



SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT ONTARIO INTERNATIONAL AIRPORT AUTHORITY MEETINGS

In accordance with the Governor's Declarations of Emergency for the State of California (Executive Orders N-25-20 and N-29-20) and the Governor's Stay at Home Order (Executive Order N-33-20), the Ontario International Airport Authority (OIAA) board meetings are being conducted via Zoom and teleconference. Members of the public may utilize alternative measures established by OIAA to view the board meetings and/or to address the President and Commissioners. Please see instructions listed below.

Link to watch the June 15, 2021, Commission Meeting*: <https://us02web.zoom.us/j/84581901813>

To dial in, call either: US: +1 669 900 6833 or +1 346 248 7799 or +1 253 215 8782

WEBINAR ID: 845 8190 1813

*Zoom may require you to enter a response for name and email. To remain anonymous, you may use Attendee and attendee@flyontario.com to bypass this Zoom feature.

ANY MEMBERS OF THE PUBLIC WISHING TO PROVIDE PUBLIC COMMENT MAY DO SO AS FOLLOWS:

E-MAIL: You may submit public comments by e-mail to clerk@flyontario.com the day of the meeting no later than 9:00 a.m. Please identify the Agenda item you wish to address in your comments. All e-mail comments will be included in the meeting record.

TELEPHONE: You may call (909) 414-1718 the day of the meeting between 9:45 a.m. to 10:00 a.m. to speak live during the public comment portion of the meeting. You will be asked to identify the Agenda item you wish to address and be placed on hold until the public comment portion of the meeting. Comments are limited to 3 minutes.

VOICEMAIL: You may record public comments at (909) 544-5307 the day of the meeting no later than 9:00 a.m. Please identify the Agenda item you wish to address in your comments. Recorded comments are limited to 3 minutes. All voicemail comments will be included in the meeting record.

MAIL: You may mail in public comments to the OIAA Clerk's Office at 1923 E. Avion St., Ontario, CA 91761. Comments by mail must be received the day of the meeting no later than 9:00 a.m. Postmarks are not accepted.

Any members of the public who require special assistance or a reasonable accommodation to participate telephonically in the meeting of the OIAA Commission may contact Natalie Gonzaga at 909-544-5307 or clerk@flyontario.com.

The Ontario International Airport Authority Board of Commissioners and staff thank you for your continued patience and corporation during these unprecedented times. If you have any questions related to participation in the Commission Meeting, please call (909) 544-5307.

ONTARIO INTERNATIONAL AIRPORT AUTHORITY

COMMISSION AGENDA – SPECIAL MEETING



JUNE 15, 2021 AT 10:00 A.M.

Ontario International Airport Authority Special Meeting

MEETING WILL BE HELD VIA LIVE STREAM AND TELECONFERENCE

ALAN D. WAPNER
President

RONALD O. LOVERIDGE
Vice President

JIM W. BOWMAN
Secretary

CURT HAGMAN
Commissioner

JULIA GOUW
Commissioner

MARK A. THORPE
Chief Executive Officer

LORI D. BALLANCE
General Counsel

JOHN M. SCHUBERT
Treasurer

WELCOME TO THE MEETING OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY

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Any members of the public who require special assistance or a reasonable accommodation to participate telephonically in the meeting of the OIAA Commission may contact Natalie Gonzaga at 909-544-5307 or clerk@flyontario.com.

ORDER OF BUSINESS

The special Commission meeting begins at 10:00 a.m. with Closed Session Public Comment and Closed Session followed by Public Comment and the Special Meeting.

(Sign language interpreters, communication access real-time transcription, assistive listening devices, or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days' notice is strongly recommended.)

CALL TO ORDER (OPEN SESSION) – 10:00 A.M.

ROLL CALL

Loveridge, Bowman, Hagman, Gouw, President Wapner

PLEDGE OF ALLEGIANCE

CLOSED SESSION PUBLIC COMMENT

The Closed Session Public Comment portion of the Commission meeting is limited to a maximum of 3 minutes for each speaker and comments will be limited to matters appearing on the Closed Session.

CLOSED SESSION

CLOSED SESSION

- GC § 54956.89(b): CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION
Potential litigation (1 case)
- GC § 54956.8: REAL PROPERTY NEGOTIATIONS (portions of the Airport); General Counsel's office as negotiator.

REPORT ON CLOSED SESSION

General Legal Counsel

PUBLIC COMMENTS

The Public Comment portion of the special Commission meeting is limited to a maximum of 3 minutes for each Public Comment. Under provisions of the Brown Act, the Commission is prohibited from taking action on oral requests.

AGENDA REVIEW/ANNOUNCEMENTS

The Chief Executive Officer will go over all updated materials and correspondence received after the Agenda was distributed to ensure Commissioners have received them.

ADMINISTRATIVE REPORTS/DISCUSSION/ACTION

1. REVIEW AND ADOPTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY'S FISCAL YEAR 2021-22 OPERATING BUDGET AND APPROVAL OF THE AIRPORT SYSTEM RATES AND CHARGES FOR FISCAL YEAR 2021-22

That the Ontario International Airport Authority (OIAA) Commission approve a resolution approving and adopting the Operating Budget for Fiscal Year 2021-22 and the Schedule of Airport System Rates and Charges for Fiscal Year 2021-22.

RESOLUTION NO. _____

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT
AUTHORITY COMMISSION APPROVING THE ANNUAL OPERATING
BUDGET FOR FISCAL YEAR 2021-22

ADJOURNMENT



DATE: JUNE 15, 2021

CLOSED SESSION REPORT

OIAA// (GC § 54956.89(b) and 54956.8)

Page 1 of 2

ROLL CALL: Gouw __, Bowman __, Hagman __, Loveridge __, President Wapner __.

STAFF: CEO __, General Counsel __

- CONFERENCE WITH LEGAL COUNSEL- ANTICIPATED LITIGATION Potential Litigation (1 case); (Government Code section 54956.89(b).)

No Reportable Action Continue Approved
// // //

Disposition: _____

- REAL PROPERTY NEGOTIATIONS (portions of the Airport) (Government Code section 54956.8); General Counsel's office as negotiator.

No Reportable Action Continue Approved
// // //

Disposition: _____

Reported by:

General Legal Counsel / Chief Executive Officer



DATE: JUNE 15, 2021

SECTION: ADMINISTRATIVE DISCUSSION/ACTION/REPORT

SUBJECT: REVIEW AND ADOPTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY'S FISCAL YEAR 2021-22 OPERATING BUDGET AND APPROVAL OF THE AIRPORT SYSTEM RATES AND CHARGES FOR FISCAL YEAR 2021-22

RELEVANT STRATEGIC OBJECTIVE: Reduce Airline Costs; Maintain Financial Accountability and Stability to Support Airport Operations.

RECOMMENDED ACTION(S): That the Ontario International Airport Authority (OIAA) Commission approve a resolution approving and adopting of the following:

1. The Operating Budget for Fiscal Year 2021-22
2. The Schedule of Airport System Rates and Charges for Fiscal Year 2021-22

FISCAL IMPACT AND SOURCE OF FUNDS: The Ontario International Airport Authority (OIAA) is an independent economic enterprise, which funds its fiscal Operating Budget through income derived from airlines, tenants, and other users of the airport. The revenues that will offset the aforementioned expenses for the Fiscal Year 2021-22 Budget are broadly summarized as follows:

Aviation (Signatory and Non-Signatory)	\$43,855,663	54.3%
Concession / Non-Aeronautical	\$36,929,148	45.7%
Total	<u>\$80,784,811</u>	<u>100.0%</u>

The Signatory Airlines are comprised of those carriers who are parties to the OIAA Operating Use and Lease Agreements ("ULAs"). Pursuant to the ULAs, the Signatory Airlines agree to pay OIAA Airline

STAFF MEMBER PRESENTING: John M. Schubert, Chief Financial Officer

Department: Finance

Submitted to OIAA: June 15, 2021

Approved: _____

Continued to: _____

Denied: _____

Chief Executive Officer Approval: Mark A. Hoopes

ITEM NO. 01

Landing Fees and Terminal Rents, which are described herein. Non-Signatory carriers are subject to higher aeronautical fees and their third-party contract service companies are required to pay concession fees to the Authority. Aviation revenues include terminal rents, landing fees, aviation-other, and land/building rents (other than terminals and other landside facilities). Concession/non-aeronautical revenues include car parking, car rental, terminal concessions, ground transportation, and other.

BACKGROUND: Pursuant to the Joint Powers Agreement, section 10, the Treasurer of the Authority shall assume the duties described in California Government Code Section 6505.5.

CEQA COMPLIANCE: N/A

IMPACT ON OPERATIONS: Approval of funding is essential to enable the ongoing operations of the Authority and Ontario International Airport.

STAFFING IMPACT (# OF POSITIONS): The Budget to be adopted includes previously approved positions and an additional ten positions that are required for the anticipated growth in aviation activity for FY 2021-22 as well as organizational restructuring to meet operational and administrative changes. This includes replacement of previously provided third-party contract positions and realignment of existing organizational activities.

Management is seeking authorization to add 11 new positions. The financial impact of these additions positions totals \$1.7M, with offsetting reduction in contract services of \$177K. The justifications for each of the positions, primary responsibilities and their financial impact are described below.

Senior Manager Human Resources

Currently OIAA uses the City of Ontario for Human Resources support. Reductions in City staff in FY 2021 has limited the number of City HR resources available to meet the needs of OIAA. In addition, the number of new OIAA staff, organizational changes, and HR requirements of OIAA have placed additional demands on these restricted City resources. This position will reduce a portion of the costs currently acquired from the City.

The primary focus of this position is to lead the HR function of the organization while maintaining compliance and mitigating risks. The Senior Manager of HR will work with departments to build career paths and employee growth strategies that keep employees on track to reach their goals. The Senior Manager of HR will work to foster employee culture to improve employee satisfaction, create a training and development model for staff. They will also manage and assist in all conflict resolution and manage the performance management process. A direct liaison with the City of Ontario's HR department for all benefits and recruitment resources. Develop and implement an annual Employee Engagement survey.

Financial impact of the position is approximately \$154K (salary \$126K), with an approximate reduction in City required services of \$67K.

Office Administrator

Returning and new OIAA staff positions have placed an additional burden on Administrative Office space, which management believes will increase even more as California Covid-19 restrictions are lifted on June 15, 2021. This requires additional resources to organize and coordinate daily activities in the office, including staffing, communication, meetings, reception, supplies and equipment, external traffic (tenants, suppliers, and community) and maintenance. The Office Administrator will be responsible for seeing that these functions are carried out in an efficient and cost-effective manner.

Central point of contact for all things related to schedules, equipment, 3rd party office suppliers, long term business plans related to the office and day-to-day operations.

- Overseeing the work of all office employees to ensure they work productively and meet deadlines and company standards
- Answering telephone calls and emails from customers and clients and directing them to relevant staff
- Monitoring office supplies and ordering new stationery, furniture, appliances, and electronics as required
- Interviewing and training new office employees and organizing their employment paperwork
- Organizing maintenance companies to keep the office clean and safe and ensure its appliances are in good working order
- Reporting office progress to senior management and working with them to improve office operations and procedures

Financial impact of the position is approximately \$126K (salary \$101K)

Chief Planning Officer

Ontario International Airport has seen unprecedented growth in both passenger and cargo activity over the past five years. With aging facilities and limited acreage available for expansion and development, it is critical that the OIAA focuses on planning for both the short, medium, and long-term periods to ensure the airport can meet the growing demand and future needs of the region. The creation of the Chief Planning Officer (CPO) will support the OIAA's Strategic Plan and Mission to operate and grow ONT as one of the most competitive, efficient, innovative and customer-friendly passenger, cargo and business airports in the United States as a key economic asset serving the Inland Empire and the entire Southern California region.

The CPO will be an essential part of the Executive Team and will lead a multi-disciplinary group of planning, business, and engineering professionals to develop and implement a comprehensive and on-going capital planning and delivery program. The CPO will prioritize capital development projects and improvements – including capacity, modernization, and asset renewal and replacement projects – that will meet future demand and maintain operational continuity that will result in a balanced program. The CPO will advocate for airport-related business and tenant development to promote economic vitality at the airport and in the region. By establishing a collaborative approach to support the need for planning and programming across all OIAA departments and stakeholders, the CPO will ensure the Capital

Improvement Program will consider fiscal responsibility, operational efficiency, and provide a competitive, safe, and secure environment.

Financial impact of the position is approximately \$265K (salary \$221K)

Senior Director Marketing, Communications and Digital

Marketing and Digital functions are separate departments and have operated under various organizational structures and reported to different Division officers. Currently, they report to the Deputy Chief Executive Officer. The request for this position is to eliminate day to day management of these functions and provide a consolidate senior level position to oversee and coordinate both functions.

- Take responsibility for annual marketing plan, strategy, and team
- Identify and plan differentiated and impactful marketing strategies/materials
- Build, manage and coach a high-performing marketing team
- Drive the implementation of marketing campaigns that meet business objectives and drive leads
- Direct and support market research collection, analysis, and interpretation of market data for short- and long-term market forecasts and reports
- Work closely with the sales department to align sales and marketing strategies
- Manage marketing budget and expenditures
- Maintain brand standards and ensure compliance across all marketing and communications channels
- Identify competitors and evaluate their strategies and positioning and devise counterstrategies
- Build long term relationships with employees, clients, government officials and stakeholders

Financial impact of the position is approximately \$173K (salary \$142K)

Financial Analyst

The financial accounting for projects has been distributed across several departments. Consequently, preparation of project reporting and analysis has been very limited and most of this work has not been performed in a timely manner. In addition, to project accounting, recording, preparation and management of statistical data and analysis has been constrained. This position will report to the Budget Manager. The primary focus of this position will be to lead financial support and reporting for Projects. This includes the development and maintenance of project budget to actual analysis, financial oversight for contracts, CIP schedules and forecasts facilitate coordination of project financial management with other OIAA departments, contractors, and government agencies. The financial analyst will maintain statistical datasets and assist with key performance indicator (KPI) reporting and analysis. Will act as primary source to Commercial Division for assistance with development, maintenance, analysis and reporting of Commercial data and performance. The position act as the primary super-user for the Workday Projects module.

Financial impact of the position is approximately \$98K (salary \$76K)

Senior Procurement Specialist

In accordance with the Board's business plan, OIAA looks to contract for services versus employing staff to do perform those services, where it results in a more efficient and cost-effective solution. This strategy, the Authority's growth and as well the number of new and larger capital projects has substantially increased the Procurement department's workload, including preparation and issue of requests for proposals, RFP response evaluations and analysis, contract preparation and administration and purchasing support for OIAA staff. This position is intended to resource this additional work, while realigning functional tasks to appropriate staff level.

This position will respond to increased procurement and contract activities and realign responsibilities for Department tasks and functions to the appropriate staff level. The Senior Procurement Specialist will have primary responsibility for the assisting OIAA departments with the following procurement tasks:

- Development and issuance of requests for proposal
- Review and grading of RFP responses and proposals
- Staff reports and recommendations to the OIAA Board of Commissioners
- Contract development

This position will act as primary super-user for the Workday procurement module.

Financial impact of the position is approximately \$111K (salary \$87K)

Information Technology Manager

Information technology services are provided through the City of Ontario. This includes maintenance of network infrastructure, application software support, terminal passenger systems, e.g. paging, video, Wi-Fi and common use equipment, individual staff workstations and other IT design and support. This work has been overseen by the Deputy Chief Executive Officer. The Information Technology functions are being assigned to the Finance Division, as many of the critical systems relate to finance, accounting, procurement, banking, and merchant services.

This position will report to the Chief Financial Officer, its primary responsibility will be to facilitate, coordinate and monitor information technology services provided through the City of Ontario and other third-parties. The IT manager will be the project manager for IT and IT related aspects of projects. The position will monitor IT requests and evaluate the timeliness and quality of IT services provided. They will act as a backup for off-hours assistance and support.

Financial impact of the position is approximately \$132K (salary \$106K). There is no expected financial impact to City provided services.

Senior Manager Air Service Development (2)

The Authority currently contracts for Air Service Development. However, based on Board prioritization of air service development efforts and the unique operational and geographic characteristics of the Ontario International Airport in the very competitive Southern California market, management is recommending that substantially all air service development efforts be brought in house. This will expand the number of resource hours available to carry out these efforts.

The position will begin working on a retention strategy for existing commercial and cargo airlines. Air Service Development continues to be an integral part of the overall airport growth and must have the personnel focused solely on this area of the business.

- Manage existing airline customer relations commercial and cargo
- Actively promote ONT to the airline community to secure new carriers / routes to from or via ONT
- Conduct market analysis and demographic profiles to highlight the catchment area for airlines customer base from ONT

Financial impact of the position is approximately \$231K (salary \$136K). Contract services for air service development are expected to be reduced by \$110K.

Ground Transportation Manager

Ground transportation includes parking, shuttle services, Transportation Net Companies and other companies that provide transportation services on the ONT campus to facilitate their off-airport businesses. In effort to acquire more cost-effective third-party parking and shuttle services OIAA placed an RFP for these services, which was awarded in March of 2021. These new services substantially reduced overall shuttle and parking management costs, while creating an additional need for an OIAA staff position to facilitate and monitor these services and improve the ground transportation experience.

- Manage and oversee the PCI car park contract
- Consolidate the daily weekly and monthly reports to an executive dashboard
- Create and coordinate parking promotions during identified periods throughout the fiscal year
- Maintain operational efficiency and integrity with all Ground Transportation partners including TNC's

Financial impact of the position is approximately \$104K (salary \$81K)

Retail Manager

In February 2021 the OIAA Board approved a project to establish new OIAA retail omni channel business infrastructure. The proposed Retail Manager position is necessary to manage and operate this new retail opportunity. The additional costs of this position are expected to be recovered through the additional incremental revenues generated from the ROC program.

- Responsible for managing and overseeing the OIAA retail omni channel business
- Responsible for sourcing and managing stock inventory
- Responsible for establishing pricing and promotional programs
- Responsible for all marketing coordination for the retail brand

Financial impact of the position is approximately \$115K (salary \$91K)

Commercial Manager

The level and types of activities that are now being performed by the Commercial Division have changed dramatically. These changes have created a need for a manager level position to provide a higher-level of support, oversight, and coordination of the Commercial Divisions diverse activities.

Oversees policy-level business operations and identify and develop better business opportunities for improved growth. Maintaining client relationships, analyzing current strategies, and developing improved action plans.

- Manage client relationships, identifying opportunities for new contracts
- Analyze data and create reports to identify areas of business growth
- Monitor local and federal regulations
- Bid on new projects and negotiate contract terms
- Recruit and oversee contractors and vendors

Financial impact of the position is approximately \$101K (salary \$126K)

EXHIBITS & ATTACHMENTS:

Attachment A: A Resolution of the Ontario International Airport Authority Commission approving the annual budget and the Airport System Rates and Charges for FY 2021-22.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein and that are not attached or posted online may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Office hours are 8:30 a.m. to 5:00 p.m., Monday through Friday, although these hours and review procedures may be modified due to COVID-19 precautions. In that case, the documents may be requested by email at clerk@flyontario.com.

This Agenda Report has been reviewed by OIAA General Counsel. |

RESOLUTION NO. 2021-___

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT
AUTHORITY COMMISSION APPROVING THE ANNUAL OPERATING
BUDGET FOR FISCAL YEAR 2021-22

WHEREAS, the Ontario International Airport Authority (“the Authority” or “OIAA”) was established under a Joint Exercise of Powers Agreement between the City of Ontario and the County of San Bernardino (the “Joint Powers Agreement”) pursuant to the purpose of operating, maintaining, developing, and marketing the Ontario International Airport (the “Airport”); and

WHEREAS, under the Joint Powers Agreement, Section 10, Funds, the Treasurer of the Authority shall assume the duties described in California Government Code Section 6505.5; and

WHEREAS, the Authority staff, including the Chief Executive Officer (“CEO”) and the Chief Financial Officer (“CFO”) of the Authority, have determined the Authority’s operating budget for Fiscal Year 2021-22 in accordance with the provisions of the Joint Powers Agreement; and

WHEREAS, the Authority staff have consulted with the Airport and Airline Affairs Committee (“AAAC”) in regards to this proposed operating budget for Fiscal Year 2021-22 and the AAAC has not expressed any objections to its adoption or implementation; and

WHEREAS, the Authority Commission has reviewed the proposed operating budget for Fiscal Year 2021-22, and has held a public meeting relative to its adoption.

NOW, THEREFORE, be it resolved as follows:

SECTION 1. The Authority hereby approves and authorizes the proposed Fiscal Year 2021-22 Operating Budget (Exhibit A).

SECTION 2. The Authority hereby approves the Airport System Rates and Charges, effective July 1, 2021 (Exhibit B).

SECTION 3. This Resolution shall take effect immediately upon its adoption.

SECTION 4. The Commission Clerk of the Ontario International Airport Authority shall certify as to the adoption of this Resolution.

PASSED, APPROVED, AND ADOPTED at a Special Meeting this 15th day of June, 2021.

ALAN D. WAPNER, OIAA PRESIDENT

ATTEST:

SECRETARY/ASSISTANT SECRETARY

APPROVED AS TO LEGAL FORM:

LORI D. BALLANCE
GENERAL COUNSEL

STATE OF CALIFORNIA)
COUNTY OF SAN BERNARDINO)
CITY OF ONTARIO)

I, Natalie Gonzaga, Assistant Secretary of the Ontario International Airport Authority, DO HEREBY CERTIFY that foregoing Resolution No. 2021-____ was duly passed and adopted by the Commission of the Ontario International Airport Authority at their special meeting held on June 15, 2021 by the following roll call vote, to wit:

AYES: COMMISSIONERS:

NOES: COMMISSIONERS:

ABSENT: COMMISSIONERS:

SECRETARY/ASSISTANT SECRETARY

(SEAL)

The foregoing is the original of Resolution No. 2021-____ duly passed and adopted by the Commission of the Ontario International Airport Authority at their special meeting held June 15, 2021.

SECRETARY/ASSISTANT SECRETARY

(SEAL)



OPERATING BUDGET
FOR THE YEAR ENDING JUNE 30, 2022



ONTARIO, CALIFORNIA

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET
 FOR THE YEAR ENDING JUNE 30, 2022**

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**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
OPERATING BUDGET
FOR THE YEAR ENDING JUNE 30, 2022**

	Authorized Budget		Proposed Budget	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Aeronautical					
Landing fees	\$ 16,303,493	\$ 8,672,665	\$ 13,003,856	\$ 4,331,191	49.94%
Facility rentals	19,111,831	12,790,533	15,917,174	3,126,641	24.44%
Land rentals	3,848,228	9,980,096	12,905,234	2,925,138	29.31%
Gate use and jet bridge fees	1,790,308	919,058	822,052	(97,005)	-10.55%
Plane parking	-	241,222	748,347	507,126	210.23%
Airline handling service fees	464,007	125,729	150,000	24,271	19.30%
Operating grants	203,500	203,500	309,000	105,500	51.84%
Other aeronautical revenues	1,544,844	-	-	-	0.00%
Total aeronautical	43,266,211	32,932,802	43,855,663	10,922,861	33.17%
Nonaeronautical					
Auto parking	20,965,509	12,792,882	16,293,159	3,500,276	27.36%
Rental cars	7,716,240	5,804,255	6,191,415	387,159	6.67%
Food and beverage	1,417,641	966,185	741,217	(224,967)	-23.28%
News and gifts	830,438	865,348	1,153,350	288,002	33.28%
Ground transportation	2,393,093	535,258	813,166	277,908	51.92%
Advertising and Other Concessions	512,538	278,931	468,260	189,329	67.88%
Facility and land rentals - nonaeronautical	-	2,436,425	2,407,890	(28,534)	-1.17%
Other	879,772	60,910	660,910	600,000	985.06%
Operating grants - CARES Act	-	15,584,000	8,199,781	(7,384,219)	-47.38%
Total nonaeronautical	34,715,231	39,324,193	36,929,148	(2,395,045)	-6.09%
Total operating revenues	77,981,442	72,256,996	80,784,811	8,527,816	11.80%
Personnel					
Salaries, wages and overtime	6,117,493	5,727,748	8,311,546	2,583,798	45.11%
Employee benefits and taxes	1,650,494	1,359,881	1,962,450	602,568	44.31%
Total personnel	7,767,987	7,087,629	10,273,996	3,186,366	44.96%
Nonpersonnel					
Public safety	21,225,995	16,474,453	19,249,453	2,775,000	16.84%
Contractual services	26,743,941	26,464,841	27,787,414	1,322,573	5.00%
Insurance and administration	1,415,500	1,317,303	1,642,077	324,774	24.65%
Materials and Supplies	1,870,476	2,064,941	1,752,387	(312,554)	-15.14%
Telecommunications and utilities	4,874,500	5,457,000	5,759,600	302,600	5.55%
Other operating expenses	7,723,383	3,801,382	6,862,453	3,061,071	80.53%
Total nonpersonnel	63,853,795	55,579,920	63,053,384	7,473,464	13.45%
Total operating expenses	71,621,783	62,667,549	73,327,379	10,659,830	17.01%
Net income from operations	6,359,659	9,589,446	7,457,432	(2,132,014)	-22.23%
Nonoperating Revenues					
Interest income	700,000	791,424	966,424	175,000	22.11%
Passenger facility charges	11,884,232	5,595,769	7,440,632	1,844,863	32.97%
Customer facility charges	3,881,269	2,588,476	2,959,071	370,594	14.32%
Other	-	241,459	-	(241,459)	100.00%
Total nonoperating revenues	16,465,501	9,217,128	11,366,126	2,148,998	23.32%
Net income	22,825,160	18,806,574	18,823,558	16,984	0.09%
Other Sources and (Uses)					
Debt service	(21,393,073)	(11,506,068)	(11,795,628)	289,559	-2.52%
Reserve balance (increase) decrease	(1,432,087)	(611,012)	(2,865,983)	2,254,971	-369.05%
Depreciation	(2,081,445)	(5,502,601)	(5,777,731)	275,130	-5.00%
Unrestricted Fund Transfer	-	-	3,845,000	(3,845,000)	-100.00%
Total other sources and uses	(24,906,605)	(17,619,681)	(16,594,342)	(1,025,340)	5.82%
Net increase (decrease)	\$ (2,081,445)	\$ 1,186,893	\$ 2,229,217	\$ 1,042,324	87.82%

	Terminal Rental	
	Landing Fee Rate	Rate
	7,036,383	154,599
Signatory rates	(1.71)	(99.38)
	(12,032,216)	(15,364,049)
Non-Sig Landing Fee Revenue Net of Incentives	(971,640)	(553,125)
	13,003,856	15,917,174

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - TOTAL OPERATING EXPENSES BY DIVISION AND DEPARTMENT
FOR THE YEAR ENDING 2020-21 VS 2021-22**

	Authorized Budget		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Operations:					
Operations	\$ 819,545	\$ 772,205	\$ 1,134,334	\$ 362,130	46.90%
Public Safety	21,225,995	17,301,470	19,516,778	2,215,308	12.80%
Airfield Operations	4,567,480	4,608,980	4,900,040	291,060	6.32%
Security	4,431,815	5,384,309	5,188,817	(195,492)	-3.63%
Emergency Management	73,191	270,573	558,197	287,624	106.30%
Program Management	2,025,855	1,929,641	1,709,866	(219,776)	-11.39%
Planning	764,760	2,667,557	4,378,549	1,710,991	64.14%
Vehicle and Equipment Maintenance	238,472	775,781	1,039,241	263,460	33.96%
Landside Operations	7,739,395	6,450,204	7,642,159	1,191,955	18.48%
Total Operations	41,886,508	40,160,720	46,067,981	5,907,260	14.71%
Commercial:					
Commercial Department	10,567,366	7,683,140	7,826,790	143,650	1.87%
Marketing and Communication	7,015,271	3,122,415	5,034,003	1,911,588	61.22%
Digital	744,885	1,230,020	1,326,816	96,797	7.87%
Customer Experience	724,481	669,474	1,095,894	426,419	63.69%
Film Services	170,937	95,117	352,000	256,883	270.07%
Total Commercial	19,222,940	12,800,166	15,635,504	2,835,338	22.15%
Corporate:					
Executive Office	3,786,726	3,315,408	3,703,358	387,950	11.70%
Human Resources	200,000	219,203	539,256	320,053	146.01%
Information Technology	2,817,700	2,597,932	2,809,286	211,354	8.14%
Air Service Development	622,000	810,407	1,104,094	293,687	36.24%
Risk Management	943,000	872,797	1,117,718	244,921	28.06%
Government Relations	50,000	399,100	382,000	(17,100)	-4.28%
Total Corporate	8,419,426	8,214,847	9,655,713	1,440,866	17.54%
Finance:					
Financial Accounting and Reporting	1,190,208	1,038,265	1,224,979	186,714	17.98%
Budget and Finance	150,238	173,941	322,586	148,645	85.46%
Procurement	250,644	279,610	420,617	141,006	50.43%
Total Finance	1,591,090	1,491,816	1,968,182	476,366	31.93%
Total Operating Expenses	\$ 71,119,964	\$ 62,667,549	\$ 73,327,379	\$ 10,659,830	17.01%

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - TOTAL OPERATING EXPENSES BY DIVISION AND DEPARTMENT
FOR THE YEAR ENDING 2020-21 VS 2021-22**

	Authorized Budget		Proposed	% of Total Operating Budget
	FY 2020	Adopted FY 2021 Budget	FY 2022	
Operations:				
Operations	801,967	\$ 772,205	\$ 1,134,334	1.5%
Public Safety	17,301,470	17,301,470	19,516,778	26.6%
Airfield Operations	4,608,980	4,608,980	4,900,040	6.7%
Security	5,255,865	5,384,309	5,188,817	7.1%
Emergency Management	263,033	270,573	558,197	0.8%
Program Management	1,936,187	1,929,641	1,709,866	2.3%
Planning	1,942,539	2,667,557	4,378,549	6.0%
Vehicle and Equipment Maintenance	813,408	775,781	1,039,241	1.4%
Landside Operations	6,458,107	6,450,204	7,642,159	10.4%
Total Operations	39,381,557	40,160,720	46,067,981	62.8%
Commercial:				
Commercial Department	7,635,337	7,683,140	7,826,790	10.7%
Marketing and Communication	3,118,457	3,122,415	5,034,003	6.9%
Digital	1,219,720	1,230,020	1,326,816	1.8%
Customer Experience	677,956	669,474	1,095,894	1.5%
Film Services	89,000	95,117	352,000	0.5%
Total Commercial	12,740,471	12,800,166	15,635,504	21.4%
Corporate:				
Executive Office	3,400,668	3,315,408	3,703,358	5.1%
Human Resources	219,203	219,203	539,256	0.7%
Information Technology	2,597,932	2,597,932	2,809,286	3.8%
Air Service Development	277,000	810,407	1,104,094	1.5%
Risk Management	872,797	872,797	1,117,718	1.5%
Government Relations	364,600	399,100	382,000	0.5%
Total Corporate	7,732,200	8,214,847	9,655,713	13.1%
Finance:				
Financial Accounting and Reporting	1,138,780	1,038,265	1,224,979	1.7%
Budget and Finance	174,511	173,941	322,586	0.4%
Procurement	278,285	279,610	420,617	0.6%
Total Finance	1,591,576	1,491,816	1,968,182	2.7%
Total Operating Expenses	61,445,804	\$ 62,667,549	\$ 73,327,379	100.0%

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - TOTAL DIVISION BY EXPENSE CATEGORY
FOR THE YEAR ENDING JUNE 30, 2022**

Proposed Budget FYE 2022

	Operations	Commercial	Corporate	Finance	Total
Personnel					
Salaries, wages and overtime	\$ 2,969,520	\$ 2,392,461	\$ 1,775,617	\$ 1,173,949	\$ 8,311,546
Employee benefits and taxes	717,800	557,580	\$ 397,408	289,661	1,962,450
Total personnel	3,687,321	2,950,041	2,173,025	1,463,610	10,273,996
Nonpersonnel					
Public safety	19,249,453	-	-	-	19,249,453
Contractual services	14,414,810	7,983,895	5,023,612	365,097	27,787,414
Insurance and administration	27,850	498,600	1,070,077	45,550	1,642,077
Materials and supplies	1,303,887	8,000	440,500	-	1,752,387
Telecommunications and utilities	5,459,600	-	300,000	-	5,759,600
Other operating expenses	1,925,060	4,194,968	648,500	93,925	6,862,453
Total nonpersonnel	42,380,660	12,685,463	7,482,689	504,572	63,053,384
Total operating expenses	\$ 46,067,981	\$ 15,635,504	\$ 9,655,713	\$ 1,968,182	\$ 73,327,379

Authorized Budget FYE 2021

	Operations	Commercial	Corporate	Finance	Total
Personnel					
Salaries, wages and overtime	\$ 2,155,389	\$ 1,519,712	\$ 1,109,163	\$ 943,485	\$ 5,727,748
Employee benefits and taxes	\$ 530,008	345,090	\$ 256,652	228,132	1,359,881
Total personnel	2,685,396	1,864,802	1,365,815	1,171,616	7,087,629
Nonpersonnel					
Public safety	16,474,453	-	-	-	16,474,453
Contractual services	13,057,430	8,216,616	4,966,235	224,560	26,464,841
Insurance and administration	25,100	320,506	932,797	38,900	1,317,303
Materials and supplies	1,664,941	-	400,000	-	2,064,941
Telecommunications and utilities	5,157,000	-	300,000	-	5,457,000
Other operating expenses	1,096,400	2,398,242	250,000	56,740	3,801,382
Total nonpersonnel	37,475,324	10,935,364	6,849,032	320,200	55,579,920
Total operating expenses	\$ 40,160,720	\$ 12,800,166	\$ 8,214,847	\$ 1,491,816	\$ 62,667,549

Authorized Budget FY 2020

	Operations	Commercial	Corporate	Finance	Total
Personnel					
Salaries, wages and overtime	\$ 2,007,144	\$ 1,799,339	\$ 1,113,051	\$ 1,197,958	\$ 6,117,493
Employee benefits and taxes	538,357	485,936	306,089	320,112	1,650,494
Total personnel	2,545,501	2,285,275	1,419,140	1,518,070	7,767,987
Nonpersonnel					
Public safety	21,225,995	-	-	-	21,225,995
Contractual services	10,715,821	10,842,420	4,985,700	200,000	26,743,941
Insurance and administration	-	261,500	1,059,000	95,000	1,415,500
Materials and supplies	1,477,476	-	393,000	-	1,870,476
Telecommunications and utilities	4,519,500	-	355,000	-	4,874,500
Other operating expenses	1,500,000	5,943,458	279,925	-	7,723,383
Total nonpersonnel	39,438,792	17,047,378	7,072,625	295,000	63,853,795
Total operating expenses	\$ 41,984,294	\$ 19,332,653	\$ 8,491,765	\$ 1,813,070	\$ 71,621,783

OPERATIONS DIVISION

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - OPERATIONS DIVISION
FOR THE YEAR ENDING JUNE 30, 2022**

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 2,007,144	\$ 2,155,389	\$ 2,969,520	\$ 814,132	37.77%
Employee benefits and taxes	538,357	530,008	717,800	187,792	35.43%
Total personnel	2,545,501	2,685,396	3,687,321	1,001,924	37.31%
Nonpersonnel					
Public safety	21,225,995	16,474,453	19,249,453	2,775,000	16.84%
Contractual services	10,715,821	13,057,430	14,414,810	1,357,380	10.40%
Insurance and administration	-	25,100	27,850	2,750	10.96%
Materials and supplies	1,477,476	1,664,941	1,303,887	(361,054)	-21.69%
Telecommunications and utilities	4,519,500	5,157,000	5,459,600	302,600	5.87%
Other operating expenses	1,500,000	1,096,400	1,925,060	828,660	75.58%
Total nonpersonnel	39,438,792	37,475,324	42,380,660	4,905,336	13.09%
Total operating expenses	\$ 41,984,294	\$ 40,160,720	\$ 46,067,981	\$ 5,907,260	14.71%



ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - OPERATIONS DIVISION
 FOR THE YEAR ENDING JUNE 30, 2022

OPERATIONS DEPARTMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 487,705	\$ 478,430	\$ 525,717	\$ 47,287	9.88%
Employee benefits and taxes	110,840	103,425	\$ 110,867	7,442	7.20%
Total personnel	598,545	581,855	636,584	54,730	9.41%
Nonpersonnel					
Contractual services	221,000	150,000	306,000	156,000	104.00%
Insurance and administration	-	25,100	25,000	(100)	-0.40%
Materials and supplies	-	750	150,000	149,250	19900.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	14,500	16,750	2,250	15.52%
Total nonpersonnel	221,000	190,350	497,750	307,400	161.49%
Total operating expenses	\$ 819,545	\$ 772,205	\$ 1,134,334	\$ 362,130	46.90%

Nonpersonnel details

Contractual services					
Security	\$ 85,000	\$ 60,000	\$ 60,000	\$ -	0.00%
Management	111,000	40,000	96,000	56,000	140.00%
Aviation	25,000	50,000	100,000	50,000	100.00%
Software Licenses Subscriptions and Support	-	-	50,000	50,000	100.00%
Total contractual services	221,000	150,000	306,000	156,000	104.00%
Insurance and administration					
Office supplies and expense	-	25,100	25,000	(100)	-0.40%
Total insurance and administration	-	25,100	25,000	(100)	-0.40%
Materials and supplies					
Equipment	-	750	150,000	149,250	19900.00%
Total materials and supplies	-	750	150,000	149,250	19900.00%
Telecommunications and utilities					
	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	5,000	5,000	-	0.00%
Travel - other	-	4,500	4,250	(250)	-5.56%
Business and employee events	-	5,000	7,500	2,500	50.00%
Total other operating expenses	-	14,500	16,750	2,250	15.52%
Total nonpersonnel	\$ 221,000	\$ 190,350	\$ 497,750	\$ 307,400	161.49%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - OPERATIONS DIVISION
 FOR THE YEAR ENDING JUNE 30, 2022

PUBLIC SAFETY

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ -	\$ 191,700	\$ 191,700	100.00%
Employee benefits and taxes	-	-	\$ 23,608	23,608	100.00%
Total personnel	-	-	215,308	215,308	100.00%
Nonpersonnel					
Police	12,636,633	9,405,615	10,833,592	1,427,977	15.18%
Fire	7,594,072	7,068,838	8,415,861	1,347,023	19.06%
Dispatch	995,290	-	-	-	0.00%
Materials and supplies	-	827,017	52,017	(775,000)	-93.71%
Total nonpersonnel	21,225,995	17,301,470	19,301,470	2,000,000	11.56%
Total operating expenses	\$ 21,225,995	\$ 17,301,470	\$ 19,516,778	\$ 2,215,308	12.80%

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - OPERATIONS DIVISION
FOR THE YEAR ENDING JUNE 30, 2022**

AIRFIELD OPERATIONS

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ -	\$ -	\$ -	0.00%
Employee benefits and taxes	-	-	-	-	0.00%
Total personnel	-	-	-	-	0.00%
Nonpersonnel					
Contractual services	4,567,480	4,608,980	4,888,840	279,860	6.07%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	11,200	11,200	100.00%
Other operating expenses	-	-	-	-	0.00%
Total nonpersonnel	4,567,480	4,608,980	4,900,040	291,060	6.32%
Total operating expenses	\$ 4,567,480	\$ 4,608,980	\$ 4,900,040	\$ 291,060	6.32%

Nonpersonnel Details

	FY 2020	FY 2021	FY 2022	Increase (Decrease)	%
Contractual services					
Airfield operations and maintenance	\$ 4,223,980	\$ 4,223,980	\$ 4,538,840	\$ 314,860	7.45%
Noise monitoring	193,500	160,000	200,000	40,000	25.00%
Wildlife management	150,000	150,000	150,000	-	0.00%
Environmental	-	75,000	-	(75,000)	-100.00%
Total contractual services	4,567,480	4,608,980	4,888,840	279,860	6.07%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	11,200	11,200	100.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	-	-	-	0.00%
Total nonpersonnel	\$ 4,567,480	\$ 4,608,980	\$ 4,900,040	\$ 291,060	6.32%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - OPERATIONS DIVISION
 FOR THE YEAR ENDING JUNE 30, 2022

SECURITY

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 522,359	\$ 524,439	\$ 561,998	\$ 37,559	7.16%
Employee benefits and taxes	109,679	117,596	\$ 157,454	39,858	33.89%
Total personnel	632,039	642,035	719,452	77,417	12.06%
Nonpersonnel					
Contractual services	3,525,300	4,132,000	4,166,970	34,970	0.85%
Insurance and administration	-	-	250	250	100.00%
Materials and supplies	274,476	598,574	273,670	(324,904)	-54.28%
Other operating expenses	-	11,700	28,475	16,775	143.38%
Total nonpersonnel	3,799,776	4,742,274	4,469,365	(272,909)	-5.75%
Total operating expenses	\$ 4,431,815	\$ 5,384,309	\$ 5,188,817	\$ (195,492)	-3.63%

Nonpersonnel details

Contractual services					
Security staffing and services	\$ 608,300	\$ 760,000	\$ 922,500	\$ 162,500	21.38%
U.S. Customs and Border Protection	2,482,000	3,057,000	3,000,000	(57,000)	-1.86%
Security systems	435,000	315,000	244,470	(70,530)	-22.39%
Total contractual services	3,525,300	4,132,000	4,166,970	34,970	0.85%
Insurance and administration					
Postage and Shipping	\$ -	\$ -	\$ 250	\$ 250	100.00%
Total insurance and administration	-	-	250	250	100.00%
Materials and supplies					
ACAM supplies and services	35,000	356,804	157,000	(199,804)	-56.00%
Badging, supplies and services	239,476	241,770	116,670	(125,100)	-51.74%
Total materials and supplies	274,476	598,574	273,670	(324,904)	-54.28%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	9,000	23,300	14,300	158.89%
Travel - other	-	1,875	3,525	1,650	88.00%
Dues and memberships	-	825	1,650	825	100.00%
Total other operating expenses	-	11,700	28,475	16,775	143.38%
Total nonpersonnel	\$ 3,799,776	\$ 4,742,274	\$ 4,469,365	\$ (272,909)	-5.75%

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - OPERATIONS DIVISION
FOR THE YEAR ENDING JUNE 30, 2022**

EMERGENCY MANAGEMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 57,950	\$ 130,900	\$ 138,700	\$ 7,800	5.96%
Employee benefits and taxes	15,241	35,973	\$ 37,062	1,089	3.03%
Total personnel	73,191	166,873	175,762	8,889	5.33%
Nonpersonnel					
Contractual services	-	-	80,000	80,000	100.00%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	61,000	234,000	173,000	283.61%
Telecommunications and utilities	-	7,000	9,600	2,600	37.14%
Other operating expenses	-	35,700	58,835	23,135	64.80%
Total nonpersonnel	-	103,700	382,435	278,735	268.79%
Total operating expenses	\$ 73,191	\$ 270,573	\$ 558,197	\$ 287,624	106.30%
Nonpersonnel details					
Contractual services					
Software Licenses Subscriptions and Support			80,000	80,000	100.00%
Total contractual services	-	-	80,000	80,000	100.00%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies					
Equipment	-	16,000	4,000	(12,000)	-75.00%
Emergency and incident management supplies	-	45,000	80,000	35,000	77.78%
Security and Safety Instruction	-	-	50,000	50,000	100.00%
Radio Service and Maintenance	-	-	100,000	100,000	100.00%
Total materials and supplies	-	61,000	234,000	173,000	283.61%
Telecommunications and utilities	-	7,000	9,600	2,600	37.14%
Other operating expenses					
Training and conferences, including travel	-	7,500	30,000	22,500	300.00%
Annual drill	-	25,000	15,000	(10,000)	-40.00%
Business and employee events	-	2,500	8,000	5,500	220.00%
Dues and memberships	-	700	835	135	19.29%
COVID-19	-	-	5,000	5,000	100.00%
Total other operating expenses	-	35,700	58,835	23,135	64.80%
Total nonpersonnel	\$ -	\$ 103,700	\$ 382,435	\$ 278,735	268.79%

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - OPERATIONS DIVISION
FOR THE YEAR ENDING JUNE 30, 2022**

PROGRAM MANAGEMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 317,027	\$ 370,668	\$ 392,728	\$ 22,060	5.95%
Employee benefits and taxes	101,787	113,973	\$ 121,137	7,164	6.29%
Total personnel	418,814	484,641	513,866	29,224	6.03%
Nonpersonnel					
Contractual services	1,607,041	1,435,000	1,166,000	(269,000)	-18.75%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	5,000	6,000	1,000	20.00%
Other operating expenses	-	5,000	24,000	19,000	380.00%
Total nonpersonnel	1,607,041	1,445,000	1,196,000	(249,000)	-17.23%
Total operating expenses	\$ 2,025,855	\$ 1,929,641	\$ 1,709,866	\$ (219,776)	-11.39%

Nonpersonnel Details

Contractual services					
Architectural and engineering	\$ 936,041	\$ 925,000	\$ 600,000	\$ (325,000)	-35.14%
Environmental	671,000	510,000	550,000	40,000	7.84%
Software Licenses Subscriptions and Support			16,000	16,000	100.00%
Total contractual services	1,607,041	1,435,000	1,166,000	(269,000)	-18.75%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies					
Equipment and supplies	-	5,000	6,000	1,000	20.00%
Total materials and supplies	-	5,000	6,000	1,000	20.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	5,000	15,000	10,000	200.00%
Travel - other			8,000	8,000	100.00%
Dues and memberships			1,000	1,000	100.00%
Total other operating expenses	-	5,000	24,000	19,000	380.00%
Total nonpersonnel	\$ 1,607,041	\$ 1,445,000	\$ 1,196,000	\$ (249,000)	-17.23%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - OPERATIONS DIVISION
 FOR THE YEAR ENDING JUNE 30, 2022

PLANNING

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 135,900	\$ 194,660	\$ 628,492	\$ 433,833	222.87%
Employee benefits and taxes	28,860	45,948	\$ 150,556	104,609	227.67%
Total personnel	164,760	240,607	779,049	538,441	223.78%
Nonpersonnel					
Contractual services	600,000	2,416,450	3,587,000	1,170,550	48.44%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Other operating expenses	-	10,500	12,500	2,000	19.05%
Total nonpersonnel	600,000	2,426,950	3,599,500	1,172,550	48.31%
Total operating expenses	\$ 764,760	\$ 2,667,557	\$ 4,378,549	\$ 1,710,991	64.14%

Nonpersonnel details

Contractual services					
Architectural and engineering	\$ -	\$ 200,000	\$ -	\$ (200,000)	-100.00%
Environmental	-	290,000	400,000	110,000	37.93%
Planning	600,000	1,926,450	3,187,000	1,260,550	65.43%
Total contractual services	600,000	2,416,450	3,587,000	1,170,550	48.44%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	8,000	9,000	1,000	12.50%
Travel, other	-	1,500	1,500	-	0.00%
Dues and memberships	-	1,000	2,000	1,000	100.00%
Total other operating expenses	-	10,500	12,500	2,000	19.05%
Total nonpersonnel	\$ 600,000	\$ 2,426,950	\$ 3,599,500	\$ 1,172,550	48.31%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - OPERATIONS DIVISION
 FOR THE YEAR ENDING JUNE 30, 2022

VEHICLE AND EQUIPMENT MAINTENANCE

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 206,465	\$ 229,228	\$ 289,550	\$ 60,322	26.32%
Employee benefits and taxes	32,006	52,953	\$ 65,091	12,138	22.92%
Total personnel	238,472	282,181	354,641	72,460	25.68%
Nonpersonnel					
Contractual services	-	-	50,000	50,000	100.00%
Insurance and administration	-	-	100	100	100.00%
Materials and supplies	-	161,100	202,000	40,900	25.39%
Other operating expenses	-	332,500	432,500	100,000	30.08%
Total nonpersonnel	-	493,600	684,600	191,000	38.70%
Total operating expenses	\$ 238,472	\$ 775,781	\$ 1,039,241	\$ 263,460	33.96%

Nonpersonnel Details

Contractual services					
Environmental	\$ -	\$ -	\$ 50,000	\$ 50,000	100.00%
Total contractual services	-	-	50,000	50,000	100.00%
Insurance and administration					
Postage and Shipping	\$ -	\$ -	\$ 100	\$ 100	100.00%
Total insurance and administration	-	-	100	100	100.00%
Materials and supplies					
Fuel - Gasoline	-	60,000	90,000	30,000	50.00%
Fuel - Diesel	-	90,000	60,000	(30,000)	-33.33%
Compressed natural gas	-	6,000	36,000	30,000	500.00%
Other	-	5,100	16,000	10,900	213.73%
Total materials and supplies	-	161,100	202,000	40,900	25.39%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Fire apparatus	-	142,000	135,000	(7,000)	-4.93%
Other vehicles and equipment	-	167,500	263,500	96,000	57.31%
Training and conferences, including travel	-	-	9,900	9,900	100.00%
Travel - other	-	-	5,100	5,100	100.00%
Dues and memberships	-	23,000	-	(23,000)	-100.00%
Licenses and permits	-	-	19,000	19,000	100.00%
Total other operating expenses	-	332,500	432,500	100,000	30.08%
Total nonpersonnel	\$ -	\$ 493,600	\$ 684,600	\$ 191,000	38.70%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - OPERATIONS DIVISION
 FOR THE YEAR ENDING JUNE 30, 2022

LANDSIDE OPERATIONS

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 253,006	\$ 227,064	\$ 240,634	\$ 13,570	5.98%
Employee benefits and taxes	68,889	60,140	\$ 52,025	(8,115)	-13.49%
Total personnel	321,895	287,204	292,659	5,455	1.90%
Nonpersonnel					
Contractual services	195,000	315,000	170,000	(145,000)	-46.03%
Insurance and administration	-	-	2,500	2,500	100.00%
Materials and supplies	1,203,000	11,500	375,000	363,500	3160.87%
Telecommunications and utilities	4,519,500	5,150,000	5,450,000	300,000	5.83%
Other operating expenses	1,500,000	686,500	1,352,000	665,500	96.94%
Total nonpersonnel	7,417,500	6,163,000	7,349,500	1,186,500	19.25%
Total operating expenses	\$ 7,739,395	\$ 6,450,204	\$ 7,642,159	\$ 1,191,955	18.48%

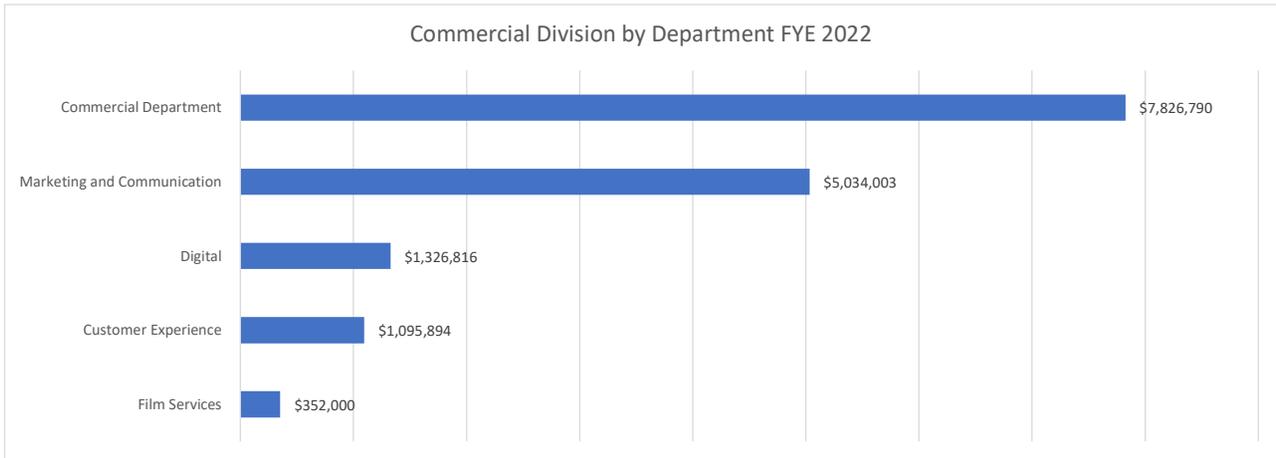
Nonpersonnel Details

Contractual services					
Custodial	\$ 195,000	\$ 175,000	\$ 60,000	\$ (115,000)	-65.71%
Landscaping	-	60,000	-	(60,000)	-100.00%
Environmental	-	80,000	60,000	(20,000)	-25.00%
Safety & Security Professional Services			50,000	50,000	100.00%
Total contractual services	195,000	315,000	170,000	(145,000)	-46.03%
Insurance and administration					
Postage and Shipping	-	-	2,500	2,500	100.00%
Total insurance and administration	-	-	2,500	2,500	100.00%
Materials and supplies					
Custodial	-	5,000	10,000	5,000	100.00%
Signs	-	3,500	10,000	6,500	185.71%
Other	1,203,000	3,000	355,000	352,000	11733.33%
Total materials and supplies	1,203,000	11,500	375,000	363,500	3160.87%
Telecommunications and utilities					
Electricity	3,450,000	4,000,000	4,000,000	-	0.00%
Gas	95,500	150,000	150,000	-	0.00%
Waste and sewage	240,000	360,000	300,000	(60,000)	-16.67%
Water	734,000	640,000	1,000,000	360,000	56.25%
Total telecommunications and utilities	4,519,500	5,150,000	5,450,000	300,000	5.83%
Other operating expenses					
Paving	1,500,000	500,000	495,000	(5,000)	-1.00%
Elevators and escalators	-	150,000	320,000	170,000	113.33%
Other Equipment Maintenance			517,000	517,000	100.00%
Licenses and permits	-	35,000	20,000	(15,000)	-42.86%
Travel	-	1,500	-	(1,500)	-100.00%
Total other operating expenses	1,500,000	686,500	1,352,000	665,500	96.94%
Total nonpersonnel	\$ 7,417,500	\$ 6,163,000	\$ 7,349,500	\$ 1,186,500	19.25%

COMMERCIAL DIVISION

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - COMMERCIAL DIVISION
BUDGET FOR THE YEAR ENDING JUNE 30, 2022**

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 1,799,339	\$ 1,519,712	\$ 2,392,461	\$ 872,749	57.43%
Employee benefits and taxes	485,936	\$ 345,090	557,580	212,490	61.58%
Total personnel	2,285,275	1,864,802	2,950,041	1,085,239	58.20%
Nonpersonnel					
Public safety	-	-	-	-	0.00%
Contractual services	10,842,420	8,216,616	7,983,895	(232,721)	-2.83%
Insurance and administration	261,500	320,506	498,600	178,094	55.57%
Materials and supplies	-	-	8,000	8,000	100.00%
Other operating expenses	5,943,458	2,398,242	4,194,968	1,796,726	74.92%
Total nonpersonnel	17,047,378	10,935,364	12,685,463	1,750,099	16.00%
Total operating expenses	\$ 19,332,653	\$ 12,800,166	\$ 15,635,504	\$ 2,835,338	22.15%



ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - COMMERCIAL DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

COMMERCIAL DEPARTMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 474,387	\$ 602,961	\$ 904,538	\$ 301,577	50.02%
Employee benefits and taxes	102,978	136,426	206,357	69,930	51.26%
Total personnel	577,366	739,387	1,110,894	371,507	50.25%
Nonpersonnel					
Contractual services	9,730,000	6,603,556	5,850,950	(752,606)	-11.40%
Insurance and administration	260,000	306,600	459,600	153,000	49.90%
Materials and supplies	-	-	8,000	8,000	100.00%
Other operating expenses	-	33,597	397,346	363,749	1082.68%
Total nonpersonnel	9,990,000	6,943,753	6,715,896	(227,857)	-3.28%
Total operating expenses	\$ 10,567,366	\$ 7,683,140	\$ 7,826,790	\$ 143,650	1.87%

Nonpersonnel details

Contractual services					
Appraisals and real estate consulting	\$ 100,000	\$ 110,000	\$ 594,000	\$ 484,000	440.00%
Commercial development and support	350,000	200,000	240,000	40,000	20.00%
Advertising development and support	-	-	236,550	236,550	100.00%
Parking staffing and management	6,642,000	4,370,000	2,376,000	(1,994,000)	-45.63%
Shuttle and transportation services	1,920,000	1,450,000	1,959,000	509,000	35.10%
Luggage cart equipment and services	168,000	168,000	110,000	(58,000)	-34.52%
Merchant fees	550,000	280,556	285,000	4,444	1.58%
Other	-	25,000	25,000	-	0.00%
Software Licenses Subscriptions and Suppo	-	-	25,400	25,400	100.00%
Total contractual services	9,730,000	6,603,556	5,850,950	(752,606)	-11.40%
Insurance and administration					
California Commerce Center fees	260,000	300,000	300,000	-	0.00%
Land Appraisals	-	-	150,000	150,000	100.00%
Office supplies and expense	-	6,600	9,600	3,000	45.45%
Total insurance and administration	260,000	306,600	459,600	153,000	49.90%
Materials and supplies					
Permits and Signage	-	-	8,000	8,000	100.00%
Total materials and supplies	-	-	8,000	8,000	100.00%
Telecommunications and utilities					
-	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	12,597	74,000	61,403	487.44%
Travel - other	-	-	64,000	64,000	100.00%
Dues and memberships	-	1,000	1,000	-	0.00%
Advertising and Promotions	-	20,000	98,346	78,346	391.73%
OIAA Facility Maintenance for leasing & sho	-	-	160,000	160,000	100.00%
Total other operating expenses	-	33,597	397,346	363,749	1082.68%
Total nonpersonnel	\$ 9,990,000	\$ 6,943,753	\$ 6,715,896	\$ (227,857)	-3.28%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - COMMERCIAL DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

MARKETING AND COMMUNICATION

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 422,353	\$ 327,100	\$ 741,026	\$ 413,926	126.54%
Employee benefits and taxes	68,340	67,870	170,880	103,010	151.78%
Total personnel	490,693	394,970	911,906	516,936	130.88%
Nonpersonnel					
Contractual services	676,120	436,000	452,000	16,000	3.67%
Insurance and administration	-	7,000	32,000	25,000	357.14%
Materials and supplies	-	-	-	-	0.00%
Other operating expenses	5,848,458	2,284,445	3,638,097	1,353,652	59.26%
Total nonpersonnel	6,524,578	2,727,445	4,122,097	1,394,652	51.13%
Total operating expenses	\$ 7,015,271	\$ 3,122,415	\$ 5,034,003	\$ 1,911,588	61.22%

Nonpersonnel details

Contractual services					
Advertising agency services	\$ 120,000	\$ 150,000	\$ 300,000	\$ 150,000	100.00%
Video production and marketing support	450,000	250,000	150,000	(100,000)	-40.00%
Other	106,120	36,000	2,000	(34,000)	-94.44%
Total contractual services	676,120	436,000	452,000	16,000	3.67%
Insurance and administration					
Office supplies and expense	-	7,000	30,000	23,000	328.57%
Postage and Shipping	-	-	2,000	2,000	100.00%
Total insurance and administration	-	7,000	32,000	25,000	357.14%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other Operating Expenses					
Advertising:					
Media buys	2,800,000	700,000	1,500,000	800,000	114.29%
Professional Sports Publications & Opport	-	-	129,000	129,000	100.00%
Airline Advertising	-	-	300,000	300,000	100.00%
Public Relations	-	100,000	100,600	600	100.00%
Promotions & Sponsorships:					
Sports	400,000	250,000	636,793	386,793	154.72%
Business and economic partnerships	300,000	300,000	227,850	(72,150)	-24.05%
Events:					
External	600,000	100,000	140,000	40,000	40.00%
Internal	120,000	20,000	20,000	-	0.00%
Business and economic partnership member	1,029,445	529,445	230,854	(298,591)	-56.40%
Marketing materials and other	488,458	260,000	280,000	20,000	7.69%
Training and conferences, including travel	110,555	25,000	15,000	(10,000)	-40.00%
Travel - other	-	-	58,000	58,000	100.00%
Total other operating expenses	5,848,458	2,284,445	3,638,097	1,353,652	59.26%
Total nonpersonnel	\$ 6,524,578	\$ 2,727,445	\$ 4,122,097	\$ 1,394,652	51.13%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - COMMERCIAL DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

DIGITAL

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Materials and supplies					
Salaries, wages and overtime	\$ 302,165	\$ 253,588	\$ 235,717	\$ (17,871)	-7.05%
Employee benefits and taxes	49,920	47,132	48,800	1,668	3.54%
Total personnel	352,085	300,720	284,516	(16,203)	-5.39%
Nonpersonnel					
Contractual services	376,300	888,500	1,009,500	121,000	13.62%
Insurance and administration	1,500	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Other operating expenses	15,000	40,800	32,800	(8,000)	-19.61%
Total nonpersonnel	392,800	929,300	1,042,300	113,000	12.16%
Total operating expenses	\$ 744,885	\$ 1,230,020	\$ 1,326,816	\$ 96,797	7.87%

Nonpersonnel details

Contractual services					
Creative design	\$ 10,000	\$ 50,500	\$ 15,000	\$ (35,500)	-70.30%
Web-site support and services	120,000	395,000	474,000	79,000	20.00%
Social media advertising and events	200,000	282,400	416,000	133,600	47.31%
Digital platforms, software and subscriptions	46,300	160,600	104,500	(56,100)	-34.93%
Total contractual services	376,300	888,500	1,009,500	121,000	13.62%
Insurance and administration					
Office supplies and expense	1,500	-	-	-	0.00%
Total insurance and administration	1,500	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other Operating Expenses					
Business and employee events	5,000	10,000	24,000	14,000	140.00%
Training and conferences, including travel	10,000	15,000	4,000	(11,000)	-73.33%
Travel, other	-	15,000	4,000	(11,000)	-73.33%
Dues and memberships	-	800	800	-	0.00%
Total other operating expenses	15,000	40,800	32,800	(8,000)	-19.61%
Total nonpersonnel	\$ 392,800	\$ 929,300	\$ 1,042,300	\$ 113,000	12.16%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - COMMERCIAL DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

CUSTOMER EXPERIENCE

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 514,824	\$ 332,393	\$ 511,180	\$ 178,787	53.79%
Employee benefits and taxes	129,657	91,215	131,544	40,329	44.21%
Total personnel	644,481	423,608	642,724	219,115	51.73%
Nonpersonnel					
Contractual services	-	199,560	324,445	124,885	62.58%
Insurance and administration	-	6,906	7,000	94	1.36%
Materials and supplies	-	-	-	-	0.00%
Other operating expenses	80,000	39,400	121,725	82,325	208.95%
Total nonpersonnel	80,000	245,866	453,170	207,304	84.32%
Total operating expenses	\$ 724,481	\$ 669,474	\$ 1,095,894	\$ 426,419	63.69%

Nonpersonnel details

Contractual services					
Traveler's aid	\$ 80,000	\$ 80,000	\$ 80,000	\$ -	0.00%
Survey tools and services	-	94,560	76,445	(18,115)	-19.16%
Customer experience promotions	-	25,000	125,000	100,000	400.00%
Airport Art Program	-	-	35,000	35,000	100.00%
Software Licenses Subscriptions and Support	-	-	8,000	8,000	100.00%
Total contractual services	80,000	199,560	324,445	124,885	62.58%
Insurance and administration					
Office supplies and expense	-	6,906	7,000	94	1.36%
Total insurance and administration	-	6,906	7,000	94	1.36%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other Operating Expenses					
ACI customer experience accreditation	-	20,000	25,000	5,000	25.00%
Training and conferences, including travel	-	3,000	36,725	33,725	1124.17%
Travel, other	-	10,000	2,000	(8,000)	-80.00%
Promotional items for customer assistance	-	6,000	6,000	-	0.00%
Promotions: promo items and stakeholder er	-	-	50,000	50,000	100.00%
Dues and memberships	-	400	2,000	1,600	400.00%
Total other operating expenses	-	39,400	121,725	82,325	208.95%
Total nonpersonnel	\$ 80,000	\$ 245,866	\$ 453,170	\$ 207,304	84.32%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - COMMERCIAL DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

FILM SERVICES

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 95,343	\$ 3,670	\$ -	\$ (3,670)	-100.00%
Employee benefits and taxes	15,594	2,447	-	(2,447)	-100.00%
Total personnel	110,937	6,117	-	(6,117)	-100.00%
Nonpersonnel					
Contractual services	60,000	89,000	347,000	258,000	289.89%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Other operating expenses	-	-	5,000	5,000	0.00%
Total nonpersonnel	60,000	89,000	352,000	263,000	295.51%
Total operating expenses	\$ 170,937	\$ 95,117	\$ 352,000	\$ 256,883	270.07%

Nonpersonnel details

Contractual services					
Security staffing and services	\$ 60,000	\$ 39,000	\$ 138,000	\$ 99,000	253.85%
Public safety, police and fire protection	-	-	80,000	80,000	100.00%
Production coordination	-	50,000	129,000	79,000	158.00%
Film production services	-	-	-	-	0.00%
Total contractual services	60,000	89,000	347,000	258,000	289.89%
Insurance and administration					
Office supplies and expense	-	-	-	-	0.00%
Total insurance and administration	-	-	-	-	0.00%
Materials and supplies					
Equipment	-	-	-	-	0.00%
Total materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities					
-	-	-	-	-	0.00%
Other Operating Expenses					
Advertising	-	-	5,000	5,000	100.00%
Promotional items	-	-	-	-	0.00%
Set repairs and maintenance	-	-	-	-	0.00%
Dues and memberships	-	-	-	-	0.00%
Total other operating expenses	-	-	5,000	5,000	100.00%
Total nonpersonnel	\$ 60,000	\$ 89,000	\$ 352,000	\$ 263,000	295.51%

CORPORATE DIVISION

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
BUDGET - CORPORATE DIVISION
BUDGET FOR THE YEAR ENDING JUNE 30, 2022**

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 1,113,051	\$ 1,109,163	\$ 1,775,617	\$ 666,454	60.09%
Employee benefits and taxes	306,089	\$ 256,652	397,408	140,756	54.84%
Total personnel	1,419,140	1,365,815	2,173,025	807,210	59.10%
Nonpersonnel					
Public safety	-	-	-	-	0.00%
Contractual services	4,985,700	4,966,235	5,023,612	57,377	1.16%
Insurance and administration	1,059,000	932,797	1,070,077	137,280	14.72%
Materials and supplies	393,000	400,000	440,500	40,500	10.13%
Telecommunications and utilities	355,000	300,000	300,000	-	0.00%
Other operating expenses	279,925	250,000	648,500	398,500	159.40%
Total nonpersonnel	7,072,625	6,849,032	7,482,689	633,657	9.25%
Total operating expenses	\$ 8,491,765	\$ 8,214,847	\$ 9,655,713	\$ 1,440,866	17.54%



ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - CORPORATE DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

EXECUTIVE OFFICE

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 1,129,001	\$ 1,053,713	\$ 1,157,825	\$ 104,112	9.88%
Employee benefits and taxes	217,800	243,695	\$ 257,034	13,339	5.47%
Total personnel	1,346,801	1,297,408	1,414,858	117,450	9.05%
Nonpersonnel					
Contractual services	2,115,000	1,865,000	1,960,000	95,000	5.09%
Insurance and administration	60,000	60,000	110,000	50,000	83.33%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	264,925	93,000	218,500	125,500	134.95%
Total nonpersonnel	2,439,925	2,018,000	2,288,500	270,500	13.40%
Total operating expenses	\$ 3,786,726	\$ 3,315,408	\$ 3,703,358	\$ 387,950	11.70%

Nonpersonnel details

Contractual services					
Aviation consulting	\$ 265,000	\$ 250,000	\$ 250,000	\$ -	0.00%
Business and economic development	240,000	240,000	240,000	-	0.00%
Operational consulting	240,000	245,000	245,000	-	0.00%
Other management services	350,000	240,000	335,000	95,000	39.58%
Leadership development	-	-	30,000	30,000	100.00%
Legal	1,000,000	870,000	810,000	(60,000)	-6.90%
Internal audit	20,000	20,000	50,000	30,000	150.00%
Total contractual services	2,115,000	1,865,000	1,960,000	95,000	5.09%
Insurance and administration					
Commissioners stipends	60,000	60,000	60,000	-	0.00%
Office supplies and expense	-	-	50,000	50,000	100.00%
Total insurance and administration	60,000	60,000	110,000	50,000	83.33%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	194,100	25,000	25,000	-	0.00%
Business and employee events	10,000	20,000	-	(20,000)	-100.00%
Dues and memberships	60,825	48,000	148,000	100,000	208.33%
Sponsorships	-	-	45,500	45,500	100.00%
Total other operating expenses	264,925	93,000	218,500	125,500	134.95%
Total nonpersonnel	\$ 2,439,925	\$ 2,018,000	\$ 2,288,500	\$ 270,500	13.40%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - CORPORATE DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

HUMAN RESOURCES

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ -	\$ 125,900	\$ 125,900	100.00%
Employee benefits and taxes	-	-	\$ 28,356	28,356	100.00%
Total personnel	-	-	154,256	154,256	100.00%
Nonpersonnel					
Contractual services	200,000	167,203	220,000	52,797	31.58%
Insurance and administration	-	-	-	-	100.00%
Materials and supplies	-	-	-	-	100.00%
Telecommunications and utilities	-	-	-	-	100.00%
Other operating expenses	-	52,000	165,000	113,000	217.31%
Total nonpersonnel	200,000	219,203	385,000	165,797	75.64%
Total operating expenses	\$ 200,000	\$ 219,203	\$ 539,256	\$ 320,053	146.01%

Nonpersonnel details

Contractual services					
City of Ontario	\$ 200,000	\$ 167,203	\$ 100,000	\$ (67,203)	-40.19%
Legal	-	-	\$ 120,000	\$ 120,000	100.00%
Total Contractual services	200,000	167,203	220,000	52,797	31.58%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies					
Recruitment and other	-	-	-	-	0.00%
Total materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	52,000	15,000	(37,000)	-71.15%
Business and employee events	-	-	150,000	150,000	100.00%
Total other operating expenses	-	52,000	165,000	113,000	217.31%
Total nonpersonnel	\$ 200,000	\$ 219,203	\$ 385,000	\$ 165,797	75.64%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - CORPORATE DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

INFORMATION TECHNOLOGY

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ -	\$ 105,900	\$ 105,900	100.00%
Employee benefits and taxes	-	-	25,954	25,954	100.00%
Total personnel	-	-	131,854	131,854	100.00%
Nonpersonnel					
Contractual services	2,054,700	1,892,932	1,931,932	39,000	2.06%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	393,000	400,000	440,500	40,500	10.13%
Telecommunications and utilities	355,000	300,000	300,000	-	0.00%
Other operating expenses	15,000	5,000	5,000	-	0.00%
Total nonpersonnel	2,817,700	2,597,932	2,677,432	79,500	3.06%
Total operating expenses	\$ 2,817,700	\$ 2,597,932	\$ 2,809,286	\$ 211,354	8.14%

Nonpersonnel details

Contractual services					
City of Ontario staffing	\$ 1,100,000	\$ 953,012	\$ 953,012	\$ -	0.00%
Software subscriptions:					
Workday ERP	300,000	300,000	315,000	15,000	5.00%
Office 365	70,000	70,000	70,000	-	0.00%
Operating and security systems	183,720	183,720	167,720	(16,000)	-8.71%
Other applications	58,200	58,200	58,200	-	0.00%
Cabling	200,000	200,000	250,000	50,000	25.00%
Operating and security services	78,000	78,000	78,000	-	0.00%
Other	64,780	50,000	40,000	(10,000)	-20.00%
Total contractual services	2,054,700	1,892,932	1,931,932	39,000	2.06%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies					
Network systems	275,000	250,000	290,000	40,000	16.00%
Passenger systems	67,000	102,000	102,000	-	0.00%
Radios	10,000	7,000	7,000	-	0.00%
Laptops, printers and peripherals	36,000	36,000	36,000	-	0.00%
Other systems	5,000	5,000	5,500	500	10.00%
Total materials and supplies	393,000	400,000	440,500	40,500	10.13%
Telecommunications and utilities					
Internet service provider	52,000	52,000	52,000	-	0.00%
Telecommunication and data lines	263,000	214,000	214,000	-	0.00%
Cellular	37,000	30,000	30,000	-	0.00%
Other	3,000	4,000	4,000	-	0.00%
Total telecommunications and utilities	355,000	300,000	300,000	-	0.00%
Other operating expenses					
Training and conferences, including travel	15,000	5,000	5,000	-	0.00%
Total other operating expenses	15,000	5,000	5,000	-	0.00%
Total nonpersonnel	\$ 2,817,700	\$ 2,597,932	\$ 2,677,432	\$ 79,500	3.06%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - CORPORATE DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

AIR SERVICE DEVELOPMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ 55,450	\$ 271,800	\$ 216,350	390.17%
Employee benefits and taxes	-	12,957	59,114	46,157	356.23%
Total personnel	-	68,407	330,914	262,507	383.74%
Nonpersonnel					
Contractual services	622,000	667,000	528,180	(138,820)	-20.81%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	75,000	245,000	170,000	226.67%
Total nonpersonnel	622,000	742,000	773,180	31,180	4.20%
Total operating expenses	\$ 622,000	\$ 810,407	\$ 1,104,094	\$ 293,687	36.24%

Nonpersonnel details

Contractual services					
Air service development	\$ 500,000	\$ 610,000	\$ 500,000	\$ (110,000)	-18.03%
Aviation forecasts and other	122,000	57,000	26,500	(30,500)	-53.51%
Software Licenses Subscriptions and Support	-	-	1,680	1,680	100.00%
Total contractual services	622,000	667,000	528,180	(138,820)	-20.81%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	25,000	50,000	25,000	100.00%
Travel, other	-	50,000	150,000	100,000	200.00%
Dues and memberships	-	-	45,000	45,000	100.00%
Total other operating expenses	-	75,000	245,000	170,000	226.67%
Total nonpersonnel	\$ 622,000	\$ 742,000	\$ 773,180	\$ 31,180	4.20%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - CORPORATE DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

RISK MANAGEMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ -	\$ 114,192	\$ 114,192	0.00%
Employee benefits and taxes	-	-	26,950	26,950	0.00%
Total personnel	-	-	141,141	141,141	0.00%
Nonpersonnel					
Contractual services	144,000	-	9,000	9,000	0.00%
Insurance and administration	799,000	872,797	960,077	87,280	10.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	-	7,500	7,500	0.00%
Total nonpersonnel	943,000	872,797	976,577	103,780	11.89%
Total operating expenses	\$ 943,000	\$ 872,797	\$ 1,117,718	\$ 244,921	28.06%

Nonpersonnel details

Contractual services					
Risk manager	\$ 144,000	\$ -	\$ -	\$ -	0.00%
Software Licenses Subscriptions and Support	-	-	9,000	9,000	100.00%
Total contractual services	144,000	-	9,000	9,000	100.00%
Insurance and administration					
Aviation liability	109,000	134,000	147,400	13,400	10.00%
Property	212,000	280,000	308,000	28,000	10.00%
Earthquake	227,000	251,000	276,100	25,100	10.00%
Worker's compensation	130,000	120,797	132,877	12,080	10.00%
Vehicle	5,500	45,000	49,500	4,500	10.00%
Other	115,500	42,000	46,200	4,200	10.00%
Total insurance and administration	799,000	872,797	960,077	87,280	10.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	-	7,500	7,500	100.00%
Total other operating expenses	-	-	7,500	7,500	100.00%
Total nonpersonnel	\$ 943,000	\$ 872,797	\$ 976,577	\$ 103,780	11.89%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 BUDGET - CORPORATE DIVISION
 BUDGET FOR THE YEAR ENDING JUNE 30, 2022

GOVERNMENT RELATIONS

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ -	\$ -	\$ -	\$ -	0.00%
Employee benefits and taxes	-	-	-	-	0.00%
Total personnel	-	-	-	-	0.00%
Nonpersonnel					
Contractual services	50,000	374,100	374,500	400	0.11%
Insurance and administration	-	-	-	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	25,000	7,500	(17,500)	-70.00%
Total nonpersonnel	50,000	399,100	382,000	(17,100)	-4.28%
Total operating expenses	\$ 50,000	\$ 399,100	\$ 382,000	\$ (17,100)	-4.28%

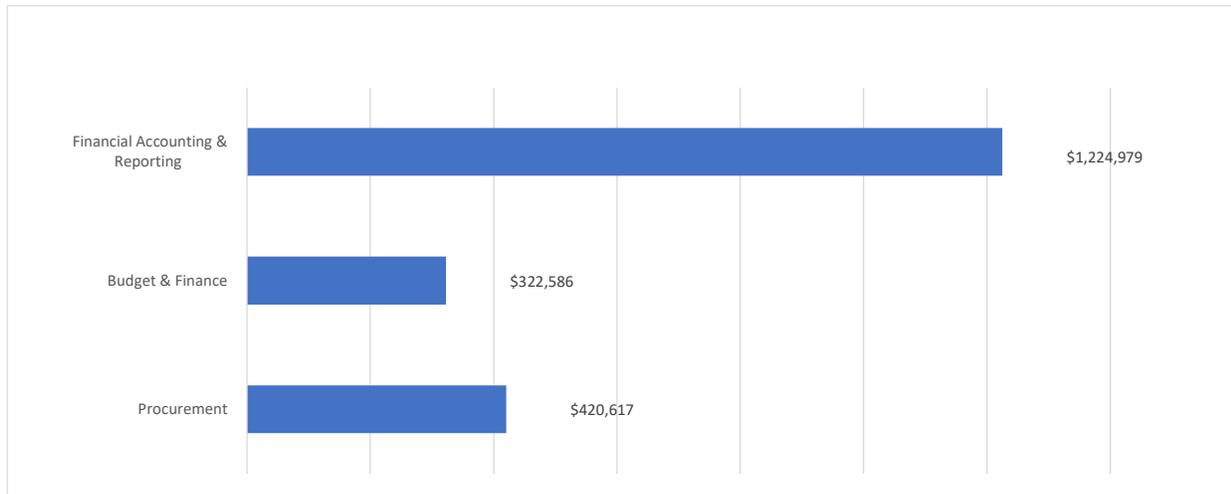
Nonpersonnel details

Contractual services					
Lobbyist	\$ 50,000	\$ 374,100	\$ 374,500	\$ 400	0.11%
Total contractual services	50,000	374,100	374,500	400	0.11%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses					
Travel, other	0	25,000	7,500	(17,500)	-70.00%
Total other operating expenses	-	25,000	7,500	(17,500)	-70.00%
Total nonpersonnel	\$ 50,000	\$ 399,100	\$ 382,000	\$ (17,100)	-4.28%

FINANCE DIVISION

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 PROPOSED BUDGET FOR THE YEAR ENDING JUNE 30, 2022
 FINANCE DIVISION

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 1,197,958	\$ 943,485	\$ 1,173,949	\$ 230,464	24.43%
Employee benefits and taxes	320,112	\$ 228,132	289,661	61,530	26.97%
Total personnel	1,518,070	1,171,616	1,463,610	291,994	24.92%
Nonpersonnel					
Public safety	-	-	-	-	0.00%
Contractual services	200,000	224,560	365,097	140,537	62.58%
Insurance and administration	95,000	38,900	45,550	6,650	17.10%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	56,740	93,925	37,185	65.54%
Total nonpersonnel	295,000	320,200	504,572	184,372	57.58%
Total operating expenses	\$ 1,813,070	\$ 1,491,816	\$ 1,968,182	\$ 476,366	31.93%



ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 PROPOSED BUDGET FOR THE YEAR ENDING JUNE 30, 2022
 FINANCE DIVISION

FINANCIAL ACCOUNTING AND REPORTING

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 779,054	\$ 648,566	\$ 688,981	\$ 40,415	6.23%
Employee benefits and taxes	181,155	161,399	\$ 173,851	12,452	7.72%
Total personnel	960,208	809,965	862,832	52,867	6.53%
Nonpersonnel					
Contractual services	155,000	174,560	265,097	90,537	51.87%
Insurance and administration	75,000	13,900	20,050	6,150	44.24%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	39,840	77,000	37,160	93.27%
Total nonpersonnel	230,000	228,300	362,147	133,847	58.63%
Total operating expenses	\$ 1,190,208	\$ 1,038,265	\$ 1,224,979	\$ 186,714	17.98%

Nonpersonnel details

Contractual services					
Audit services	\$ 80,000	\$ 107,960	\$ 113,350	\$ 5,390	4.99%
Temporary staffing	-	41,600	-	(41,600)	-100.00%
Other financial advisory services	75,000	25,000	150,000	125,000	500.00%
Software Licenses Subscriptions and Support	-	-	1,747	1,747	100.00%
Total contractual services	155,000	174,560	265,097	90,537	51.87%
Insurance and administration					
Office supplies and expense	75,000	6,400	2,500	(3,900)	-60.94%
Budget book and CAFR publication	-	7,500	-	(7,500)	-100.00%
Bank charges	-	-	11,550	11,550	100.00%
Postage and Shipping	-	-	6,000	6,000	100.00%
Total insurance and administration	75,000	13,900	20,050	6,150	44.24%
Materials and supplies					
	-	-	-	-	0.00%
Telecommunications and utilities					
	-	-	-	-	0.00%
Other operating expenses					
Training and conferences, including travel	-	39,390	50,000	10,610	26.94%
Travel - other	-	-	17,000	17,000	100.00%
Dues and memberships	-	450	10,000	9,550	2122.22%
Total other operating expenses	-	39,840	77,000	37,160	93.27%
Total nonpersonnel	\$ 230,000	\$ 228,300	\$ 362,147	\$ 133,847	58.63%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 PROPOSED BUDGET FOR THE YEAR ENDING JUNE 30, 2022
 FINANCE DIVISION

BUDGET AND FINANCE

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 71,174	\$ 92,256	\$ 183,321	\$ 91,065	98.71%
Employee benefits and taxes	19,064	21,685	44,265	22,580	104.13%
Total personnel	90,238	113,941	227,586	113,645	99.74%
Nonpersonnel					
Contractual services	40,000	40,000	75,000	35,000	87.50%
Insurance and administration	20,000	20,000	20,000	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	-	-	-	0.00%
Total nonpersonnel	60,000	60,000	95,000	35,000	58.33%
Total operating expenses	\$ 150,238	\$ 173,941	\$ 322,586	\$ 148,645	85.46%

Nonpersonnel details

Contractual services					
Rating agency fees	\$ 40,000	\$ 40,000	\$ 40,000	\$ -	0.00%
Management consulting			\$ 35,000	\$ 35,000	100.00%
Total contractual services	40,000	40,000	75,000	35,000	87.50%
Insurance and administration					
Bank fees	20,000	20,000	20,000	-	0.00%
Total insurance and administration	20,000	20,000	20,000	-	0.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	-	-	-	0.00%
Total nonpersonnel	\$ 60,000	\$ 60,000	\$ 95,000	\$ 35,000	58.33%

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
 PROPOSED BUDGET FOR THE YEAR ENDING JUNE 30, 2022
 FINANCE DIVISION

PROCUREMENT

	Authorized		Proposed	Increase (Decrease) FY 2022 vs FY 2021	
	FY 2020	FY 2021	FY 2022	\$	%
Personnel					
Salaries, wages and overtime	\$ 202,597	\$ 202,662	\$ 301,647	\$ 98,984	48.84%
Employee benefits and taxes	43,047	45,048	\$ 71,545	26,497	58.82%
Total personnel	245,644	247,710	373,192	125,481	50.66%
Nonpersonnel					
Contractual services	5,000	10,000	25,000	15,000	150.00%
Insurance and administration	-	5,000	5,500	500	10.00%
Materials and supplies	-	-	-	-	0.00%
Telecommunications and utilities	-	-	-	-	0.00%
Other operating expenses	-	16,900	16,925	25	0.15%
Total nonpersonnel	5,000	31,900	47,425	15,525	48.67%
Total operating expenses	\$ 250,644	\$ 279,610	\$ 420,617	\$ 141,006	50.43%

Nonpersonnel details

Contractual services					
Software subscriptions	\$ 5,000	\$ 10,000	\$ 25,000	\$ 15,000	150.00%
Total contractual services	5,000	10,000	25,000	15,000	150.00%
Insurance and administration					
Office Supplies and expense	-	5,000	5,500	500	10.00%
Total insurance and administration	-	5,000	5,500	500	10.00%
Materials and supplies					
	-	-	-	-	0.00%
Telecommunications and utilities					
	-	-	-	-	0.00%
Other operating expenses					
Legal advertising	-	10,000	10,000	-	0.00%
Training and conferences	-	4,500	4,375	(125)	-2.78%
Dues and memberships	-	2,400	2,550	150	6.25%
Total other operating expenses	-	16,900	16,925	25	0.15%
Total nonpersonnel	\$ 5,000	\$ 31,900	\$ 47,425	\$ 15,525	48.67%

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2021-2022
EXHIBIT B**



Type	Unit	Signatory	Non-Signatory
Landing Fees:			
Aircraft over 25,000 pounds	Per 1,000 lbs. MGLW	\$ 1.71	\$ 2.14
Aircraft over 12,500 pounds up to 25,000 pounds	Per Landing	\$ 59.00	\$ 74.00
Aircraft less than 12,500 pounds	Per Landing	\$ 31.00	\$ 38.00
Terminal Rental Rates:			
Terminal Space (Annual)	PSFPY	\$ 99.38	\$ 124.23
Terminal Use Fees (Gate Use Charges):			
Non-Preferential Gate Use Fee	Per Operation	\$ 280.00	\$ 280.00
Jet Bridge Utility Fee on Non-Preferential Gate	Per Operation	\$ 189.00	\$ 189.00
Joint Use Fees:			
Joint Use Fee	Per Deplaned Passenger	Based on Joint Use Formula	
FIS Use Fees:			
FIS Use Fee	Per Deplaned Passenger	\$ 10.00	\$ 10.00
Ramp and Apron Charges			
Each 15-minute period or fraction thereof after airline has been given notice by the airport that the aircraft leave the area	Per 15 Minute Period	\$ 100.00	\$ 100.00
Each 10-minute period or fraction thereof when aircraft is double-parked or in a position other than a regular gate position and the airline has been given notice to leave the area	Per 10 Minute Period	\$ 100.00	\$ 100.00
Each 15-minute period or fraction thereof in excess of 30 minutes for the cleanup of fuel spills	Per 15 Minute Period	\$ 100.00	\$ 100.00
Aircraft Parking Charges*			
Parking Rate Per Airplane (Diversions) - For each 24-hr period after the first three hours the plane is on the ground. Any fraction thereof shall be a full 24-hr period.	Per 1,000 lbs. MGLW	\$ 0.40	\$ 0.40
Parking Rate Per Airplane (Non-Diversions) - For each 24-hr period the plane is on the ground. Any fraction thereof shall be a full 24-hr period.	Per 1,000 lbs. MGLW	\$ 0.40	\$ 0.40
Ground Support Equipment Fee			
For every wide-body passenger aircraft operation diverted to ONT. This will go to a special fund to recover the cost of the AVIRAMPs.	Per Use Per Equipment	\$ 450.00	\$ 450.00
Passenger Facility Charge - (PFC)			
Passenger Facility Charge - (before \$0.11 administrative fee)	Per Enplaned Passenger	\$ 4.50	\$ 4.50

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2021-2022
EXHIBIT B**

Type	Unit	Rates / Fees / Charges
Clerk's Office Fees		
Subpoena for Appearance	Per Day	\$ 280.00
Subpoena for Records	Per Subpoena	\$ 15.00
Public Records Request	Per Page	\$ 0.15
Public Records Request	Per USB Drive	\$ 10.00
Badging Fees		
New Badging/Fingerprinting	Each	\$ 70.00
Badge Renewal	Each	\$ 70.00
Lost Badge Replacement	Each	\$ 70.00
Second Lost Badge Replacement	Each	\$ 100.00
Parking Rates		
<i>Lot 2</i>		
Premium Parking Daily / Immediately in front	Per Day	\$ 27.00
General Parking	Per Day	\$ 21.00
<i>Lot 3</i>		
Value Parking	Per Day	\$ 16.00
<i>Lot 4</i>		
Premium Parking Daily / Immediately in front	Per Day	\$ 27.00
General Parking	Per Day	\$ 21.00
<i>Lot 5</i>		
Economy Parking	Per Day	\$ 13.00
<i>Valet</i>		
Valet Parking	Per Day	\$ 28.00
Ground Transportation Permits/Agreements		
TNCs	Per Drop-Off / Pickup	\$ 4.00
Charter Limousines/Sedan	Per Drop-Off / Pickup	\$ 3.00
Charter Buses	Per Drop-Off / Pickup	\$ 3.00
Charter Vans	Per Drop-Off / Pickup	\$ 3.00
Hotel/Motel Courtesy Van Annual Permit	Per Company	\$ 8,449.00
Off-Airport Parking Shuttles	Gross Revenues	12.0%
Taxi Cabs	Per Pick-Up	\$ 3.00
Annual Permits and Licenses		
Motor Vehicle Operating Permit	Annually Per Vehicle	\$ 100.00
Non-Exclusive License Agreement	Annually Per Company	\$ 500.00
Fuel Delivery Permit	Annually Per Company	\$ 1,000.00

**ONTARIO INTERNATIONAL AIRPORT AUTHORITY
AIRPORT SYSTEM RATES AND CHARGES FY2021-2022
EXHIBIT B**

Type	Unit	Rates / Fees / Charges
Film-Related Fees		
<i>General Fees</i>		
Holding Fee (Amount goes towards deposit)	Up to 7 Days	\$ 250.00
Cancellation Fee (If cancelled 72 hrs prior to start)	Per Cancellation	\$ 500.00
Tech/Director Scouting Fee (after the first hour)	Per Hour	\$ 100.00
<i>OIAA Facilities and Vehicles</i>		
Facility Use	Per Hour	\$ 375.00
Facility Prep/Strike	Per Hour	\$ 312.00
<i>Production Vehicles</i>		
≥5 Ton Trucks/Trailers	Per Day	\$ 32.00
<5 Ton Trucks/Trailers	Per Day	\$ 19.00
Cast/Crew Personal Auto	Per Day	\$ 24.00
<i>B727 Use</i>		
View	Per Day	\$ 1,000.00
Exterior up to plane	Per Day	\$ 1,750.00
Interior/Exterior on plane	Per Day	\$ 3,900.00
<i>Airport Personnel</i>		
Film Desk Support Staff	Per Hour	\$ 100.00
Security Officer	Per Hour	\$ 50.00
Airport Police Sergeant	Per Hour	\$ 176.00
Law Enforcement Officer (LEO)	Per Hour	\$ 145.00
Electrician	Per Hour	\$ 70.00
Air Conditioning Mechanic	Per Hour	\$ 66.00
Instrument Mechanic	Per Hour	\$ 80.00
Communications Electrician	Per Hour	\$ 83.00
Operations Specialist	Per Hour	\$ 82.00
General Ground and Facility Rental Rates - Minimum**		
Unpaved Areas	PSFPY	\$ 1.69
Paved for Autos/Vehicles	PSFPY	\$ 2.20
Paved for Aircraft	PSFPY	\$ 2.76
General Building/Hangar Rate	PSFPY	\$ 3.63
Seasonal Use	PSFPY	\$ 2.50
Fuel Delivery Fees		
Aviation Gasoline	Per Gallon	\$ 0.05
Turbine Fuel	Per Gallon	\$ 0.05
Lubricants	Per Gallon	\$ 0.15

Additional Clarifications:

- (a) "FIS" – Federal Inspection Services facility, also known as the International Arrivals Terminal where Customs and Border Protection inspect arriving passengers from a foreign country.
- (b) "Joint Use Fee" – The fee charged to an air carrier for Joint Use Space, based on the Joint Use Formula as defined in the Operating Use and Terminal Lease Agreement.
- (c) "Joint Use Formula" – The formula used to prorate eighty percent (80%) of the specified charge for Joint Use Space according to the ratio of the number of each airline's (both Signatory Airlines and Non-Signatory Airlines) deplaning passengers at the Airport during the most recent completed quarter for which such information is available to the total number of deplaning passengers of all airline users of the service or space during that same quarter. The remaining twenty percent (20%) is to be prorated equally among all airline users (both Signatory Airlines and Non-Signatory Airlines) of the space.
- (d) "MGLW" – Maximum Gross Landing Weight; the FAA Certificated Maximum Gross Landing Weight or actual gross landing weight of an Aircraft if no such specification exists. In computing fees prescribed herein, except for Aircraft weighing less than 25,000 pounds, 500 pounds or any larger part of 1,000 pounds shall be counted as if a whole 1,000 pounds, and any smaller part shall be disregarded.
- (e) "Non-Preferential Gate" – A gate that is not preferentially leased by a Signatory Air Carrier.
- (f) "Non-Signatory Air Carrier" – A cargo or passenger carrier that has not entered into the Operating Use and Terminal Lease Agreement with the OIAA.
- (g) "Operation" – Shall be the equivalent of one aircraft turn (one arrival and one departure).
- (h) "Preferential Gate" – A gate that is preferentially leased by a Signatory Air Carrier.
- (i) "PSFPY" – Per Square Foot Per Year.
- (j) "Signatory Air Carrier" – A cargo or passenger carrier that has entered into the Terminal Operating Use and Terminal Lease Agreement with the OIAA.
- (k) "Terminal" – Includes Terminal 1, Terminal 2, and Terminal 4, and the Federal Inspection Services Facility (International Arrivals Terminal).
- (l) **"Aircraft Parking Charges" – Includes all airport-controlled/non-preferential aircraft parking positions at Airport. If a Jet Bridge is used on gates 411-414, then the additional appropriate charges shall incur. If a Preferential Gate is utilized, then additional fees may be levied.
- (m) ***"Ground and Facility Rental Rates" – These are subject to CPI or Fair Market Value adjustments based on the language written in each Facility Use Agreement or Lease.