filming revenues. Revenue from filming can vary from year to year.

Increases in nonaeronautical revenues in 2023 over 2022 were offset by a decrease in operating grants of \$1.5 million (17.3%), which was primarily the result of the Authority recognizing \$6.6 million in grant funding from the American Rescue Plan Act of 2021 (ARPA) in 2023 compared to \$8.2 million in grant funding from the Coronavirus Response and Relief Supplemental Appropriation Act (CRRSAA) in 2022. As of June 30, 2023, the Authority has \$18.3 million in ARPA funds available for future drawdowns.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Revenues – continued

Nonoperating revenues increased by \$2.3 million (16.3%) in 2023 over 2022. The increase was primarily the result of an increase in PFC revenues of \$1.2 million (10.9%) in 2023 over 2022. Increases in PFC revenues were the result of an increase in passenger activity levels in 2023 over 2022. Other increases in nonoperating revenues include an increase in net investment income of \$1.0 million (352.2%) as a result of market performance and an increase in CFC revenues of \$0.2 million (5.6%).

Capital contributions of \$15.0 million in 2023 were \$4.0 million (36.7%) higher than 2022 capital contributions of \$11.0 million. This increase was attributable to increases in Federal Airport Improvement Program (AIP) grant revenues received from the Federal Aviation Administration (FAA) as work on eligible AIP projects progressed.

	2023	2022	Increase (Decrease)	
			\$	%
OPERATING REVENUES				
Aeronautical:				
Landing Fees	\$ 5,194,113	\$ 5,234,880	\$ (40,767)	(0.8) %
Facilities Rent	3,384,381	9,775,257	(6,390,876)	(65.4)
Land Rent	13,985,845	13,921,034	64,811	0.5
Airline Fees	6,522,452	4,683,093	1,839,359	39.3
Total Aeronautical Revenues	29,086,791	33,614,264	(4,527,473)	(13.5)
Nonaeronautical:				
Facilities and Land Rent	1,375,783	1,338,113	37,670	2.8
Non-Airline Terminal Rent	1,431,104	1,391,782	39,322	2.8
Parking and Ground Transportation	32,870,076	27,850,762	5,019,314	18.0
Concessions:				
Rental Cars	9,423,111	9,681,310	(258,199)	(2.7)
Food and Beverage	1,505,946	1,326,876	179,070	13.5
Gifts and News	1,949,187	1,743,848	205,339	11.8
Other Concessions	1,314,569	901,111	413,458	45.9
Operating Grants	7,055,702	8,530,697	(1,474,995)	(17.3)
Other Nonaeronautical Operating Revenues	721,221	1,008,586	(287,365)	(28.5)
Total Nonaeronautical Revenues	57,646,699	53,773,085	3,873,614	7.2
Total Operating Revenues	86,733,490	87,387,349	(653,859)	(0.7)
NONOPERATING REVENUES				
Investment Income (Loss), Net	705,745	(279,864)	985,609	352.2
Passenger Facility Charges	12,450,838	11,225,992	1,224,846	10.9
Customer Facility Charges	3,370,712	3,192,973	177,739	5.6
Gain on Disposition of Assets	5,705	71,016	(65,311)	(92.0)
Total Nonoperating Revenues	\$ 16,533,000	\$ 14,210,117	\$ 2,322,883	16.3 %

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Revenues – continued

	2023	2022	Increase (Decrease)	
			\$	%
SPECIAL ITEM				
Development and Entitlement Income, Net	\$ -	\$ 5,000,000	\$ (5,000,000)	(100.0) %
CAPITAL CONTRIBUTIONS				
Federal Grants and Other	14,964,592	10,950,213	4,014,379	36.7
Total Revenues	<u>\$ 118,231,082</u>	<u>\$ 117,547,679</u>	<u>\$ 683,403</u>	0.6 %

Expenses

Total expenses increased by \$19.0 million (20.6%) in 2024 over 2023. The increase in total expenses is comprised of increases in operating expenses of \$15.4 million (19.4%), depreciation and amortization expense of \$2.8 million (32.9%), and nonoperating expenses of \$0.8 million (18.1%).

Operating expenses increased by \$15.4 million (19.4%) in 2024 over 2023. Personnel expenses of \$16.7 million increased by \$4.7 million (39.3%) in 2024 over 2023 personnel expenses of \$12.0 million. The Authority's increase in personnel expenses in 2024 over 2023 is the result of the Authority adding new positions and filling vacancies to align staffing levels with airport activity levels and needs. Other increases in operating expenses in 2024 over 2023 include public safety of \$2.0 million (9.4%), contractual services of \$6.1 million (20.2%), insurance and administration of \$0.1 million (6.6%), marketing and public relations of \$1.1 million (18.8%), materials and supplies of \$0.8 million (103.5%), telecommunication and utilities of \$0.9 million (14.7%), and other operating expenses of \$0.6 million (37.0%). Increases in operating expenses in 2024 over 2023 are the result of the Authority aligning expenditure levels with airport and passenger activity levels. The Authority also incurred a reduction of bad debt expense in 2024 of \$0.2 million. Bad debt expense can vary from year to year. Depreciation and amortization expense increased by \$2.8 million (32.9%) in 2024 over 2023 as a result of the Authority placing new assets into service as projects were completed during 2024.

Nonoperating expenses increased by \$0.8 million (18.1%) in 2024 over 2023. The increase was primarily the result of an increase in other non-operating expenses of \$1.2 million (100.0%), which includes an expense from an arbitrage tax rebate of \$0.7 million derived from earnings on the tax-exempt 2021 Series Bonds.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Expenses – continued

	2024	2023	Increase (Decrease)	
			\$	%
OPERATING EXPENSES				
Personnel	\$ 16,643,305	\$ 11,950,238	\$ 4,693,067	39.3 %
Public Safety	22,723,669	20,770,240	1,953,429	9.4
Contractual Services	36,345,356	30,234,146	6,111,210	20.2
Insurance and Administration	1,877,942	1,761,063	116,879	6.6
Marketing and Public Relations	6,963,208	5,862,878	1,100,330	18.8
Materials and Supplies	1,655,662	813,575	842,087	103.5
Telecommunication and Utilities	6,845,994	5,971,128	874,866	14.7
Bad Debt Expense	(172,439)	648,868	(821,307)	(126.6)
Other Operating Expenses	2,038,102	1,487,300	550,802	37.0
Total Operating Expenses	94,920,799	79,499,436	15,421,363	19.4
Depreciation and Amortization	11,273,505	8,485,077	2,788,428	32.9
NONOPERATING EXPENSES				
Interest Expense	4,154,822	4,349,792	(194,970)	(4.5)
Debt Issuance Costs	-	190,000	(190,000)	(100.0)
Other Non-Operating Expenses	1,205,816	-	1,205,816	100.0
Total Nonoperating Expenses	5,360,638	4,539,792	820,846	18.1
Total Expenses	\$ 111,554,942	\$ 92,524,305	\$ 19,030,637	20.6 %

Total expenses increased by \$9.1 million (11.0%) in 2023 over 2022. The increase in total expenses is comprised of increases in operating expenses of \$7.5 million (10.4%) and depreciation and amortization expense of \$1.9 million (28.4%) offset by a decrease in nonoperating expenses of \$0.2 million (5.0%).

Operating expenses increased by \$7.5 million (10.4%) in 2023 over 2022. Personnel expenses of \$12.0 million increased by \$3.1 million (34.6%) in 2023 over 2022 personnel expenses of \$8.9 million. The Authority's increase in personnel expenses in 2023 over 2022 is the result of the Authority adding new positions and filling vacancies to align staffing levels with airport activity levels and needs. Other increases in operating expenses in 2023 over 2022 include public safety of \$1.5 million (7.9%), contractual services of \$0.7 million (2.2%), insurance and administration of \$0.4 million (25.8%), marketing and public relations of \$0.7 million (14.1%), telecommunication and utilities of \$0.7 million (13.7%), and other operating expenses of \$91 thousand (6.5%). Increases in operating expenses in 2023 over 2022 are the result of the Authority aligning expenditure levels with airport and passenger activity levels. The increases in operating expenses are partially offset by a decrease to materials and supplies \$0.2 million (21.3%). The Authority also incurred bad debt expense in 2023 of \$0.6 million. Bad debt expense can vary from year to year. Depreciation and amortization expense increased by \$1.9 million (28.4%) in 2023 over 2022 as a result of the Authority placing new assets into service as projects were completed during 2023.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Expenses – continued

Nonoperating expenses decreased by \$0.2 million (5.0%) in 2023 over 2022. The decrease was primarily the result of a decrease in interest expense of \$0.4 million (9.0%) offset by an increase in debt issuance costs of \$0.2 million (100.0%). The Authority incurred debt issuance costs during 2023 related to a Revolving Credit Facility agreement that the Authority entered into on February 1, 2023. Additional detailed information may be found in the Debt section in this MD&A.

	2023	2022	Increase (Decrease)	
			\$	%
OPERATING EXPENSES				
Personnel	\$ 11,950,238	\$ 8,877,520	\$ 3,072,718	34.6 %
Public Safety	20,770,240	19,243,969	1,526,271	7.9
Contractual Services	30,234,146	29,575,348	658,798	2.2
Insurance and Administration	1,761,063	1,400,242	360,821	25.8
Marketing and Public Relations	5,862,878	5,137,559	725,319	14.1
Materials and Supplies	813,575	1,033,412	(219,837)	(21.3)
Telecommunication and Utilities	5,971,128	5,253,646	717,482	13.7
Bad Debt Expense	648,868	73,298	575,570	785.2
Other Operating Expenses	1,487,300	1,395,939	91,361	6.5
Total Operating Expenses	79,499,436	71,990,933	7,508,503	10.4
Depreciation and Amortization	8,485,077	6,608,063	1,877,014	28.4
NONOPERATING EXPENSES				
Interest Expense	4,349,792	4,779,670	(429,878)	(9.0)
Debt Issuance Costs	190,000	-	190,000	100.0
Total Nonoperating Expenses	4,539,792	4,779,670	(239,878)	(5.0)
Total Expenses	\$ 92,524,305	\$ 83,378,666	\$ 9,145,639	11.0 %

Capital Assets

Net capital assets increased by \$57.7 million (29.1%) in 2024 over 2023. The increase resulted from \$69.8 million of capital expenditures offset by an increase in accumulated depreciation and amortization of \$11.0 million and capital asset disposals of \$1.1 million in 2024. Capital expenditures in construction in progress (CIP), land improvements, and building and improvements accounted for 97.1% of capital asset additions during 2024. The most significant 2024 CIP was the Runway 8R-26L Rehabilitation and Connecting Taxiways Program and the Runway 26R ILS Upgrade, both of which were still in progress at the end of 2024.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Capital Assets – continued

	2024	2023	Increase (Decrease)	
			\$	%
Capital Assets – Not Depreciated:				
Land	\$ 56,503,866	\$ 56,503,866	\$ -	- %
Air Avigation Easements	7,273,370	7,273,370	-	-
Construction in Progress	58,377,337	39,709,075	18,668,262	47.0
Total	122,154,573	103,486,311	18,668,262	18.0
Capital Assets – Depreciated and Amortized:				
Land Improvements	97,347,974	53,839,375	43,508,599	80.8
Buildings and Improvements	55,713,276	51,490,395	4,222,881	8.2
Information Technology				
Hardware and Software	9,788,872	7,608,330	2,180,542	28.7
Furniture and Fixtures	607,391	420,196	187,195	44.5
Machinery and Equipment	6,646,951	5,910,739	736,212	12.5
Vehicles	7,500,199	7,248,914	251,285	3.5
Subscription Assets	2,575,908	3,690,402	(1,114,494)	(30.2)
Total	180,180,571	130,208,351	49,972,220	38.4
Less: Accumulated Depreciation and Amortization	46,189,057	35,221,937	10,967,120	31.1
Capital Assets – Depreciated and Amortized, Net	133,991,514	94,986,414	39,005,100	41.1
Capital Assets, Net	\$ 256,146,087	\$ 198,472,725	\$ 57,673,362	29.1 %

Net capital assets increased by \$39.6 million (24.9%) in 2023 over 2022. The increase resulted from \$48.2 million of capital expenditures offset by an increase in accumulated depreciation and amortization of \$8.4 million and capital asset disposals of \$0.2 million in 2023. Capital expenditures in construction in progress (CIP), land improvements, and building and improvements accounted for 90.0% of capital asset additions during 2023. The most significant 2023 CIP was the Runway 8R-26L Rehabilitation and Connecting Taxiways Program and the Runway 26R ILS Upgrade, both of which were still in progress at the end of 2023.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Capital Assets – continued

	2023	2022	Increase (Decrease)	
			\$	%
Capital Assets – Not Depreciated:				
Land	\$ 56,503,866	\$ 56,503,866	\$ -	- %
Air Avigation Easements	7,273,370	7,273,370	-	-
Construction in Progress	39,709,075	29,686,154	10,022,921	33.8
Total	103,486,311	93,463,390	10,022,921	10.7
Capital Assets – Depreciated and Amortized:				
Land Improvements	53,839,375	34,986,772	18,852,603	53.9
Buildings and Improvements	51,490,395	42,334,191	9,156,204	21.6
Information Technology				
Hardware and Software	7,608,330	3,813,957	3,794,373	99.5
Furniture and Fixtures	420,196	154,905	265,291	171.3
Machinery and Equipment	5,910,739	5,660,497	250,242	4.4
Vehicles	7,248,914	1,948,248	5,300,666	272.1
Subscription Assets	3,690,402	3,332,751	357,651	10.7
Total	130,208,351	92,231,321	37,977,030	41.2
Less: Accumulated Depreciation and Amortization	35,221,937	26,818,351	8,403,586	31.3
Capital Assets – Depreciated and Amortized, Net	94,986,414	65,412,970	29,573,444	45.2
Total Capital Assets, Net	\$ 198,472,725	\$ 158,876,360	\$ 39,596,365	24.9 %

Additional detailed information regarding capital asset activity may be found in Note 4 in the accompanying Notes to Financial Statements.

Debt Activity

As of June 30, 2024, the Authority had total long-term debt outstanding of \$134.4 million. The debt consisted primarily of 2021 Revenue Bonds of \$122.1 million and 2016 Revenue Bonds of \$11.9 million. The decrease in debt of \$6.5 million (4.6%) in 2024 over 2023 was primarily due to the Authority's normal debt service.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Debt Activity - continued

	2024	2023	Increase (Decrease)	
			\$	%
Revenue Bonds:				
Series 2016	\$ 11,860,000	\$ 17,505,000	\$ (5,645,000)	(32.2) %
Series 2021:				
Series 2021 A	57,750,000	57,750,000	-	-
Series 2021 A Premium	10,851,429	11,254,578	(403,149)	(3.6)
Series 2021 B	41,685,000	41,685,000	-	-
Series 2021 B Premium	7,863,498	8,328,335	(464,837)	(5.6)
Series 2021 C	3,905,000	3,905,000	-	-
Total Series 2021	<u>122,054,927</u>	<u>122,922,913</u>	<u>(867,986)</u>	(0.7)
Total Revenue Bonds	133,914,927	140,427,913	(6,512,986)	(4.6)
Direct Borrowings:				
Revolving Credit Facility	<u>483,771</u>	<u>483,771</u>	-	-
Total Direct Borrowings	<u>483,771</u>	<u>483,771</u>	-	-
Total Long-Term Debt	<u>\$ 134,398,698</u>	<u>\$ 140,911,684</u>	<u>\$ (6,512,986)</u>	(4.6) %

As of June 30, 2023, the Authority had total long-term debt outstanding of \$141.0 million. The debt consisted primarily of 2021 Revenue Bonds of \$122.9 million and 2016 Revenue Bonds of \$17.5 million. The decrease in debt of \$5.8 million (4.0%) in 2023 over 2022 was primarily due to the Authority's normal debt service.

	2023	2022	Increase (Decrease)	
			\$	%
Revenue Bonds:				
Series 2016	\$ 17,505,000	\$ 22,960,000	\$ (5,455,000)	(23.8) %
Series 2021:				
Series 2021 A	57,750,000	57,750,000	-	-
Series 2021 A Premium	11,254,578	11,657,727	(403,149)	(3.5)
Series 2021 B	41,685,000	41,685,000	-	-
Series 2021 B Premium	8,328,335	8,793,172	(464,837)	(5.3)
Series 2021 C	3,905,000	3,905,000	-	-
Total Series 2021	<u>122,922,913</u>	<u>123,790,899</u>	<u>(867,986)</u>	(0.7)
Total Revenue Bonds	140,427,913	146,750,899	(6,322,986)	(4.3)
Direct Borrowings:				
Revolving Credit Facility	483,771	-	483,771	100.0
Other Notes Payable	-	3,710	(3,710)	(100.0)
Total Direct Borrowings	<u>483,771</u>	<u>3,710</u>	<u>480,061</u>	12,939.6
Total Long-Term Debt	<u>\$ 140,911,684</u>	<u>\$ 146,754,609</u>	<u>\$ (5,842,925)</u>	(4.0) %

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Debt Service Coverage

Debt service coverage is a covenant of the Authority's bond resolutions requiring that annual net airport system revenues be maintained in an amount expressed as a multiple of times annual principal and interest payments on the related debt. This coverage serves as an indicator to bondholders that funds are available for timely debt service payments. Net airport system revenue is calculated based on the ULAs between the Authority and its signatory airlines and includes several additions to and subtractions from revenue and expense amounts reported in the Basic Financial Statements.

The Authority is required to maintain debt service coverage ratios for the 2016 and 2021 Revenue Bonds. The Authority is also required to maintain a debt service coverage ratio for the Revolving Credit Facility agreement that the Authority entered into on February 1, 2023.

The required debt service coverage ratio for the 2016 and 2021 Revenue Bonds is 125% of annual principal and interest payments. The debt service coverage ratio was 324.9% as of June 30, 2024 compared to 155.4% and 245.5% as of June 30, 2023 and 2022, respectively.

The required debt service coverage ratio for the Revolving Credit Facility is 110% of annual principal and interest payments. The debt service coverage ratio was 323.8% as of June 30, 2024 compared to 154.9% as of June 30, 2023.

As of June 30, 2024 and 2023, the Authority was in compliance with all financial covenants. Variances in the debt service coverage year-over-year are primarily attributable to normal debt service and changes in net airport system revenue.

Airline Cost Per Enplanement (CPE)

Airline Cost Per Enplanement (CPE) is a measurement used in the airline and airport industries to show the average cost an airline incurs to enplane one passenger at a given airport. This figure is derived by dividing total passenger airline revenues earned by the airport by the total number of enplaned passengers.

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Airline Cost per Enplanement:			
Passenger Airline Revenues	\$ 22,969,044	\$ 6,531,620	\$ 12,442,868
Enplaned Passengers	<u>3,377,563</u>	<u>3,042,917</u>	<u>2,754,566</u>
Cost per Enplanement	<u>\$ 6.80</u>	<u>\$ 2.15</u>	<u>\$ 4.52</u>

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
JUNE 30, 2024 AND 2023

Airline Cost Per Enplanement (CPE) – continued

CPE increased by \$4.65 (216.3%) per enplaned passenger in 2024 over 2023. This increase was primarily the result of a disproportionate increase in passenger airline revenues of \$16.4 million (251.7%) in relation to the increase in enplaned passengers of 0.3 million (11.0%) in 2024 over 2023. The disproportionate increase in passenger airline revenues in 2024 is the result of the ULAs annual true-up provision.

	2024	2023	Increase (Decrease)	
			\$	%
Airline Cost per Enplanement (CPE):				
Passenger Airline Revenues	\$ 22,969,044	\$ 6,531,620	\$ 16,437,424	251.7 %
Enplaned Passengers	3,377,563	3,042,917	334,646	11.0
Cost per Enplanement (CPE)	<u>\$ 6.80</u>	<u>\$ 2.15</u>	<u>\$ 4.65</u>	216.3 %

CPE decreased by \$2.37 (52.4%) per enplaned passenger in 2023 over 2022. This decrease was primarily the result of an increase in enplaned passengers of 0.3 million (10.5%) in 2023 over 2022. The disproportionate decrease in passenger airline revenues in 2023 is the result of the ULAs annual true-up provision.

	2023	2022	Increase (Decrease)	
			\$	%
Airline Cost per Enplanement (CPE):				
Passenger Airline Revenues	\$ 6,531,620	\$ 12,442,868	\$ (5,911,248)	(47.5) %
Enplaned Passengers	3,042,917	2,754,566	288,351	10.5
Cost per Enplanement (CPE)	<u>\$ 2.15</u>	<u>\$ 4.52</u>	<u>\$ (2.37)</u>	(52.4) %

Requests for Information

This financial report is designed to provide a general overview of the Authority's finances for all interested parties. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the ONTARIO INTERNATIONAL AIRPORT AUTHORITY, 1923 E. Avion St., Ontario, CA 91761.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF NET POSITION
JUNE 30, 2024 AND 2023

	2024	2023
ASSETS		
Current Assets:		
Unrestricted Assets:		
Cash and Cash Equivalents – Note 3	\$ 72,044,289	\$ 75,348,288
Accounts Receivable, Net of Allowance for Doubtful Accounts of \$584,303 and \$756,750 at June 30, 2024 and 2023, Respectively	8,546,070	7,535,598
Grants Receivable	17,722,939	14,230,016
Leases Receivable – Current – Note 10	697,748	660,170
Interest Receivable	390,852	261,989
Prepaid Expenses	3,368,336	2,771,007
Total Unrestricted Current Assets	102,770,234	100,807,068
Restricted Assets:		
Cash and Cash Equivalents	654,782	639,914
Total Restricted Current Assets	654,782	639,914
Total Current Assets	103,425,016	101,446,982
Noncurrent Assets:		
Restricted Assets		
Cash and Cash Equivalents – Note 3	101,611,819	62,415,143
Accounts Receivable	2,505,492	2,176,442
Leases Receivable – Noncurrent – Note 10	1,945,604	2,643,354
Capital Assets – Note 4:		
Not Depreciated	122,154,573	103,486,311
Depreciated and Amortized, Net of Accumulated Depreciation and Amortization of \$46,189,058 and \$35,221,937 at June 30, 2024 and 2023, Respectively	133,991,514	94,986,414
Net Capital Assets	256,146,087	198,472,725
Total Restricted Noncurrent Assets	362,209,002	265,707,664
TOTAL ASSETS	\$ 465,634,018	\$ 367,154,646

See Accompanying Notes to Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF NET POSITION – CONTINUED
JUNE 30, 2024 AND 2023

	2024	2023
LIABILITIES		
Current Liabilities:		
Payable from Unrestricted Assets:		
Accounts Payable	\$ 22,846,162	\$ 10,871,140
Accrued Expenses	10,101,126	7,335,451
Accrued Payroll and Vacation	1,821,217	1,273,284
Accrued Interest	451,568	460,600
Customer Deposits – Note 5	600,225	560,653
Due to Airlines and Partners – Note 6	2,996,613	28,048,657
Unearned Revenues – Note 5	5,382,744	4,990,328
Subscription Liability – Current – Note 11	347,122	544,848
Current Portion of Long-Term Debt – Note 7	6,105,986	5,948,486
Total Unrestricted Current Liabilities	50,652,763	60,033,447
Payable from Restricted Assets:		
Accrued Interest	72,782	75,414
Current Portion of Long-Term Debt – Note 7	582,000	564,500
Total Restricted Current Liabilities	654,782	639,914
Total Current Liabilities	51,307,545	60,673,361
Noncurrent Liabilities:		
Payable from Unrestricted Assets:		
Subscription Liability – Noncurrent – Note 11	339,138	1,339,642
Arbitrage - Rebate Liability – Noncurrent – Note 7	753,537	-
Long-Term Debt – Note 7:		
Revenue Bonds – Series 2016	6,040,000	11,860,000
Revenue Bonds – Series 2021	121,186,941	122,054,927
Revolving Credit Facility	483,771	483,771
Total Long-Term Debt	127,710,712	134,398,698
Total Unrestricted Noncurrent Liabilities	128,803,387	135,738,340
Total Liabilities	180,110,932	196,411,701
DEFERRED INFLOW OF RESOURCES		
Deferred Inflow of Resources – Leases – Note 10	2,643,352	3,303,524
Total Deferred Inflow of Resources	2,643,352	3,303,524
Total Liabilities and Deferred Inflow of Resources	182,754,284	199,715,225
NET POSITION		
Net Investment in Capital Assets – Note 4	138,280,433	91,703,690
Restricted – Note 8	86,799,252	29,204,360
Unrestricted	57,800,049	46,531,371
Total Net Position	282,879,734	167,439,421
TOTAL LIABILITIES AND NET POSITION	\$ 465,634,018	\$ 367,154,646

See Accompanying Notes to Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
OPERATING REVENUES		
Aeronautical:		
Landing Fees	\$ 15,224,641	\$ 5,194,113
Facilities Rent	14,548,851	3,384,381
Land Rent	13,804,467	13,985,845
Airline Fees	7,115,678	6,522,452
Total Aeronautical Revenues	50,693,637	29,086,791
 Nonaeronautical:		
Facilities and Land Rent	1,252,094	1,375,783
Non-Airline Terminal Rent	1,515,062	1,431,104
Parking and Ground Transportation	39,481,867	32,870,076
Concessions:		
Rental Cars	9,757,148	9,423,111
Food and Beverage	2,740,848	1,505,946
Gifts and News	2,073,581	1,949,187
Other Concessions	1,517,178	1,314,569
Operating Grants	6,841,906	7,055,702
Other Nonaeronautical Operating Revenues	819,581	721,221
Total Nonaeronautical Revenues	65,999,265	57,646,699
Total Operating Revenues	116,692,902	86,733,490
 OPERATING EXPENSES		
Personnel	16,643,305	11,950,238
Public Safety	22,723,669	20,770,240
Contractual Services	36,345,356	30,234,146
Insurance and Administration	1,877,942	1,761,063
Marketing and Public Relations	6,963,208	5,862,878
Materials and Supplies	1,655,662	813,575
Telecommunication and Utilities	6,845,994	5,971,128
Bad Debt (Recovery) Expense	(172,439)	648,868
Other Operating Expenses	2,038,102	1,487,300
Total Operating Expenses	94,920,799	79,499,436
Net Operating Income Before Depreciation and Amortization	21,772,103	7,234,054
Depreciation and Amortization	11,273,505	8,485,077
Net Operating Income (Loss)	\$ 10,498,598	\$ (1,251,023)

See Accompanying Notes to Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION – CONTINUED
 FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
NONOPERATING REVENUES (EXPENSES)		
Investment Income, Net	\$ 4,275,321	\$ 705,745
Passenger Facility Charges	13,814,078	12,450,838
Customer Facility Charges	3,710,860	3,370,712
Interest Expense	(4,154,822)	(4,349,792)
Debt Issuance Costs	-	(190,000)
Gain on Disposition of Assets	127,785	5,705
Other Nonoperating Expenses	(1,205,816)	-
Total Nonoperating Revenues, Net	16,567,406	11,993,208
Net Income Before Capital Contributions	27,066,004	10,742,185
CAPITAL CONTRIBUTIONS		
Federal Grants and Other	88,374,309	14,964,592
Increase in Net Position	115,440,313	25,706,777
NET POSITION – BEGINNING OF YEAR	167,439,421	141,732,644
NET POSITION – END OF YEAR	\$ 282,879,734	\$ 167,439,421

See Accompanying Notes to Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from Airlines and Tenants	\$ 84,392,907	\$ 87,876,737
Receipts from Operating Grants	9,230,725	11,416,638
Payments to Suppliers	(74,505,776)	(69,514,231)
Payments for Personnel Services	(16,095,372)	(11,557,132)
	3,022,484	18,222,012
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Proceeds from Federal Grants and Other Capital Contributions	82,492,567	6,075,582
Acquisition of Capital Assets	(59,945,886)	(47,203,445)
Proceeds from Sale of Capital Assets	127,785	16,747
Proceeds from Issuance of Revolving Credit Facility	-	483,771
Principal Paid on Long-Term Debt	(5,645,000)	(5,458,710)
Debt Issuance Costs	-	(190,000)
Passenger Facility Charge Receipts	13,525,942	11,662,212
Customer Facility Charge Receipts	3,669,946	3,344,904
Interest Paid on Long-Term Debt	(5,034,472)	(5,206,458)
Other Non-Operating Expenses	(452,279)	-
	28,738,604	(36,475,397)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net Realized Gain (Loss) in Local Agency Investment Fund (LAIF)	1,651,009	(83,968)
Interest Earned on Cash and Cash Equivalents	2,495,449	589,132
	4,146,458	505,164
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	35,907,545	(17,748,221)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	138,403,345	156,151,566
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 174,310,890	\$ 138,403,345

See Accompanying Notes to Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
STATEMENTS OF CASH FLOWS – CONTINUED
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
RECONCILIATION OF NET OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Net Operating Income (Loss)	\$ 10,498,598	\$ (1,251,023)
Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided (Used) by Operating Activities:		
Bad Debt (Recovery) Expense	(172,439)	648,868
Depreciation and Amortization	11,273,505	8,485,077
Effects of Changes in Operating Assets and Liabilities:		
Accounts Receivable	(838,033)	(1,574,858)
Grants Receivable	2,388,819	4,360,936
Leases Receivable	660,172	593,448
Prepaid Expenses	(597,329)	(274,147)
Accounts Payable	4,332,185	1,859,364
Accrued Expenses	209,301	(4,199,118)
Accrued Payroll and Vacation	547,933	393,106
Customer Deposits	39,572	86,836
Due to Airlines and Partners	(25,052,044)	9,275,270
Unearned Revenues	392,416	411,701
Deferred Inflow of Resources – Leases	(660,172)	(593,448)
Net Cash Provided by Operating Activities	\$ 3,022,484	\$ 18,222,012
 NONCASH NONOPERATING, CAPITAL, FINANCING, AND INVESTING ACTIVITIES		
Amortization of 2021 Revenue Bond Premiums	\$ 867,986	\$ 867,986
Capital Assets Acquired through Accounts Payable and Accrued Expenses	\$ 19,853,033	\$ 9,653,822

See Accompanying Notes to Financial Statements

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 1 – ORGANIZATION AND REPORTING ENTITY

The ONTARIO INTERNATIONAL AIRPORT AUTHORITY (Authority) was organized on August 27, 2012, under a joint powers agreement between the City of Ontario, CA and the County of San Bernardino, CA (together Municipalities) pursuant to California Government Code Section 6500. The purpose of the Authority is to exercise such powers for the operation, maintenance, management, administration, development, and marketing of the Ontario International Airport (ONT).

The Authority is governed by a commission of five members, each serving in his or her individual capacities. Two members are appointed from the City of Ontario Council, one member from the County Supervisorial District, with the remaining two members selected from the community at large.

The accompanying financial statements include the accounts of the Authority. There are no blended or discrete component units, nor has the Authority been determined to be a component unit of the Municipalities or any other entity.

Acquisition of ONT by the Authority

The Authority acquired substantially all assets and liabilities of ONT from the City of Los Angeles department known as Los Angeles World Airports (LAWA) on November 1, 2016 (Transfer Date) pursuant to a Settlement Agreement (Settlement Agreement) executed on December 22, 2015. The Settlement Agreement provided for a schedule of payments by the Authority to LAWA as compensation for the transfer of ONT to the Authority, including from cash on hand and Passenger Facility Charge (PFC) revenues received or to be received by the Authority. All amounts due to LAWA under the Settlement Agreement have been paid as of April 2021.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of significant accounting policies follows:

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) as applicable to governmental units. All transactions are accounted for in a single enterprise fund. Enterprise funds are used to account for operations (1) that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the costs (expenses including depreciation and amortization) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (2) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability or other purposes.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Measurement Focus and Basis of Accounting

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Proprietary funds are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and liabilities associated with the operation of these funds are included in the accompanying Statements of Net Position. In accordance with the Governmental Accounting Standards Board (GASB) Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, net position is displayed in three components – net investment in capital assets, restricted, and unrestricted. Proprietary fund-type operating statements present increases (e.g., revenues) and decreases (e.g., expenses) in net position.

On proprietary fund financial statements, operating revenues are those that flow directly from the operations of that activity, (i.e., charges to customers or users who purchase or use the goods or services of that activity). Operating expenses are those that are incurred to provide those goods or services. Nonoperating revenues and expenses are items such as investment income and interest expense that are not a result of the direct operations of the activity.

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied. The accrual basis of accounting is utilized by proprietary fund types. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. When both restricted and unrestricted resources are available for use, it is the Authority's practice to use restricted resources first, then unrestricted resources as they are needed.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with U.S. GAAP requires management to make a number of estimates and assumptions at the date of the financial statements. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, checking, savings, money market accounts, and cash equivalent mutual funds. Investments are categorized as cash equivalents if their maturity date is 90 days or less at the date of purchase. Investments with a maturity of more than 90 days are classified as investments.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Investments

The Authority's policy is to invest in certificates of deposit, federal treasury and agency securities, cash equivalent mutual funds, and repurchase agreements, and to hold such investments to maturity. In accordance with this policy, investments are purchased so that maturities will occur as projected cash flow needs arise in connection with daily operations, construction projects, and bond debt service requirements.

In accordance with California Government Code (Code) Section 53600 et seq., the Authority adopts an investment policy annually for the Operating, Passenger Facility Charge (PFC) and Customer Facility Charge (CFC) portfolios that, among other things, authorizes types of allowable investments, maximum maturities, maximum concentration of investments by type of investment and issuer, minimum ratings for certain types of investments, and how the investments may be held. These criteria on investments and invested cash related to the Authority's bonded debt are governed by the related Master Indenture of Trust. Authorized investments and invested cash include U.S. Treasury securities, corporate notes, federal agency securities, money market mutual funds, bankers' acceptances, commercial paper, negotiable, and non-negotiable certificates of deposit, repurchase agreements, guaranteed investment contracts, and funds deposited in the State Treasurer's Local Agency Investment Fund (LAIF). The restrictions in the Code mitigate the Authority's interest rate risk, credit risk, concentration of credit risk, and custodial credit risk related to its various investments.

The Authority's investments, which are included in Cash and Cash Equivalents in the accompanying Statements of Net Position, are carried at fair value. Fair value is determined based upon market closing prices or bid/asked prices for regularly traded securities. The fair value of money market mutual funds and other similar investments is stated at its share value. The fair value of the Authority's investment in the LAIF is based on the Authority's pro rata share, provided by LAIF, of the fair value of the entire LAIF portfolio. Certain money market mutual fund investments with initial maturities at the time of the purchase of less than one year are recorded at cost. The calculation of realized gains and losses on investments that had been held more than one fiscal year and sold during the current year may have been recognized as an increase or decrease in fair value of investments reported in the prior year.

Accounts Receivable

The Authority grants unsecured credit to certain tenants, the U.S. government, and state and local agencies without interest. Receivables are reported at their gross value when earned as the underlying exchange transaction occurs. Receivables are reduced by an allowance for the estimated portion that is expected to be uncollectible. This estimate is made based on collection history, aviation industry trends and current information regarding the credit worthiness of the debtors. When collection activity results in receipt of amounts previously written off against the allowance, revenue is recognized for the amount collected.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Grants Receivable

The Authority receives grants for its Capital Improvement Program and certain operating expenses from the Federal Airport Improvement Program (AIP) of the Federal Aviation Administration (FAA) and the U.S. Department of Homeland Security (DHS). Amounts due from governmental agencies under the terms of the grant agreements are accrued as the related reimbursable costs are incurred.

Capital Assets

Capital assets are stated at cost or estimated historical cost if original cost is not available and include expenditures which substantially increase the useful lives of existing assets. Capital assets include intangible assets, which are without physical substance, that provide economic benefits through the rights and privileges associated with their possession, including aviation avigation easements. Gifts or contributions of capital assets are recorded at acquisition value as of the date of the acquisition. The Authority's policy is to capitalize assets with a cost of \$5,000 or more and an estimated useful life of more than one year. Routine maintenance and repairs are expensed as incurred. Interest incurred on debt obligations to finance construction projects is expensed as incurred during the construction period.

Lessee-financed improvements are recognized and recorded as capital assets based upon the asset's estimated value at the time the asset reverts to the Authority.

Depreciation (including amortization of intangible assets) has been provided using the straight-line method over the following estimated useful lives of the related assets:

Land Improvements	5 – 30 Years
Buildings and Improvements	5 – 33 Years
Information Technology Hardware	1 – 10 Years
Furniture and Fixtures	3 – 7 Years
Machinery and Equipment	1 – 12 Years
Vehicles	5 – 12 Years

Depreciation and amortization of capital assets is recorded as an expense in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

Capital assets are considered impaired if there is a significant unexpected decline in the service utility of the asset. Impaired capital assets that will no longer be used by the Authority are reported at the lower of carrying or fair value. Impairment losses on capital assets that will continue to be used by the Authority are measured using the method that best reflects the diminished service utility of the capital asset.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Restricted Assets and Liabilities

Certain assets and liabilities of the Authority are classified as restricted in the accompanying Statements of Net Position in accordance with applicable bond covenants, FAA regulations, or other legal requirements.

Compensated Absences

The Authority provides full-time employees with Paid Time Off (PTO) in varying amounts and, at termination, an employee is paid for accumulated (vested) PTO. Accordingly, compensation for PTO is charged to expense as earned by the employee, and accumulated, unpaid PTO is recorded as a current liability and reported in the accompanying Statements of Net Position under Accrued Payroll and Vacation. Employees may make an annual election to have accumulated leave paid out in March and/or November of each calendar year.

Certain employees are provided an additional 48 hours of management leave each calendar year. The hours are credited at the beginning of the calendar year and any unused leave may not be carried over to the next calendar year. Management leave is not eligible to be paid out.

Revenue Bonds, Bond Premiums, and Bond Discounts

Revenue bonds are reported net of applicable premiums or discounts. Bond premiums and discounts are amortized over the life of the bonds using the straight-line method, which approximates the effective interest rate method. The costs of issuing general airport revenue bonds, except prepaid insurance, are expensed as incurred. Insurance is recorded as a prepaid asset and amortized over the life of the bonds using the straight-line method, which approximates the effective interest rate method.

Airline Operating Use and Terminal Lease Agreements (ULAs)

The Authority has entered into Airline Operating Use and Terminal Lease Agreements (ULAs) with signatory passenger and cargo airlines operating at ONT. These agreements, which expired on September 30, 2024, are currently operating under a month-to-month holdover tenancy. The ULAs define a signatory airline as a passenger or cargo airline who has executed a ULA at ONT. Airlines not executing ULAs are considered non-signatory airlines. The ULAs establish the rate-setting mechanisms for the costs of operating at ONT on a residual basis. This methodology establishes two residual cost centers at ONT: airfield and terminal. The net annual requirement for the airfield and terminal cost centers are recovered through landing fees and terminal rents, respectively. Landing fees are assessed to each airline for every aircraft landing at ONT based on the Maximum Gross Landing Weight (MGLW) of that aircraft. Terminal rents are assessed using the airlines' leased space plus an allocation of common use space. Signatory rates are established at the beginning of each year based on the Authority's adopted budgeted and forecasted aviation activity. At the discretion of the Authority, signatory rates can also be amended mid-year based on the Authority's amended budgeted and forecasted aviation activity. Non-signatory airlines are required to pay a premium on these rates that amounted to 25% for the years ended June 30, 2024 and 2023 (see Note 10).

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Deferred Inflow of Resources

The statements of net position report a separate section for deferred inflow of resources. Deferred inflows of resources represent an acquisition of net assets that applies to future periods and, therefore, are not recognized as an inflow of resources (revenue) until then.

GASB Statement No. 87, *Leases* (GASB 87) establishes a deferred inflow, representing the initial value of lease receivable under GASB 87 systematically reduced and recognized as lease revenue over the term of the lease.

Leases

GASB 87 establishes accounting and financial reporting standards for leases by lessees and lessors. GASB 87 defines leases as a contract that conveys control of the right to use another entity's nonfinancial asset, such as land, buildings, vehicles, and equipment, as specified in the contract for a period of time in an exchange or exchange-like transaction. A contract conveys control of the right to use an underlying asset if it meets both of the following criteria:

1. Right to obtain the present service capacity from use of the underlying asset as specified in the contract.
2. Right to determine the nature and manner of use of the underlying asset as specified in the contract.

The following policies apply to leases whether the Authority is in the position of lessee or lessor.

For lease agreements that contain multiple components, each component is evaluated separately for accounting treatment under GASB 87. The Authority excludes contract components for the joint use of space as these components do not provide a right to determine how the underlying asset is used.

The lease term is the period during which the lessee has a noncancelable right to use the underlying asset, including options to extend the lease where it is reasonably certain that the lessee or lessor will exercise the option, or options to terminate the lease will not be exercised. Leases with a maximum possible term of 12 months or less, including options to extend, regardless of the likelihood that the option will be exercised, are classified as short-term leases. For lease agreements that are short-term, the Authority recognizes lease payments as outflows of resources (expenses), or inflows of resources (revenues) based on the payment provision of the lease agreement.

Unless explicitly stated, or implicit within the agreement, the discount rate used to calculate lease right-of-use assets and liabilities, or lease receivable is based on the monthly Secured Overnight Financing Rate (SOFR) plus a markup based on the length of the lease, which approximates the Authority's incremental borrowing rate.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Leases – continued

Variable payments based on the future performance of the lessee or lessor, or usage of the underlying asset are not included in the measurement of lease assets or liabilities. Authority leases that establish a minimum annual guarantee (MAG) for variable payments are considered fixed in substance and are in the lease measurement of assets or liabilities. The portion of variable payments that exceed MAGs are treated as variable.

Lease modifications may require remeasurement of the lease receivable or liability if there are material changes to the lease term, payment amounts, lease discount rate, or if underlying assets to the lease are added or removed.

The Authority as Lessee

The Authority recognizes a lease liability and intangible right-of-use asset at the commencement of a lease unless the lease is considered a short-term lease or a transfer of ownership of the underlying asset. Right-of-use lease assets are measured based on the net present value of the payments, using the SOFR rate and a markup based on the length of the lease term, which approximates the Authority's borrowing rate.

The Authority calculates amortization of the discount on the lease liability and reports that amount as an outflow of resources in that period. Payments are allocated first to the accrued interest liability and then to the lease liability. Variable lease payments that are based on asset usage or activity are not included in the lease liability calculations and are recognized as outflows of resources in the periods in which the obligation for the payment is incurred.

The Authority as Lessor (Excluding Regulated Leases)

As lessor, the Authority recognizes a lease receivable and a deferred inflow of resources at the commencement of the lease term. The lease receivable is measured using the present value of the lease payments based on the SOFR rate plus a markup based on the length of the lease, which approximates the Authority's incremental borrowing rate. The measurement of the lease receivable excludes regulated and short-term leases as well as variable payments that are based on asset use or activity.

Amortization of the lease receivable discount is recognized as interest revenue using the effective interest method. Deferred inflows of resources are recognized as inflows on the effective interest method over the term of the lease. Any initial direct costs are reported as an outflow of resources for that period. Remeasurement of the lease receivable occurs when there are modifications, including but not limited to changes in the lease charges, lease term and the addition or removal of the underlying assets to the lease agreements. In the case of a partial or full lease termination, the Authority will reduce the carrying value of the lease receivable and the related deferred inflow resources and include a gain or loss for the difference. For lease agreements that are short-term, the Authority

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

recognizes lease payments as inflows of resources (revenues) based on the payment provision of the lease agreement.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

The Authority as Lessor (Regulated Leases)

Certain leases between the Authority and air carriers and other aeronautical users are subject to external laws and regulations. Inflows of resources (revenues) are recognized in amounts equal to the payment provisions of the regulated lease agreements.

Subscription-Based Information Technology Arrangements (SBITAs)

The Authority has entered into subscription-based information technology arrangements (SBITAs) as defined by the Governmental Accounting Standards Board (GASB) Statement No. 96, *Subscription-Based Information Technology Arrangements*. An SBITA is a contract that conveys control of the right to use a vendor's IT software or associated tangible assets for a subscription term in exchange for consideration.

The Airport recognizes a subscription asset and a corresponding subscription liability, including any implementation costs, at the commencement of the subscription term. The subscription liability is initially measured as the present value of future subscription payments over the subscription term. The subscription asset is amortized on a straight-line basis over the shorter of the subscription term or the useful life of the underlying asset. The subscription liability is reduced as payments are made, with interest expense recognized on the liability balance.

Key estimates and judgments related to subscriptions include how the Authority determines the discount rate it uses to discount the expected subscription payments to present value and the subscription term.

The Authority uses the interest rate charged by the vendor as the discount rate. When the interest rate charged by the vendor is not provided, the Authority generally uses its estimated incremental borrowing rate as the discount rate for subscriptions.

The subscription term includes the noncancelable period of the subscription.

Remeasurement of the subscriptions occur if certain changes occur that are expected to significantly affect the amount of the subscription liability. The Authority monitors activity that might require a remeasurement of its subscriptions.

Subscription assets are reported with other capital assets, and subscription liabilities are reported with current and long-term liabilities on the Statements of Net Position

Net Position

The Authority classifies Net Position in three components. Net investment in Capital Assets consists of the Authority's capital assets, cash restricted for capital assets, cash restricted for debt service less accumulated depreciation and amortization and outstanding debt incurred to acquire those assets.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

The restricted component of net position consists of restricted assets reduced by liabilities. Unrestricted net position is the remaining net position that does not meet the definition of Net investment in Capital Assets or restricted net position.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Passenger Facility Charges (PFCs)

In 1990, Congress approved the Aviation Safety and Capacity Expansion Act (Act), which authorized domestic airports to impose a PFC on enplaning passengers. In accordance with the PFC program, PFC revenues may be used to pay eligible costs for approved airport projects, including debt service, which meet at least one of the following criteria: preserve or enhance safety, security, or capacity of the national air transportation system; reduce noise or mitigate noise impacts resulting from an airport; or furnish opportunities for enhanced competition between or among carriers.

The maximum allowable PFC is \$4.50 per enplaned passenger. PFCs are collected by airlines and remitted to the Authority monthly, net of an administrative fee of \$0.11 per enplaned passenger. Total authorized collections and the time period for collections is established with each approved application. In accordance with the Act, the Authority's Airport Improvement Program (AIP) passenger entitlement apportionment is reduced by certain percentages.

The Authority's applications for PFCs were approved as "Impose and Use". The Authority recognizes PFC revenues when the underlying exchange between the passenger and the airlines. In accordance with the requirements of the PFC program, PFCs collected are maintained in an interest-bearing account. PFC program assets and PFC receivables are reported in the accompanying Statements of Net Position as Current Restricted Assets. PFC revenues are categorized as Nonoperating Revenues in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

Customer Facility Charges (CFCs)

Under Section 1936 of the California Civil Code, an Airport may require that rental car companies operating on the airport impose a CFC to:

- (i) finance, design, and construct consolidated airport car rental facilities
- (ii) finance, design, construct, and operate common-use transportation systems that move passengers between airport terminals and those consolidated car rental facilities, and acquire vehicles for use in that system
- (iii) finance, design, and construct terminal modifications solely to accommodate and provide customer access to common-use transportation system

CFCs must be charged on a per contract basis and are limited to \$10 per contract. Under certain circumstances, an alternative fee may be imposed that exceeds this amount.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
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The Authority requires on-airport rental car operators to collect \$10 per rental car contract, which are remitted to the Authority monthly. CFC revenues are recognized on an accrual basis when the rental car contract has been settled. Due to their restricted use, CFC program assets and CFC receivables are presented as Noncurrent Restricted Assets. CFC revenues are categorized as Nonoperating Revenues in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

New Accounting Standards

Implementation of the following GASB pronouncements were effective for the year ended June 30, 2024:

GASB Statement No. 99, *Omnibus 2022*.

GASB Statement No. 100, *Accounting Changes and Error Corrections – an amendment of GASB Statement No. 62*.

The GASB issued pronouncements that may impact future financial presentations. Management has not currently determined what impact implementation of these statements may have on the financial statements of the Authority.

GASB Statement No. 101, *Compensated Absences*. The requirements of this statement are effective for fiscal years beginning after December 15, 2023.

GASB Statement No. 102, *Certain Risk Disclosures*. The requirements of this statement are effective for fiscal years beginning after June 15, 2024.

GASB Statement No. 103, *Financial Reporting Model Improvements*. The requirements of this statement are effective for fiscal years beginning after June 15, 2025.

GASB Statement No. 104, *Disclosure of Certain Capital Assets*. The requirements of this statement are effective for fiscal years beginning after June 15, 2025.

NOTE 3 – CASH, CASH EQUIVALENTS, AND INVESTMENTS

Deposits with Financial Institutions

As of June 30, 2024, the carrying amount of the Authority's deposits was \$139,797,649 and the bank balance was \$180,266,572. As of June 30, 2023, the carrying amount of the Authority's deposits was

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
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\$105,541,113 and the bank balance was \$113,038,663. The difference between the carrying amounts and the bank balances represents outstanding checks, deposits in transit, and other reconciling items.

Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, investments with longer maturities have greater fair value sensitivity to changes in market interest rates. One of the ways the Authority manages its exposure to interest rate risk is by purchasing a combination of shorter-term and longer-term investments and by timing cash flows from maturities. These staggered maturities also provide consistent cash flow and fulfill liquidity needs for operations. The Authority monitors interest rate risk inherent in its portfolio by measuring the segmented time distribution of its portfolio. The Authority has no specific limitations with respect to this metric.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
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JUNE 30, 2024 AND 2023

NOTE 3 – CASH, CASH EQUIVALENTS, AND INVESTMENTS – continued

Custodial Risk (Deposits)

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The Authority maintains deposits at a financial institution, which are collateralized in accordance with California law. California Government Code requires that financial institution secure deposits made by a state or local government by pledging securities in an undivided collateral pool held by a depository regulated under state law. The fair value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institutions to secure deposits by pledging first trust deed mortgage notes having a value of 150% of the secured deposits. Insurance through the Federal Deposit Insurance Corporation (FDIC) may be applicable to the first \$250,000 of institutional deposit accounts, with any balance above this amount covered by the collateralization requirement.

Custodial Credit Risk (Investments)

Custodial credit risk for investments is the risk that the Authority will not be able to recover the value of its investments in the event of a counterparty failure. The Authority uses third-party banks' custody and safekeeping services for its registered investment securities. Securities are held in custody at third-party banks registered in the name of the Authority and are segregated from securities owned by those institutions or held in custody by those institutions.

Credit Risk (Investments)

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of an investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. California Government Code Section 53601 limits the types of investment instruments that may be purchased by the Authority.

Cash and cash equivalents consisted of the following as of June 30, 2024 and 2023:

	Cash and Cash Equivalents	
	2024	2023
Deposits with Financial Institutions	\$ 139,797,649	\$ 105,541,113
Local Agency Investment Fund (LAIF)	34,513,241	32,862,232
Total Cash and Cash Equivalents	\$ 174,310,890	\$ 138,403,345

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 3 – CASH, CASH EQUIVALENTS, AND INVESTMENTS – CONTINUED

Cash and cash equivalents are classified as follows as of June 30, 2024 and 2023:

	Cash and Cash Equivalents	
	2024	2023
Unrestricted	\$ 72,044,289	\$ 75,348,288
Restricted:		
Debt Service Reserve – 2016 Revenue Bonds	514,145	1,025,448
Debt Service Reserve – 2021 Revenue Bonds	373,082	746,163
Projects Fund – 2021 Revenue Bonds	17,972,841	36,027,139
Passenger Facility Charge Fund	37,734,105	24,413,786
Customer Facility Charge Fund	1,760,549	842,521
Surplus Revenue Fund	43,911,879	-
Total Restricted Cash and Cash Equivalents	102,266,601	63,055,057
Total Cash and Cash Equivalents	\$ 174,310,890	\$ 138,403,345

Investment in State Investment Pools

The Authority is a voluntary participant in the LAIF that is regulated by California Government Code Section 16429 under the oversight of the Treasurer of the State of California. The Authority's investments in this pool are reported as Cash and Cash Equivalents in the accompanying Statements of Net Position at net asset value based upon the Authority's pro rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized cost of each portfolio). The balance available for withdrawal is based on the accounting records maintained by LAIF.

Investments are authorized in accordance with California Government Code Section 53601 and under the provisions of the Authority's investment policy. The table that follows identifies the investment types that are authorized by the Authority's investment policy and State Government Code. The table also identifies certain provisions of the Authority's investment policy that address interest rate risk, credit risk, and concentration of credit risk.

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JUNE 30, 2024 AND 2023

NOTE 3 – CASH, CASH EQUIVALENTS, AND INVESTMENTS – CONTINUED

Investment in State Investment Pools – continued

This table does not address investments of bond proceeds held by the bond trustee that are governed by provisions of debt agreements of the Authority, in addition to the general provisions of the Authority's investment policy and State Government Code.

<u>Authorized Investment Type</u>	<u>Maximum Maturity</u>	<u>Minimum Quality Requirement</u>	<u>Maximum % of Portfolio</u>	<u>Maximum Investment in One Issue</u>
U.S. Treasury Obligations	5 Years	N/A	None	None
U.S. Agency Securities	5 Years	N/A	None	None
Supranational	5 Years	AA	30%	10%
Bankers' Acceptances	180 Days	AAA/Aaa	40%	5%
Commercial Paper	270 Days	A-1; P-1; F-1	25%	5%
Negotiable Certificates of Deposit	5 Years	A	30%	5%
Medium-Term Notes	5 Years	A	20%	5%
Money Market Mutual Funds	N/A	AAA/Aaa	20%	5%
Repurchase Agreements	1 Year	A	None	None
Local Agency Investment Fund	N/A	N/A	None	\$65 Million
Local Government Investment Pool	N/A	N/A	None	\$65 Million
U.S. State and California Agency Indebtedness	5 Years	A	20%	5%
Placement Service Certificates of Deposit	3 Years	N/A	30%	5%
Time Certificates of Deposit	3 Years	*	20%	5%
Bank Deposits	N/A	*	None	None

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 4 – CAPITAL ASSETS

Capital asset activity for the year ended June 30, 2024 follows:

	For the Year Ended June 30, 2024				Balance at June 30, 2024
	Balance at June 30, 2023	Reclassifications	Additions	Deletions	
Capital Assets – Not Depreciated:					
Land	\$ 56,503,866	\$ -	\$ -	\$ -	\$ 56,503,866
Air Avigation Easements	7,273,370	-	-	-	7,273,370
Construction in Progress	39,709,075	(19,383,739)	38,052,001	-	58,377,337
Total	103,486,311	(19,383,739)	38,052,001	-	122,154,573
Capital Assets – Depreciated and Amortized:					
Land Improvements	53,839,375	16,461,102	27,047,497	-	97,347,974
Buildings and Improvements	51,490,395	1,621,487	2,601,394	-	55,713,276
Information Technology Hardware and Software	7,608,330	642,095	1,538,447	-	9,788,872
Furniture and Fixtures	420,196	154,105	33,090	-	607,391
Machinery and Equipment	5,910,739	504,950	231,262	-	6,646,951
Vehicles	7,248,914	-	251,285	-	7,500,199
Subscription Assets	3,690,402	-	-	(1,114,494)	2,575,908
Total	130,208,351	19,383,739	31,702,975	(1,114,494)	180,180,571
Less: Accumulated Depreciation and Amortization:					
Land Improvements	(15,047,433)	-	(5,130,153)	-	(20,177,586)
Buildings and Improvements	(8,866,467)	-	(3,300,694)	-	(12,167,161)
Information Technology Hardware and Software	(3,305,458)	-	(862,410)	-	(4,167,868)
Furniture and Fixtures	(97,137)	-	(110,041)	-	(207,178)
Machinery and Equipment	(5,024,820)	-	(394,958)	-	(5,419,778)
Vehicles	(1,360,459)	-	(868,360)	-	(2,228,819)
Subscription Assets	(1,520,163)	-	(606,889)	306,385	(1,820,667)
Total	(35,221,937)	-	(11,273,505)	306,385	(46,189,057)
Capital Assets – Depreciated and Amortized, Net	94,986,414	19,383,739	20,429,470	(808,109)	133,991,514
Capital Assets, Net	\$ 198,472,725	\$ -	\$ 58,481,471	\$ (808,109)	\$ 256,146,087

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 4 – CAPITAL ASSETS – CONTINUED

Capital asset activity for the year ended June 30, 2023 follows:

	For the Year Ended June 30, 2023				Balance at June 30, 2023
	Balance at June 30, 2022	Reclassifications	Additions	Deletions	
Capital Assets – Not Depreciated:					
Land	\$ 56,503,866	\$ -	\$ -	\$ -	\$ 56,503,866
Air Avigation Easements	7,273,370	-	-	-	7,273,370
Construction in Progress	29,686,154	(19,026,222)	29,049,143	-	39,709,075
Total	93,463,390	(19,026,222)	29,049,143	-	103,486,311
Capital Assets – Depreciated and Amortized:					
Land Improvements	34,986,772	11,304,293	7,548,310	-	53,839,375
Buildings and Improvements	42,334,191	2,506,006	6,655,401	(5,203)	51,490,395
Information Technology Hardware and Software	3,813,957	339,762	3,457,839	(3,228)	7,608,330
Furniture and Fixtures	154,905	-	265,291	-	420,196
Machinery and Equipment	5,660,497	-	250,242	-	5,910,739
Vehicles	1,948,248	4,876,161	633,727	(209,222)	7,248,914
Subscription Assets	3,332,751	-	357,651	-	3,690,402
Total	92,231,321	19,026,222	19,168,461	(217,653)	130,208,351
Less: Accumulated Depreciation and Amortization:					
Land Improvements	(11,755,661)	-	(3,291,772)	-	(15,047,433)
Buildings and Improvements	(6,319,931)	-	(2,546,536)	-	(8,866,467)
Information Technology Hardware and Software	(2,505,470)	-	(799,988)	-	(3,305,458)
Furniture and Fixtures	(49,549)	-	(47,588)	-	(97,137)
Machinery and Equipment	(4,715,412)	-	(309,408)	-	(5,024,820)
Vehicles	(791,042)	-	(650,908)	81,491	(1,360,459)
Subscription Assets	(681,286)	-	(838,877)	-	(1,520,163)
Total	(26,818,351)	-	(8,485,077)	81,491	(35,221,937)
Capital Assets – Depreciated and Amortized, Net	65,412,970	19,026,222	10,683,384	(136,162)	94,986,414
Capital Assets, Net	<u>\$158,876,360</u>	<u>\$ -</u>	<u>\$39,732,527</u>	<u>\$ (136,162)</u>	<u>\$198,472,725</u>

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 4 – CAPITAL ASSETS – CONTINUED

Depreciation and amortization expense was \$11,273,505 and \$8,485,077 for the years ended June 30, 2024 and 2023, respectively.

Net investment in capital assets as of June 30, 2024 and 2023 is as follows:

	2024	2023
Capital Assets	\$ 302,335,144	\$ 233,694,662
Cash Restricted for Capital Projects	17,972,841	36,027,139
Less: Accumulated Depreciation and Amortization	(46,189,057)	(35,221,937)
Less: Outstanding Debt	(135,152,235)	(140,911,684)
Less: Subscription Liability	(686,260)	(1,884,490)
Net Investment in Capital Assets	\$ 138,280,433	\$ 91,703,690

NOTE 5 – CUSTOMER DEPOSITS AND UNEARNED REVENUES

The Authority holds security deposits, advanced rent payments from certain tenants, and certain other payments applicable to future periods. Such amounts have been classified as Customer Deposits and Unearned Revenues in the accompanying Statements of Net Position. Customer Deposits and Unearned Revenues amounted to \$600,225 and \$5,382,744 as of June 30, 2024. Customer Deposits and Unearned Revenues amounted to \$560,653 and \$4,990,328 as of June 30, 2023.

NOTE 6 – DUE TO AIRLINES AND PARTNERS

Due to Airlines

Pursuant to the ULAs' annual true-up provision, landing fees and terminal rents invoiced by the Authority to signatory airlines for the years ended June 30, 2024 and 2023 were determined to be in excess of amounts needed to fund the annual airfield and terminal cost center requirements at ONT (surplus). The surplus for the year ended June 30, 2024 in the amount of \$2,475,589 will be issued to signatory airlines in the form of credits subsequent to year end. The surplus for the year ended June 30, 2023 in the amount of \$21,978,402 was issued to signatory airlines in the form of credits during the year ended June 30, 2024. As of June 30, 2024 and 2023, \$184,103 and \$3,400,549, respectively, of the credits issued to signatory airlines for prior year annual true-ups have not been used by signatory airlines. The credits due to signatory airlines as of June 30, 2024 and 2023 are included in Due to Airlines and Partners in the accompanying Statements of Net Position.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 6 – DUE TO AIRLINES AND PARTNERS – CONTINUED

Due to Partners

The Authority was awarded \$2,332,785 in Concessions Rent Relief Grants under the American Rescue Plan Act of 2021 (ARPA) to provide rent relief to eligible concessionaires operating at ONT. During the year ended June 30, 2023 the Authority submitted a payment request for the full concessions rent relief award. As of June 30, 2024 and 2023 there were \$0 and \$2,332,785, respectively, due from the FAA to the Authority. As of June 30, 2024 the Authority issued payments of the corresponding funds to eligible concessionaires. The Concessions Rent Relief Grants due from the FAA as of June 30, 2023 are included in Grants Receivable in the accompanying Statements of Net Position. The corresponding amounts due to eligible concessionaires as of June 30, 2023 are included in Due to Airlines and Partners in the accompanying Statements of Net Position.

NOTE 7 – LONG-TERM DEBT

Long-term debt consisted of the following as of June 30, 2024 and 2023:

Public Offerings

Bonds Payable – Series 2016

On November 1, 2016, the Authority issued \$52,015,000 of 2016 Airport Revenue Bonds (2016 Bonds) at par, with effective interest rates ranging from 1.290% to 2.998%. The 2016 Bonds are special limited obligations of the Authority payable solely from, and secured solely by, a pledge of the net revenues and amounts in certain funds established under the Master Indenture of Trust, as amended, and the Debt Service Reserve Fund (provided through a surety). The 2016 Bonds are subject to redemption at the Authority's option prior to maturity, subject to a redemption premium. The 2016 Bonds were issued to extinguish LAWA 2006 Bonds as part of the Authority's acquisition of the ONT from LAWA and to pay bond issuance costs.

The 2016 Bonds are due in principal installments on May 15 annually with semi-annual interest installments due on May 15 and November 15 each year. In connection with the bond financing, the Authority secured a Reserve Surety Bond with a face value of \$5,201,500 to provide coverage for debt service. The balance outstanding on the 2016 Bonds as of June 30, 2024 and 2023 was \$11,860,000 and \$17,505,000, respectively. Interest expense for the years ended June 30, 2024 and 2023 amounted to \$481,365 and \$627,427, respectively.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 7 – LONG-TERM DEBT – CONTINUED

Bonds Payable – Series 2016 – continued

The required debt service payments for the Series 2016 Bonds for the years ending June 30 are as follows:

<u>For the Year Ending June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2025	\$ 5,820,000	\$ 349,743	\$ 6,169,743
2026	6,040,000	181,079	6,221,079
Total	<u>\$ 11,860,000</u>	<u>\$ 530,822</u>	<u>\$ 12,390,822</u>

Bonds Payable – Series 2021

On April 21, 2021, the Authority issued \$124,731,218 of 2021 Airport Revenue Bonds, Series 2021 A, Series 2021 B, and Series 2021 C (2021 Revenue Bonds) including a premium in the amount of \$21,391,218, with effective interest rates ranging from 1.875% to 5.000%. The 2021 Revenue Bonds are special limited obligations of the Authority payable solely from, and secured solely by, a pledge of the net revenues and amounts in certain funds established under the Master Indenture of Trust, as amended, and the Debt Service Reserve Fund (provided through a surety). The 2021 Revenue Bonds are subject to redemption at the Authority's option prior to maturity, subject to a redemption premium. The 2021 Revenue Bonds were issued primarily to fund the Capital Improvement Program (CIP), to extinguish outstanding debt due to LAWA in connection with the acquisition of ONT, and to refinance Subordinated Revenue Notes.

The 2021 Revenue Bonds are due in principal installments on May 15 annually with semi-annual interest installments due on May 15 and November 15 each year. In connection with the bond financing, the Authority secured a Reserve Surety Bond with a face value of \$6,863,850 to provide coverage for debt service. The balance outstanding on the 2021 Revenue Bonds as of June 30, 2024 and 2023 was \$122,054,927 and \$122,922,913, which includes unamortized bond premiums of \$18,714,927 and \$19,582,913, respectively.

Interest expense for the years ended June 30, 2024 and 2023 amounted to \$4,476,979 and \$4,476,979, respectively. Amortization of the 2021 Revenue Bond premium for the years ended June 30, 2024 and

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

2023 amounted to \$867,986 and \$867,986, respectively, and is included as a reduction to interest expense in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 7 – LONG-TERM DEBT – CONTINUED

Bonds Payable – Series 2021 - continued

The required debt service payments for the Series 2021 Revenue Bonds for the years ending June 30 are as follows:

For the Year Ending June 30,	Principal	Interest	Total
2025	\$ -	\$ 4,476,979	\$ 4,476,979
2026	-	4,476,979	4,476,979
2027	2,385,000	4,476,979	6,861,979
2028	2,430,000	4,432,259	6,862,259
2029	2,505,000	4,355,600	6,860,600
2030 – 2034	14,540,000	19,768,750	34,308,750
2035 – 2039	18,185,000	16,118,950	34,303,950
2040 – 2044	22,265,000	12,042,150	34,307,150
2045 – 2049	28,090,000	6,215,950	34,305,950
2050 – 2051	12,940,000	781,400	13,721,400
Total	\$ 103,340,000	\$ 77,145,996	\$ 180,485,996

The 2016 and 2021 Revenue Bonds are special obligations of the Authority payable solely from, and secured solely by, Pledged Revenues. Pledged Revenues are defined in the Master Indenture as all income, receipts, earnings, and revenues received by the Authority. Net Pledged Revenues are defined as operating revenue plus investment income on operating funds, less operating expenses before depreciation and amortization.

The Bond Indenture agreements contain various affirmative, negative, and financial covenants. The Bond Indenture agreement requires the Authority to reserve and deposit monthly one twelfth of the upcoming annual principal amount of the bonds maturing and one sixth of the upcoming semi-annual interest payable. The primary financial covenant is a Debt Service Coverage Ratio defined as, “net pledged revenues equal to at least 125% of aggregate annual debt service for that fiscal year”. If the Authority violates the covenant, it will not constitute a default in the event the Authority cures violation within 120 days of its discovery.

During the year ended June 30, 2024, Net Pledged Revenues were \$27.1 million, compared to annual debt requirements of \$8.3 million. Net Pledged Revenues were \$12.9 million compared to annual debt requirements of \$8.3 million for the year ended June 30, 2023.

Arbitrage - Rebate Liability

The Authority has a liability related to the arbitrage rebate requirements under the Tax Reform Act of 1986 (the “Tax Reform Act”), as amended for the tax-exempt 2021 Series Bonds issued by the Authority. The arbitrage rebate provisions require the Authority to rebate the U.S. Treasury any earnings on bond

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

proceeds that exceed the bond yield if those earnings are not used for qualifying tax-exempt purposes within a specified period. As of June 30, 2024 the Authority recorded a liability for the arbitrage rebate totaling \$753,537.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 7 – LONG-TERM DEBT – CONTINUED

Direct Borrowings and Placements

Revolving Credit Facility

On February 1, 2023, the Authority entered into a Revolving Credit Facility agreement with a financial institution. The lender made available to the Authority a revolving line of credit in the maximum principal amount of \$50,000,000, the proceeds of which are to be used to finance a portion of the cost of the Authority's capital improvement program, including terminal, parking lot, airfield, and roadway improvements. During the Revolving Credit Period, the lender agrees to make revolving taxable and tax-exempt loans (Notes) to the Authority. As of November 8, 2024, the Authority amended the agreement with the financial institution for the Notes to mature on July 30, 2027 (Facility Maturity Date).

Interest is due quarterly. Principal payments are due quarterly beginning on the first business day of the third full calendar month following the Facility Maturity Date. The taxable portion of the Revolving Credit Facility bears interest at a variable rate equal to the Daily 1M SOFR plus the Taxable SOFR Rate. The nontaxable portion of the Revolving Credit Facility bears interest at a variable rate equal to 79% of the Daily 1M SOFR plus the Tax-exempt SOFR Rate. Interest rates at June 30, 2024 were 5.92% for the taxable portion of the Revolving Credit Facility, and 4.74% for the nontaxable portion of the Revolving Credit Facility. As of June 30, 2024 and 2023 interest on the Revolving Credit Facility totaled \$27,717 and \$5,980, respectively.

The Notes are secured by Net Pledged Revenues, junior and subordinate to the 2021 Revenue Bonds. Net Pledged Revenues are defined as Pledged Revenues less maintenance and operating expenses.

The Revolving Credit Facility agreement contains various affirmative, negative, and financial covenants. The Bond Indenture agreement requires the Authority to reserve and deposit monthly one twelfth of the upcoming annual principal amount of the bonds maturing and one sixth of the upcoming semi-annual interest payable. The primary financial covenant is a Debt Service Coverage Ratio defined as, "Net Pledged Revenues equal to at least 110% of aggregate annual debt service for that fiscal year".

Notes Payable – Parking Management Operator

The Authority entered into an agreement with its parking management operator (Operator), for the Operator to complete and incur costs for certain capital projects in the terminal parking area and to finance each project upon completion. Each original note payable was for five-years, bore interest at rates ranging from 6.00% to 9.80% and was due in monthly installments of principal and interest ranging from \$1,724 to \$11,861. The notes matured on dates ranging from May 2023 to June 2025.

Effective in April 2021, the Authority negotiated a lower interest rate for the notes. The notes bore interest at 5.00% and were due in monthly installments of principal and interest ranging from \$1,462 to \$11,235. All other terms of the original notes payable remained the same. The notes payable were paid in full as of June 30, 2023.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 7 – LONG-TERM DEBT – CONTINUED

Long-term debt activity for the year ended June 30, 2024 follows:

	For the Year Ended June 30, 2024				
	Balance at June 30, 2023	Additions	Reductions	Balance at June 30, 2024	Current Portion
Revenue Bonds:					
Series 2016	\$ 17,505,000	\$ -	\$ (5,645,000)	11,860,000	\$ 5,820,000
Series 2021:					
Series 2021 A	57,750,000	-	-	57,750,000	-
Series 2021 A Premium	11,254,578	-	(403,149)	10,851,429	403,149
Series 2021 B	41,685,000	-	-	41,685,000	-
Series 2021 B Premium	8,328,335	-	(464,837)	7,863,498	464,837
Series 2021 C	3,905,000	-	-	3,905,000	-
Total Series 2021	<u>122,922,913</u>	<u>-</u>	<u>(867,986)</u>	<u>122,054,927</u>	<u>867,986</u>
Total Revenue Bonds	140,427,913	-	(6,512,986)	133,914,927	6,687,986
Direct Borrowings:					
Revolving Credit Facility	483,771	-	-	483,771	-
Total Direct Borrowings	<u>483,771</u>	<u>-</u>	<u>-</u>	<u>483,771</u>	<u>-</u>
Total Long-Term Debt	<u>\$ 140,911,684</u>	<u>\$ -</u>	<u>\$ (6,512,986)</u>	<u>\$ 134,398,698</u>	<u>\$ 6,687,986</u>

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 7 – LONG-TERM DEBT – CONTINUED

Long-term debt activity for the year ended June 30, 2023 follows:

	For the Year Ended June 30, 2023				
	Balance at June 30, 2022	Additions	Reductions	Balance at June 30, 2023	Current Portion
Revenue Bonds:					
Series 2016	\$ 22,960,000	\$ -	\$ (5,455,000)	\$ 17,505,000	\$ 5,645,000
Series 2021:					
Series 2021 A	57,750,000	-	-	57,750,000	-
Series 2021 A Premium	11,657,727	-	(403,149)	11,254,578	403,149
Series 2021 B	41,685,000	-	-	41,685,000	-
Series 2021 B Premium	8,793,172	-	(464,837)	8,328,335	464,837
Series 2021 C	3,905,000	-	-	3,905,000	-
Total Series 2021	<u>123,790,899</u>	<u>-</u>	<u>(867,986)</u>	<u>122,922,913</u>	<u>867,986</u>
Total Revenue Bonds	146,750,899	-	(6,322,986)	140,427,913	6,512,986
Direct Borrowings:					
Revolving Credit Facility	-	483,771	-	483,771	-
Other Notes Payable	3,710	-	(3,710)	-	-
Total Direct Borrowings	<u>3,710</u>	<u>483,771</u>	<u>(3,710)</u>	<u>483,771</u>	<u>-</u>
Total Long-Term Debt	<u>\$ 146,754,609</u>	<u>\$ 483,771</u>	<u>\$ (6,326,696)</u>	<u>\$ 140,911,684</u>	<u>\$ 6,512,986</u>

NOTE 8 – RESTRICTED NET POSITION

Restricted net position includes restricted assets required to be set aside to repay principal and interest under debt covenants, except for those principal and interest payments included in net investment in capital assets (see Note 4); and to comply with other legal or contractual requirements; less liabilities payable from these assets.

Restricted net position as of June 30, 2024 and 2023 is as follows:

	2024	2023
Restricted Net Position:		
Customer Facility Charges	\$ 2,097,159	\$ 1,138,217
Passenger Facility Charges	39,902,987	26,294,532
Debt Service Reserve – 2016 Revenue Bonds	514,145	1,025,448
Debt Service Reserve – 2021 Revenue Bonds	373,082	746,163
Surplus Revenue Fund	43,911,879	-
Total Restricted Net Position	<u>\$ 86,799,252</u>	<u>\$ 29,204,360</u>

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NOTE 9 – RELATED PARTY TRANSACTIONS

The Authority has entered into agreements with both the City of Ontario (City) and San Bernadino County (County) for various services. Through these agreements, the City provides public safety, information technology, and other administrative services to the Authority. In addition, the Authority purchases water and waste utilities from the City. The Authority's parking operations are subject to a city parking tax. These taxes are included in the daily parking rates and taxes paid are netted against parking revenues. The Authority is also under Agreement with the County for Emergency Management materials and services and pays license and permit expenses for work conducted at the Airport.

Amounts due to the City total \$4,423,966 and \$4,229,807 for the years ended June 30, 2024 and 2023, respectively. Amounts due to the County total \$27,160 as of June 30, 2024. Amounts due are included in Accounts Payable and Accrued Expenses in the accompanying Statements of Net Position. The following summarizes the Authority's expenses for services provided by the City and the County for the years ended June 30, 2024 and 2023:

	2024	2023
City of Ontario		
Public Safety	\$ 22,723,669	\$ 20,770,240
Administrative Services	1,140,469	1,136,200
Utilities	1,079,364	1,104,053
Parking Taxes	3,328,187	3,326,642
Sponsorships and Other	32,463	57,220
Total City of Ontario	28,304,152	26,394,355
San Bernadino County		
Emergency Management Materials & Supplies	62,736	59,663
Sponsorships	15,000	15,000
Licenses and Permits	5,821	3,874
Total San Bernardino County	83,557	78,537
Total Related Party Transactions	\$ 28,387,709	\$ 26,472,892

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 10 – LEASES

Lessor Leases (Other than Regulated Leases)

The Authority leases land and facilities under various agreements to tenants operating at ONT are grouped in the following categories:

Terminal Concessions

Terminal concessions include agreements for the lease of space in ONT terminals and are primary for food and beverage and gifts and news. This includes non-exclusive master concessionaire agreements for multiple locations and offerings. These leases generally require the lessee to make substantial improvements to the space.

Revenues from these leases are based on a percentage of gross sales and vary by concessionaire, agreement, the type of goods and services offered, and may be subject to a minimum annual guarantee (MAG). These MAGs are based on a percentage of the previous years' percentage revenues, vary from year to year, and are not fixed in substance. Lease terms and options to extend or terminate the agreement vary. Termination or cancellation provisions in the agreements, excluding those for default, provide for termination for convenience. Terminations for convenience generally require the Authority to reimburse the lessee for the unamortized cost of improvements made by the lessee.

Rental Car Agreements

The Authority has entered into Agreements with multiple rental car companies. The current agreements expired February 2022 but were extended by the Authority for two one-year periods. However, the agreements are subject to a 30-day cancellation clause by the Authority or the lessee, and consequently are considered short-term leases.

These agreements include lease and non-lease provisions. Non-lease provisions are for privilege fees that the rental car companies are required to pay for the right to operate at ONT and are based on a percentage of their gross sales. Privilege fees are subject to a fixed MAG amount. This component of the agreement is excluded from lease definition requirements as the agreements are currently considered short-term leases.

In addition to privilege fees, each rental car company pays for assigned space, including land and facilities, that are accounted for as lease revenue.

Terminal and Terminal Area Facility Rentals

The Authority leases space within the terminal and terminal area for nonaeronautical purposes. Payments for current agreements are fixed over the noncancelable terms of the leases, including annual increases, if any. These payments have been discounted as of the lease effective date at the Authority's lessor discount rate. The agreements do not provide options or termination provisions that impact the lease terms.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 10 – LEASES – CONTINUED

Lessor leases (other than regulated leases) consisted of the following as of June 30, 2024 and 2023:

	2024	2023
Concession Leases:		
Leases of terminal facilities or land under various concession arrangements for food and beverage, gifts and news, advertising and other nonaeronautical concessions. Digital advertising lease, fixed payments total \$100,000 annually, with provisions for variable payments that exceed annual fixed payments. There were no variable payments for 2024 and 2023. The lease receivable is discounted at 4.11% and expires in June 2040.	\$ 1,144,947	\$ 1,196,732
Other Terminal Leases:		
Leases of terminal space based on square footage and nonairline tenant leases for office and other nonaeronautical uses. Payments range from \$50,675 - \$57,035, with a lease stated 3.5% annual increase. The lease receivable is discount rate is 2.05% and expires in September 2026.	1,498,405	2,106,792
Total Leases Receivable	2,643,352	3,303,524
Less: Current Portion	697,748	660,170
Leases Receivable – Noncurrent	\$ 1,945,604	\$ 2,643,354

Lease interest income recognized for the years ended June 30, 2024 and 2023 amounted to \$85,753 and \$99,928, respectively, and is included in the following financial statement categories in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

	2024	2023
Interest Income from Leases:		
Concessions	\$ 48,217	\$ 50,299
Facilities and Land Rent	37,536	49,629
Total Interest Income From Leases	\$ 85,753	\$ 99,928

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 10 – LEASES – CONTINUED

The expected future lease payments, which are included in the measurement of the current and noncurrent lease receivables as of June 30, 2024 are as follows:

For the Year Ending June 30,	Lease Receivable	Lease Interest	Total
2025	\$ 697,748	\$ 70,784	\$ 768,532
2026	736,954	54,981	791,935
2027	232,430	42,029	274,459
2028	61,019	38,982	100,001
2029	63,573	36,426	99,999
2030 – 2034	360,112	139,888	500,000
2035 – 2039	442,110	57,888	499,998
2040	49,406	594	50,000
Total	<u>\$ 2,643,352</u>	<u>\$ 441,572</u>	<u>\$ 3,084,924</u>

Regulated Leases

The Authority has entered into various lease agreements with air carriers and other organizations that support air carrier activities, which are treated as Regulated Leases under GASB 87 and are described below:

Airline Operating Use and Terminal Lease Agreements (ULAs)

The Authority has entered into ULAs with signatory passenger and cargo carriers operating at ONT, which expired on September 30, 2024. Signing a ULA is not a requirement for operating at ONT. However, airlines who do not sign a ULA sign a separate agreement and instead, operate as a non-signatory carrier at ONT. The ULAs establish the rate-setting mechanisms for the costs of operating at ONT on a residual basis. This methodology establishes two residual cost centers at ONT: airfield and terminal. The net annual requirement for the airfield and terminal cost centers are recovered through landing fees and terminal rents, respectively. Air carriers that sign a non-signatory agreement are required to pay a premium on these rates. The premium amounted to 25% for the years ended June 30, 2024 and 2023.

Landing fees are associated with aircraft landings. A landing fee is charged for each landing based on the MGLW of the aircraft that has landed multiplied by the landing fee rate. The use of the airfield is considered a non-lease activity as the airline does not have control over the use of the airfield.

Airline terminal lease rents are charged on a square foot basis for assigned and joint use space. Joint use space is not accounted for as lease revenues, as the airlines do not control the use of the space. Other airline space is assigned on a preferential and exclusive use basis. Minimum lease payments are based on the square footage of currently leased space at the terminal rental rate in effect. The terminal

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JUNE 30, 2024 AND 2023

rental rate is calculated annually but may be adjusted mid-year. The terminal rental rate is reconciled against actual revenues and expenditures included in the terminal rental rate calculation.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 10 – LEASES – CONTINUED

Other Aeronautical Facilities and Land

Lease agreements for other aeronautical use space include facilities and land for general aviation, ground servicing, aircraft maintenance, fueling and cargo processing. These agreements are classified as Facility Use Agreements (FUAs) and Lease Agreements. FUAs are short-term agreements for one year or less. They do not contain options to extend and the use of space after the lease expiration is on a month-to-month basis. Lease agreements that are for more than one year may provide for options to extend and include indexed and/or fair market value rate adjustments. Options to extend and rate adjustments are not included in minimum lease payments for regulated leases.

Revenues by major lease type are included in the following financial statement categories in the accompanying Statements of Revenues, Expenses, and Changes in Net Position for the year ended June 30, 2024:

	For the Year Ended June 30, 2024		
	Preferential	Exclusive	Total
Terminal:			
Signatory	\$ 2,415,365	\$ 3,016,641	\$ 5,432,006
Nonsignatory	-	375,631	375,631
Airside Land and Facilities:			
Signatory	-	10,167,158	10,167,158
Nonsignatory	-	15,692	15,692
General Aviation	-	617,227	617,227
Ground Handling and Aviation Support	-	3,133,297	3,133,297
	\$ 2,415,365	\$ 17,325,646	\$ 19,741,011
Aeronautical Revenues:			
Facilities			\$ 7,296,805
Land			12,444,206
			\$ 19,741,011

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 10 – LEASES – CONTINUED

Revenues by major lease type are included in the following financial statement categories in the accompanying Statements of Revenues, Expenses, and Changes in Net Position for the year ended June 30, 2023:

	For the Year Ended June 30, 2023		
	Preferential	Exclusive	Total
Terminal:			
Signatory	\$ 277,996	\$ 299,328	\$ 577,324
Nonsignatory	-	352,707	352,707
Airside Land and Facilities:			
Signatory	-	10,270,242	10,270,242
Nonsignatory	-	17,522	17,522
General Aviation	-	545,626	545,626
Ground Handling and Aviation Support	-	3,050,235	3,050,235
	\$ 277,996	\$ 14,535,660	\$ 14,813,656
Aeronautical Revenues:			
Facilities			\$ 2,229,821
Land			12,583,835
			\$ 14,813,656

The expected future minimum lease payments from regulated leases as of June 30, 2024 are as follows:

For the Year Ending June 30,	Amount
2025	\$ 9,420,963
2026	6,401,888
2027	6,235,824
2028	6,069,759
2029	6,069,759
2030 – 2034	27,846,692
2035 – 2039	24,972,931
2040 – 2044	24,972,931
2045 – 2049	24,972,931
2050 – 2054	8,740,526
Total	\$ 145,704,204

Minimum lease payments include required payments, excluding variable portions of those payments, using lease rates effective on the later of June 30, 2024, or the lease effective date. Leases that are classified as short-term are not included in the totals.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 NOTES TO FINANCIAL STATEMENTS
 JUNE 30, 2024 AND 2023

NOTE 11 – SUBSCRIPTION-BASED INFORMATION TECHNOLOGY ARRANGEMENTS (SBITAS)

The Authority has entered into SBITAs with various third parties that allow the Authority the right to use and control third party software, alone or in combination with other assets, the terms of which expire in 2026. The subscription asset and related accumulated amortization are included in capital assets on the Statements of Net Position. The measurement of the subscription liability is based on the present value of lease payments expected to be paid during the subscription term. The subscription has an interest rate of 2.35%. A summary as of June 30, 2024 is as follows:

Subscription Asset	\$ 2,575,908
Accumulated Amortization	\$ 1,820,667
Term	36 – 50 Months

Future principal and interest payment requirements related to the Authority’s subscription liability as of June 30, 2024 are as follows:

For the Year Ending June 30,	Principal and Interest Requirements to Maturity		
	Principal	Interest	Total
2025	\$ 339,138	\$ 16,155	\$ 355,293
2026	347,122	8,171	355,293
Total	\$ 686,260	\$ 24,326	\$ 710,586

In accordance with GASB 96, the Authority does not recognize a lease liability or right-to use asset for SBITAs that are considered short-term, or a maintenance or support arrangement.

NOTE 12 – RETIREMENT PLANS

The Authority established and maintains three defined contribution retirement plans for the benefit of employees. The Authority does not participate in the United States Social Security system. The plans are administered by an unrelated third party. Significant plan requirements are as follows:

401(a) Plan – Defined Contribution Plan for Governmental Employees

The Authority established the Ontario International Airport Authority 401(a) Defined Contribution Plan (401(a) Plan), which is administered by an unrelated third-party. All employees participate in the Authority’s 401(a) Plan. The Authority contributes 10% of the employee’s eligible wages and 12% of eligible wages for executive employees. Employees may not contribute to the plan. All employer contributions are fully vested at the date of contribution. Maximum permissible contributions for the plan year are \$69,000 and \$66,000 per employee for plan calendar years 2024 and 2023, respectively. Amounts contributed to the plan for the years ended June 30, 2024 and 2023 amounted to \$1,243,953 and \$943,220, respectively.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 12 – RETIREMENT PLANS – continued

457(b) Plan – Employee Deferred Compensation Plan

The Ontario International Airport Authority 457(b) Deferred Compensation Plan is an employee funded retirement plan. All employee contributions are fully vested at the time of contribution. The Authority does not make any contributions or provide for matching under this plan.

457(f) Plan

The Ontario International Authority 457(f) Deferred Compensation Plan is a non-qualified deferred compensation arrangement which provides supplemental retirement benefits to a select management group. The plan has no active participants and no plan assets as of June 30, 2024 and 2023.

NOTE 13 – CONCENTRATION OF OPERATING REVENUES

A significant portion of the Authority's earnings and revenues are directly or indirectly attributable to the activity of a number of major airlines, tenants, and concessionaires. The Authority's earnings and revenues could be materially and adversely affected should any of these major customers discontinue operations and should the Authority be unable to replace those airlines with similar activity.

Significant customers for the years ended June 30, 2024 and 2023 consisted of the following:

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
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Customer	Customer Type	2024		2023	
		Revenues	% of Operating Revenues	Revenues	% of Operating Revenues
Customer A	Passenger Carrier	\$ 12,239,406	10.5 %	\$ 1,880,506	2.2 %
Customer B	Cargo Carrier	9,182,031	7.9	6,528,373	7.5
Customer C	Cargo Carrier	5,255,516	4.5	5,242,943	6.0
Customer D	Rental Car Company	4,799,155	4.1	4,236,454	4.9
Customer E	Passenger Carrier	3,590,532	3.1	860,042	1.0
Customer F	Rental Car Company	2,665,958	2.3	3,520,599	4.1
Customer G	Passenger Carrier	2,376,137	2.0	299,899	0.3
Customer H	Passenger Carrier	2,055,949	1.8	488,715	0.6
Customer I	Cargo Carrier	1,574,548	1.3	2,712,380	3.1
Customer J	Passenger Carrier	1,523,376	1.3	231,543	0.3
Customer K	Passenger Carrier	1,146,661	1.0	450,431	0.5
Customer L	Passenger Carrier	1,054,631	0.9	655,699	0.8
Customer M	Concessionaire	769,596	0.7	1,903,290	2.2

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 14 – PASSENGER FACILITY CHARGES (PFCs)

The PFC Program for ONT was established under previous ownership by LAWA. In accordance with the Settlement Agreement for the Authority’s acquisition of ONT from LAWA, a PFC application was submitted to the FAA to authorize use of PFC collections at ONT for a single project at the Los Angeles International Airport (LAX). On July 18, 2016, the FAA issued a Final Agency Decision approving this application (16-05-C-00-ONT), which approved the imposition of a \$4.50 PFC at ONT for use on the LAX project. On September 16, 2016, the FAA approved amendment number 1 (16-05-C-01-ONT) to increase the approved amount for the project from \$47,338,500 to \$117,338,550. The Authority was required to remit ONT PFC revenues directly to LAWA until it paid in full amounts due under its loan agreement with LAWA.

On April 17, 2020 the Authority submitted an amendment to the FAA to repay its current obligation to LAWA, in a lump sum payment through the issuance of new bonds (see Note 7). The application amendment (16-05-C-02-ONT) was approved by the FAA on May 15, 2020. This amendment represented the following changes:

	Previously	Revised	Net Increase (Decrease)
LAX Project:			
Pay-As-You-Go	\$ 117,338,500	\$ 86,885,234	\$ (30,453,266)
PFC Bond Capital	-	30,453,266	30,453,266
PFC Bond Financing and Interest	-	41,973,708	41,973,708
Total	\$ 117,338,500	\$ 159,312,208	\$ 41,973,708

The following summarizes expenditures deemed allowable by management based on prior FAA approval for the PFC program for the years ended June 30, 2024 and 2023:

	2024	2023
PFC Bond Financing and Interest:		
Debt Service – 2021 Revenue Bonds:		
Series 2021 A	\$ 736,532	\$ 736,532
Series 2021 B	66,909	66,909
Total Debt Service – 2021 Revenue Bonds	803,441	803,441
Total	\$ 803,441	\$ 803,441

PFC revenues for the years ended June 30, 2024 and 2023 totaled \$13,814,078 and \$12,450,838, respectively.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 15 – CUSTOMER FACILITY CHARGES (CFCS)

CFCs on rental car contracts are used to pay debt service on the portion of Series 2016 Revenue Bonds attributable to Consolidated Rental Car Facility (CONRAC), capital costs, and operating costs for shuttle services to transport passengers to and from the terminal and the CONRAC.

The following summarizes expenditures deemed allowable by management for the CFC program for the years ended June 30, 2024 and 2023:

	2024	2023
Debt Service – 2016 Revenue Bonds	\$ 615,269	\$ 610,637
Shuttle Services	1,636,256	2,379,695
Capital Costs	329,002	3,821,070
Total	\$ 2,580,526	\$ 6,811,402

CFC revenues for the years ended June 30, 2024 and 2023 totaled \$3,710,860 and \$3,370,712, respectively.

NOTE 16 – SPECIAL ITEM – RESIDUAL FAA NOISE LAND PROGRAM CONTRIBUTIONS

During Fiscal Year 2024, the Authority received \$54,488,000 from the City of Ontario. These funds represent the proceeds from the disposition of properties originally acquired under the FAA Noise Land Program (NLP) during LAWA’s ownership of the Airport. Under an arrangement between LAWA, the FAA and the City of Ontario, the City was responsible for implementing the Noise Land Program which included the purchase of certain properties. The original funding for the purchase of the NLP properties was provided by LAWA and the FAA.

The \$54,488,000 received by the OIAA reflects residual amounts from the disposition of NLP properties managed by the City and its Industrial Development Authority in accordance with FAA’s Airport Improvement Program (AIP) Handbook, Order 5100.38D. \$43,911,879 of the NLP funds are considered restricted cash and \$10,576,121 of the NLP funds are considered unrestricted cash. Funds related to the NLP transaction are included in the accompanying Statements of Net Position. The revenues earned by the Authority related to the NLP transaction for the year ended June 30, 2024 of \$54,488,000 are included in Capital Contributions in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

The OIAA will ensure that the use of these funds complies with all applicable FAA requirements in the FAA’s AIP Handbook, Order 5100.38D.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024 AND 2023

NOTE 17 – RISK MANAGEMENT

The Authority is exposed to various risks or losses related to torts, theft of, damage to and destruction of assets, errors and omissions, injuries to employees, and natural disasters. The Authority's risk management activities include purchase of commercial insurance with standard deductibles for all significant insurable risks. There have been no significant changes in insurance coverage in the last year. The amounts of settlements have not exceeded insurance coverage for the past three years. The financial statements do not include any liability for uninsured claims as of June 30, 2024 and 2023.

Losses arising from claims and judgments are expensed when 1) it is probable that an asset has been impaired, or a liability has been incurred at the date of the financial statements; and 2) the amount of the loss can be reasonably estimated.

NOTE 18 – COMMITMENTS AND CONTINGENCIES

Construction Projects

Total commitments for contractual services for grant funded and other construction projects at June 30, 2024 totaled \$116,100,949. The remaining balance on these contracts as of June 30, 2024 was \$24,401,889. These commitments will be funded in whole or in part by grants of \$71,857,385, bonds, and discretionary funds.

Federal Grants

All federal grants are subject to audit by the granting agencies for compliance with applicable grant requirements. The Authority anticipates that the amount, if any, of disallowed grant expenditures in the event of granting agency audits would be immaterial.

Other Contingencies

The Authority is involved in other claims in the ordinary course of business. In the opinion of management, based on consultations with legal counsel, these matters are considered immaterial to the Authority or will be covered by insurance.

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