SPECIAL AND URGENT NOTICE ELIMINATING IN-PERSON PUBLIC PARTICIPATION AT ONTARIO INTERNATIONAL AIRPORT AUTHORITY MEETINGS

In accordance with the Governor’s Declarations of Emergency for the State of California (Executive Orders N-25-20 and N-29-20) and the Governor’s Stay at Home Order (Executive Order N-33-20), the Ontario International Airport Authority (OIAA) board meetings are being conducted via live stream and teleconference. Members of the public may utilize alternative measures established by OIAA to view the board meetings and/or to address the President and Commissioners. Please see instructions listed below.

Link to watch the August 5, 2020 Special Board Meeting*:
https://us02web.zoom.us/j/83471554474

To dial in, call either: US: +1 669 900 6833 or +1 253 215 8782 or +1 346 248 7799

WEBINAR ID: 834 7155 4474

*Zoom requires you to enter a response for name and email. To remain anonymous, you may use Attendee and attendee@flyontario.com to bypass this Zoom feature.

ANY MEMBERS OF THE PUBLIC WISHING TO PROVIDE PUBLIC COMMENT MAY DO SO AS FOLLOWS:

EMAIL: You can email public comments to clerk@flyontario.com no later than 12:00 p.m. the day of the meeting. Please identify the Agenda item you wish to address in your comments. All written comments will be included in the record.

TELEPHONE: You can record public comments at (909) 544-5442 no later than 12:00 p.m. the day of the meeting. Please identify the Agenda item you wish to address in your comments. Recorded comments must be no more than 3 minutes long. Your comments will be read into the record.

Any members of the public who require special assistance or a reasonable accommodation to participate telephonically in the meeting of the OIAA Commission may contact Claudia Isbell at 909-544-5442 or cisbell@flyontario.com.

The Ontario International Airport Authority Board of Commissioners and staff thank you for your continued patience and cooperation during these unprecedented times. If you have any questions related to participation in the Board Meeting please call (909) 544-5442.
Welcome to the Meeting of the Ontario International Airport Authority

In accordance with the Governor’s Declarations of Emergency for the State of California (Executive Orders N-25-20 and N-29-20) and the Governor’s Stay at Home Order (Executive Order N-33-20), the Ontario International Airport Authority (OIAA) board meetings are being conducted via live stream and teleconference. Members of the public may utilize alternative measures established by OIAA to view the board meetings and/or to address the President and Commissioners. Please see instructions listed below.

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Any members of the public who require special assistance or a reasonable accommodation to participate telephonically in the meeting of the OIAA Commission may contact Claudia Isbell at 909-544-5442 or cisbell@flyontario.com.
ORDER OF BUSINESS

The Authority meeting begins at 2:00 p.m. with Public Comment and the Special Meeting, followed by Closed Session Public Comment and Closed Session.

(Sign Language Interpreters, Communication Access Real-Time Transcription, Assistive Listening Devices, or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days notice is strongly recommended.)

CALL TO ORDER (OPEN SESSION) - 2:00 P.M.

ROLL CALL

Loveridge, Bowman, Hagman, Gouw, President Wapner

PLEDGE OF ALLEGIANCE

PUBLIC COMMENT

Public Comment: The open meeting Public Comment portion of the Commission meeting is limited to a maximum of 3 minutes for each Public Comment. Under provisions of the Brown Act, the Commission is prohibited from taking action on oral requests.

SPECIAL CEREMONIES

• Certificate of Recognition

AGENDA REVIEW/ANNOUNCEMENTS

The Chief Executive Officer will go over all updated materials and correspondence received after the Agenda was distributed to ensure Commissioners have received them.

1. INFORMATION RELATIVE TO POSSIBLE CONFLICT OF INTEREST

Note: Agenda item contractors, subcontractors and agents which may require member abstentions due to conflict of interests and financial interests. Commission Member abstentions shall be stated under this item for recordation on the appropriate item.
CONSENT CALENDAR

All matters listed under CONSENT CALENDAR will be enacted by one motion in the form listed below – there will be no separate discussion on these items prior to the time Commission votes on them, unless a member of the Commission requests a specific item be removed from the Consent Calendar for a separate vote.

Each member of the public wishing to address the Authority on items listed on the Consent Calendar will be given a total of 3 minutes.

2. AWARD OF CONTRACT WITH WALSH CONSTRUCTION COMPANY II, LLC FOR THE TAXIWAY C IMPROVEMENT PROJECT AT THE ONTARIO INTERNATIONAL AIRPORT

That the Ontario International Airport Authority award a contract to Walsh Construction Company II, LLC and authorize the Chief Executive Officer (CEO) to execute a contract in the amount not to exceed $4,008,321.90 for the Taxiway C Improvement Project at Ontario International Airport. The cost to construct this project is accounted for in the OIAA Fiscal Year 2020-21 budget. Total construction cost is $3,643,929.00, plus a 10% contingency in the amount of $364,392.90. This project is to be paid with a combination of Passenger Facility Charges (PFC) Program Funds and OIAA appropriations.

ADMINISTRATIVE DISCUSSION/ACTION/REPORT


That the Ontario International Airport Authority Commission approve a resolution approving and adopting the Budget for Fiscal Year 2020-21 and the Schedule of Airport System Rates and Charges for Fiscal Year 2020-21.

RESOLUTION NO.____
A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMISSION APPROVING THE ANNUAL BUDGET FOR FISCAL YEAR 2020-21
CLOSED SESSION PUBLIC COMMENT

The Closed Session Public Comment portion of the Authority meeting is limited to a maximum of 3 minutes for each speaker and comments will be limited to matters appearing on the Closed Session.

CLOSED SESSION

- GC 54956.8: REAL PROPERTY NEGOTIATIONS
  Property: 1150 S. Vineyard Avenue, Ontario, CA 91761, 2161 E. Avion St. Building 1, Ontario, CA 91761, 2161 Avion St. Building 2, Ontario, CA 91761; Guardian Leased Property Located at ONT; Negotiator: OIAA General Counsel

- GC 54956.9(b): CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION
  Potential litigation (1 case)

REPORT ON CLOSED SESSION

General Legal Counsel

ADJOURNMENT
DATE: AUGUST 5, 2020

SECTION: MINUTE ACTION

SUBJECT: RELATIVE TO POSSIBLE CONFLICT OF INTEREST

RECOMMENDED ACTION(S): Note: agenda items and contractors/subcontractors, which may require member abstentions due to possible conflicts of interest.

BACKGROUND: In accordance with California Government Code 84308, members of the Ontario International Airport Authority may not participate in any action concerning a contract where they have received a campaign contribution of more than $250 in the prior twelve (12) months and from an entity or individual if the member knows or has reason to know that the participant has a financial interest, except for the initial award of a competitively bid public works contract. This agenda contains recommendations for action relative to the following contractors:

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Principals &amp; Agents</th>
<th>Subcontractors</th>
</tr>
</thead>
</table>
| Item No. 02 | Walsh Construction Company II, LLC | • All American Asphalt  
• Aldridge Electric  
• Crown Fence  
• LA Steel Services  
• Penhall Company  
• Payco Specialties |

STAFF MEMBER PRESENTING: Board Clerk, Claudia Y. Isbell

Department: Clerk’s Office
Submitted to OIAA: August 5, 2020
DATE: AUGUST 5, 2020

SECTION: CONSENT CALENDAR

SUBJECT: AWARD OF CONTRACT WITH WALSH CONSTRUCTION COMPANY II, LLC FOR THE TAXIWAY C IMPROVEMENT PROJECT AT THE ONTARIO INTERNATIONAL AIRPORT

RELEVANT STRATEGIC OBJECTIVE: Develop Airport-Related Businesses; Improve Airport Operational Safety, Security and Efficiency.

RECOMMENDED ACTION(S): That the Ontario International Airport Authority award a contract to Walsh Construction Company II, LLC and authorize the Chief Executive Officer (CEO) to execute a contract in the amount not to exceed $4,008,321.90 for the Taxiway C Improvement Project at Ontario International Airport.

FISCAL IMPACT SUMMARY: The cost to construct this project is accounted for in the OIAA Fiscal Year 2020-21 budget. Total construction cost is $3,643,929.00, plus a 10% contingency in the amount of $364,392.90. This project is to be paid with a combination of Passenger Facility Charges (PFC) Program Funds and OIAA appropriations.

BACKGROUND: This project consists of construction of the Taxiway C Improvement project and will directly benefit all users that will ingress and egress the northwest quadrant development area. As part of its development of the Northwest Quadrant, Federal Express is constructing Taxilane A, north of and parallel to Taxiway N. Taxiway N is the main east/west taxiway on the north side of the ONT airfield. Federal Express’s construction of Taxilane A will, however, be limited to the area west of existing Taxiway D, the western edge of which is roughly in line with the eastern boundary of Federal Express’ leasehold premises. However, Taxiway D currently connects directly from the apron north of Taxiway N onto Runway 8L/26R – a safety condition today prohibited by the FAA. This safety condition will now be addressed with the Taxiway C Improvement Project. Federal Express has widened Taxiway B as part of

STAFF MEMBER PRESENTING: Chief Executive Officer, Mark A. Thorpe

<table>
<thead>
<tr>
<th>Department: Engineering</th>
<th>Submitted to OIAA: August 5, 2020</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Approved: ________________________</td>
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<tr>
<td></td>
<td>Continued to: ____________________</td>
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<tr>
<td></td>
<td>Denied: __________________________</td>
</tr>
<tr>
<td>Chief Executive Officer Approval:</td>
<td>Mark A. Thorpe</td>
</tr>
</tbody>
</table>

ITEM NO. 02
the construction of Taxilane A. Taxiway D is an existing connection to the apron north of Taxiway N and is located east of the eastern boundary of Federal Express’ leasehold. Taxiway D provides access to existing apron, both inside and outside the Federal Express leasehold. As such, Taxiway D exists for the general benefit of all airport users. However, the airport will now relocate this connection to the apron and demolish Taxiway D north of Taxiway N because of the non-conforming safety condition. The new connecting Taxiway C will enhance ingress and egress to the new parallel Taxilane A north of Taxiway N to support new development of air cargo operations not just on the western 51.1 acres currently being developed by Federal Express but also the future development of the 39.6-acre eastern portion.

PROCUREMENT: On June 26, 2020, a NIB was advertised for the Taxiway C Improvement Project. On July 22, 2020, the OIAA received four sealed bids in response to the project. Staff reviewed the apparent low bid response, and recommends the award of contract for the Taxiway C Improvement Project to Walsh Construction Company II, LLC as the low responsive and responsible bidder for an amount of $3,643,929.00, plus a 10% contingency for change orders, for an overall contract amount not to exceed $4,008,321.90.

CEQA COMPLIANCE AND LAND USE APPROVALS: CATEX has been approved by the FAA. This project is Categorically Exempt (Class 1 and Class 2) from the requirements of the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15301 provides an exemption for relating to minor alterations to existing structures or facilities involving negligible or no expansion of use beyond that existing at the time of the lead agency’s determination, as well as under CEQA Guidelines Section 15302 relating to the reconstruction of existing structures or facilities involving substantially the same purpose and capacity as the structure replaced.

STAFFING IMPACT (# OF POSITIONS): N/A.

IMPACT ON OPERATIONS: The westerly portion of Taxiway N is currently closed south of the Federal Express development project’s Taxilane A and Taxiway B construction. Taxiway C is located within the Federal Express’ Taxilane A construction area and north of the current TSA approved temporary airport perimeter fence. Given this, the construction of Taxiway C will not change the current operational conditions.

SCHEDULE: The Taxiway C Improvement Project is scheduled to commence in August 2020 and will have a duration of 100 calendar days.

ATTACHMENTS: Attachment A: Contract with Walsh Construction Company II, LLC.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein and that are not attached or posted online may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Office hours are 8:30 a.m. to 5:00 p.m., Monday through Friday, although these hours and review procedures may be modified due to COVID-19 precautions. In that case, the documents may be requested by email at cisbell@flyontario.com.

This Agenda Report has been reviewed by OIAA General Counsel.
DATE: AUGUST 5, 2020

SECTION: ADMINISTRATIVE DISCUSSION/ACTION/REPORT

SUBJECT: REVIEW AND ADOPTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY’S FISCAL YEAR 2020-21 BUDGET AND APPROVAL OF THE AIRPORT SYSTEM RATES AND CHARGES FOR FISCAL YEAR 2020-21

RELEVANT STRATEGIC OBJECTIVE: Reduce Airline Costs; Maintain Financial Accountability and Stability to Support Airport Operations.

RECOMMENDED ACTION(S): That the Ontario International Airport Authority Commission approve a resolution approving and adopting the following:

1. The Budget for Fiscal Year 2020-21; and,

2. The Schedule of Airport System Rates and Charges for Fiscal Year 2020-21.

FISCAL IMPACT AND SOURCE OF FUNDS: The Ontario International Airport Authority (OIAA) is an independent economic enterprise, which funds its fiscal Budget through income derived from airlines, tenants, and other users of the airport.

The Signatory Airlines are comprised of those carriers who are parties to the OIAA Operating Use and Lease Agreements ("ULAs"). Pursuant to the ULAs, the Signatory Airlines agree to pay OIAA Airline Landing Fees and Terminal Rents, which are described herein. Non-Signatory carriers are subject to higher aeronautical fees and their third-party contract service companies are required to pay concession fees to the Authority. Aviation revenues include terminal rents, landing fees, aviation-other, and land/building rents (other than terminals and other landside facilities). Concession/non-aeronautical revenues include car parking, car rental, terminal concessions, ground transportation, and other.

STAFF MEMBER PRESENTING: John M. Schubert, Chief Financial Officer
BACKGROUND: Pursuant to the Joint Powers Agreement, section 10, the Treasurer of the Authority shall assume the duties described in California Government Code Section 6505.5.

CEQA COMPLIANCE: N/A

IMPACT ON OPERATIONS: Approval of funding is essential to enable the ongoing operations of the Authority and Ontario International Airport.

STAFFING IMPACT (# OF POSITIONS): The Budget to be adopted includes previously approved positions and an additional ten positions that will replace contractual positions.

EXHIBITS & ATTACHMENTS:

Attachment A: Budget Presentation for FY 2020-21

Attachment B: Resolution of the Ontario International Airport Authority Commission approving the annual budget and the Airport System Rates and Charges for FY 2020-21.

The Agenda Report references the terms and conditions of the recommended actions and request for approval. Any document(s) referred to herein and that are not attached or posted online may be reviewed prior to or following scheduled Commission meetings in the Office of the Clerk of the Commission. Office hours are 8:30 a.m. to 5:00 p.m., Monday through Friday, although these hours and review procedures may be modified due to COVID-19 precautions. In that case, the documents may be requested by email at cisbell@flyontario.com.

This Agenda Report has been reviewed by OIAA General Counsel.
Overview

• Budget Strategy

• Forecasts – Enplanements, Landed Weight, Concessions (News, Gifts, F&B, Parking & Lyft)

• Overall FY 20-21 Budget

• Departmental Budgets vs. Prior Year
Key Points

• The impact of the SARS-CoV-2 pandemic on global passenger aviation has been unprecedented in the industry’s history

• From mid-March through the end of June 2020, the OIAA’s shortfall of approximately $7M was offset by federal CARES Act grant funds

• For FY2021, the OIAA projects a $27.9M revenue shortfall, which the OIAA plans to cover through a series of initiatives
  • New Revenue Initiatives: $4.5M
  • Non-Public Safety Operating Budget Adjustments: $6.3M
  • Public Safety Operating Budget Adjustments: $3.9M
  • Federal CARES Act Grant Funds: $15.6M
Budgeting Objectives

• Optimize existing revenue opportunities
• Drive new non-aeronautical revenue opportunities
• Reduce costs
• Extend the benefit of federal CARES Act funds
• Minimize the magnitude of mid-year adjustments, *as much as is possible under the current unprecedented circumstances*
FY 2021 Traffic Activity and Revenue Forecasts
Enplaned Passenger Traffic Forecast

Driver of Terminal Cost Center Revenue

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
SELECTED STATISTICAL AND REVENUE DATA

Enplanements

For the Fiscal Year Ending 2021

<table>
<thead>
<tr>
<th>Enplanements</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td>Forecast 2020</td>
<td>254,754</td>
<td>260,509</td>
<td>252,222</td>
<td>264,109</td>
<td>245,079</td>
<td>253,244</td>
<td>250,601</td>
<td>225,782</td>
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<td>255,070</td>
<td>263,570</td>
<td>255,070</td>
<td>3,043,580</td>
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<td>Forecast 2021</td>
<td>29,462</td>
<td>37,022</td>
<td>47,470</td>
<td>64,754</td>
<td>85,697</td>
<td>109,068</td>
<td>116,745</td>
<td>119,889</td>
<td>138,985</td>
<td>151,295</td>
<td>168,975</td>
<td>181,554</td>
<td>1,250,916</td>
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## Aircraft Landed Weight Forecast

**(Driver of Airfield Cost Center Revenue)**

### Landed Weight - Signatory

<table>
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<tr>
<th>Landed Weight</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Total</th>
<th>%</th>
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</thead>
<tbody>
<tr>
<td>Passenger</td>
<td>109,120</td>
<td>120,204</td>
<td>120,206</td>
<td>132,792</td>
<td>134,050</td>
<td>152,142</td>
<td>160,846</td>
<td>161,994</td>
<td>187,168</td>
<td>203,839</td>
<td>217,428</td>
<td>231,017</td>
<td>1,930,805</td>
<td>29.1%</td>
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<tr>
<td>Cargo</td>
<td>354,393</td>
<td>367,251</td>
<td>335,320</td>
<td>398,891</td>
<td>389,288</td>
<td>575,449</td>
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<td>377,625</td>
<td>377,625</td>
<td>377,625</td>
<td>4,693,219</td>
<td>70.9%</td>
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### For the Fiscal Year Ending 2021

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<thead>
<tr>
<th>Landed Weight</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Total</th>
<th>%</th>
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<tbody>
<tr>
<td>Passenger</td>
<td>200,782</td>
<td>221,175</td>
<td>221,180</td>
<td>244,338</td>
<td>246,651</td>
<td>279,941</td>
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<td>298,069</td>
<td>344,389</td>
<td>375,063</td>
<td>400,067</td>
<td>425,071</td>
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<td>Cargo</td>
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<td>716,291</td>
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<td>694,829</td>
<td>694,829</td>
<td>8,635,523</td>
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<tr>
<td>Cargo</td>
<td>1.84</td>
</tr>
</tbody>
</table>

Total Landed Weight: 11,188,205
Food & Beverage and Retail Revenue Forecast (Flows to Terminal Cost Center)

ONTARIO INTERNATIONAL AIRPORT AUTHORITY
SELECTED STATISTICAL AND REVENUE DATA

FOR THE FISCAL YEAR ENDING 2021

<table>
<thead>
<tr>
<th></th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>Jan</th>
<th>Feb</th>
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<th>Apr</th>
<th>May</th>
<th>Jun</th>
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<tr>
<td>Budget 2020</td>
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<td>64,430</td>
<td>62,198</td>
<td>64,252</td>
<td>68,019</td>
<td>79,959</td>
<td>72,183</td>
<td>72,650</td>
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<td>45,602</td>
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<td>53,696</td>
<td>58,699</td>
<td>59,647</td>
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<td>67,735</td>
<td>71,584</td>
<td>74,777</td>
<td>77,332</td>
<td>705,835</td>
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FOR THE FISCAL YEAR ENDING 2021

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<th></th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
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<th>Jan</th>
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<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
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<tr>
<td>Budget 2020</td>
<td>103,311</td>
<td>112,037</td>
<td>105,551</td>
<td>114,090</td>
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<td>119,683</td>
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<td>126,966</td>
<td>133,314</td>
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<td>Actual 2020</td>
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<td>127,226</td>
<td>128,340</td>
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<td>7,778</td>
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<td>82,838</td>
<td>86,958</td>
<td>90,375</td>
<td>93,110</td>
<td>881,352</td>
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News & Gifts

Food & Beverage
**Rental Car Revenue Forecast**
(Flows to Terminal Cost Center)

## Ontario International Airport Authority

### Selected Statistical and Revenue Data

<table>
<thead>
<tr>
<th>Month</th>
<th>Budget 2020</th>
<th>Actual 2020</th>
<th>Budget 2021</th>
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<td>673,177</td>
<td>287,831</td>
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<td>Aug</td>
<td>648,100</td>
<td>703,082</td>
<td>299,278</td>
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<td>Sep</td>
<td>635,520</td>
<td>624,880</td>
<td>310,518</td>
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<tr>
<td>Oct</td>
<td>683,400</td>
<td>701,262</td>
<td>340,309</td>
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<td>Nov</td>
<td>640,180</td>
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<td>Dec</td>
<td>576,200</td>
<td>632,274</td>
<td>388,960</td>
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<tr>
<td>Jan</td>
<td>602,620</td>
<td>676,040</td>
<td>418,688</td>
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<td>Feb</td>
<td>609,540</td>
<td>701,669</td>
<td>446,180</td>
</tr>
<tr>
<td>Mar</td>
<td>732,140</td>
<td>452,152</td>
<td>450,311</td>
</tr>
<tr>
<td>Apr</td>
<td>672,740</td>
<td>87,204</td>
<td>473,485</td>
</tr>
<tr>
<td>May</td>
<td>695,060</td>
<td>154,931</td>
<td>492,708</td>
</tr>
<tr>
<td>Jun</td>
<td>625,220</td>
<td>264,284</td>
<td>508,087</td>
</tr>
<tr>
<td>Total</td>
<td>7,716,240</td>
<td>6,352,216</td>
<td>4,783,787</td>
</tr>
</tbody>
</table>

*For the Fiscal Year Ending 2021*
Overall FY 20-21 Budget
<table>
<thead>
<tr>
<th>Category</th>
<th>FY 19-20</th>
<th>FY 20-21</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aeronautical</td>
<td>$43,266,211</td>
<td>$35,580,709</td>
<td>(17.76%)</td>
</tr>
<tr>
<td>Nonaeronautical</td>
<td>$34,715,231</td>
<td>$20,335,797</td>
<td>(41.42%)</td>
</tr>
<tr>
<td>Non-Operating</td>
<td>$16,465,501</td>
<td>$7,825,988</td>
<td>(52.47%)</td>
</tr>
<tr>
<td>CARES Act Funding</td>
<td></td>
<td>$15,584,000</td>
<td>100%</td>
</tr>
</tbody>
</table>
## Operating Expenses

<table>
<thead>
<tr>
<th></th>
<th>FY 19-20</th>
<th>FY 20-21</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td>OIAA Personnel</td>
<td>$7,767,987</td>
<td>$7,045,384</td>
<td>(9.30%)</td>
</tr>
<tr>
<td>Contractual Services</td>
<td>$26,743,941</td>
<td>$25,138,138</td>
<td>(6.00%)</td>
</tr>
<tr>
<td>Other Sources &amp; Uses</td>
<td>$24,906,605</td>
<td>$17,279,681</td>
<td>(30.62%)</td>
</tr>
<tr>
<td>Net Increase</td>
<td>($2,081,445)</td>
<td>$601,030</td>
<td>128.88%</td>
</tr>
</tbody>
</table>
Corporate
Corporate Division

The Corporate Division includes:

1. Executive Office
2. Human Resources
3. Information Technology
4. Air Service Development
5. Internal Audit
6. Government Relations
<table>
<thead>
<tr>
<th>Category</th>
<th>FY 19-20</th>
<th>FY 20-21</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate</td>
<td>$8,419,765</td>
<td>$7,732,200</td>
<td>(8.94%)</td>
</tr>
</tbody>
</table>
Commercial Division

The Commercial Division is made up of five departments:

• Marketing & Communication & Community Engagement
• Digital Communication
• Commercial Services (Food & Beverage, Shopping, Real Estate, Rental Car, Parking & Bussing)
• Customer Experience
• Film Services
## Commercial Budget FY 19-20 vs. FY 20-21

<table>
<thead>
<tr>
<th></th>
<th>FY 19-20</th>
<th>FY 20-21</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial</td>
<td>$19,332,653</td>
<td>$12,740,471</td>
<td>(34.10%)</td>
</tr>
</tbody>
</table>
Operations
The Operations Division includes:

1. Operations
2. Airfield Operations
3. Landside Operations
4. Program Management
5. Planning
6. Vehicles & Maintenance
7. Security
8. Emergency Management
## Operations Budget FY 19-20 vs. FY 20-21

<table>
<thead>
<tr>
<th>Operations</th>
<th>FY 19-20</th>
<th>FY 20-21</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operations</td>
<td>$41,984,294</td>
<td>$39,381,557</td>
<td>(6.20%)</td>
</tr>
</tbody>
</table>

- Increase of Security Services via Securitas to man loading docks and airfield access
- Increased Customs Border Protection costs (Approximately a $600,000 increase)
- Planning must right size and build the foundation that this airport needs to be prepared for the short, mid and long-term future.
Finance Division

The Finance Division includes:

1. Accounting & Reporting
2. Budget & Finance
3. Procurement
## Finance Budget FY 19-20 vs. FY 20-21

<table>
<thead>
<tr>
<th></th>
<th>FY 19-20</th>
<th>FY 20-21</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>$1,813,070</td>
<td>$1,591,576</td>
<td>(12.22%)</td>
</tr>
</tbody>
</table>
RESOLUTION NO. ____

A RESOLUTION OF THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMISSION APPROVING THE ANNUAL BUDGET FOR FISCAL YEAR 2020-21

WHEREAS, the Ontario International Airport Authority (“the Authority” or “OIAA”) was established under a Joint Exercise of Powers Agreement between the City of Ontario and the County of San Bernardino (the “Joint Powers Agreement”) pursuant to the purpose of operating, maintaining, developing, and marketing the Ontario International Airport (the “Airport”); and

WHEREAS, under the Joint Powers Agreement, Section 10, Funds, the Treasurer of the Authority shall assume the duties described in California Government Code Section 6505.5; and

WHEREAS, the Authority staff, including the Chief Executive Officer (“CEO”) and the Chief Financial Officer (“CFO”) of the Authority, have determined the Authority’s budget for Fiscal Year 2020-21 in accordance with the provisions of the Joint Powers Agreement; and

WHEREAS, the Authority staff have consulted with the Airport and Airline Affairs Committee (“AAAC”) in regards to this proposed budget for Fiscal Year 2020-21 and the AAAC has not expressed any objections to its adoption or implementation; and

WHEREAS, the Authority Commission has reviewed the proposed budget for Fiscal Year 2020-21, and has held a public meeting relative to its adoption.

NOW, THEREFORE, be it resolved as follows:

SECTION 1. The Authority hereby approves and authorizes the proposed Fiscal Year 2020-21 Budget (Exhibit A).

SECTION 2. The Authority hereby approves the Airport System Rates and Charges, effective July 1, 2020 (Exhibit B).

SECTION 3. This Resolution shall take effect immediately upon its adoption.

SECTION 4. The Commission Clerk of the Ontario International Airport Authority shall certify as to the adoption of this Resolution.
PASSED, APPROVED, AND ADOPTED at a Special Meeting this 5th day of August, 2020.

________________________________
ALAN D. WAPNER, OIAA PRESIDENT

ATTEST:

________________________________
SECRETARY/ASSISTANT SECRETARY

APPROVED AS TO LEGAL FORM:

____________________________
LORI D. BALLANCE
GENERAL COUNSEL
STATE OF CALIFORNIA  
COUNTY OF SAN BERNARDINO  
CITY OF ONTARIO  

I, Claudia Y. Isbell, Assistant Secretary of the Ontario International Airport Authority, DO HEREBY CERTIFY that foregoing Resolution No. 2020-____ was duly passed and adopted by the Commission of the Ontario International Airport Authority at their special meeting held on August 5, 2020 by the following roll call vote, to wit:

AYES:   COMMISSIONERS:
NOES:    COMMISSIONERS:
ABSENT:  COMMISSIONERS:

____________________________________
SECRETARY/ASSISTANT SECRETARY
(SEAL)

The foregoing is the original of Resolution No. 2020-____ duly passed and adopted by the Commission of the Ontario International Airport Authority at their special meeting held August 5, 2020.

____________________________________
SECRETARY/ASSISTANT SECRETARY
(SEAL)
### CLOSED SESSION REPORT

**OIAA// (GC 54956.8 and 54956.9(b))**

**Page 1 of 1**

**DATE:** AUGUST 5, 2020

**ROLL CALL:** Gouw ___, Bowman ___, Hagman ___, Loveridge ___, President Wapner ___.

**STAFF:** CEO ___, General Counsel ___

- **GC 54956.8: REAL PROPERTY NEGOTIATIONS**
  Property: 1150 S. Vineyard Avenue, Ontario, CA 91761, 2161 E. Avion St. Building 1, Ontario, CA 91761, 2161 Avion St. Building 2, Ontario, CA 91761; Guardian Leased Property Located at ONT; Negotiator: OIAA General Counsel

<table>
<thead>
<tr>
<th>No Reportable Action</th>
<th>Continue</th>
<th>Approved</th>
</tr>
</thead>
<tbody>
<tr>
<td>/</td>
<td>/</td>
<td>/</td>
</tr>
</tbody>
</table>

  Disposition: __________________________________________________________

- **GC § 54956.9(b): CONFERENCE WITH LEGAL COUNSEL – ANTICIPATED LITIGATION**
  Potential litigation (1 case)

<table>
<thead>
<tr>
<th>No Reportable Action</th>
<th>Continue</th>
<th>Approved</th>
</tr>
</thead>
<tbody>
<tr>
<td>/</td>
<td>/</td>
<td>/</td>
</tr>
</tbody>
</table>

  Disposition: __________________________________________________________

  **Reported by:**

  General Legal Counsel / Chief Executive Officer