ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMERCIAL COMMITTEE MEETING MINUTES January 20, 2022

Pursuant to Assembly Bill No. 361, the Ontario International Airport Authority (OIAA) Committee Meeting is being conducted via Zoom and teleconference. Members of the public utilized alternative measures established by OIAA to view the Committee meeting and/or to address the Committee Members for the meeting held on Thursday, January 20, 2022.

Notice of said meeting was duly given in the time and manner prescribed by law.

1. CALL TO ORDER

Chair Gouw called the Commercial Committee meeting to order at 9:00 a.m.

2. ROLL CALL

PRESENT VIA ZOOM: Committee Members: Jim Bowman, Member

Julia Gouw, Chair

ABSENT: Committee Members: None

Also present via Zoom webinar were: Deputy Chief Executive Officer Atif J. Elkadi, Chief Commercial Officer Dan Cappell, General Counsel Lori Ballance, and Board Clerk Natalie Gonzaga.

3. PUBLIC COMMENT

Members of the public wishing to provide public comment were able to do so via email comments to publiccomment@flyontario.com, live via telephone at (909) 403-1131, via telephone recording comments at (909) 544-5307, or by mail.

There were no public comments.

4. COMMITTEE AGENDA REVIEW/ANNOUNCEMENT

No announcements were made.

5. CONSENT CALENDAR

A. APPROVAL OF MINUTES

Approved minutes of the Commercial Committee meeting on October 21, 2021.

The Committee unanimously approved consent calendar Item 5A.

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6. COMMITTEE DISCUSSION ITEMS

A. MEMORANDUM OF AGREEMENT BETWEEN THE FEDERAL AVIATION ADMINISTRATION AND THE ONTARIO INTERNATIONAL AIRPORT AUTHORITY Review and recommend to the Commission for approval.

Deputy Chief Executive Officer Elkadi presented to the Committee, and introduced staff present at the meeting. Discussion ensued between Staff and Committee Members regarding the agreement. The Commercial Committee members recommended to the full Commission for approval of the Memorandum of Agreement between the FAA and OIAA.

B. PROFESSIONAL SERVICE AGREEMENT WITH AMADEUS AIRPORT IT AMERICAS, INC., TO PROVIDE AND IMPLEMENT AN AIRPORT LEASE MANAGEMENT SYSTEM Review and recommend to the Commission for approval.

Deputy Chief Executive Officer Elkadi presented to the Committee. Discussion ensued between Staff and Committee Members regarding the agreement. The Commercial Committee members recommended to the full Commission for approval of the agreement with Amadeus Airport IT Americas, Inc.

C. TEN-YEAR EXTENSION TO THE EXISTING CONCESSION AGREEMENT WITH HG ONT RETAILERS JV (HUDSON GROUP), FOR NEW HUDSON EVOLVE STORES REPLACING AUTHORS BOOK STORE IN TERMINAL 2 AND ENLARGING CALI MARKET IN TERMINAL 4 AT ONTARIO INTERNATIONAL AIRPORT

Review and recommend to the Commission for approval.

Chief Commercial Officer Cappell presented to the Committee. Discussion ensued between Staff and Committee Members regarding the agreement. The Commercial Committee members recommended to the full Commission for approval of the extension of the Hudson Group agreement.

D. CONCESSION AGREEMENT WITH BREWERY X FOR A BREWERY X OUTLET INCORPORATING TWO TOP GOLF SIMULATORS IN TERMINAL 2 AT ONTARIO INTERNATIONAL AIRPORT

Review and recommend to the Commission for approval.

Deputy Chief Executive Officer Elkadi and Chief Commercial Officer Cappell presented to the Committee. Discussion ensued between Staff and Committee Members regarding the agreement. Chair Gouw inquired about bringing in spa services to ONT and asked about available terminal space. The Commercial Committee members recommended to the full Commission for approval of the agreement with Brewery X.

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7. COMMITTEE STAFF UPDATES

B. Introduction of new staff.

Staff provided a presentation on current project progress in the terminals.

8. COMMITTEE MEMBER COMMENTS AND REQUESTS FOR FUTURE AGENDA ITEMS

Chair Gouw and Member Bowman had no further comments.

9. ADJOURNMENT

Chair Gouw adjourned the Commercial Committee meeting at 9:42 a.m.

RESPECTFULLY SUBMITTED:

NATALE GONZAGA, BOARD CLERK

APPROVED:

JULIA GOUW, CHAIR

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